

Willard Delwin

Jl. Pekayon I, no 4, Ragunan,
Pasar Minggu Jakarta Selatan , 12550
Phone : +681381750958 +62 87875110783
Email : willard.delwin@yahoo.com

Jakarta, June 22, 2014

I am a bachelor degree student at University of Queensland (Australia) majoring in Psychology.

I am interested in opportunities as Business Development Manager, I am sure that both area of my passion and other attributes (fast learner, talkative, ambitious in a good way ,have the ability to teach, lead, and creative, working well in a team and individually, and interacting effectively, self-motivated, organized and efficient, love to mingle, and I have a good communication skill, sales people) will be beneficial to your company.

I enclosed a resume with details of my personal particulars. I will be glad to make myself available for interview at your convenience to discuss how my qualifications would be suitable with your needs.

Thank you for your attention and consideration. I look forward to hearing from you soon.

Sincerely,

Willard Delwin

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Phone : +681381750958 +62 87875110783
Email : willard.delwin@yahoo.com

Full Name : Willard Delwin
Home Address : Jl.Pekayon 1. No 4
Jakarta Selatan 12550
Place, Date of Birth : Jakarta, April 1st 1984
Telephone : +62 21 788 32364



mobile: +62 87875110783
E-Mail Address : willard.delwin@yahoo.com
Gender : Male
Marital Status : Single
Nationality : Indonesia
Religion : Islam
Overall GPA : 4.00

EDUCATION

2002 – 2009 : B.A of Psychology, University Of Queensland, Brisbane, Australia
2000 – 2002 : SMUN 8, Jakarta

OTHER EDUCATION

2003 : IELTS Prep
1999-2000 : English Course, EF

WORK and ORGANIZATIONAL EXPERIENCE

Oktober 2013- present: Work at PT. Noxindo Cakrawala a leading Indonesia cable stockist as Business Development Manager, responsible of expanding business opportunities, increase cable sales, also building relationship with leading cable manufacturers.

Projects with PT. Noxindo Cakrawala

1. Cable supply for Pondok Indah Mall Project.
2. Cable supply for Denso

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January 2013 present: Work at PT. Bina Energi, an electrical supply company hat specialise in Power and Telecommunication cable, as Project Manager, responsible for conducting and organizing project management,l building relationship with both client, and supply chain.

Projects with PT. Bina Energy

1. Supply cable to PLTU Langkat
2. Supply cable to Timor Leste

August 2011 - Present: Work at PT. Bina Daya Bentala, a Forestry and Marine company as Business Developer, responsible for business expansion, developing company business plan, looking through varies of oppurtunities to increase company profit, research of new business model and developed new business oppurtunities for company

Projects with PT. Bina Daya Bentala

1. Co-orperation with Lembaga Ilmu Pengetahuan Indonesia (LIPI), to suply and produces Green Technology based products
2. Waste Management product supply to PT. Indah Kiat Pulp and Paper
3. Designing Interactive Science Unit for PT. Sentul Nirwana (on progress)

Februari 2010 –
Juni 2011

: Work at Solid Consulting, a consultant company that specialize in Human Resources and Finance Capital as support capabilities, responsible for administrative, and module compilation

Projects with Solid Consulting:

1. Leadership Workshop with PT. Transportasi Gas Indonesia
2. Branch Mapping for Bank Rakyat Indonesia
3. Recruitment Screening for Banks and Insurance Company

2003-2004

: Bagian Kemahasiswaan dan Event Fak. Psikologi UI

2000 - 2002

: OSIS seksi Olahraga SMUN 8 Jakarta

TEACHING RELATED EXPERIENCE

- 4 years of Martial Arts Teaching
- Study Consultant for Thesis students, mainly in Psychology areas
- Sales people

QUALIFICATIONS

- Able to operate a computer, especially in using Ms.Word, Ms.Excel, and MS.PowerPoint

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- Hardworker
- Sales people
- Fluent and able to both communicate and write in English
- Honest, confident, optimistic, talkative, love to mingle and empowered to deliver
- Possess excellent analytical and problem solving skills
- Quick learner, have the ability to teach, lead, and creative
- Communicating and interacting effectively
- Adapt easily
- Works well with others, as well as independently
- Organized and efficient
- Detail-oriented, Self-motivated
- Healthy