### **ALWAYS BRAND NEW WITHIN 5 YEARS.** THE BMW 5 SERIES FINANCING PACKAGE. GIIAS



	Tipe 520i NIK 2016	OTR		1 Tahun			2 Tahun		3 Tahun		
		OTK	Bunga	Total DP	11 X	Bunga	Total DP	23 X	Bunga	Total DP	35X
	520i NIK 2016	935,000,000	4.58%	271,913,000	65,189,000	5.08%	254,491,000	34,334,000	5.18%	257,598,000	24,007,000

<sup>\*</sup> Harga BBN tersebut diatas merupakan Estimasi untuk wilayah DKI JAKARTA \* Harga BBN untuk area di luar DKI, bersifat tidak mengikat mengikat tentuan wilayah/daerah masing masing \* Harga menggunakan asumsi Pajak Kendaraan Bermotor (PKB) mobil Pertama, selisih Pajak Progressif menjadi tanggungan customer.



<sup>\*</sup> Pelaku Usaha Jasa Keuangan terdaftar dan diawasi oleh Otoritas Jasa Keuangan \* Harga unit dan bbn tersebut diatas tidak mengikat dan sewaktu-waktu dapat berubah tanpa pemberitahuan terlebih dahulu \* Harga tersebut diatas sudah termasuk PPN dan PPNBM

### FREE INSTALLMENT PACKAGE. GIIAS 2016.

BMW Financial Services

_		1 Tahun				2 Tahun				3 Tahun			
Tipe	OTR	Bunga	Total DP	11 X	Gratis Angsuran	Bunga	Total DP	23 X	Gratis Angsuran	Bunga	Total DP	35 X	Gratis Angsuran
320i LCI Sport NIK 2016	795,000,000	3.75%	303,725,000	48,115,000	1X	4.25%	292,547,000	25,159,000	2X	4.45%	296,688,000	17,523,000	3X
330i LCI I M Sport NIK 2016	965,000,000	3.75%	367,687,000	58,403,000	1X	4.25%	353,680,000	30,539,000	2X	4.45%	358,266,000	21,269,000	3X
340i Individual NIK 2015	1,360,000,000	3.75%	517,045,000	82,309,000	1X	4.25%	497,201,000	43,039,000	3X	4.45%	503,563,000	29,975,000	4X
Active Tourer NIK 2015	740,000,000	3.75%	282,906,000	44,786,000	1X	4.25%	272,518,000	23,418,000	4X	4.45%	276,390,000	16,310,000	6X
Grand Tourer Lux NIK 2015	840,000,000	3.75%	320,422,000	50,838,000	1X	4.25%	308,261,000	26,583,000	4X	4.45%	312,286,000	18,514,000	6X
320d	805,000,000	3.75%	307,188,000	48,720,000	1X	4.25%	295,544,000	25,475,000	1X	4.45%	299,412,000	17,743,000	2X

		4 Tahun					5 Tahun			6 Tahun			
Tipe	OTR	Bunga	Total DP	47 X	Gratis Angsuran	Bunga	Total DP	59 X	Gratis Angsuran	Bunga	Total DP	71 X	Gratis Angsuran
320i LCI Sport NIK 2016	795,000,000	4.75%	304,940,000	13,797,000	4X	5.75%	315,162,000	11,942,000	5X	6.25%	325,626,000	10,628,000	5X
330i LCI I M Sport NIK 2016	965,000,000	4.75%	367,801,000	16,747,000	4X	5.75%	379,706,000	14,496,000	4X	6.25%	391,968,000	12,901,000	5X
340i Individual NIK 2015	1,360,000,000	4.75%	516,816,000	23,602,000	6X	5.75%	533,369,000	20,429,000	7X	6.25%	550,547,000	18,181,000	8X
Active Tourer NIK 2015	740,000,000	4.75%	284,103,000	12,843,000	8X	5.75%	293,656,000	11,116,000	9X	6.25%	303,413,000	9,893,000	10X
Grand Tourer Lux NIK 2015	840,000,000	4.75%	320,644,000	14,578,000	8X	5.75%	331,078,000	12,618,000	9X	6.25%	341,784,000	11,230,000	10X
320d	805,000,000	4.75%	307,441,000	13,971,000	3X	5.75%	317,462,000	12,092,000	4X	6.25%	327,733,000	10,762,000	4X

