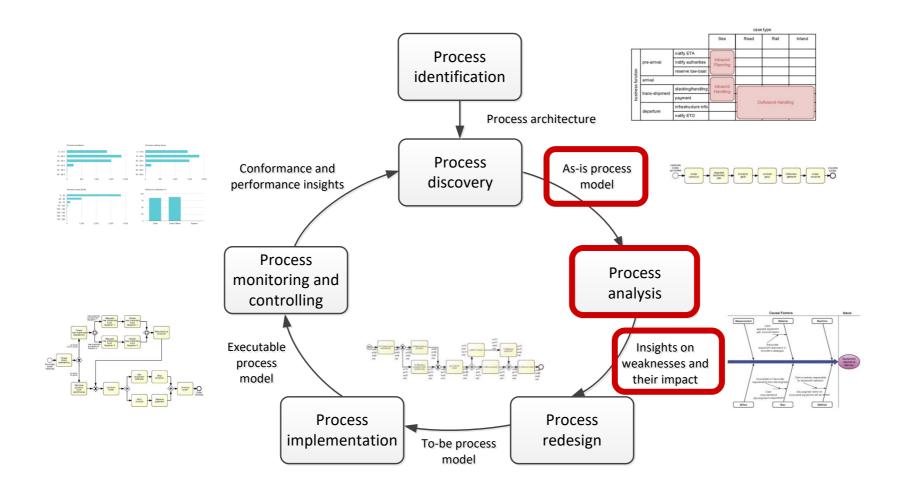
INFO-H420
Management of Data Science and
Business Workflows
Part I
5. Quantitative Process Analysis

**Dimitris SACHARIDIS** 

2023-2024

## **BPM Lifecycle**



#### **Process Analysis Techniques**

## Qualitative analysis

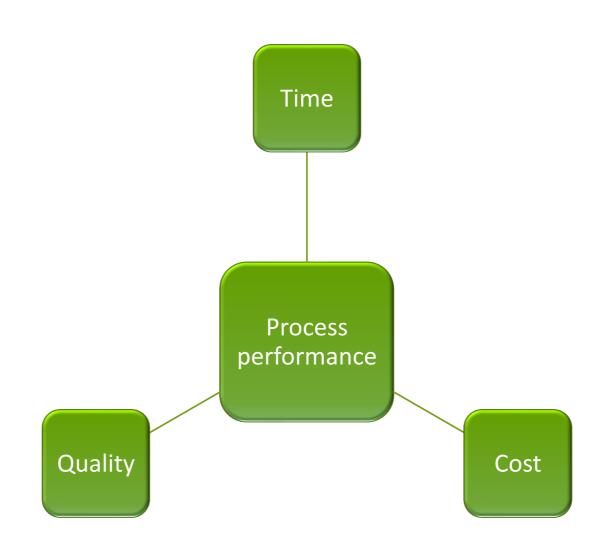
- Value-Added & Waste Analysis
- Root-Cause Analysis
- Pareto Analysis
- Issue Register

