## **TARGET RENCANA BISNIS CABANG 2023**

## a. Konvensional

(dalam jutaan rupiah)

|     | Uraian            | Realisasi  | Estimasi   |            | RBC Konv   | ensional   |            | Pertumbuhan |        |           |
|-----|-------------------|------------|------------|------------|------------|------------|------------|-------------|--------|-----------|
| No. |                   | 2021       | Des 22     | 2023       |            |            |            | Nominal     | 2022   | RBB '23   |
|     |                   |            |            | Tri- I     | Tri - II   | Tri - III  | Tri - IV   | 2023- 2022  | /2021  | /Est 2022 |
| 1   | Aset              | 14.566.402 | 16.890.905 | 17.733.543 | 18.642.583 | 18.731.201 | 19.387.165 | 2.496.260   | 15,96% | 14,78%    |
|     |                   |            |            |            |            |            |            |             |        |           |
| 2   | Dana Pihak Ketiga | 11.789.062 | 12.940.886 | 12.878.000 | 13.760.000 | 14.305.000 | 15.122.900 | 2.182.014   | 9,77%  | 16,86%    |
|     | - Giro            | 3.680.995  | 4.356.749  | 4.600.000  | 5.155.000  | 5.350.000  | 5.736.100  | 1.379.351   | 18,36% | 31,66%    |
|     | - Tabungan        | 3.597.542  | 3.770.397  | 3.778.000  | 3.805.000  | 3.855.000  | 4.072.400  | 302.003     | 4,80%  | 8,01%     |
|     | - Deposito        | 4.510.525  | 4.813.740  | 4.500.000  | 4.800.000  | 5.100.000  | 5.314.400  | 500.660     | 6,72%  | 10,40%    |
|     |                   |            |            |            |            |            |            |             |        |           |
| 3   | Kredit            | 9.753.451  | 12.140.944 | 12.522.605 | 12.874.143 | 13.351.751 | 13.844.268 | 1.703.324   | 24,48% | 14,03%    |
|     | a. Produktif      | 4.086.720  | 5.989.944  | 6.253.605  | 6.472.143  | 6.690.751  | 6.909.268  | 919.324     | 46,57% | 15,35%    |
|     | - UMKM            | 657.474    | 1.040.766  | 1.166.470  | 1.292.161  | 1.417.860  | 1.543.560  | 502.794     | 58,30% | 48,31%    |
|     | - Besar           | 3.429.246  | 4.949.178  | 5.087.135  | 5.179.983  | 5.272.891  | 5.365.708  | 416.530     | 44,32% | 8,42%     |
|     |                   |            |            |            |            |            |            |             |        |           |
|     | b. Konsumtif      | 5.666.731  | 6.151.000  | 6.269.000  | 6.402.000  | 6.661.000  | 6.935.000  | 784.000     | 8,55%  | 12,75%    |
|     |                   |            |            |            |            |            |            |             |        |           |
| 4   | Laba              | 257.678    | 272.980    | 113.821    | 166.433    | 222.595    | 304.432    | 31.452      | 5,94%  | 11,52%    |
|     |                   |            |            |            |            |            |            |             |        |           |
| 5   | Rasio             |            |            |            |            |            |            |             |        |           |
|     | - LDR             | 82,73%     | 93,82%     | 97,24%     | 93,56%     | 93,34%     | 91,55%     |             | 11,09% | -2,27%    |
|     | - CASA            | 61,74%     | 62,80%     | 65,06%     | 65,12%     | 64,35%     | 64,86%     |             | 1,06%  | 2,06%     |

## b. Syariah

(dalam jutaan rupiah)

|     | Uraian       | Realisasi | ealisasi Estimasi RBC Syariah |           |           |           |           | Pertumbuhan |         |           |  |
|-----|--------------|-----------|-------------------------------|-----------|-----------|-----------|-----------|-------------|---------|-----------|--|
| No. |              | 2021      | Des 22                        | 2023      |           |           |           | Nominal     | 2022    | RBC '23   |  |
|     |              |           |                               | Tri- I    | Tri - II  | Tri - III | Tri - IV  | 2023- 2022  | /2021   | /Est 2022 |  |
| 1   | Aset         | 2.500.617 | 3.046.187                     | 3.118.082 | 3.236.021 | 3.392.475 | 3.393.306 | 347.119     | 21,82%  | 11,40%    |  |
|     |              |           |                               |           |           |           |           |             |         |           |  |
| 2   | Simpanan     | 1.632.152 | 1.672.550                     | 1.700.180 | 1.746.230 | 1.792.280 | 1.856.750 | 184.200     | 2,48%   | 11,01%    |  |
|     | - Giro       | 188.743   | 223.000                       | 227.800   | 235.800   | 243.800   | 255.000   | 32.000      | 18,15%  | 14,35%    |  |
|     | - Tabungan   | 547.413   | 525.000                       | 539.140   | 562.700   | 586.260   | 619.250   | 94.250      | -4,09%  | 17,95%    |  |
|     | - Deposito   | 895.996   | 924.550                       | 933.240   | 947.730   | 962.220   | 982.500   | 57.950      | 3,19%   | 6,27%     |  |
|     |              |           |                               |           |           |           |           |             |         |           |  |
| 3   | Pembiayaan   | 1.366.151 | 1.800.000                     | 1.840.740 | 1.896.370 | 1.959.360 | 2.022.500 | 222.500     | 31,76%  | 12,36%    |  |
|     | a. Produktif | 922.743   | 1.219.190                     | 1.238.890 | 1.268.220 | 1.299.660 | 1.336.500 | 117.310     | 32,13%  | 9,62%     |  |
|     | - UMKM       | 73.402    | 178.260                       | 200.760   | 223.200   | 245.600   | 268.500   | 90.240      | 142,85% | 50,62%    |  |
|     | - Besar      | 849.341   | 1.040.930                     | 1.038.130 | 1.045.020 | 1.054.060 | 1.068.000 | 27.070      | 22,56%  | 2,60%     |  |
|     |              |           |                               |           |           |           |           |             |         |           |  |
|     | b. Konsumtif | 443.408   | 580.810                       | 601.850   | 628.150   | 659.700   | 686.000   | 105.190     | 30,99%  | 18,11%    |  |
|     |              |           |                               |           |           |           |           |             |         |           |  |
| 4   | Laba         | 25.190    | 52.620                        | 16.504    | 29.717    | 47.505    | 58.768    | 6.148       | 108,89% | 11,68%    |  |
|     |              |           |                               |           |           |           |           |             |         |           |  |
| 5   | Rasio        |           |                               |           |           |           |           |             |         |           |  |
|     | - LDR        | 83,70%    | 107,62%                       | 108,27%   | 108,60%   | 109,32%   | 108,93%   |             | 23,92%  | 1,31%     |  |
|     | - CASA       | 45,10%    | 44,72%                        | 45,11%    | 45,73%    | 46,31%    | 47,08%    |             | -0,38%  | 2,36%     |  |