		7 Tahun								
Tipe	OTR	Bunga	Total DP	83 X	Gratis Angsuran					
320i LCI Sport NIK 2016	795,000,000	7.25%	339,646,000	9,988,000	6X					
330i LCI I M Sport NIK 2016	965,000,000	7.25%	408,524,000	12,123,000	5X					
340i Individual NIK 2015	1,360,000,000	7.25%	573,738,000	17,086,000	8X					
Active Tourer NIK 2015	740,000,000	7.25%	316,487,000	9,297,000	11X					
Grand Tourer Lux NIK 2015	840,000,000	7.25%	356,241,000	10,553,000	11X					
320d	805,000,000	7.25%	341,602,000	10,113,000	4X					

<sup>\*</sup> Harga BBN tersebut diatas merupakan Estimasi untuk wilayah DKI JAKARTA \* Harga BBN untuk area di luar DKI, bersifat tidak mengikat mengi



<sup>\*</sup> Pelaku Usaha Jasa Keuangan terdaftar dan diawasi oleh Otoritas Jasa Keuangan \* Harga unit dan bbn tersebut diatas tidak mengikat dan sewaktu-waktu dapat berubah tanpa pemberitahuan terlebih dahulu \* Harga tersebut diatas sudah termasuk PPN dan PPNBM