## **Quantitative Analysis**

- Flow analysis
- Queuing analysis
- Simulation

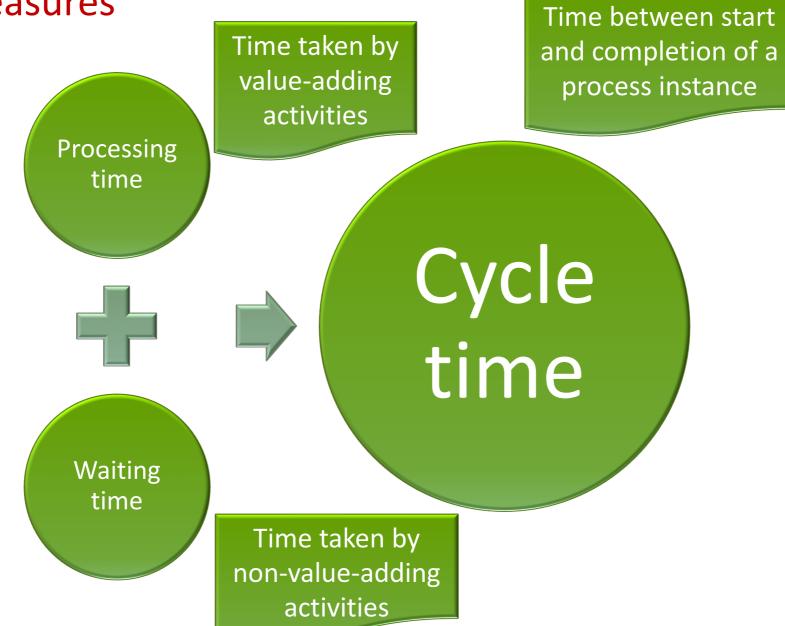


## Process performance





#### Time measures



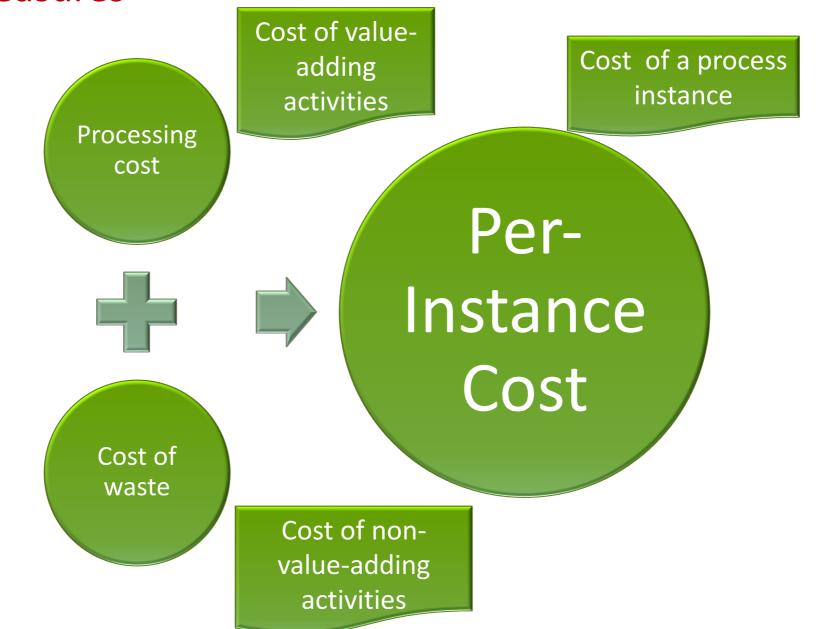


## Cycle time efficiency





#### Cost measures



### Typical components of cost

#### **Material cost**

• Cost of tangible or intangible resources used per process instance

#### Resource cost

Cost of person-hours employed per process instance



#### Resource utilization



Resource utilization = 60%

→ on average resources are idle 40% of their allocated time



#### Resource utilization vs. waiting time



Typically, when resource utilization > 90%

→ Waiting time increases steeply

### Quality

# Product quality

• Defect rate

# Delivery quality

- On-time delivery rate
- Cycle time variance

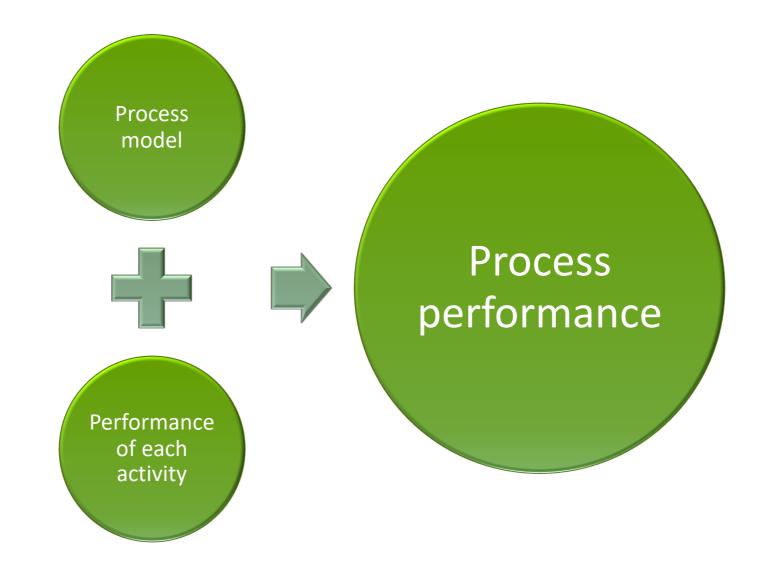
#### Customer satisfaction

Customer feedback score

## **FLOW ANALYSIS**

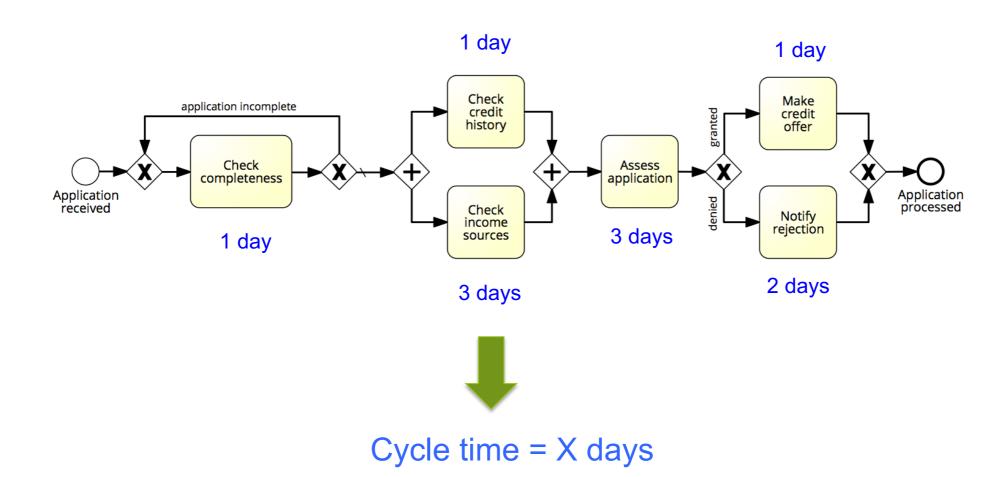


## Flow analysis



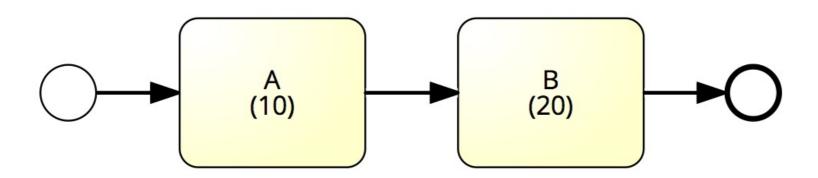


## Flow analysis of cycle time



## Sequence – Example

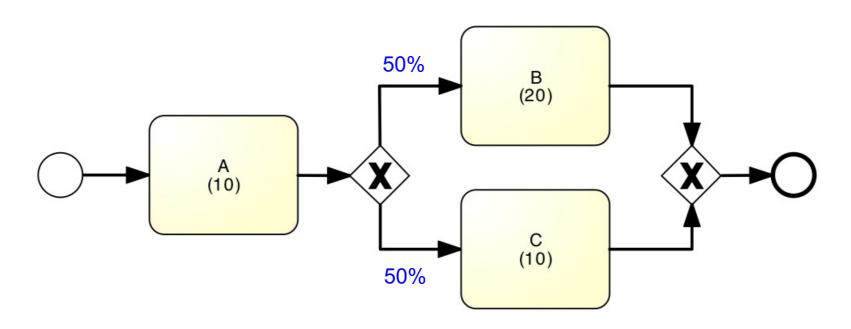
• What is the average cycle time?



Cycle time = 
$$10 + 20 = 30$$

### **Example: Alternative Paths**

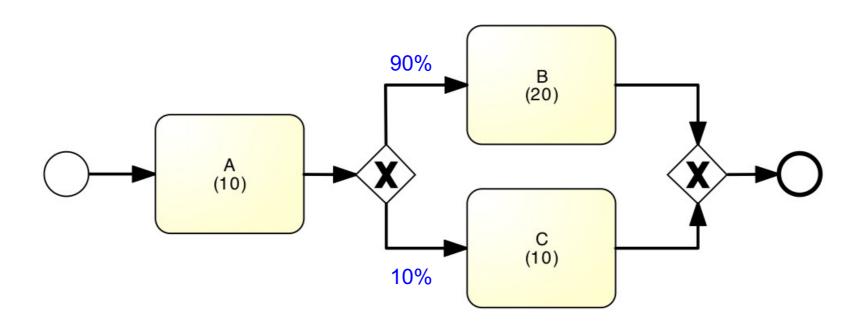
What is the average cycle time?



Cycle time = 
$$10 + (20+10)/2 = 25$$

### **Example: Alternative Paths**

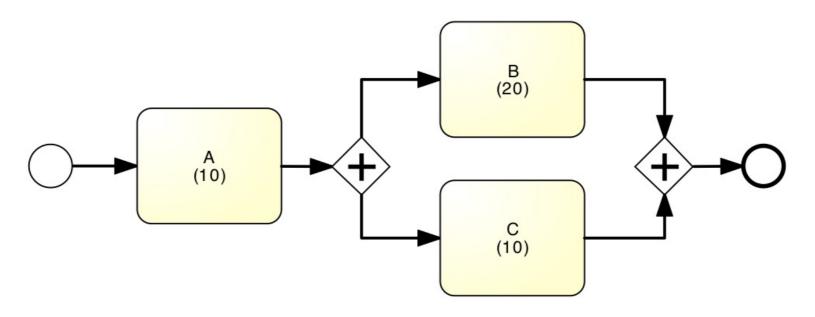
What is the average cycle time?



Cycle time = 10 + 0.9\*20+0.1\*10 = 29

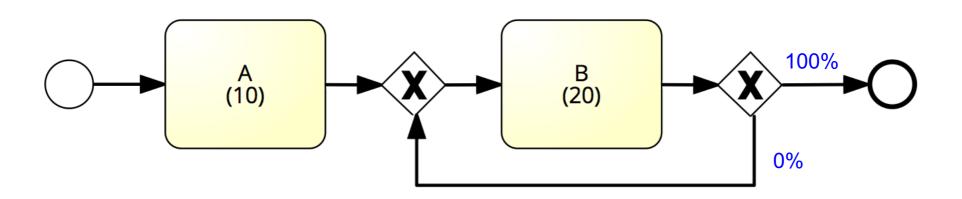
### Example: Parallel paths

• What is the average cycle time?



