



# COS10022 – DATA SCIENCE PRINCIPLES

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# DECISION MAKING PRACTICAL PROBLEM – USING DECISION TREE

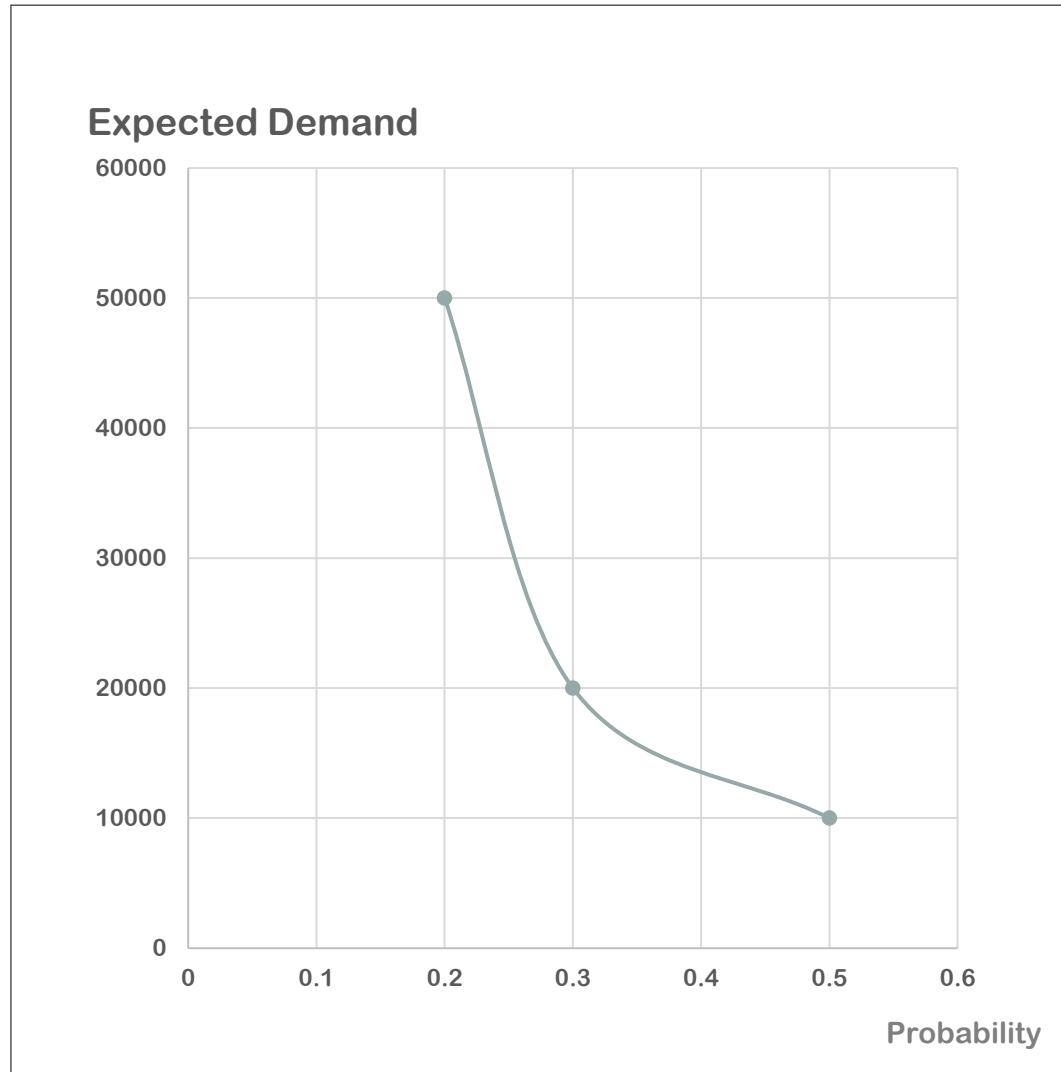
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# Background

- Alpha cookware Ltd. is a company producing multiple cookware.
- The managers are now considering the addition of a new cookware to the company's existing production line.
- To test this concept, they will perform a 1-month trial.
- Three alternative courses of action are available for them:
  - a) Work overtime to meet the demand of the new cookware. The overtime expenses are estimated at AUD 20,000 per month.
  - b) Install a new equipment for which fixed expenses per month are expected at AUD 80,000.
  - c) Rent a machine at the rate of AUD 35,000 per month.
- Variable cost associated with the above three alternatives are AUD 9, 7, and 8 per cookware, respectively.
- The price per unit of the cookware, which is independent of the manufacturing alternative, is fixed at AUD 15.

## Background (2)



- The expected demand for the new cookware is as given below:
  - a) 10,000 pieces with a probability of 0.5.
  - b) 20,000 pieces with a probability of 0.3.
  - c) 50,000 pieces with a probability of 0.2.
- Which alternative should the company adopt to manufacture the cookware?



