|  |  |
| --- | --- |
| Student Name | Himanshu Mittal |
| Industry  (multiple industries can be added with a comma) | Information Technology, EdTech |
| Overall Experience  (XX Years YY Months) | 10 Years 1 Months |
| Profile Summary for web brochure (50-60 words) | MBA Candidate at IIM Indore and IIT Dhanbad alumnus with 10+ years of experience spanning IT and EdTech across product development, technology, and strategy. Began career at TCS delivering global IT solutions for BFSI clients, before transitioning to EdTech leadership where I launched digital platforms reaching 150,000+ learners, built gamified products with 8,000+ users, and designed hybrid learning models that has reached 35,000+ students and drove 15% revenue growth in the offline vertical. Skilled in problem-solving, stakeholder management, and leading cross-functional teams, I bring a unique blend of technical expertise, educator insights, and business acumen to deliver scalable, high-impact outcomes. |
| Functional Areas | Product Development, Digital Platforms, Business Strategy, Revenue Growth, Stakeholder Management |
| Email ID | [Himanshu967@gmail.com](mailto:Himanshu967@gmail.com) |
| Linked In URL | [**www.linkedin.com/in/himanshu-mittal1**](http://www.linkedin.com/in/himanshu-mittal1) |

**Education**

|  |  |  |
| --- | --- | --- |
| College(s) | From Yr. – To Yr. | Degree(s) |
| IIT (ISM) Dhanbad | 2010-2014 | Btech (Electronics & Communication Engineering) |
| Indian Institute of Management, Indore | 2025-2026 | MBA (General) |

**Accomplishment**

|  |  |
| --- | --- |
| Title | Description |
| IIT-JEE 2010 Qualification | Ranked in top 2% nationwide in IIT-JEE 2010, showcasing exceptional academic excellence and competitive aptitude. |
| KVPY Scholarship Finalist | Selected as a finalist for the prestigious KVPY Scholarship by IISc Bangalore, among top 500 students nationwide for scientific aptitude and innovation. |
| All India Robotics Competition Winner | Secured 1st prize in Manual Robotics Competition (MORTAL RUMMAGE) at Mechathlon 2010, outperforming 80 national teams with innovative robotics design and execution. |
| Kartavya NGO - Social Initiative Leadership | Led community education initiatives with Kartavya NGO, organizing support classes and school admissions for underprivileged children, advancing social equity and access to education. |
| IIM Indore Placement Committee Member | Collaborated with 10-member team as part of IIM Indore Placement Committee, organizing recruitment initiatives, resume workshops, and mock interviews for the EPGP cohort. |

**Certification**

|  |  |  |
| --- | --- | --- |
| Title | Description | Year |
| CSPO | Certified Scrum Product Owner | 2025 |
| Lean Six Sigma Green Belt KPMG | Earned globally recognized Lean Six Sigma Green Belt certification, demonstrating expertise in process optimization, quality improvement, and data-driven problem-solving methodologies. | 2025 |

**Experience**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Company** | **Designation** | **Duration** | | | **Description (Highlight your relevant details in bold)** |
| **From (MM-YY)** | **To (MM-YY)** | **Overall Duration (MM-YY)** |
| **Unacademy** | **Senior Educator** | 03-24 | 03-25 | 12 months |  **D**esigned a hybrid learning model scaling to **50+ centers in 6 months**, reaching **35,000+ students** and driving **15% revenue growth**.   **Rolled out** offline center from scratch, enrolling **1,000+ students in first trimester** and capturing **40% regional market share**.   **Implemented** digital learning systems with recordings, boosting **engagement by 30%** and achieving **4.3/5 NPS**.   **Led** cross-functional teams to align strategy with academics, improving **student retention and sustainable growth**. |
| **Education Consulting (Bakliwal Tutorials (Pune), PACE IIT (Pune))** | **Academic Consultant** | 07-22 | 10-23 | 18 months |  **Led** development of gamified app (STEPapp), scaling adoption to **8,000+ learners** and improving retention by **25%**.   **Collaborated** with tech teams to enhance user experience and analytics, driving a **20% increase in engagement**.   **Executed** enrollment growth strategies through demos and counseling, adding **1,500+ students annually**.   **Streamlined** academic operations with digital timetabling and workflows, reducing **scheduling conflicts by 90%**. |
| Aakash Byju’s | **Senior Lecturer** | 11-21 | 06-22 | 07-00 |  **Spearheaded** hybrid education model at Delhi center, transitioning **students** to blended format with **95% adoption**.   **Trained** and onboarded **150+ faculty members** on hybrid teaching tools, establishing digital delivery standards |
| **Lecturer** | Allen | 03-19 | 11-21 | 09-02 |  **Led** the launch of a digital platform during COVID, deploying infrastructure across **20+ campuses in 20 days** for **150,000+ students**.   **Produced** 50+ advanced Physics lectures and standardized online protocols, ensuring **scalable digital delivery** and business continuity |
| **Assistant Professor** | FIITJEE | 09-17 | 02-19 | 06-01 |  **Delivered** targeted academic programs for **600+ JEE aspirants**, contributing to placements at IITs and BITS.   **Designed** revision workshops and exam strategies that improved **student performance in national rankings**. |
| **System Engineer** | Tata Consultancy Services | 06-14 | 06-17 | 00-03 | 1. **Delivered mission-critical solutions for global BFSI clients**, contributing to modernization of financial systems and ensuring compliance with international standards. 2. **Collaborated with cross-cultural teams across India & Europe**, gaining early exposure to global delivery models and stakeholder management. 3. **Developed and deployed software modules under aggressive timelines**, improving transaction efficiency and reducing processing errors by **20%**. 4. **Aligned business requirements with technical implementation** for large-scale banking projects, strengthening my problem-structuring and analytical skills. 5. **Recognized for performance in complex client projects**, which honed my adaptability, attention to detail, and foundation in structured execution. |