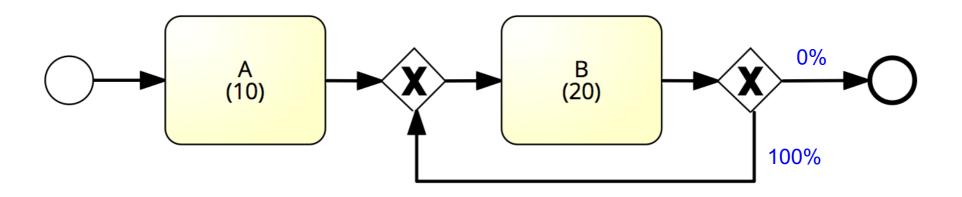
Cycle time = 10 + 20 = 30

What is the average cycle time?



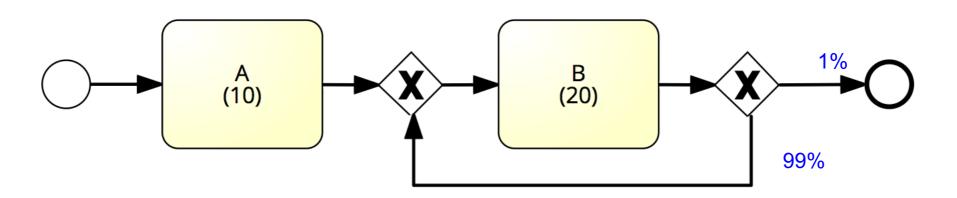
Cycle time = 
$$10 + 20 = 30$$

What is the average cycle time?



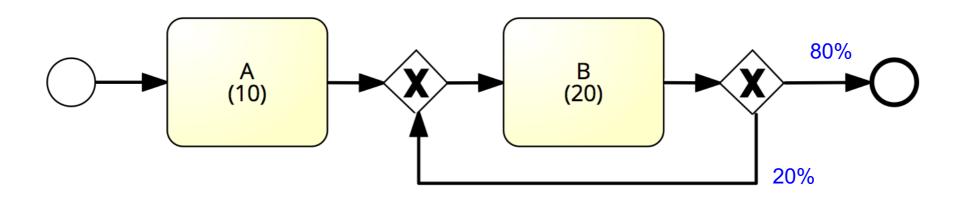
Cycle time = ∞

• What is the average cycle time?



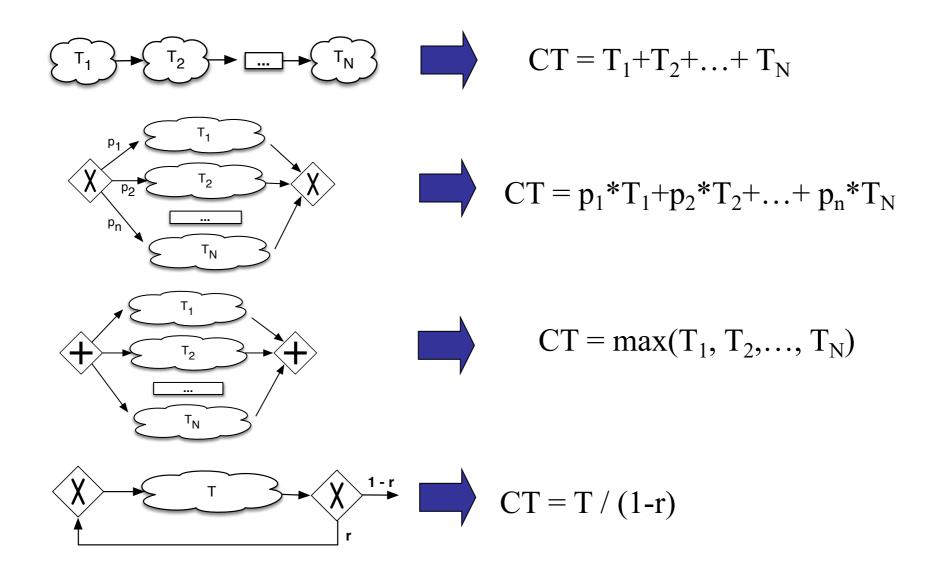
Cycle time = 
$$10 + 20*(1+0.99+0.99^2+0.99^3+...) = 10 + 20/(1-0.99) = 2010$$

• What is the average cycle time?