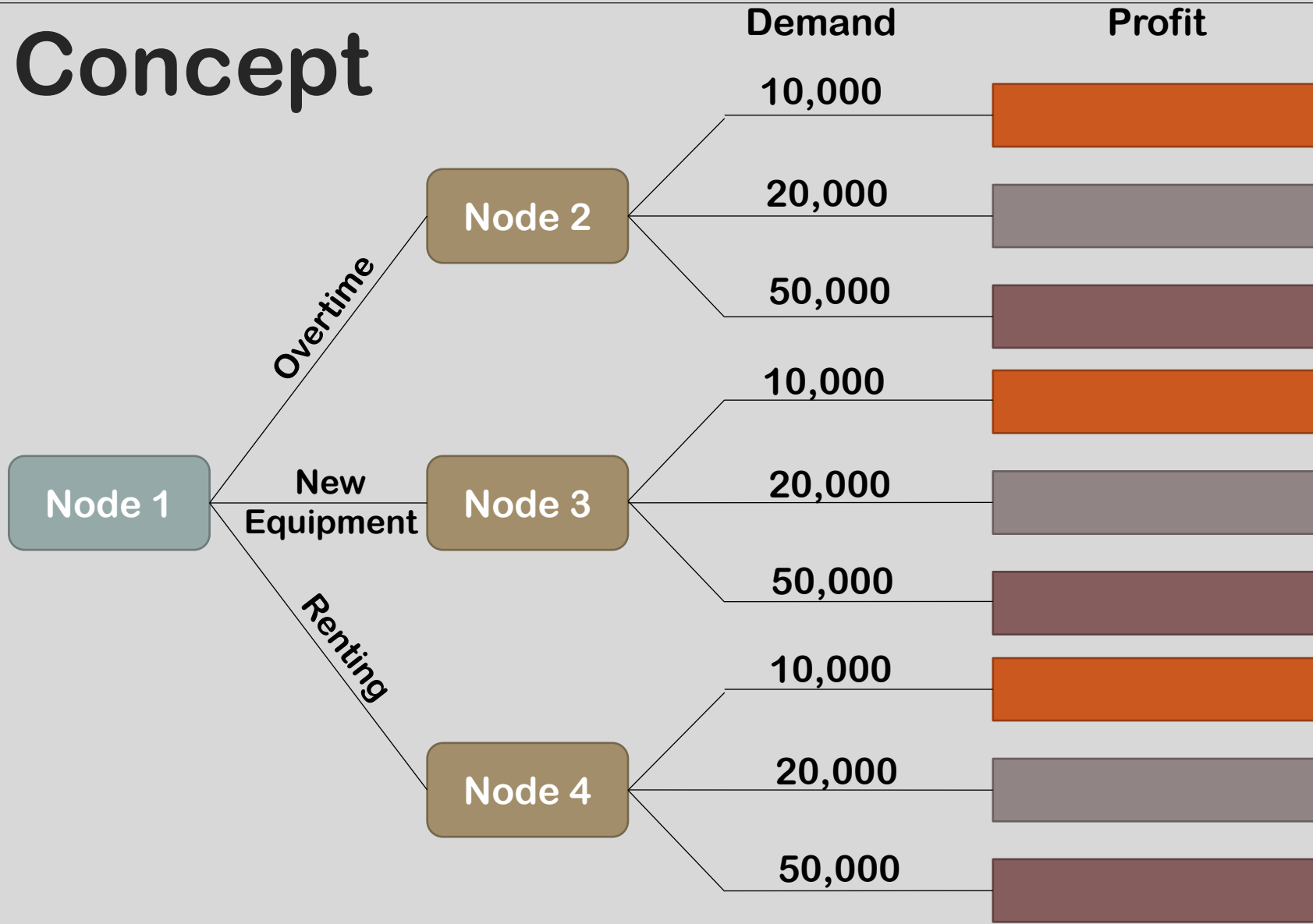


***APPLY DECISION TREE  
AS THE SOLVER***

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# Concept



# Calculation

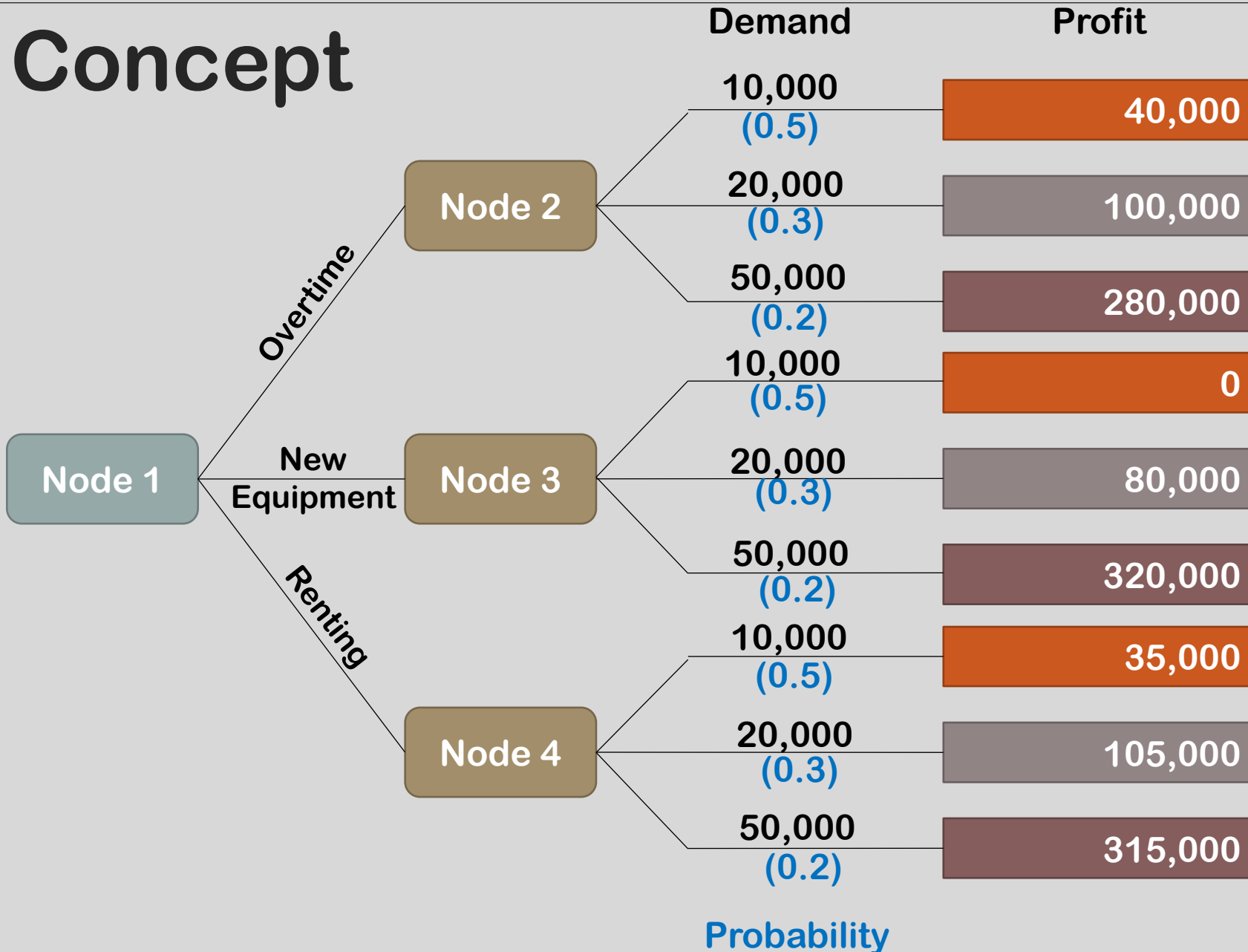
$$\begin{aligned}\text{Profit} &= (B - C) \times D - A \\ &= (15 - 9) \times 10,000 - 20,000 \\ &= 40,000\end{aligned}$$

Alternative	Fixed Cost (A)	Selling Price (B)	Production Cost (C)	Monthly Demand (D)		
				10,000	20,000	50,000
Overtime	20,000	15	9	40,000	100,000	280,000
New Eq.	80,000	15	7	0	80,000	320,000
Rent	35,000	15	8	35,000	105,000	315,000

$$\text{Profit} = (B - C) \times D - A$$

$$\begin{aligned}\text{Profit} &= (B - C) \times D - A \\ &= (15 - 8) \times 20,000 - 35,000 \\ &= 105,000\end{aligned}$$

# Concept



$$E = \sum Prob \times Profit$$

$$\begin{aligned} E_{Node\ 2} &= 0.5 \times 40,000 \\ &\quad + 0.3 \times 100,000 \\ &\quad + 0.2 \times 280,000 \\ &= 106,000 \end{aligned}$$

$$\begin{aligned} E_{Node\ 3} &= 0.5 \times 0 \\ &\quad + 0.3 \times 80,000 \\ &\quad + 0.2 \times 320,000 \\ &= 88,000 \end{aligned}$$

$$\begin{aligned} E_{Node\ 4} &= 0.5 \times 35,000 \\ &\quad + 0.3 \times 105,000 \\ &\quad + 0.2 \times 315,000 \\ &= 112,000 \end{aligned}$$





# DECISION TREE FOR CLASSIFICATION

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# Why there is a negative operator in the entropy calculation?

Entropy:

$$H(p) = -\sum_{i=1}^n p_i \log_2 p_i$$

for  $p \in \mathbb{Q}^n$

where  $H$  (Greek capital letter eta) defines the entropy,  $p_i$  indicates the probability mass function, and  $n$  is the number of output states.