## c. Konvensional dan Syariah

(dalam jutaan rupiah)

|     |                   | Realisasi  | Estimasi   | RBC Konsolidasi |            |            |            | Pertumbuhan |        |           |
|-----|-------------------|------------|------------|-----------------|------------|------------|------------|-------------|--------|-----------|
| No. | Uraian            | 2021       | Des 22     | 2023            |            |            |            | Nominal     | 2022   | RBC '23   |
|     |                   |            |            | Tri- I          | Tri - II   | Tri - III  | Tri - IV   | 2023- 2022  | /2021  | /Est 2022 |
| 1   | Aset              | 16.535.442 | 19.250.000 | 20.100.000      | 21.100.000 | 21.300.000 | 22.000.000 | 2.750.000   | 16,42% | 14,29%    |
|     |                   |            |            |                 |            |            |            |             |        |           |
| 2   | Dana Pihak Ketiga | 13.421.214 | 14.613.436 | 14.578.180      | 15.506.230 | 16.097.280 | 16.979.650 | 2.366.214   | 8,88%  | 16,19%    |
|     | - Giro            | 3.869.738  | 4.579.749  | 4.827.800       | 5.390.800  | 5.593.800  | 5.991.100  | 1.411.351   | 18,35% | 30,82%    |
|     | - Tabungan        | 4.144.955  | 4.295.397  | 4.317.140       | 4.367.700  | 4.441.260  | 4.691.650  | 396.253     | 3,63%  | 9,23%     |
|     | - Deposito        | 5.406.521  | 5.738.290  | 5.433.240       | 5.747.730  | 6.062.220  | 6.296.900  | 558.610     | 6,14%  | 9,73%     |
|     |                   |            |            |                 |            |            |            |             |        |           |
| 3   | Kredit            | 11.119.602 | 13.940.944 | 14.363.345      | 14.770.513 | 15.311.111 | 15.866.768 | 1.925.824   | 25,37% | 13,81%    |
|     | a. Produktif      | 5.009.463  | 7.209.134  | 7.492.495       | 7.740.363  | 7.990.411  | 8.245.768  | 1.036.634   | 43,91% | 14,38%    |
|     | - UMKM            | 730.876    | 1.219.026  | 1.367.230       | 1.515.361  | 1.663.460  | 1.812.060  | 593.034     | 66,79% | 48,65%    |
|     | - Besar           | 4.278.587  | 5.990.108  | 6.125.265       | 6.225.003  | 6.326.951  | 6.433.708  | 443.600     | 40,00% | 7,41%     |
|     |                   |            |            |                 |            |            |            |             |        |           |
|     | b. Konsumtif      | 6.110.139  | 6.731.810  | 6.870.850       | 7.030.150  | 7.320.700  | 7.621.000  | 889.190     | 10,17% | 13,21%    |
|     |                   |            |            |                 |            |            |            |             |        |           |
| 4   | Laba              | 282.868    | 325.600    | 130.325         | 196.150    | 270.100    | 363.200    | 37.600      | 15,11% | 11,55%    |
|     |                   |            |            |                 |            |            |            |             |        |           |
| 5   | Rasio             |            |            |                 |            |            |            |             |        |           |
|     | - CAR             | 24,67%     | 23,40%     | 23,69%          | 25,09%     | 23,58%     | 23,62%     |             | -1,27% | 0,22%     |
|     | - ROE             | 11,56%     | 12,17%     | 12,12%          | 11,20%     | 10,97%     | 10,79%     |             | 0,61%  | -1,38%    |
|     | - ROA             | 1,77%      | 2,17%      | 2,59%           | 2,19%      | 2,06%      | 2,06%      |             | 0,40%  | -0,10%    |
|     | - NIM             | 5,95%      | 5,66%      | 5,85%           | 5,77%      | 5,65%      | 5,66%      |             | -0,29% | 0,01%     |
|     | - BOPO            | 80,69%     | 79,81%     | 72,84%          | 78,69%     | 79,95%     | 79,85%     |             | -0,88% | 0,04%     |
|     | - LDR             | 82,85%     | 95,40%     | 98,53%          | 95,26%     | 95,12%     | 93,45%     |             | 12,55% | -1,95%    |
|     | - FBI             | 5,84%      | 5,66%      | 5,71%           | 5,76%      | 5,78%      | 5,94%      |             | -0,18% | 0,28%     |
|     | - CASA            | 59,72%     | 60,73%     | 62,73%          | 62,93%     | 62,34%     | 62,92%     |             | 1,02%  | 2,18%     |