**CURRICULUM VITAE**

**PERSONAL DETAILS**

Full Name : Irhass Aulia

Place Date of Birth : Jakarta, May 15, 1992

Sex of Gender : Male

Religion : Islam

Marital Status : Single

Last Education : S-1. Management

Phone Number : 0813 2222 7740

Address : Malaka Country, Malaka Hijau 7 no 2 – Pondok Kopi

Email : [irhassaulia@hotmail.com](mailto:irhassaulia@hotmail.com)

**EDUCATIONAL BACKGROUND**

2010 – 2016 Universitas Telkom (UNTEL)

* My Major was Business Management of Telecomunication and Informatics
* My Minor Major was Media Business Management
* Analisis Pengaruh SBI, Kurs, dan Valuta Asing terhadap Indeks Harga Saham Gabungan pada tahun 2011 (studi kasus pada sector perdangan dan jasa)
* GPA 3.41

2007 – 2010 SMA Negeri 09 Makassar, Sulawesi Selatan

2005 – 2007 SMP Negeri 01 Manado, Sulawesi Utara

2004 – 2005 SMP Negeri 255 Duren Sawit, Jakarta Timur

2003 – 2004 SD Negeri 05 Malaka Jaya, Perumnas, Jakarta Timur

1998 – 2003 SD Angkasa Pura 2, Bojong Gede, Bogor

**NON FORMAL EDUCATION**

June 2009 – January 2010 UN Program at JILC, South Sulawesi

February 2008 – October 2008 English Course at Briton English Course, South Sulawesi

September 2009 – December 2009 TOEFL Program at LIA, West Java

**ORGANIZATION ACTIVITY**

2011 – 2012 Head Sport Division of PHINISI (Perkumpulan Mahasiswa/i Sulawesi Selatan)

2008 – 2009 Member of Art and Culture Divison of OSIS

**PROJECT ACTIVITY**

September 2010 Participant in IMT Seminar

November 2010 Band Performer at Inagurasi Night as a Participant – IMT

October 2011 Head Event Division at Friday-an in IMT

November 2011 Head of Event Division and also a Founder at Keakraban Mahasiswa (MAKRAB) Phinisi

November 2012 Participant As a Head of UKM Phinisi to Perform Traditional Dance named Paduppa at IMT Awards

November 2012 Participant in IMT Fair to Introduce UKM Phinisi

December 2012 Storyboarder in *The Beauty of Bandung* Project at Content Development Class

March 2013 As a Couch to lead Phinisi Futsal Team in SMTM League

March 2013 Web Developer at Studio Content Development Class

Oktober 2013 Business Development Strategy and also Financial Controller at *Happy Bread* of Assignment in Entrepreneurship Class

May 2014 Script Writer in Management Bisnis Media Project Class

December 2014 Business Research and Development in Creative Thinking Project Class

**WORK EXPERIENCE**

May 2016 – June 2016 PT. MAF (Internship), East Jakarta

* Analyst new customer with 5C theory
* Control the aging
* Build the relation with client
* Expand the quality of business with TERRA theory with a client and also a customer
* Work with the new client as we given the advantages for MOU

January 2013 – January 2013 PT. Starpeak Equity Industry (Internship), West Java

* Find the new customer
* Telemarketer field and presentation product with ETA system with client.
* Identify a Customer Relationship with TERRA theory
* Give a new customer a financial statement as the asked for ROI

January 2011 – January 2011 Restaurant Roemah Enak Enak, West Java

* Waitress