

# The University of Chicago Booth School of Business

## **Machine Learning**

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HW #4

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## In [1]:

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
from sklearn import preprocessing
from sklearn.model_selection import train_test_split, GridSearchCV
from sklearn.metrics import accuracy_score
```

#### In [6]:

```
x_df = pd.read_csv('X.csv').drop('Unnamed: 0', axis=1)
y_appetency_df = pd.read_csv('Y_appetency.csv').drop('Unnamed: 0', axis=1)
y_churn_df = pd.read_csv('Y_churn.csv').drop('Unnamed: 0', axis=1)
y_upselling_df = pd.read_csv('Y_upselling.csv').drop('Unnamed: 0', axis=1)
```

#### In [8]:

```
# look at the data
x_df
```

#### Out[8]:

																	_
	Var1	Var2	Var3	Var4	Var5	Var6	Var7	Var8	Var9	Var10	 Var221	Var222	Var223	Var224	Var225	Var226	
0	NaN	NaN	NaN	NaN	NaN	1526.0	7.0	NaN	NaN	NaN	 oslk	fXVEsaq	jySVZNIOJy	NaN	NaN	xb3\	
1	NaN	NaN	NaN	NaN	NaN	525.0	0.0	NaN	NaN	NaN	 oslk	2Kb5FSF	LM8l689qOp	NaN	NaN	fKCe	
2	NaN	NaN	NaN	NaN	NaN	5236.0	7.0	NaN	NaN	NaN	 Al6ZaUT	NKv4yOc	jySVZNIOJy	NaN	kG3k	Qu4	
3	NaN	NaN	NaN	NaN	NaN	NaN	0.0	NaN	NaN	NaN	 oslk	CE7uk3u	LM8l689qOp	NaN	NaN	FSa2	
4	NaN	NaN	NaN	NaN	NaN	1029.0	7.0	NaN	NaN	NaN	 oslk	1J2cvxe	LM8l689qOp	NaN	kG3k	FSa2	
49995	NaN	NaN	NaN	NaN	NaN	357.0	0.0	NaN	NaN	NaN	 oslk	EROH7Cg	LM8l689qOp	NaN	NaN	7FJC	
49996	NaN	NaN	NaN	NaN	NaN	1078.0	0.0	NaN	NaN	NaN	 oslk	GfSQowC	LM8l689qOp	NaN	kG3k	FSa2	
49997	NaN	NaN	NaN	NaN	NaN	2807.0	7.0	NaN	NaN	NaN	 oslk	dh6ql2t	LM8l689qOp	NaN	ELof	fKCe	
49998	NaN	NaN	NaN	0.0	NaN	NaN	NaN	NaN	NaN	NaN	 oslk	2fF2Oqu	LM8l689qOp	NaN	NaN	FSa2	
49999	NaN	NaN	NaN	NaN	NaN	1694.0	7.0	NaN	NaN	NaN	 oslk	IIvC99a	LM8l689qOp	NaN	NaN	xb3\	
-50000	owe x	230 c	olumn	e													<b>-</b>
4																•	

## In [9]:

```
# Remove columns missing majority of data
# (i.e. columns containing >50% missing values (>25000))
x_df = x_df.dropna(thresh=25000, axis=1)
x_df
```

## Out[9]:

	Var6	Var7	Var13	Var21	Var22	Var24	Var25	Var28	Var35	Var38	 Var217	Var218	Var219	Var220	Var22
0	1526.0	7.0	184.0	464.0	580.0	14.0	128.0	166.56	0.0	3570.0	 sH5Z	cJvF	FzaX	1YVfGrO	os
1	525.0	0.0	0.0	168.0	210.0	2.0	24.0	353.52	0.0	4764966.0	 NaN	NaN	FzaX	0AJo2f2	os
2	5236.0	7.0	904.0	1212.0	1515.0	26.0	816.0	220.08	0.0	5883894.0	 bHR7	UYBR	FzaX	JFM1BiF	Al6ZaL
3	NaN	0.0	0.0	NaN	0.0	NaN	0.0	22.08	0.0	0.0	 eKej	UYBR	FzaX	L91Kliz	os
4	1029.0	7.0	3216.0	64.0	80.0	4.0	64.0	200.00	0.0	0.0	 Н3р7	UYBR	FzaX	OrnLfvc	os
9995	357.0	0.0	0.0	132.0	165.0	2.0	0.0	288.08	0.0	6042420.0	 XXsx	cJvF	FzaX	3JmRJnY	os
9996	1078.0	0.0	2736.0	380.0	475.0	2.0	88.0	166.56	0.0	0.0	 4a9J	UYBR	FzaX	MMTv4zN	os
19997	2807.0	7.0	1460.0	568.0	710.0	4.0	328.0	166.56	0.0	42210.0	 DV70	UYBR	FzaX	FM28hdx	os
9998	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	 8Mfr	UYBR	FzaX	BV9YIW4	os
19999	1694.0	7.0	828.0	192.0	240.0	0.0	48.0	220.08	5.0	2691228.0	 k0HX	cJvF	FzaX	ot6oLzk	08

#### In [10]:

```
# as suggested replace numerical missing values with the mean of observed values x_df = x_df.fillna(x_df.mean()) x_df
```

#### Out[10]:

	Var6	Var7	Var13	Var21	Var22	Var24	Var25	Var28	Var35	Var38	'	١
0	1526.000000	7.000000	184.000000	464.000000	580.000000	14.000000	128.00000	166.560000	0.00000	3.570000e+03		
1	525.000000	0.000000	0.000000	168.000000	210.000000	2.000000	24.00000	353.520000	0.00000	4.764966e+06		
2	5236.000000	7.000000	904.000000	1212.000000	1515.000000	26.000000	816.00000	220.080000	0.00000	5.883894e+06		
3	1326.437116	0.000000	0.000000	234.518225	0.000000	4.507926	0.00000	22.080000	0.00000	0.000000e+00		
4	1029.000000	7.000000	3216.000000	64.000000	80.000000	4.000000	64.00000	200.000000	0.00000	0.000000e+00		
49995	357.000000	0.000000	0.000000	132.000000	165.000000	2.000000	0.00000	288.080000	0.00000	6.042420e+06		
49996	1078.000000	0.000000	2736.000000	380.000000	475.000000	2.000000	88.00000	166.560000	0.00000	0.000000e+00		
49997	2807.000000	7.000000	1460.000000	568.000000	710.000000	4.000000	328.00000	166.560000	0.00000	4.221000e+04		
49998	1326.437116	6.809496	1249.688401	234.518225	290.245382	4.507926	96.82701	224.507669	0.71681	2.579107e+06		
49999	1694.000000	7.000000	828.000000	192.000000	240.000000	0.000000	48.00000	220.080000	5.00000	2.691228e+06		

#### 50000 rows × 69 columns

## In [11]:

```
# Replace categorical missing value with its mode
x_df = x_df.fillna(x_df.mode().iloc[0])
x_df.head()
```

#### Out[11]:

	Var6	Var7	Var13	Var21	Var22	Var24	Var25	Var28	Var35	Var38	 Var217	Var218	Var219	Var22
0	1526.000000	7.0	184.0	464.000000	580.0	14.000000	128.0	166.56	0.0	3570.0	 sH5Z	cJvF	FzaX	1YVfGr
1	525.000000	0.0	0.0	168.000000	210.0	2.000000	24.0	353.52	0.0	4764966.0	 gvA6	cJvF	FzaX	0AJo2
2	5236.000000	7.0	904.0	1212.000000	1515.0	26.000000	816.0	220.08	0.0	5883894.0	 bHR7	UYBR	FzaX	JFM1Bi
3	1326.437116	0.0	0.0	234.518225	0.0	4.507926	0.0	22.08	0.0	0.0	 eKej	UYBR	FzaX	L91KI
4	1029.000000	7.0	3216.0	64.000000	80.0	4.000000	64.0	200.00	0.0	0.0	 H3p7	UYBR	FzaX	OrnLf
5 r	nwe x 69 calu	mne												

## convert the categorical variables into numbers to ensure classification machine learning models work

## In [12]:

```
from sklearn.preprocessing import LabelEncoder

object_columns = list(x_df.select_dtypes(include=['object']).columns)
le = preprocessing.LabelEncoder()

for c in object_columns:
    x_df[c] = le.fit_transform(x_df[c])

x_df.head()
```

## Out[12]:

	Var6	Var7	Var13	Var21	Var22	Var24	Var25	Var28	Var35	Var38	 Var217	Var218	Var219	Var220
0	1526.000000	7.0	184.0	464.000000	580.0	14.000000	128.0	166.56	0.0	3570.0	 12236	1	11	94
1	525.000000	0.0	0.0	168.000000	210.0	2.000000	24.0	353.52	0.0	4764966.0	 9781	1	11	10
2	5236.000000	7.0	904.0	1212.000000	1515.0	26.000000	816.0	220.08	0.0	5883894.0	 8473	0	11	1293
3	1326.437116	0.0	0.0	234.518225	0.0	4.507926	0.0	22.08	0.0	0.0	 9161	0	11	1444
4	1029.000000	7.0	3216.0	64.000000	80.0	4.000000	64.0	200.00	0.0	0.0	 3834	0	11	1731
5 r	owe x 60 colu	mne												

#### feature/variable selection

In [29]:

var\_selection