# 3-IN-1 FINANCING SCHEMES. GIIAS 2016.

BMW Financial Services



Tipe	Harga	1 Tahur	า (3,68%)	2 Tahu	n (4,28%)	3 Tahu	n (4,48%)	4 Tahun (4,68%)		
l ipe	Haiya	Pembayaran I	Sisa Angsuran	Pembayaran I	Sisa Angsuran	Pembayaran I	Sisa Angsuran	Pembayaran I	Sisa Angsuran	
		3 x Angsuran	9 x Angsuran	5 x Angsuran	19 x Angsuran	7 x Angsuran	29 x Angsuran	9 x Angsuran	39 x Angsuran	
M135i*	1,100,000,000	276,933,000	92,311,000	245,045,000	49,009,000	242,312,000	34,616,000	247,932,000	27,548,000	
218i Active Tourer Sport *	740,000,000	179,745,000	59,915,000	159,125,000	31,825,000	157,423,000	22,489,000	161,163,000	17,907,000	
218i Gran Tourer *	840,000,000	203,412,000	67,804,000	180,070,000	36,014,000	178,143,000	25,449,000	182,358,000	20,262,000	
320i Sport 2016	795,000,000	196,839,000	65,613,000	174,255,000	34,851,000	172,389,000	24,627,000	176,472,000	19,608,000	
320d Sport 2016	805,000,000	199,467,000	66,489,000	176,580,000	35,316,000	174,685,000	24,955,000	178,830,000	19,870,000	
320i M Sport Limited Edition 2016	910,000,000	226,989,000	75,663,000	200,860,000	40,172,000	198,632,000	28,376,000	203,247,000	22,583,000	
330i M Sport 2016	965,000,000	236,190,000	78,730,000	209,000,000	41,800,000	206,675,000	29,525,000	211,482,000	23,498,000	
340i M Sport Individual*	1,360,000,000	341,331,000	113,777,000	302,020,000	60,404,000	298,641,000	42,663,000	305,541,000	33,949,000	
428i Gran Coupe M Sport*	1,190,000,000	295,332,000	98,444,000	261,325,000	52,265,000	258,405,000	36,915,000	264,393,000	29,377,000	
435i Coupe M Sport 2016	1,265,000,000	315,045,000	105,015,000	278,765,000	55,753,000	275,646,000	39,378,000	282,024,000	31,336,000	
440i Coupe 2016	1,405,000,000	370,245,000	123,415,000	327,600,000	65,520,000	323,932,000	46,276,000	331,407,000	36,823,000	
430i Convertible 2016	1,380,000,000	363,675,000	121,225,000	321,785,000	64,357,000	318,178,000	45,454,000	325,530,000	36,170,000	
520i Luxury*	1,000,000,000	232,248,000	77,416,000	205,510,000	41,102,000	203,224,000	29,032,000	207,954,000	23,106,000	
528i Luxury*	1,170,000,000	276,933,000	92,311,000	245,045,000	49,009,000	242,312,000	34,616,000	247,932,000	27,548,000	
520d Luxury*	1,015,000,000	236,190,000	78,730,000	209,000,000	41,800,000	206,675,000	29,525,000	211,482,000	23,498,000	
520i Luxury 2016	1,035,000,000	262,476,000	87,492,000	232,255,000	46,451,000	229,670,000	32,810,000	234,999,000	26,111,000	
528i Luxury 2016	1,185,000,000	301,902,000	100,634,000	267,135,000	53,427,000	264,152,000	37,736,000	270,270,000	30,030,000	
520d Luxury 2016	1,050,000,000	266,418,000	88,806,000	235,745,000	47,149,000	233,114,000	33,302,000	238,527,000	26,503,000	
640i Coupe LCI*	1,875,000,000	475,386,000	158,462,000	420,615,000	84,123,000	415,891,000	59,413,000	425,475,000	47,275,000	
640i Coupe M Sport LCI*	1,970,000,000	500,358,000	166,786,000	442,710,000	88,542,000	437,731,000	62,533,000	447,813,000	49,757,000	
640i Grand Coupe M Sport LCI*	2,250,000,000	573,957,000	191,319,000	507,820,000	101,564,000	502,110,000	71,730,000	513,657,000	57,073,000	
All New 740Li Executive 2016	2,460,000,000	647,556,000	215,852,000	572,935,000	114,587,000	566,482,000	80,926,000	579,501,000	64,389,000	
All New 740Li Pure Excellence 2016	2,885,000,000	759,270,000	253,090,000	671,765,000	134,353,000	664,195,000	94,885,000	679,437,000	75,493,000	
730Li Ultimate LCI*	2,289,000,000	497,466,000	165,822,000	440,150,000	88,030,000	435,204,000	62,172,000	445,221,000	49,469,000	
The all new BMW X1 18i xLine 2016	730,000,000	192,894,000	64,298,000	170,765,000	34,153,000	168,931,000	24,133,000	172,944,000	19,216,000	
The all new BMW X1 18i Sdrive 2016	690,000,000	182,376,000	60,792,000	161,455,000	32,291,000	159,726,000	22,818,000	163,521,000	18,169,000	
X3 xDrive20i*	1,050,000,000	245,391,000	81,797,000	217,140,000	43,428,000	214,725,000	30,675,000	219,708,000	24,412,000	
X3 xDrive 20i 2016	1,065,000,000	280,875,000	93,625,000	248,535,000	49,707,000	245,763,000	35,109,000	251,460,000	27,940,000	
X3 xDrive20d xLine 2016	1,095,000,000	288,762,000	96,254,000	255,510,000	51,102,000	252,658,000	36,094,000	258,516,000	28,724,000	
X4 xDrive 28i M Sport 2016	1,375,000,000	362,361,000	120,787,000	320,620,000	64,124,000	317,030,000	45,290,000	324,351,000	36,039,000	
X5 xDrive 25d (new engine) 2016	1,345,000,000	354,474,000	118,158,000	313,645,000	62,729,000	310,135,000	44,305,000	317,304,000	35,256,000	
X5 xDrive 35i xLine 2016	1,485,000,000	391,275,000	130,425,000	346,200,000	69,240,000	342,321,000	48,903,000	350,226,000	38,914,000	



