My contention is that creativity and imagination are more important than education. I really believe that, in the age of globalization we have to put a lot of creativity into our business, into our lives to be seen as different and come up with something original.

Creative and inventive thinker, I crave a challenge and I'm not afraid to work outside my comfort zone.

# Education

Baccalaureate (High School Graduation Diploma) in marketing specialty,

Private trade school at Strasbourg • '08 '09

Bachelor degree in economic and social administration (AES) from the Law Faculty, political science and Management University at Strasbourg • 112 113

# Skills

### Foreign Language:

French: Tongue mother Literacy Arabic: Tongue mother

English: Fluent Indonesian: Medium

#### Computer skills:

Good skills of Pack Office 2012 Microsoft Dynamics AX 2012.

#### Personal skills:

Entrepreneurial spirit Persuasive & articulate Pro Hands-on, Pro-active





Work Experiences



Skills

# You are here?

# Mohamed-Amine ABAKI

4 rue de Touraine 67300 Schiltigheim France abaki-amine@live.fr

- +62 87761611490
- +33777382929

25 years old

# Work Experiences

Sales advisor, « company LR » Germany (1years) • May 11 May 11 Food quality control assistant " Knorr " Duppigheim, France • June '12 August'12 (3months)

Sales management consultant, « CALLCEPT company » Strasbourg, France (6months) • Mars 112 August 112

- Study on door-step selling, market research, maintaining the marketing database of clients and contacts
- ► Handling sales phones calls and emails, guiding the acquisition of conclude contracts

# Busines development & Marketing Assistant, « EuroManagement Indonesia » Jakarta - Indonesia (6 months) • Jun 🛮 13 Nov 🗓 13

- Assembly and constitution of a franchise with the French Alliance Foundation: Study argued and coasted, opinion of the Embassy of France in Jakarta, estimated operating budget, research supports government
- ► Management and monitoring the progress of all agreements in place with partner universities
- Analysis management, analysis competitor, gives an advice to the management about operational activity
- Developing tools marketing: making a list price in booklet, making a promotion slide about Euro Management Indonesia, boost awareness of EuroManagement
- Presentations, Open house and seminars at school and at university all around Indonesia

## **Assistant Brand Manager – YVES SAINT LAURENT Galeries**

Lafayettes France Strasbourg - 'Jan 14• 'September 14• (9months)

- ▶ Welcomed customers, provided assistance, managed store's inventory and visual merch.
- Analyzed brand requirement and recommended changes in strategies if required, Managed and ensure timely delivery of all new products, Maintained a high level of customer services.
- Coordinated with sales manager and insured achievement on monthly and annual sales goals. Ensured compliance to all company policies and procedures.
- ▶ Participated in weekly sales department meetings.
- Assessed client lifestyle and personality and made direct sales including: Ferragamo, Biondini, YVS, Alexandre Mc queen.
- ▶ Dealing with and resolving customer complaints and concerns.

# Assistant Executive Marketing Manager –JENGGALA KERAMIK

Bali- Indonesia Marsh 15- September 15 (7 months)

- Managed and coordinate all marketing, advertising and promotional staff and activities
- Conduct market research to determine market requirements for existing and future products
- ► Analysis of customer research, current market conditions and competitor information
- Develop and implement marketing plans and projects for new and existing products

### **Activities and Interests:**

Sport: Football and table tennis.

Passion for: Marketing, Reading, Traveling and for Audio-visual.

Volunteer for **Human Appeal** France (1 months)