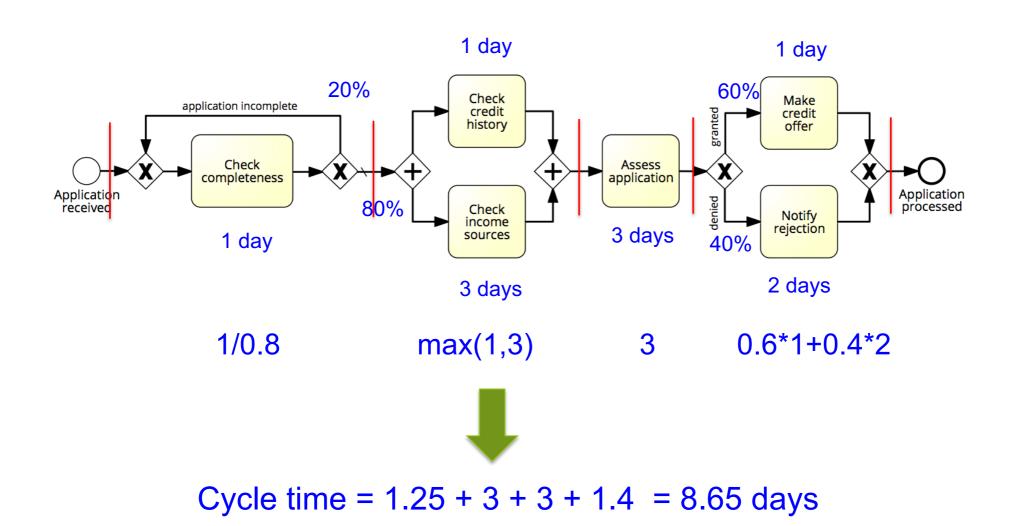
Cycle time = 
$$10 + 20/0.8 = 35$$

## Flow analysis equations for cycle time



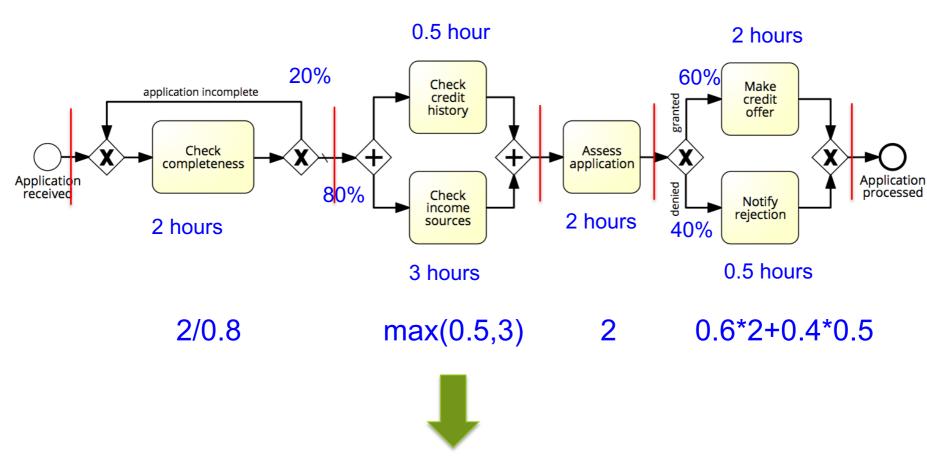


#### Flow analysis of cycle time



24

#### Flow analysis of processing time

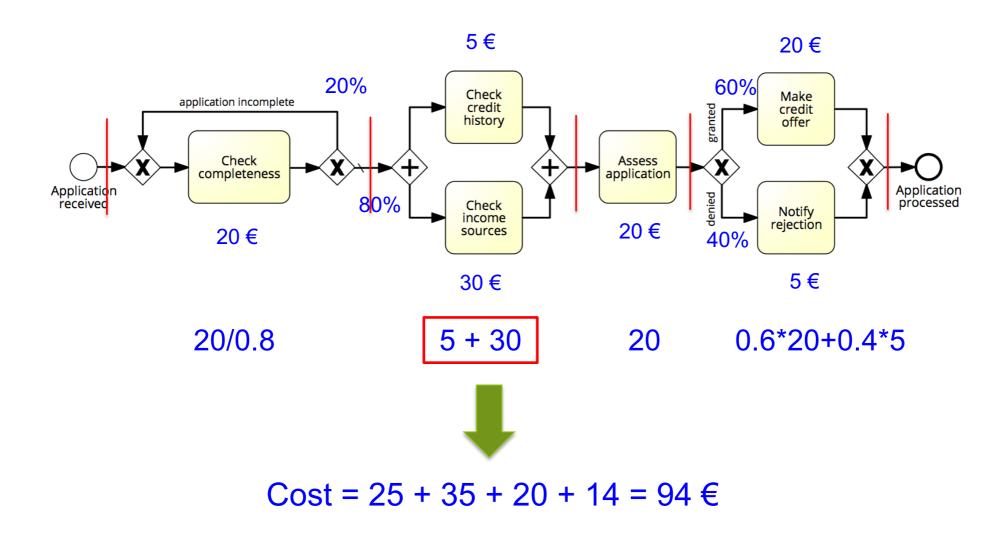


Processing time = 2.5 + 3 + 2 + 1.4 = 8.9 hours

Cycle time efficiency = 8.9 hours / 8.65 days = 12.9%

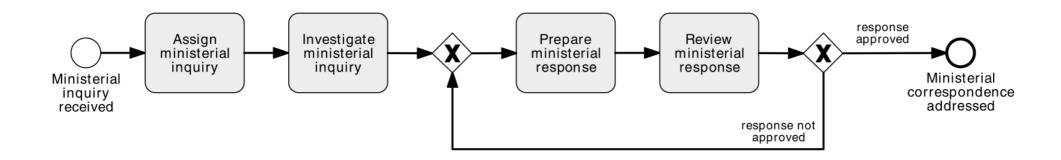


## Flow analysis of cost





# Exercise: Calculate the Cycle Time Efficiency

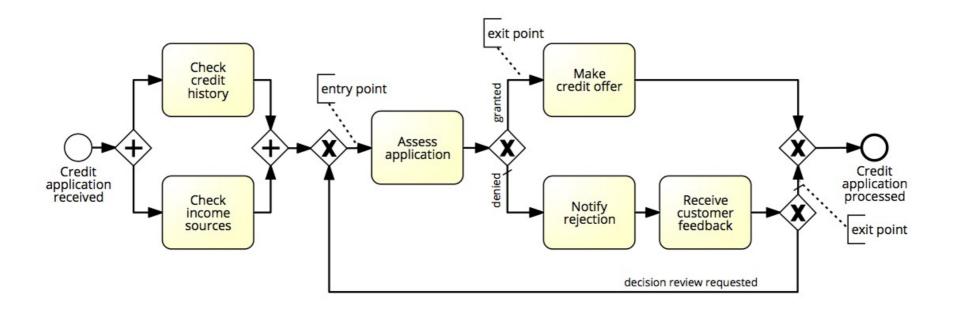


Activity	Cycle time	Processing time
Register ministerial enquiry	2 days	30 mins
Investigate ministerial enquiry	8 days	12 hours
Prepare ministerial response	4 days	4 hours
Review ministerial response	4 days	2 hour

# Flow analysis: scope and limitations

- Flow analysis for cycle time calculation
- Other applications:
  - Calculating cost-per-process-instance
  - Calculating error rates at the process level
  - Estimating capacity requirements
- But it has its limitations...

#### Limitation 1: Not all Models are Structured



# Limitation 2: Fixed arrival rate capacity

- Cycle time analysis does not consider:
  - The rate at which new process instances are created (arrival rate)
  - The number of available resources
- Higher arrival rate at fixed resource capacity
  - → high resource contention
  - → higher activity waiting times (longer queues)
  - → higher activity cycle time
  - → higher overall cycle time
- The slower you are, the more people have to queue up...
  - and vice-versa

#### **Process Analysis Techniques**

#### Qualitative analysis

- Value-Added & Waste Analysis
- Root-Cause Analysis
- Pareto Analysis
- Issue Register

#### **Quantitative Analysis**

- Flow analysis
- Queuing analysis
- Simulation



# Why flow analysis is not enough?

Flow analysis does not consider waiting times due to <u>resource</u> <u>contention</u>

Queuing analysis and simulation address these limitations and have a broader applicability

#### **Exercise**

A fast-food restaurant receives on average 1200 customers per day (between 10:00 and 22:00). During peak times (12:00-15:00 and 18:00-21:00), the restaurant receives around 900 customers in total, and 90 customers can be found in the restaurant (on average) at a given point in time. At non-peak times, the restaurant receives 300 customers in total, and 30 customers can be found in the restaurant (on average) at a given point in time.

- 1. What is the average time that a customer spends in the restaurant during <a href="peak">peak</a> times?
- 2. What is the average time that a customer spends in the restaurant during non-peak times?
- 3. The restaurant plans to launch a marketing campaign to attract more customers. However, the restaurant's capacity is limited and becomes too full during peak times. What can the restaurant do to address this issue without investing in extending its building?

# Cycle Time & Work-In-Progress

- WIP = (average) Work-In-Process
  - Number of cases that are running in other words: cases that have started but not yet completed.
  - Example: the number of active orders in an order-to-cash process.
- WIP is a form of waste
- Little's Formula:  $L = \lambda \cdot W$ 
  - L = WIP
  - $\lambda$  = arrival rate (number of new cases per time unit)
  - W = cycle time

## **Queuing Analysis**

- Capacity problems are common and a key driver of process redesign
  - Need to balance the cost of increased capacity against the gains of increased productivity and service
- Queuing and waiting time analysis is particularly important in service systems
  - Large costs of waiting and/or lost sales due to waiting

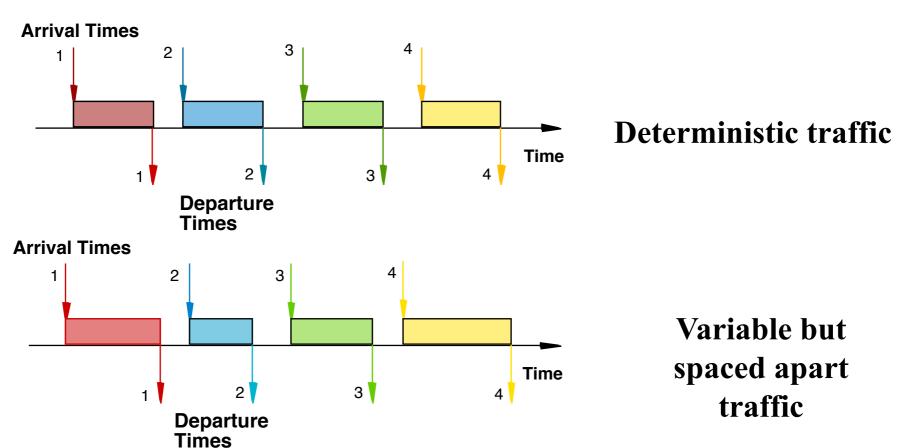
#### **Prototype Example – ER at a Hospital**

- Patients arrive by ambulance or by their own accord
- One doctor is always on duty
- More patients seeks help ⇒ longer waiting times
- **P** <u>Question</u>: Should another MD position be instated?



