



Himanshu Singh

Analyst



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Professional Summary

Business and data analyst with 4 years of experience across diverse industries. Expertise in analysis and testing of business requirements to drive deployment of applications, business processes and system solutions. Highly analytical and detailed with documented track record in full software development life cycle (SDLC) methodologies and Agile techniques.



Work History

2019-10 -
Current

Marketing Analyst

Koovs, Gurgaon, HARYANA

- Assessed KPIs to achieve in-depth understanding of campaign performance and Recommended performance improvements based on KPI analysis
- Collected affiliates data using various research methods to broaden results and optimize marketing strategies
- Forecasted marketing trends based on previous data to adjust campaigns and maximize sales
- Recorded daily incoming data(Item type, affiliate conversion) in databases, streamlining analysis procedures for efficiency and accuracy

2017-08 -
2019-10

Data Analyst

OYO, Gurgaon, HARYANA

- Performed system analysis, implementation and user support for platform transitions
- Handled tremendous volumes of customer data using tools/platforms like PostgreSQL, MySQL, Hive and Python. Performed analyses of input files to derive data-driven insights and determine



Skills

R

Excellent

Python

Good

SQL and Databases

Excellent

Microsoft Excel

Very Good

Shiny Dashboards

Excellent

Automation

Excellent

Big Query

Good

trends/errors using R

- Evaluated Revenue and Recovery trends to understand competitive environments and assess current strategies
- Automation of daily/weekly/monthly reports through automated mails and Google Spreadsheets which helps different teams to keep track of all report
- Coordinated statistical data analysis, design, and information flow
- Participated in requirements meetings and data mapping sessions to understand business needs
- Synthesized current business intelligence data to produce reports and polished presentations highlighting findings and recommending changes
- Documented business workflows for stakeholder review
- Transformed project data requirements into project data models
- Successfully led key projects which resulted in increase of 3% in net profit

Statistical and operational analysis



Data Modeling



Planning



Research



Software

RStudio



Microsoft Excel



Jupyter Notebook



2016-02 -
2017-07

Product Support Analyst

OYO, Gurgaon, HARYANA

- Analyzed Platform and User Based issues to identify troubleshooting methods needed for quick remediation
- Worked with software development team on reported errors and bugs on newly released software and assisted in deployment of release fixes
- Created support documentation that empowered and enabled user community to extend skills, leverage system features and find resolutions to questions without intervention from support team
- Broke down and evaluated user problems using test scripts, personal expertise and probing questions
- Managed transition of around 8k mobile devices from third party management to organization independent application



Education

2017-04 -
2017-07

Data Science

Analytix Lab - Gurgaon

2010-08 -
2014-07

Bachelor of Technology: Electronics And Communications Engineering

Rawal Institution Of Engineering And Technology -
Fariadabad

2009-04 -
2010-03

12th

Kendriya Vidyalaya - Faridabad

2007-04 -
2008-03

10th

Kendriya Vidyalaya - Faridabad



Accomplishments

- Increased net Profit by 3% by spearheading and leading a comprehensive PnL campaign
- Consistently commended by upper management for spearheading and leading effective analysis automation



Interests

- Sports
- Workout
- Traveling
- Music
- Gaming