<sup>\*</sup> Perhitungan diatas dapat berubah sewaktu-waktu tanpa pemberitahuan terlebih dahulu

<sup>\*</sup> Pembayaran Pertama 3 Angsuran (tenor 1 tahun), 5 Angsuran (tenor 2 tahun), 7 Angsuran (tenor 3 tahun), 9 Angsuran (tenor 4 tahun)

<sup>\*</sup> Asuransi All Risk + Banjir + Gempa + TJH 25 Juta

<sup>\*</sup> Merupakan NIK 2015

#### REGULAR FINANCING PACKAGE. 1-7 YEARS, GIIAS 2016.

Financial Services

Tipe	OTR	1 Tahun			2 Tahun			3 Tahun		4 Tahun			
1.60		Bunga	Total DP		Bunga	Total DP	23 X	Bunga	Total DP	35 X	Bunga	Total DP	47 X
M135i*	1,100,000,000	3.75%	418,733,000	66,573,000	4.25%	402,731,000	34,811,000	4.45%	407.925.000	24.245.000	4.75%	418,730,000	19,090,000
218i Active Tourer Sport *	740,000,000	3.75%	282,906,000	44,786,000	4.25%	272,518,000	23,418,000	4.45%	276,390,000	16,310,000	4.75%	284,103,000	12,843,000
218i Gran Tourer *	840,000,000	3.75%	320,422,000	50,838,000	4.25%	308,261,000	26,583,000	4.45%	312,286,000	18.514.000	4.75%	320,644,000	14,578,000
320i Sport 2016	795,000,000	3.75%	303,725,000	48,115,000	4.25%	292,547,000	25,159,000	4.45%	296,688,000	17.523.000	4.75%	304,940,000	13,797,000
320d Sport 2016	805,000,000	3.75%	307,188,000	48,720,000	4.25%	295,544,000	25,475,000	4.45%	299,412,000	17,743,000	4.75%	307,441,000	13,971,000
320i M Sport Limited Edition 2016	910,000,000	3.75%	346,890,000	55,074,000	4.25%	333,695,000	28,798,000	4.45%	338,035,000	20.057.000	4.75%	347,052,000	15,793,000
330i M Sport 2016	965,000,000	3.75%	367,687,000	58,403,000	4.25%	353,680,000	30,539,000	4.45%	358,266,000	21,269,000	4.75%	367,801,000	16,747,000
340i M Sport Individual*	1,360,000,000	3.75%	517,045,000	82,309,000	4.25%	497,201,000	43,039,000	4.45%	503,563,000	29,975,000	4.75%	516,816,000	23,602,000
428i Gran Coupe M Sport*	1,190,000,000	3.75%	452,764,000	72,020,000	4.25%	435,432,000	37,659,000	4.45%	441,030,000	26,228,000	4.75%	452,683,000	20,652,000
435i Coupe M Sport 2016	1,265,000,000	3.75%	481,123,000	76,559,000	4.25%	462,683,000	40,032,000	4.45%	468,618,000	27,881,000	4.75%	480,978,000	21,954,000
440i Coupe 2016	1,405,000,000	3.75%	534,060,000	85,032,000	4.25%	513,552,000	44,463,000	4.45%	520,116.000	30,967,000	4.75%	533,793,000	24,383,000
430i Convertible 2016	1,380,000,000	3.75%	524,607,000	83,519,000	4.25%	504,468,000	43,672,000	4.45%	510,920,000	30,416,000	4.75%	524,361,000	23,949,000
520i Luxury*	1,000,000,000	3.75%	380,921,000	60,521,000	4.25%	366,396,000	31,646,000	4.45%	371,141,000	22,041,000	4.75%	381,005,000	17,355,000
528i Luxury*	1,170,000,000	3.75%	445,202,000	70,810,000	4.25%	428,165,000	37,026,000	4.45%	433,674,000	25,788,000	4.75%	445,138,000	20,305,000
520d Luxury*	1,015,000,000	3.75%	386,593,000	61,429,000	4.25%	371,847,000	32,121,000	4.45%	376,658,000	22,371,000	4.75%	386,664,000	17,615,000
520i Luxury 2016	1,035,000,000	3.75%	394,156,000	62,640,000	4.25%	379,114,000	32,754,000	4.45%	384,015,000	22,812,000	4.75%	394,209,000	17,962,000