## Delay is Caused by Job Interference

If arrivals are regular or sufficiently spaced apart, no queuing delay occurs

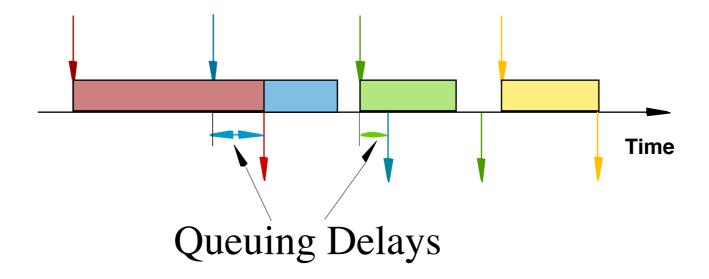


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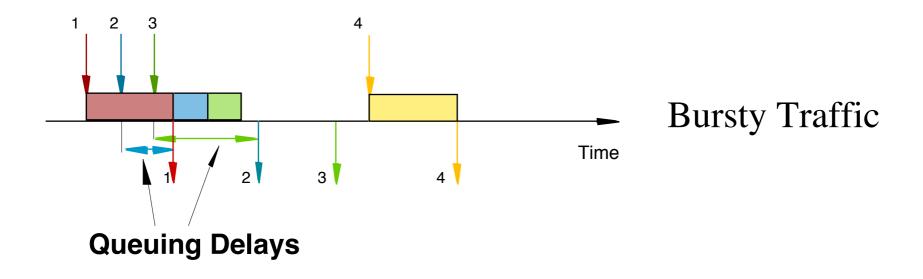
### Job Size Variation Causes Interference

Deterministic arrivals, variable job sizes



### **Burstiness Causes Interference**

Deterministic job size, variable arrivals

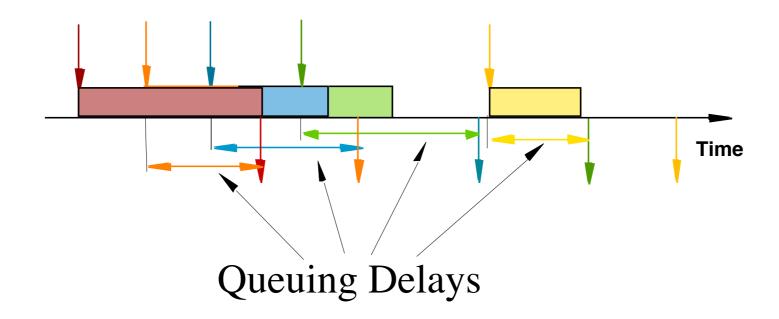


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# High Utilization Exacerbates Interference

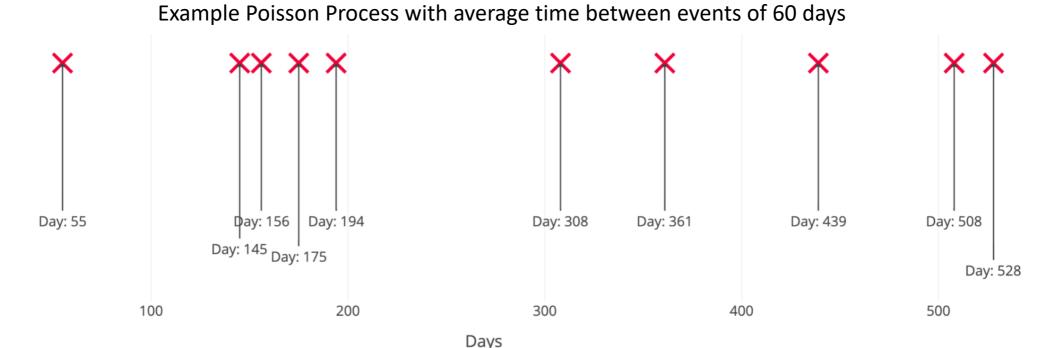
- The queuing probability increases as the load increases
- Utilization close to 100% is unsustainable → too long queuing times





### The Poisson Process

- A Poisson Process is a model for a series of discrete events where the average time between events is known, but the exact timing of events is random.
- The arrival of an event is independent of the event before



### The Poisson Process

- Common arrival assumption in many queuing and simulation models
- has a single parameter:
- λ is the arrival rate (number of events per time unit)
- Expected number of events in a time interval of length T is  $\lambda T$
- if the average time between events is 60 minutes, what is  $\lambda$ ?
  - $\lambda = 1/60$

### The Poisson Process

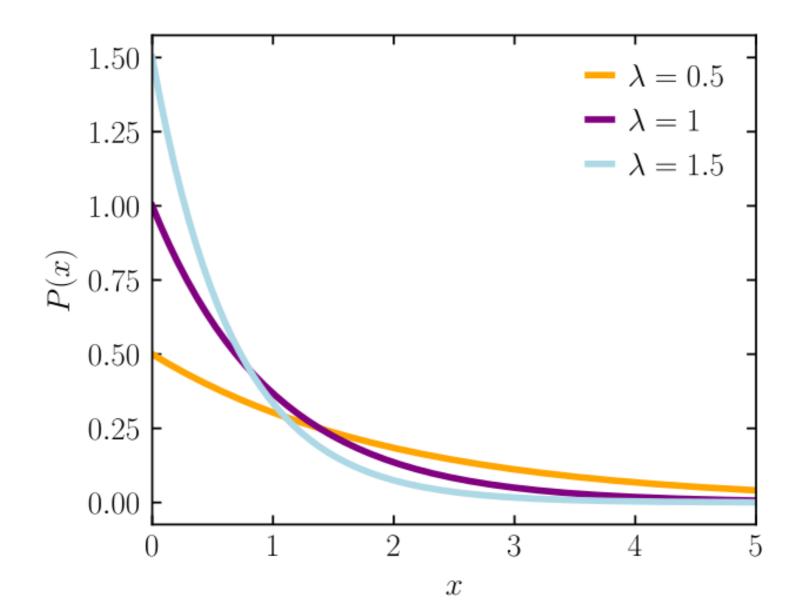
#### Key property: no memory

- The fact that a certain event has not happened tells us nothing about how long it will take before it happens
- Let T represent the random variable denoting the time elapsed since the last event (=inter-arrival time)

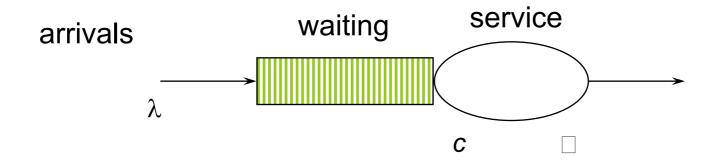
$$P(T>t+s \mid T>s) = P(T>t)$$

- If we've already waited s minutes without seeing an event, the probability that an event won't occur in the next t minutes is the same as if we hadn't already waited s minutes
- The times between arrivals are independent, identically distributed and follow the exponential distribution
  - P (T > t) =  $e^{-\lambda t}$

## Probability Density Function of Exponential Distribution



# Queuing theory: basic concepts

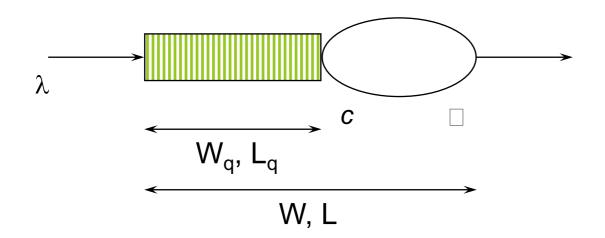


#### **Basic characteristics:**

- $\lambda$  (mean arrival rate) = average number of arrivals per time unit
- μ (mean service rate) = average number of jobs that can be handled by one server per time unit:
- *c* = number of servers

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# Queuing theory concepts (cont.)

