# eranyacloud
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| To | : Bapak Agus Hadi Fazan | No. | : 109.a/BD-AN/IAAS/III/2023 |
|---|---|---|---|
| Company Name | : PT Ori Polytec Composite | Date | : 20 Maret 2023 |

## IAAS - Public Cloud & Managed Service

First of all, we would like to thank your interest and the opportunity for us to submit our quote. Based on our previous discussion, we would like to offer you our product as follows:

| VM NAME | | | COST DESCRIPTION | | | |
|---|---|---|---|---|---|---|
| **VM** | **Qty** | **Measurement** | **Unit Price(Rp)** | **Discount Price** | **Total Price After Discount** | |
| **Public Cloud at DCI Data Center** | | | | | | |
| vCPU - 3Ghz | 12 | Core | Rp 216.500 | Rp 151.550 | Rp 1.818.600 | |
| vRAM | 32 | GB | Rp 85.500 | Rp 68.400 | Rp 2.188.800 | |
| vDisk (IOPS 1000 - 2000) | 1000 | GB | Rp 2.500 | Rp 2.000 | Rp 2.000.000 | |
| | | | **Total VM** | | **Rp 6.007.400** | |
| OS Linux | 1 | VM | Rp - | Rp - | Rp - | |
| | | | **Total OS License** | | **Rp -** | |

| Network | Qty | Measurement | Unit Price(Rp) | Discount Price | Total Price |
|---|---|---|---|---|---|
| **IP** | | | | | |
| Floating IP | 1 | IP Public | Rp 60.000 | Rp 60.000 | Rp 60.000 |
| | | | **Total Monthly Floating IP** | | **Rp 60.000** |

### ONE TIME CHARGE

| Implementation | Qty | Measurement | Unit Price(Rp) | Discount Price | Total Price |
|---|---|---|---|---|---|
| **One Time Charge Implementation** | | | | | |
| Implementation | 1 | Lot | Rp 2.000.000 | Rp 1.400.000 | Rp 1.400.000 |
| | | | **Total Implementation One Time Charge** | | **Rp 1.400.000** |

| | |
|---|---|
| Total Monthly Cloud Infra | Rp 6.007.400 |
| Total Monthly License | Rp - |
| Total Monthly Floating IP | Rp 60.000 |
| **TOTAL MONTHLY SERVICES** | **Rp 6.067.400** |
| Total Implementation (One Time Charge) | Rp 1.400.000 |
| **TOTAL ONE TIME CHARGE** | **Rp 1.400.000** |
| **TOTAL CONTRACT 12 MONTHS** | **Rp 74.208.800** |
| *Special Discount Free 1 Month Infrastructure* | **Rp (6.007.400)** |
| **TOTAL CONTRACT AFTER SPECIAL DISCOUNT** | **Rp 68.201.400** |
| VAT 11% | Rp 7.502.154 |
| **GRAND TOTAL CONTRACT 12 MONTHS** | **Rp 75.703.554** |

*Optional*

| Managed Service | Qty | Measurement | Unit Price(Rp) | Discount Price | Total Price After Discount |
|---|---|---|---|---|---|
| **Cloud Managed Service** | | | | | |
| Basic Managed Services | 1 | VM | Rp 900.000 | Rp 765.000 | Rp 765.000 |
| Advanced Managed Services | 1 | VM | Rp 1.400.000 | Rp 1.190.000 | Rp 1.190.000 |

**Term & Conditions:**

1. Price included VAT 11%
2. Contract term is 12 Months with Monthly Payment.  To be paid 14 days after complete and correct invoice received
3. Monthly postpaid
4. Payment using IDR Currency (Rp)

**Features and Services:**

- Guaranteed Performance Optimize 2.0 Ghz up to 3.0 Ghz  per CPU
- Guaranteed Availability 99.9%
- Tier Disks :
Disk High Performance - GB
Disk Standard Performace - GB
- Private VLAN via Public and Private Network
- Connect to 2x1Gbps of OIXP Local Indonesia Domestic Bandwidth for High Speed and low latency
- Domestic – 100Mbps average
- International – 1Mbps  average burst 5Mbps
- DDoS Protection Included
- Inspection Firewall Included by OPNSense
- 24×7 Support in both English and Indonesia for start/restart VM, firewall NAT configuration
- Administrator Portal Thru Self Services
- Availibility monitoring from other country (by PING and HTTP)

**Proposed By,**                          **Approved By,**

**Aisyah Nadhira Zahra**          ....................................
**Account Executive**                 ....................................