528i Luxury 2016	1,185,000,000	3.75%	450,874,000	71,718,000	4.25%	433,616,000	37,501,000	4.45%	439,191,000	26,118,000	4.75%	450,797,000	20,565,000
520d Luxury 2016	1,050,000,000	3.75%	399,827,000	63,547,000	4.25%	384,564,000	33,229,000	4.45%	389,533,000	23,143,000	4.75%	399,867,000	18,222,000
640i Coupe LCI*	1,875,000,000	3.75%	712,577,000	113,477,000	4.25%	685,124,000	59,336,000	4.45%	693,801,000	41,326,000	4.75%	711,903,000	32,540,000
640i Coupe M Sport LCI*	1,970,000,000	3.75%	748,499,000	119,227,000	4.25%	719,642,000	62,343,000	4.45%	728,746,000	43,420,000	4.75%	747,741,000	34,188,000
640i Grand Coupe M Sport LCI*	2,250,000,000	3.75%	854,372,000	136,172,000	4.25%	821,379,000	71,204,000	4.45%	831,741,000	49,591,000	4.75%	853,372,000	39,047,000
All New 740Li Executive 2016	2,460,000,000	3.75%	933,778,000	148,882,000	4.25%	897,681,000	77,849,000	4.45%	908,988,000	54,220,000	4.75%	932,596,000	42,692,000
All New 740Li Pure Excellence 2016	2,885,000,000	3.75%	1,094,479,000	174,603,000	4.25%	1,052,104,000	91,299,000	4.45%	1,065,320,000	63,587,000	4.75%	1,092,929,000	50,067,000
730Li Ultimate LCI*	2,289,000,000	3.75%	869,120,000	138,533,000	4.25%	835,550,000	72,438,000	4.45%	846,088,000	50,451,000	4.75%	868,086,000	39,724,000
The all new BMW X1 18i xLine 2016	730,000,000	3.75%	279,121,000	44,181,000	4.25%	268,877,000	23,102,000	4.45%	272,700,000	16,090,000	4.75%	280,314,000	12,669,000
The all new BMW X1 18i Sdrive 2016	690,000,000	3.75%	263,180,000	41,760,000	4.25%	253,511,000	21,836,000	4.45%	257,138,000	15,208,000	4.75%	264,360,000	11,975,000
X3 xDrive20i*	1,050,000,000	3.75%	399,827,000	63,547,000	4.25%	384,564,000	33,229,000	4.45%	389,533,000	23,143,000	4.75%	399,867,000	18,222,000
X3 xDrive 20i 2016	1,065,000,000	3.75%	405,499,000	64,455,000	4.25%	390,014,000	33,703,000	4.45%	395,050,000	23,473,000	4.75%	405,527,000	18,483,000
X3 xDrive20d xLine 2016	1,095,000,000	3.75%	416,843,000	66,271,000	4.25%	400,915,000	34,653,000	4.45%	406,086,000	24,135,000	4.75%	416,844,000	19,003,000
X4 xDrive 28i M Sport 2016	1,375,000,000	3.75%	522,717,000	83,217,000	4.25%	502,652,000	43,514,000	4.45%	509,081,000	30,306,000	4.75%	522,475,000	23,862,000
X5 xDrive 25d (new engine) 2016	1,345,000,000	3.75%	511,373,000	81,401,000	4.25%	491,751,000	42,564,000	4.45%	498,046,000	29,645,000	4.75%	511,158,000	23,342,000
X5 xDrive 35i xLine 2016	1,485,000,000	3.75%	565,110,000	89,874,000	4.25%	543,420,000	46,995,000	4.45%	550,343,000	32,730,000	4.75%	564,773,000	25,771,000

<sup>\*</sup> Harga BBN tersebut diatas merupakan Estimasi untuk wilayah DKI JAKARTA \* Harga BBN untuk area di luar DKI, bersifat tidak mengikat mengikuti ketentuan wilayah/daerah masing \* Harga menggunakan asumsi Pajak Kendaraan Bermotor (PKB) mobil Pertama, selisih Pajak Progressif menjadi tanggungan customer.