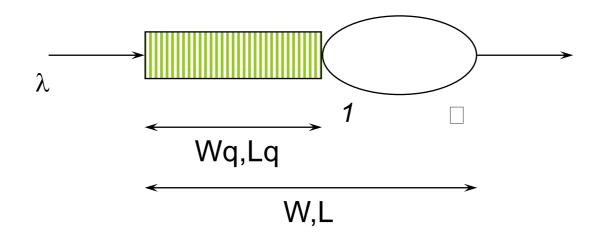


Given  $\lambda$ ,  $\mu$ , and c, we can calculate :

- ρ = resource utilization
- W<sub>q</sub> = average time a job spends in queue (i.e., waiting time)
- W = average time in the "system" (i.e., cycle time)
- $L_{\alpha}$  = average number of jobs in queue (i.e., length of queue)
- L = average number of jobs in system (i.e., Work-in-Progress)

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# M/M/1 queue



#### **Assumptions:**

 time between arrivals and processing time follow an exponential distribution

$$\rho \equiv \frac{Capacity\ Demand}{Available\ Capacity} \equiv \frac{\lambda}{\mu}$$

- 1 server (c = 1)
- FIFO

L=
$$\rho/(1-\rho)$$
  
W=L/ $\lambda=1/(\square-\lambda)$ 

$$L_{q} = \rho^{2}/(1-\rho) = L-\rho$$

$$W_{q} = L_{q}/\lambda = \lambda /(\square(\square-\lambda))$$

# M/M/c queue

 Now there are c servers in parallel, so the expected capacity per time unit is then c\*□\mu

$$\rho = \frac{\text{Capacity Demand}}{\text{Available Capacity}} = \frac{\lambda}{c * \text{Imu}}$$

Little's Formula 
$$\Rightarrow$$
 W<sub>q</sub>=L<sub>q</sub>/ $\lambda$ 

```
W=W<sub>q</sub>+(1/□) \mu

Little's Formula ⇒ L=λW
```

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# **Tool Support**

• For M/M/c systems, the exact computation of Lq is rather complex, but...

- these calculations can be done by a queuing theory calculator:
  - http://www.supositorio.com/rcalc/rcalclite.htm
  - https://qsa.inf.unideb.hu/prod/frontend/schemes/

# Example – ER at County Hospital

- Situation
  - Patients arrive according to a Poisson process with intensity  $\lambda$  ( $\Leftrightarrow$  the time between arrivals is  $exp(\lambda)$  distributed)
  - The service time (the doctor's examination and treatment time of a patient) follows an exponential distribution with mean  $1/\square$  (=exp( $\square$ ) distributed)
  - ⇒ The ER can be modeled as an M/M/c system where c = the number of doctors
- Data gathering
  - $\Rightarrow \lambda = 2$  patients per hour
  - ⇒\mu = 3 patients per hour
- Question
- Should the capacity be increased from 1 to 2 doctors?



# Queuing Analysis – Hospital Scenario

- Interpretation
  - To be in the queue = to be in the waiting room
  - To be in the system = to be in the ER (waiting or under treatment)

Characteristic	One doctor (c=1)	Two Doctors (c=2)
ρ	2/3	1/3
Lq	4/3 patients	1/12 patients
L	2 patients	3/4 patients
Wq	2/3 h = 40 minutes	1/24 h = 2.5 minutes
W	1 h	3/8 h = 22.5 minutes

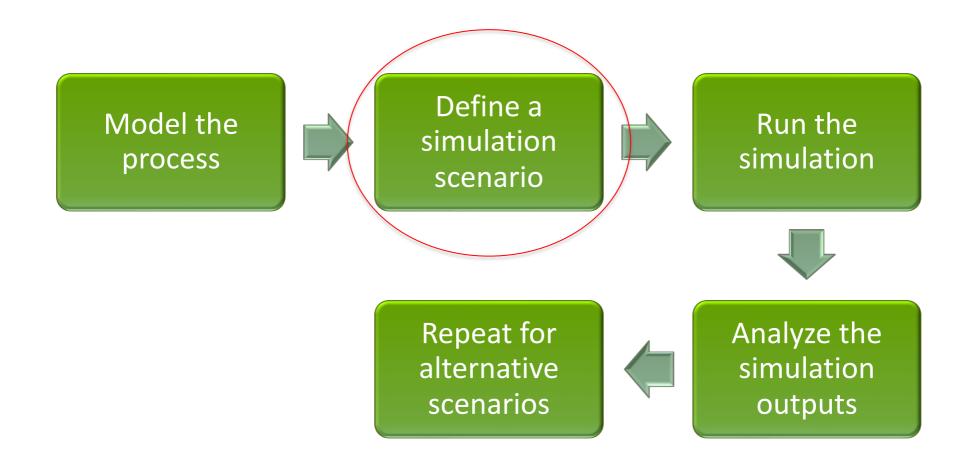
Is it warranted to hire a second doctor?

### **Process Simulation**

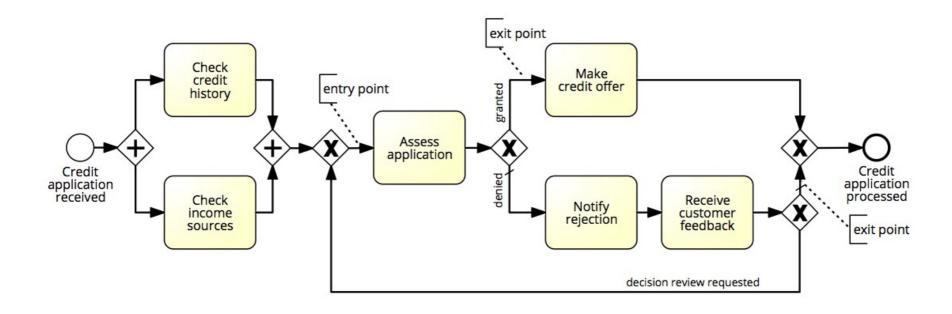
- Versatile quantitative analysis method for
  - As-is analysis
  - What-if analysis
- In a nutshell:
  - Run a large number of process instances
  - Gather performance data (cost, time, resource usage)
  - Calculate statistics from the collected data



### **Process Simulation**



# Example





## Elements of a simulation scenario

- 1. Processing times of activities
  - Fixed value
  - Probability distribution

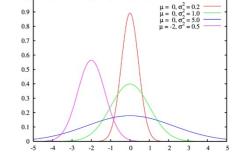
# Choice of probability distribution

#### **Fixed**

- Can be used to approximate cases where the activity processing time varies very little
- Example: a task performed by a software application

