David Hilleke (HILL-uh-kee)

Senior Member Advocate

An educator disguised as a salesman. Known for leveraging soft skills and focusing on expanding client knowledge. Highly engaged and loyal team member.

423-693-6722 mr.hilleke@gmail.com Chattanooga, TN <u>LinkedIn</u> GitHub

EXPERIENCE

Businessolver — Senior Member Advocate

August 2021 - Present

- Triaging error reports to ensure smooth data transfers
- Relaying case resolution responses from the operations team
- Handling escalated member and client issues
- Training new hires on platform use and best practices

Greentech Homes — *Community Manager*

February 2020 - August 2021

- Oversaw new builds in a community of 100+ homesites
- Local realtor relationship management and outreach
- Taught new construction and contract verbiage classes

Keller Williams Realty — *Lead Real Estate Advisor*

January 2016 - February 2020

- Lead flow and database management with a 6 figure advertising budget
- Taught buyer-side transaction classes to over 300 agents
- Closed over \$30MM in sales volume
- Streamlined client process by hiring/managing a showing assistant

Drivetime — Sales Advisor

April 2014 - January 2016

Budweiser of Chattanooga — Sales Representative

May 2012 - April 2014

PROJECTS

- One Bite, React App
 A simple program that breaks
 down large goals into smaller
 tasks (Reactjs, Nodejs, Bootstrap)
- LocalEyes, Full Stack App
 A crowdsourced deal-finding app;
 pools unlisted sales from user
 input and displays images, pricing
 and location information for each
 item. (PERN stack,
 React-bootstrap)

EDUCATION

DigitalCrafts
Full Stack Software Engineering
Bootcamp

June '22 - December '22

Covenant College Kinesiology, B.A

May '11

SKILLS

- React.js, Node.js, Express.js, Javascript, CSS, HTML, REST, PostgreSQL, Bootstrap, Agile Methodologies, Git, Github
- Advanced Communication
- Transaction Management
- Contract Negotiation

LICENSES

- -Life, Health, and Accident Insurance
- Tennessee/Georgia Real Estate