<sup>\*</sup> Pelaku Usaha Jasa Keuangan terdaftar dan diawasi oleh Otoritas Jasa Keuangan \* Harga unit dan bbn tersebut diatas tidak mengikat dan sewaktu-waktu dapat berubah tanpa pemberitahuan terlebih dahulu \* Harga tersebut diatas sudah termasuk PPN dan PPNBM

Tipe	OTR		5 Tahun			6 Tahun		7 Tahun			
. 4		Bunga	Total DP	59 X	Bunga	Total DP		Bunga	Total DP	83 X	
M135i*	1,100,000,000	5.75%	432,223,000	16,523,000	6.25%	446,165,000	14,705,000	7.25%	464,989,000	13,819,000	
218i Active Tourer Sport *	740,000,000	5.75%	293,656,000	11,116,000	6.25%	303,413,000	9,893,000	7.25%	316,487,000	9,297,000	
218i Gran Tourer *	840,000,000	5.75%	331,078,000	12,618,000	6.25%	341,784,000	11,230,000	7.25%	356,241,000	10,553,000	
320i Sport 2016	795,000,000	5.75%	315,162,000	11,942,000	6.25%	325,626,000	10,628,000	7.25%	339,646,000	9,988,000	
320d Sport 2016	805,000,000	5.75%	317,462,000	12,092,000	6.25%	327,733,000	10,762,000	7.25%	341,602,000	10,113,000	
320i M Sport Limited Edition 2016	910,000,000	5.75%	358,309,000	13,669,000	6.25%	369,886,000	12,165,000	7.25%	385,519,000	11,432,000	
330i M Sport 2016	965,000,000	5.75%	379,706,000	14,496,000	6.25%	391,968,000	12,901,000	7.25%	408,524,000	12,123,000	
340i M Sport Individual*	1,360,000,000	5.75%	533,369,000	20,429,000	6.25%	550,547,000	18,181,000	7.25%	573,738,000	17,086,000	
428i Gran Coupe M Sport*	1,190,000,000	5.75%	467,235,000	17,875,000	6.25%	482,297,000	15,908,000	7.25%	502,633,000	14,950,000	
435i Coupe M Sport 2016	1,265,000,000	5.75%	496,412,000	19,002,000	6.25%	512,408,000	16,911,000	7.25%	534,003,000	15,892,000	
440i Coupe 2016	1,405,000,000	5.75%	550,875,000	21,105,000	6.25%	568,614,000	18,783,000	7.25%	592,560,000	17,651,000	
430i Convertible 2016	1,380,000,000	5.75%	541,149,000	20,729,000	6.25%	558,576,000	18,448,000	7.25%	582,103,000	17,337,000	
520i Luxury*	1,000,000,000	5.75%	393,321,000	15,021,000	6.25%	406,019,000	13,369,000	7.25%	423,163,000	12,563,000	
528i Luxury*	1,170,000,000	5.75%	459,455,000	17,575,000	6.25%	474,268,000	15,641,000	7.25%	494,268,000	14,699,000	
520d Luxury*	1,015,000,000	5.75%	399,157,000	15,247,000	6.25%	412,041,000	13,569,000	7.25%	429,437,000	12,751,000	