```
In [22]:
## convert the data frame to an array with out indexes
y_appetency = y_appetency_df.as_matrix().ravel()
/Users/deepakputchakayala/opt/anaconda3/lib/python3.7/site-packages/ipykernel_launcher.py:2: FutureW
arning: Method .as_matrix will be removed in a future version. Use .values instead.
In [23]:
y_appetency
Out[23]:
array([-1, -1, -1, ..., -1, -1, -1])
In [24]:
## use random forest classifier
from sklearn.ensemble import RandomForestClassifier
forest = RandomForestClassifier(random_state=0, n_estimators=50).fit(x_df, y_appetency)
get the feature scores of all of the variables
In [25]:
var_names = list(x_df)
var_scores = forest.feature_importances_
In [26]:
var_scores
Out[26]:
array([0.02085378, 0.00660307, 0.01673791, 0.01556624, 0.01697321,
       0.00792824, 0.0138639 , 0.02041241, 0.00420301, 0.01931318, 0.00314434, 0.03391433, 0.0060191 , 0.0070666 , 0.02104379,
        \hbox{\tt 0.0121004 , 0.01748339, 0.00393499, 0.02445564, 0.01185783, } 
       0.00909445, 0.01893513, 0.01166665, 0.01196942, 0.03509166,
       0.01921642,\ 0.01503358,\ 0.01833698,\ 0.04124293,\ 0.00542152,
       0.02185926, 0.02077975, 0.01600123, 0.00132292, 0.0088556 ,
       0.01275546, 0.02389609, 0.01500562, 0.01467752, 0.00084175,
       0.00221583,\ 0.02722537,\ 0.00566732,\ 0.00206828,\ 0.00134904,
       0.02347294,\ 0.03150008,\ 0.03424952,\ 0.03449705,\ 0.00313001,
       0.02279278, 0.00715059, 0.01014339, 0.00362896, 0.00223285,
       0.00066059,\ 0.00454081,\ 0.00719255,\ 0.02250812,\ 0.02931005,
        0.01002841, \ 0.0071738 \ , \ 0.02986279, \ 0.00433177, \ 0.03255649, 
       0.0033407 , 0.01950584, 0.00463162, 0.00755317])
order variable names to their scores
In [28]:
var_selection = dict(zip(var_names, var_scores))
from collections import OrderedDict
var_selection = OrderedDict(sorted(var_selection.items(), key=lambda t: t[1]))
```

```
Out[29]:
OrderedDict([('Var210', 0.0006605899751529229),
               ('Var173', 0.0008417491551287499),
('Var143', 0.0013229166445293222),
               ('Var196', 0.0013490383766777496),
                ('Var195', 0.00206828355592741),
                ('Var181', 0.0022158250863581965),
               ('Var208', 0.00223284653581144),
               ('Var203', 0.003130014539512072),
                ('Var44', 0.003144338684970231),
               ('Var223', 0.0033406990050013157), ('Var207', 0.003628956454699797),
               ('Var78', 0.003934985891648502),
               ('Var35', 0.004203012016210799)
               ('Var221', 0.004331765919437885),
('Var211', 0.004540810110385476),
               ('Var227', 0.004631621667311638),
                ('Var132', 0.005421523146533028),
                ('Var193', 0.005667322805749791),
               ('Var65', 0.006019100547839883),
               ('Var7', 0.0066030714554311766),
('Var72', 0.007066597681661176),
               ('Var205', 0.007150587175351),
('Var219', 0.007173800700114202),
               ('Var212', 0.007192553707665614),
               ('Var228', 0.007553165633174522),
                ('Var24', 0.007928242303102344),
               ('Var144', 0.008855604926172704),
               ('Var85', 0.009094447011352565),
               ('Var218', 0.010028409436068288),
                ('Var206', 0.010143388627121198),
               ('Var109', 0.01166664671001927),
                ('Var83', 0.011857828500630153),
               ('Var112', 0.011969419805967028),
                ('Var74', 0.012100395521908471),
               ('Var149', 0.012755458605685506),
               ('Var25', 0.013863897907537287),
               ('Var163', 0.0146775245266567),
               ('Var160', 0.01500562422001022),
               ('Var123', 0.01503357528050354),
                ('Var21', 0.015566235134356378),
               ('Var140', 0.01600123294685374),
                ('Var13', 0.016737906188259245),
               ('Var22', 0.016973214955040034),
               ('Var76', 0.01748339308352511),
               ('Var125', 0.01833697656536476),
               ('Var94', 0.018935133628706722)
               ('Var119', 0.019216420582373824),
                ('Var38', 0.01931317547021065),
                ('Var226', 0.019505837797750593),
               ('Var28', 0.020412408160774467),
               ('Var134', 0.02077975256948976),
               ('Var6', 0.020853782522534475),
('Var73', 0.021043794248153454),
('Var133', 0.021859258047668875),
               ('Var216', 0.02250811780925778),
                ('Var204', 0.022792779467008292),
               ('Var197', 0.023472936650561636),
('Var153', 0.023896090398390645),
               ('Var81', 0.02445563744131191),
                ('Var192', 0.027225373454280853),
               ('Var217', 0.02931005055689533),
('Var220', 0.029862793775187173),
               ('Var198', 0.031500078238782106),
                ('Var222', 0.03255648846077877),
                ('Var57', 0.03391433187587417),
               ('Var199', 0.034249523304448026);
               ('Var202', 0.03449705191510502),
```

### drop non-significant variables with 0.025 as cut off

('Var113', 0.03509165705444437), ('Var126', 0.0412429278415927)])

## In [31]:

```
dropping_vars = []

for key in var_selection:
   if var_selection.get(key) < 0.025:
        dropping_vars.append(key)</pre>
```

## keep only selected variables and create a new dataframe

#### In [32]:

```
x_selected_df = x_df.drop(dropping_vars, axis=1)
appetency_vars = list(x_selected_df.columns)
x_selected_df
```

#### Out[32]:

	Var57	Var113	Var126	Var192	Var198	Var199	Var202	Var217	Var220	Var222
0	4.076907	117625.60	8.00000	225	3302	4015	3682	12236	94	2964
1	5.408032	-356411.60	-0.55388	91	3697	4890	4422	9781	10	125
2	6.599658	405104.00	-28.00000	248	1686	4900	448	8473	1293	1610
3	1.988250	-275703.60	-14.00000	269	2575	362	2953	9161	1444	817
4	4.552446	10714.84	58.00000	131	971	2399	5511	3834	1731	65
49995	2.757958	85899.60	-28.00000	341	560	3502	3489	7428	257	969
49996	0.594958	-1461768.00	-30.00000	179	3269	596	2353	1060	1512	1125
49997	6.574023	105957.60	-0.55388	326	1491	3705	2692	3040	1041	2834
49998	6.562059	-345201.60	-16.00000	115	2237	1770	1652	1874	837	142
49999	1.134800	150766.40	-30.00000	225	453	2096	3736	10438	3621	1262

50000 rows × 10 columns

## split to test/train data

## In [33]:

## use gridserachCV

## In [35]:

```
from sklearn.ensemble import RandomForestClassifier

grid = GridSearchCV(RandomForestClassifier(n_estimators=20), param_grid={'max_leaf_nodes': np.arange(100,2000,300)}, cv = 5)
```

```
In [36]:
grid.fit(x_train, y_appetency_train.as_matrix().ravel())
/Users/deepakputchakayala/opt/anaconda3/lib/python3.7/site-packages/ipykernel_launcher.py:1: FutureW
arning: Method .as_matrix will be removed in a future version. Use .values instead.
  """Entry point for launching an IPython kernel.
Out[36]:
GridSearchCV(cv=5, error_score='raise-deprecating',
             estimator=RandomForestClassifier(bootstrap=True, class_weight=None,
                                              criterion='gini', max_depth=None,
                                              max_features='auto',
                                              max_leaf_nodes=None,
                                              min_impurity_decrease=0.0,
                                              min_impurity_split=None,
                                              min_samples_leaf=1,
                                              min_samples_split=2,
                                              min_weight_fraction_leaf=0.0,
                                              n_estimators=20, n_jobs=None,
                                              oob score=False.
                                              random_state=None, verbose=0,
                                              warm_start=False),
             iid='warn', n_jobs=None,
             param_grid={'max_leaf_nodes': array([ 100, 400, 700, 1000, 1300, 1600, 1900])},
             pre_dispatch='2*n_jobs', refit=True, return_train_score=False,
             scoring=None, verbose=0)
In [37]:
print('Optimal leaf nodes', grid.best_params_['max_leaf_nodes'])
Optimal leaf nodes 1900
In [38]:
print('Accuracy', max(grid.cv_results_['mean_test_score']))
Accuracy 0.9823
test the model on the test data set
In [41]:
forest_test = RandomForestClassifier(random_state=0, n_estimators=20, max_leaf_nodes=1900).fit(x_train, y_appeten
cy_train.as_matrix().ravel())
y_true = y_appetency_test
y_pred = forest_test.predict(x_test)
score = accuracy_score(y_true, y_pred)
print('appetency: ', score)
/Users/deepakputchakayala/opt/anaconda3/lib/python3.7/site-packages/ipykernel_launcher.py:1: FutureW
```

arning: Method .as\_matrix will be removed in a future version. Use .values instead.

"""Entry point for launching an IPython kernel.

appetency: 0.9816

In [ ]: