Curriculum Vitae

Personal Information

Surname/First name	Harry Ramananda
Permanent Address	Villa Selecta no. 33A Ciater – Serpong, Tangerang Selatan, Banten
Telephone	+6281267556044
Email	hramananda@gmail.com
Nationality	Indonesia
Date of birth	May 21st, 1985
Gender	Male
Status	Married

Work Experience

Dates	**July, 2012 – present**
Name and address of employer	PT. NOORMANDIRI FURNITURE, Jepara
Type of business or sector	Furniture Manufacturer
Occupation or position held	Business Development Analyst & IT Analyst
Main activities and responsibilities	As Business Development Analyst :

As Business Development Analyst :
- Design annual sales strategy.
- Define product sales package.
- Establish new work division (Reclaimed Teak Division – www.noorteak.com)
- Initiate partnership with clients through business visit and exhibition.
- Conduct negotiation in terms of the price and duration of each project.
- Manage production process and progress of each order.
- Conduct regular report to client in terms of their orders.
- Maintain relationship and follow up prospective clients regarding incoming products.

As IT Analyst :
- Develop and maintain new application to support the business (www.jepararattan.com, www.rattanindowicker.com, www.noorteak.com, www.noormandiri.com)
- Enhance the Search Engine Optimize (SEO) for every website owned by the company.
- Administrate Business to Business (B2B) Forum (ex. Alibaba, Europages).

Projects :

Webpage	Technical Description	Status
www.noormandiri.com	PHP, HTML, CSS, MySQL	Active
www.jeparattan.com	PHP, HTML, CSS, MySQL	Active
www.rattanindowicker.com	PHP, HTML, CSS, MySQL	Active
www.noorteak.com	PHP, HTML, CSS, MySQL	Active

Dates	**May, 2010 – June, 2012**
Name and address of employer	PT.INOVASI TRITEK INFORMASI, Bandung
Type of business or sector	IT Application Service Provider
Occupation or position held	Account Manager
Main activities and responsibilities	

- To identify lead client's needs and potentiality in solution development by defining proposed solution and convince the client.
- To be in charged in requirements analysis stage to produce software requirements specification.
- To ensure proper project hand-over from sales team to production team.
- To broaden and maintain channel/business networking.
- To maintain productive relationship with existing clients and potential clients.
- To gather up to date information and analysis about channel's industries.
- To identify typical IT business need and trends in the industry.
- Providing accurate & up to date information and analysis about client's industry and business needs.

Portfolio :
- Redesign Web Portal Indigo 2011 PT Telkom Indonesia (link is unavailable, status : inactive)
- Develop new web application of RASFF – Online BPPOM – Jakarta (http://www.inrasff.net/)
- Develop new web application GSport Centre Gsport Padang (link is unavailable, status : offline webpage)
- Develop new web application MDGS Award Kantor Khusus Kepresidenan RI – MDGS (link is unavailable, status: inactive)
- Develop new web application Pendidikan FTIP UNPAD (link is unavailable, status : offline webpage)
- Redesign Web Portal Pemda Kota Bukittinggi (www.bukittinggikota.go.id)
- Develop new web application MONIFAR –BPPOM – Jakarta (link is unavailable, status : offline webpage)
- Develop new web application Export BPPOM – Jakarta (link is unavailable, status : offline webpage)
- Develop new web application Indigo 2010 PT Telkom Indonesia (link is unavailable, status : offline webpage)

Dates	**October, 2007 – April, 2010**
Name and address of employer	PT.INOVASI TRITEK INFORMASI, Bandung
Type of business or sector	IT Application Service Provider
Occupation or position held	Project Manager
Main activities and	

- To develop the detail project plan

responsibilities	• To allocate the resources
	• To conduct Kickoff meeting
	• To ensure the resources available for the project
	• To perform incoming inspection
	• To review the developed test scenario
	• To track and monitor all the review activities
	• To track and monitor release and UAT activities
	• To track and monitor Implementation activities
	• To apply, control and monitor the implementation of standard processes and take corrective/preventive action for nonconformity
	• To collect customer feedback
	• To conduct project closing meeting
	• To perform project evaluation
	• To perform an accurate perception of technical requirements of the project
	• To be updated with the latest technologies in software development
	• To evaluate the alternatives and to make informed decision
	• To motivate the teams and have constant personal drive to achieve the project's goals
	• To give suggestion of technical skill development
	• To define project deliverables and identify team milestones
	• To ensure timely project delivery and completeness of deliverables
	• To constantly monitor the progress of project against the plan and taking necessary corrective action
	• To be proficient in risk management
	• To submit weekly progress status to Project Owner and lead the weekly progress review meeting
	• To establish pro-active and effective communication with client and project team
	• To obtain signoff from client
	• To ensure the contractual terms are met and to be aware of any legal issues that could affect the project
	• To demonstrate his/her individual competence and have complete working knowledge of the internal administration of the project.

Portfolio:
- Develop new web application SERTIFIKASI BPPOM – Jakarta (link is unavailable, status : offline webpage)
- Develop new web application PANGAN BPPOM – Jakarta (link is unavailable, status : offline webpage)
- Develop new web application Electronic Filling System (ElFis)PT Kereta Api Indonesia – Bandung (link is unavailable, status : offline webpage)
- Develop new web application INFOKES (www.infokes.co.id)
- Develop new web application SIM Pendidikan YPC / CPI Chevron Pacific Indonesia (link is unavailable, status : offline webpage)
- Develop new web application Pengadaan SIM TENDER (E-Auction dan Eprocurement) BAPPEDA PROV.SUMATERA BARAT (link is unavailable, status : offline webpage)
- Develop new website PT. DAYAMANDIRI DHARMAKONSILINDO (www.dayamandiri.co.id)
- Develop new web application Kepegawaian (SIMK) PUSLITBANG JALAN DAN JEMBATAN DEPARTEMEN PU - BANDUNG (link is unavailable, status : offline webpage)

Dates	**May, 2005 – September, 2007**
Name and address of employer	PT.INOVASI TRITEK INFORMASI, Bandung
Type of business or sector	IT Application Service Provider
Occupation or position held	Web Designer
Main activities and responsibilities	

- To develop user interface design as defined in the functional specification and match client's interest
- To perform weekly report to Development Leader
- To lead development team (if assigned as Project Manager or Team Leader)

Portfolio :
- Redesign website Ikatan Uda Uni Sumbar IKATAN UDA UNI SUMBAR - Oktober 2007 (link is unavailable, status : inactive)
- Develop new web application PSB Penerimaan Siswa Baru – Pendidikan YPC / CPI Chevron Pacific Indonesia (link is unavailable, status : offline webpage)
- Develop new web application IUNMS – Integrated Universal Network Management System TELKOM R&D Center 2006 (link is unavailable, status : offline webpage)
- Redesign Website Aktuaris (link is unavailable, status : inactive)
- Develop new web application "Sistem Informasi Manajemen Jembatan Indonesia (SIMAJI)" – PUSJATAN (link is unavailable, status : offline webpage)
- Develop new web application Intranet , Administrator, Multimedia & Internet Portal PUSJATAN - PUSJATAN – 2005 (link is unavailable, status : offline webpage)

Education Background

Dates	**December,2011 to - present**
Title of qualification awarded	(student leave taken)
Principal subjects	Information System
Name and type of organization providing education and training	Politeknik Piksi Ganesha,Bandung
GPA	-

Award Competence

Award	**Indonesia ICT Award 2010 by Ministry of Information and Communication of Indonesia**
	Category: E-Gov
	Product: InfoKes
	http://www.inaicta.web.id/inaicta/pemenang-inaicta-2010/
Award	**Indigo Fellowship Award 2010 by Telkom Group**
	Category: SME Content & Application
	Product: InfoKes
	http://id.wikipedia.org/wiki/Indigo_Fellowship#Indigo_Fellowship_2010

Personal Skill and Competences

Mother Language	Indonesia
Other Language	English

Skills and Competences		
Technical	• Web design • HTML • CSS • Javascript • JQuery	
Soft Skill	• Logical thinking • Good interpersonal skill, independent, quick learner, team work • Self-motivated, hardworking and able to work under pressure	

Hobbies	Travelling, Photography