520i Luxury 2016	1,035,000,000	5.75%	406,937,000	15,547,000	6.25%	420,070,000	13,836,000	7.25%	437,803,000	13,003,000	
528i Luxury 2016	1,185,000,000	5.75%	465,290,000	17,800,000	6.25%	480,291,000	15,842,000	7.25%	500,542,000	14,887,000	
520d Luxury 2016	1,050,000,000	5.75%	412,772,000	15,772,000	6.25%	426,092,000	14,037,000	7.25%	444,076,000	13,191,000	
640i Coupe LCI*	1,875,000,000	5.75%	734,515,000	28,165,000	6.25%	758,104,000	25,066,000	7.25%	789,943,000	23,555,000	
640i Coupe M Sport LCI*	1,970,000,000	5.75%	771,472,000	29,592,000	6.25%	796,243,000	26,336,000	7.25%	829,678,000	24,749,000	
640i Grand Coupe M Sport LCI*	2,250,000,000	5.75%	880,397,000	33,797,000	6.25%	908,654,000	30,079,000	7.25%	946,791,000	28,266,000	
All New 740Li Executive 2016	2,460,000,000	5.75%	962,092,000	36,952,000	6.25%	992,962,000	32,886,000	7.25%	1,034,626,000	30,904,000	
All New 740Li Pure Excellence 2016	2,885,000,000	5.75%	1,127,426,000	43,336,000	6.25%	1,163,586,000	38,567,000	7.25%	1,212,388,000	36,243,000	
730Li Ultimate LCI*	2,289,000,000	5.75%	895,569,000	34,383,000	6.25%	924,311,000	30,600,000	7.25%	963,104,000	28,756,000	
The all new BMW X1 18i xLine 2016	730,000,000	5.75%	289,746,000	10,966,000	6.25%	299,374,000	9,759,000	7.25%	312,276,000	9,171,000	
The all new BMW X1 18i Sdrive 2016	690,000,000	5.75%	273,305,000	10,365,000	6.25%	282,419,000	9,224,000	7.25%	294,634,000	8,669,000	
X3 xDrive20i*	1,050,000,000	5.75%	412,772,000	15,772,000	6.25%	426,092,000	14,037,000	7.25%	444,076,000	13,191,000	
X3 xDrive 20i 2016	1,065,000,000	5.75%	418,608,000	15,998,000	6.25%	432,114,000	14,237,000	7.25%	450,351,000	13,380,000	
X3 xDrive20d xLine 2016	1,095,000,000	5.75%	430,278,000	16,448,000	6.25%	444,159,000	14,639,000	7.25%	462,898,000	13,756,000	
X4 xDrive 28i M Sport 2016	1,375,000,000	5.75%	539,204,000	20,654,000	6.25%	556,570,000	18,382,000	7.25%	580,012,000	17,274,000	
X5 xDrive 25d (new engine) 2016	1,345,000,000	5.75%	527,534,000	20,204,000	6.25%	544,526,000	17,981,000	7.25%	567,464,000	16,897,000	
X5 xDrive 35i xLine 2016	1,485,000,000	5.75%	582,796,000	22,306,000	6.25%	601,531,000	19,852,000	7.25%	626,821,000	18,656,000	