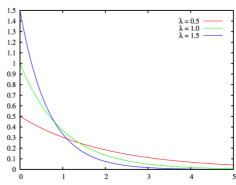
#### **Normal**

- Repetitive activities
- Example: "Check completeness of an application"
- Requires us to specify the mean and the std deviation



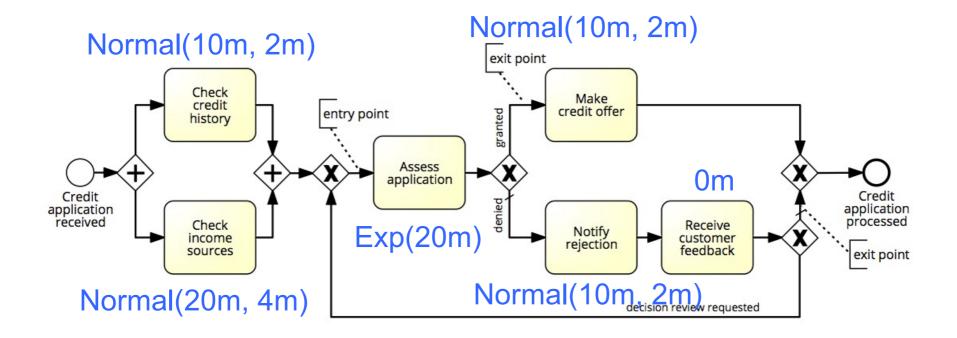
#### **Exponential**

- Complex activities that may involve detailed analyses or decisions
- Example: "Assess an application"
- Requires us to specify the <u>mean</u> only





# Simulation Example

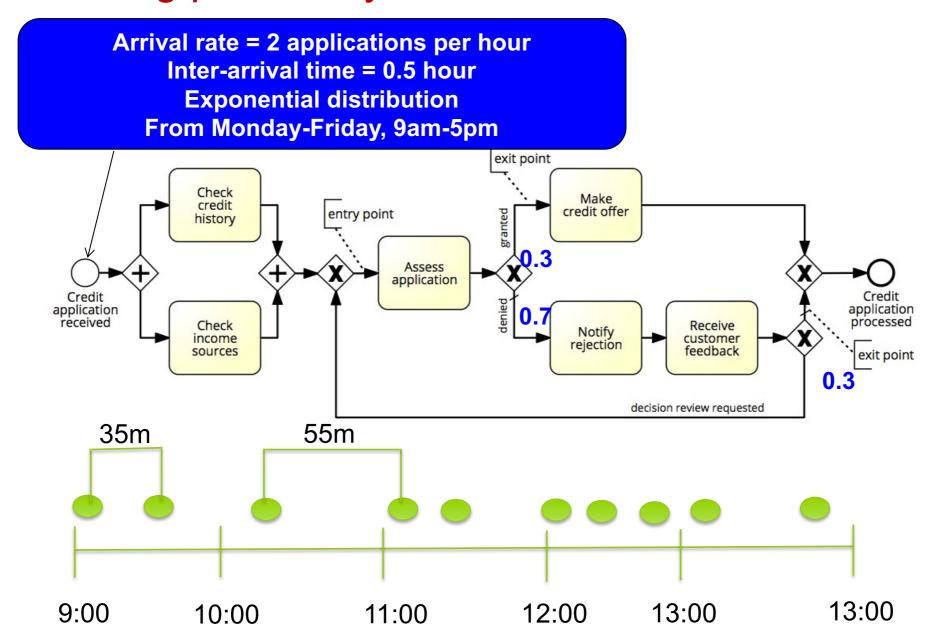


### Elements of a simulation model

- 1. Processing times of activities
  - Fixed value
  - Probability distribution
- 2. Conditional branching probabilities
- 3. Arrival rate of process instances and probability distribution
  - Typically, exponential distribution with a given mean inter-arrival time
  - Arrival calendar, e.g., Monday-Friday, 9am-5pm, or 24/7



# Branching probability and arrival rate



### Elements of a simulation model

- 1. Processing times of activities
  - Fixed value
  - Probability distribution
- 2. Conditional branching probabilities
- 3. Arrival rate of process instances and probability distribution
  - Typically, exponential distribution with a given mean inter-arrival time
  - Arrival calendar, e.g., Monday-Friday, 9am-5pm, or 24/7
- 4. Resource pools

## Resource pools

- Name
- Size of the resource pool
- Cost per time unit of a resource in the pool
- Availability of the pool (working calendar)
- Examples:

Clerk

€ 25 per hour

Mon-Fri, 9am-5pm



**Credit Officer** 

€ 35 per hour

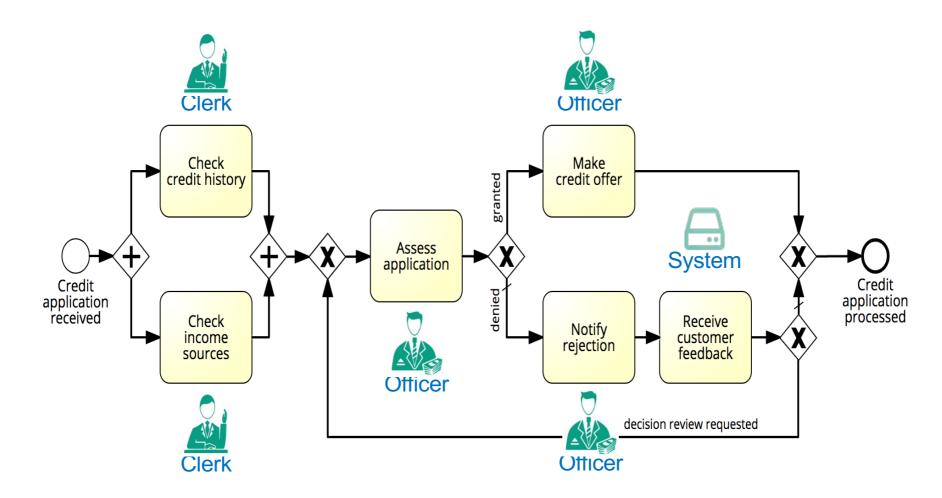
Mon-Fri, 9am-4pm



### Elements of a simulation model

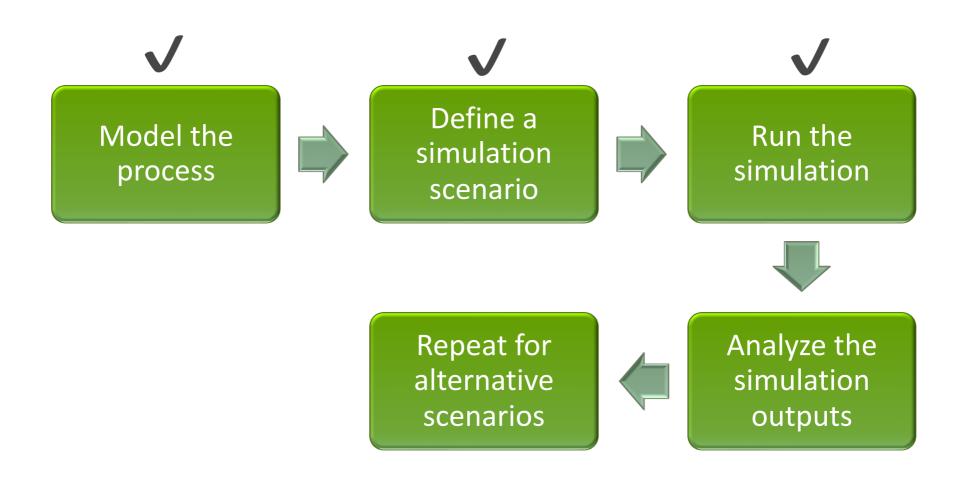
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  - Typically, exponential distribution with a given mean inter-arrival time
  - Arrival calendar, e.g., Monday-Friday, 9am-5pm, or 24/7
- 4. Resource pools
- 5. Assignment of tasks to resource pools

