

# Hidayat Mansuri

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**Current Role:** Self-Employee @ Miscellaneous

**Experience:** eCommerce, Retail, Construction, Hospitality, Wholesale, Web Development through Study Projects

**Technologies:** Python, Django, Flask, JavaScript, jQuery, MongoDB, AWS, JSON, Git, GitHub, HTML, CSS

**My favourite technology is...**

Python is my favourite technology because it is versatile and powerful that can be used for a wide range of applications such as development, data analysis, scientific computing and machine learning.

## Work experience

### Self-Employee, Miscellaneous (eCommerce)

Jul 2018 - Present

- Through my experience, developed a keen understanding of how to optimize product listings and provide exceptional customer service, ultimately resulting in increased sales and revenue.
- Through my professional experience, developed a deep understanding of how to effectively engage with customers through their reviews, feedback, and ratings, enabling me to offer tailored services and personalized offers.
- Through my experience in online selling, gained valuable insights on how to make informed decisions about business strategy for growth and success by leveraging available data and analytics.

### Manager, CANS UK Limited (Retail)

Aug 2008 – Jun 2018

- Through my professional experience, acquired the expertise to drive sales and revenue growth by developing and implementing effective sales strategies, training and motivating staff, and ensuring a positive customer experience.
- As a customer service professional, successfully built a loyal customer base by promptly resolving complaints and cultivating a friendly and welcoming store environment.
- On my professional journey, gained valuable knowledge of efficient operations by optimizing inventory management, minimizing waste, reducing operational costs, and streamlining processes to increase profitability for businesses. This experience has equipped me with the skills necessary to contribute to a company's success through cost savings and increased profitability.

### Supervisor, Co-op Foods (Retail)

3 Nov 2007 – Jul 2008

- Being a Supervisor at Co-Operative Foods, achieve knowledge of effective inventory management, cash handling, stock control, maintain high level of customer satisfaction and welcoming store environment.
- Through my experience in leadership and management roles, developed the expertise to effectively manage teams by providing staff training, motivation, and support, ultimately contributing to the growth and success of the business.
- Through my experience in the retail industry, acquired extensive knowledge and skills in the areas of merchandising, promotional strategies, and maintaining health and safety standards in the workplace.

### Administrator, Links Construction LTD (Construction)

Feb 2007 - Nov 2007

- As an Administration professional with experience in the construction industry, acquired a wealth of knowledge and expertise in effective project and financial management.
- Through my professional experience, acquired extensive knowledge of maintaining compliance with regulations, effectively managing the workforce, and ensuring health and safety standards at various sites.
- Through my experience in the construction industry, learned how to identify opportunity for growth, development and explore new markets

### Night Auditor, Shaftesbury London Hyde Park Hotel (Hospitality)

May 2006 - Jan 2007

- Being a Night Auditor at Shaftesbury London Hyde Park, become experienced and responsible for accurate financial management coupled with exceptional customer service to all the guests.
- My expertise in hotel operations includes extensive knowledge of guest services, revenue optimization, and staff management, gained through years of experience in the industry.
- Through my experience in the hospitality industry, gained valuable knowledge and expertise in maintaining safety, security, and privacy for guests and employees.

**Sales Assistant, Jay's Electrical Wholesaler (Wholesale)****Aug 2005 - Apr 2006**

- At my first job with an Electrical Wholesaler in the UK, gained valuable experience in providing excellent customer service in the retail and service industry, establishing a strong foundation for my career growth and development.
- Working at Wholesaler was all about stock management which made me efficient in restocking effort and identifying slow moving products.
- Through my previous work experience, developed effective communication skills with suppliers, ensuring timely order placement and resolution of any issues that may arise.

## Education

**Code Institute****Jan 2019 - Jan 2020**

Diploma in Full Stack Web Development Full Stack Developer, Python Programming

- I have learned range of technologies and tools, including HTML, CSS, JavaScript, Python, Flask, Django, MongoDB, and more
- Have created 3 different projects through course using above tools and techniques
- I have also acquired knowledge related to database, development, deployment

**NCC Education****Jan 2005 - Jan 2006**

Post Graduate Diploma in Strategic Business Information Technology Business Strategy, Project Management, Information Systems Development &amp; Data Analytics

- Analyse and solve complex business problems by integrating information technology into business processes
- Professional development and communication skills for leadership roles in business and technology organizations.

**Centre for Development of Advanced Computing (C-DAC)****Jan 2002 - Jan 2003**

Post Graduate Diploma in Computer Application C, C++, ASP, Visual Basic 6, PL/SQL, Oracle 9i

- During this course I have studied foundation in computer applications and programming, with an emphasis on practical skills and hands-on experience.
- This course also covered computer architecture, programming languages, database management, web development, and software engineering
- I have learned to design and develop software applications using a variety of programming languages and tools

**Gujarat University****Jan 1999 - Jan 2002**

Bachelor of Science in Chemistry Inorganic, Organic, Physical, Analytical &amp; Biochemistry

- I have studied chemical reactions, chemical structures, chemical properties, chemical processes, and chemical analysis
- I have also gained practical skills in laboratory techniques, chemical analysis, and instrumentation.

## Snippets

**Personal Online Resume**

I am creating an online resume for myself which is about to be completed within a few days. I have created this resume using HTML5, CSS3 and JavaScript for all of its functionality so far. On completion it will showcase my ability to code as well as code efficiency to create websites or web applications.

**Interests**

Coding, Jogging, Walking, Cricket, Talking to people

**Languages spoken**

English, Hindi, Gujarati, Urdu

## Reference(s)

Reference(s) will be provided upon request