<sup>\*</sup> Harga BBN tersebut diatas merupakan Estimasi untuk wilayah DKI JAKARTA \* Harga BBN untuk area di luar DKI, bersifat tidak mengikat mengikut ketentuan wilayah/daerah masing masing \* Harga menggunakan asumsi Pajak Kendaraan Bermotor (PKB) mobil Pertama, selisih Pajak Progressif menjadi tanggungan customer.





<sup>\*</sup> Pelaku Usaha Jasa Keuangan terdaftar dan diawasi oleh Otoritas Jasa Keuangan \* Harga unit dan bbn tersebut diatas tidak mengikat dan sewaktu-waktu dapat berubah tanpa pemberitahuan terlebih dahulu \* Harga tersebut diatas sudah termasuk PPN dan PPNBM

## 0% INTEREST FINANCING PACKAGE. GIIAS 2016.

BMW Financial Services



Tipe	OTR	DP		6 Bulan						
Tipe	OTK	DF	Bunga	Total DP	5 X					
M135i*	1,100,000,000	20.00%	0.00%	411,017,000	146,667,000					
218i Active Tourer Sport *	740,000,000	20.00%	0.00%	277,337,000	98,667,000					
218i Gran Tourer *	840,000,000	20.00%	0.00%	314,470,000	112,000,000					
320i Sport 2016	795,000,000	20.00%	0.00%	297,760,000	106,000,000					
320d Sport 2016	805,000,000	20.00%	0.00%	301,474,000	107,334,000					
320i M Sport Limited Edition 2016	910,000,000	20.00%	0.00%	340,464,000	121,334,000					
330i M Sport 2016	965,000,000	20.00%	0.00%	360,887,000	128,667,000					
340i M Sport Individual*	1,360,000,000	20.00%	0.00%	508,364,000	181,334,000					
428i Gran Coupe M Sport*	1,190,000,000	20.00%	0.00%	444,437,000	158,667,000					
435i Coupe M Sport 2016	1,265,000,000	20.00%	0.00%	473,087,000	168,667,000					
440i Coupe 2016	1,405,000,000	20.00%	0.00%	525,074,000	187,334,000					
430i Convertible 2016	1,380,000,000	20.00%	0.00%	515,790,000	184,000,000					
520i Luxury*	1,000,000,000	20.00%	0.00%	373,884,000	133,334,000					
528i Luxury*	1,170,000,000	20.00%	0.00%	437,010,000	156,000,000					
520d Luxury*	1,015,000,000	20.00%	0.00%	379,454,000	135,334,000					
520i Luxury 2016	1,035,000,000	20.00%	0.00%	386,880,000	138,000,000					
528i Luxury 2016	1,185,000,000	20.00%	0.00%	442,580,000	158,000,000					
520d Luxury 2016	1,050,000,000	20.00%	0.00%	392,450,000	140,000,000					
640i Coupe LCI*	1,875,000,000	20.00%	0.00%	699,600,000	250,000,000					
640i Coupe M Sport LCI*	1,970,000,000	20.00%	0.00%	734,877,000	262,667,000					
640i Grand Coupe M Sport LCI*	2,250,000,000	20.00%	0.00%	838,850,000	300,000,000					
All New 740Li Executive 2016	2,460,000,000	20.00%	0.00%	916,830,000	328,000,000					
All New 740Li Pure Excellence 2016	2,885,000,000	20.00%	0.00%	1,074,647,000	384,667,000					
730Li Ultimate LCI*	2,289,000,000	20.00%	0.00%	853,332,000	305,200,000					
The all new BMW X1 18i xLine 2016	730,000,000	20.00%	0.00%	273,624,000	97,334,000					
The all new BMW X1 18i Sdrive 2016	690,000,000	20.00%	0.00%	258,770,000	92,000,000					
X3 xDrive20i*	1,050,000,000	20.00%	0.00%	392,450,000	140,000,000					
X3 xDrive 20i 2016	1,065,000,000	20.00%	0.00%	398,020,000	142,000,000					
X3 xDrive20d xLine 2016	1,095,000,000	20.00%	0.00%	409,160,000	146,000,000					
X4 xDrive 28i M Sport 2016	1,375,000,000	20.00%	0.00%	513,934,000	183,334,000					
X5 xDrive 25d (new engine) 2016	1,345,000,000	20.00%	0.00%	502,794,000	179,334,000					
X5 xDrive 35i xLine 2016	1,485,000,000	20.00%	0.00%	554,780,000	198,000,000					

<sup>\*</sup> Pelaku Usaha Jasa Keuangan terdaftar dan diawasi oleh Otoritas Jasa Keuangan



<sup>\*</sup> Perhitungan diatas menggunakan asuransi All Risk + Banjir + Gempa Bumi +TS + RSCC +TJH 50 Juta + BCL

<sup>\*</sup> Perhitungan Diatas berlaku hanya untuk debitur perorangan saja

<sup>\*</sup> Merupakan NIK 2015