# Resource pool assignment



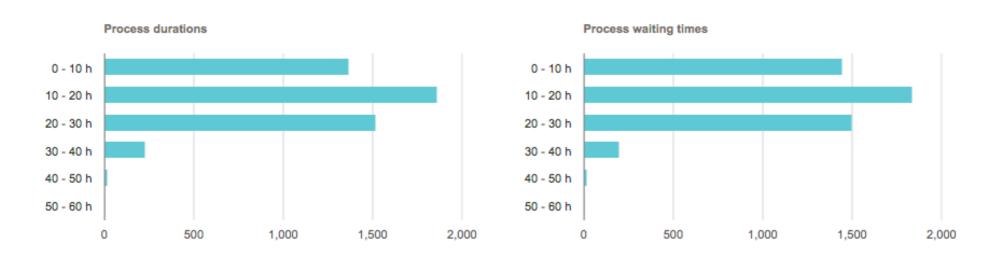


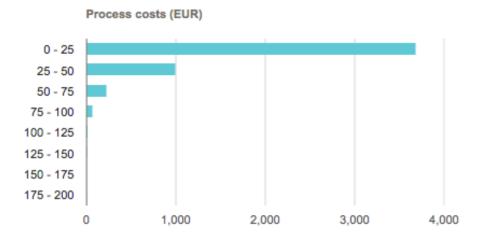
### **Process Simulation**

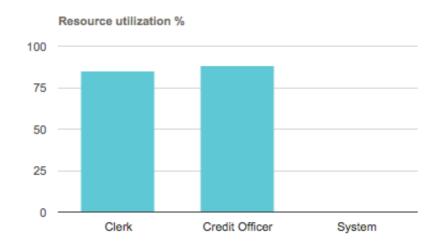




# Output: Performance measures & histograms

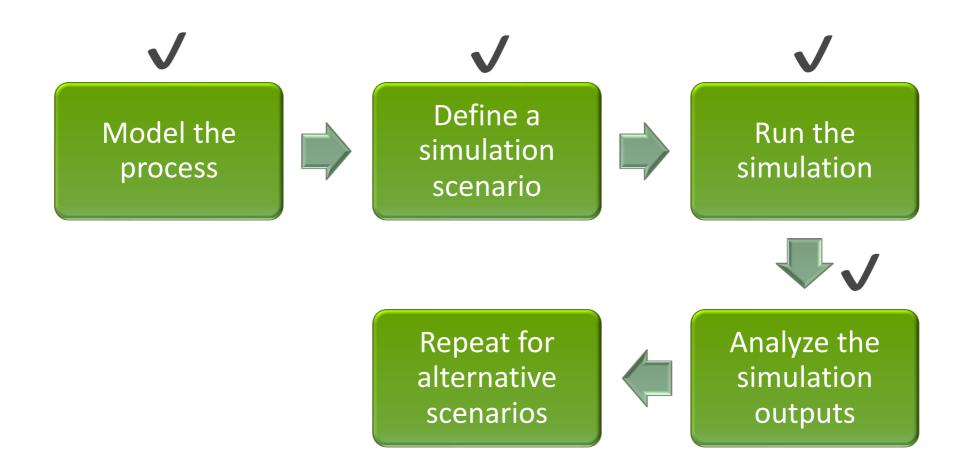




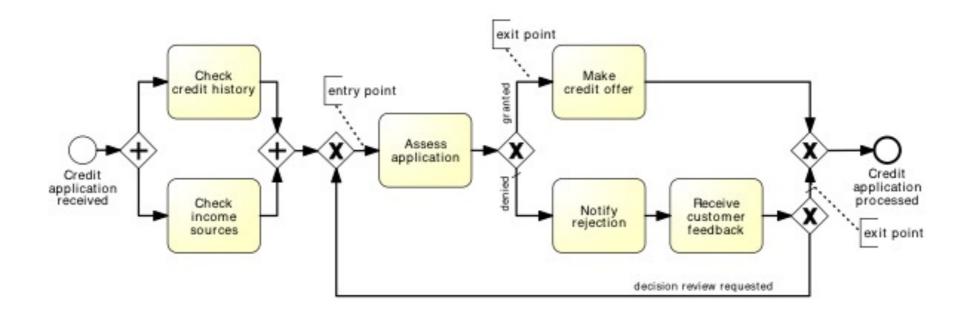




### **Process Simulation**



### **Demo: Simulation in BIMP**



https://bimp.cs.ut.ee/simulator/trial?sample=credit\_card\_application

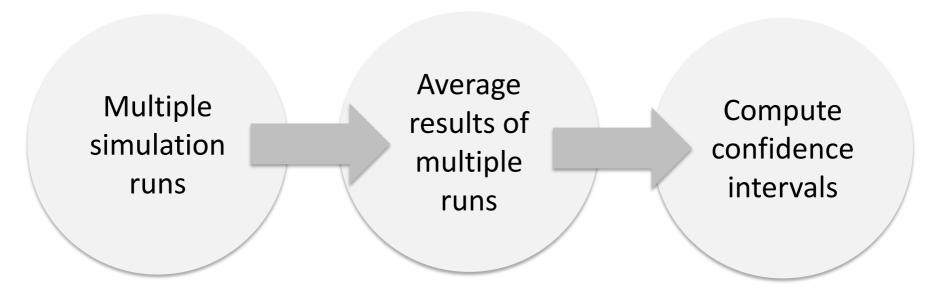


### Pitfalls of simulation

- Stochasticity
- Data quality
- Simplifying assumptions

# Stochasticity

- Problem
  - Simulation results may differ from one run to another
- Solutions
  - 1. Make the simulation timeframe long enough to cover weekly and seasonal variability, where applicable
  - 2. Use multiple simulation runs, average results of multiple runs, compute confidence intervals



# Data quality

- Problem
  - Simulation results are only as trustworthy as the input data
- Solutions:
  - 1. Rely as little as possible on "guesstimates". Use input analysis where possible:
    - Derive simulation scenario parameters from numbers in the scenario
    - Use statistical tools to check fit the probability distributions
  - 2. Simulate the "as is" scenario and cross-check results against actual observations

# Simulation simplifying assumptions

- That the process model is always followed to the letter
  - No deviations
  - No workarounds
- That a resource only works on one task
  - No multitasking
- That if a resource becomes available and a work item (task) is enabled, the resource will start it right away
  - No batching
- That resources work constantly (no interruptions)
  - Every day is the same!
  - No tiredness effects
  - No distractions beyond "stochastic" ones



## Acknowledgements

 All material comes from Marlon Dumas, Marcello La Rosa, Jan Mendling, Hajo A. Reijers, authors of the "Fundamentals of Business Process Management" book.