

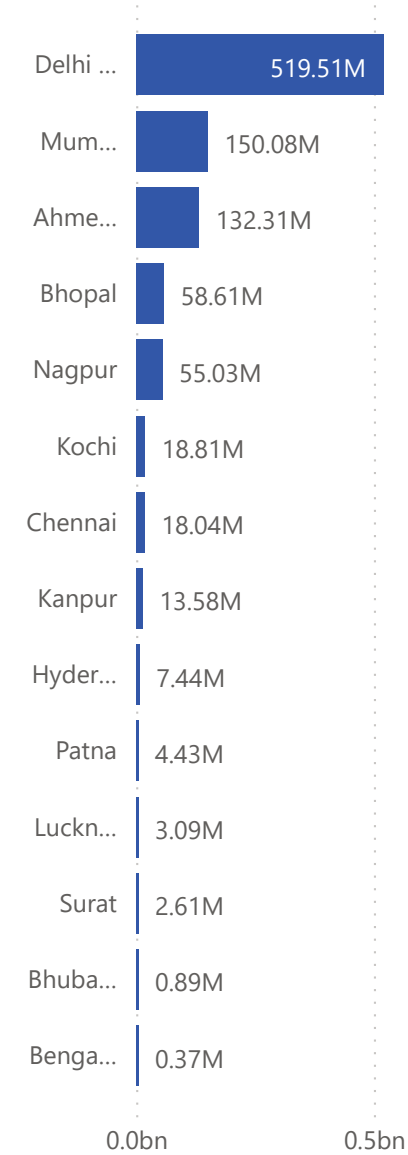
₹985M

Revenue

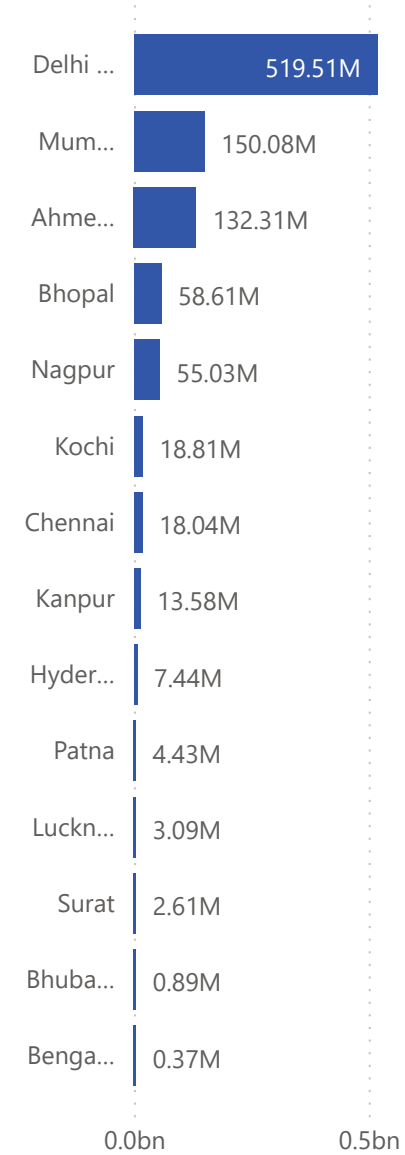
2M

Sales Qty

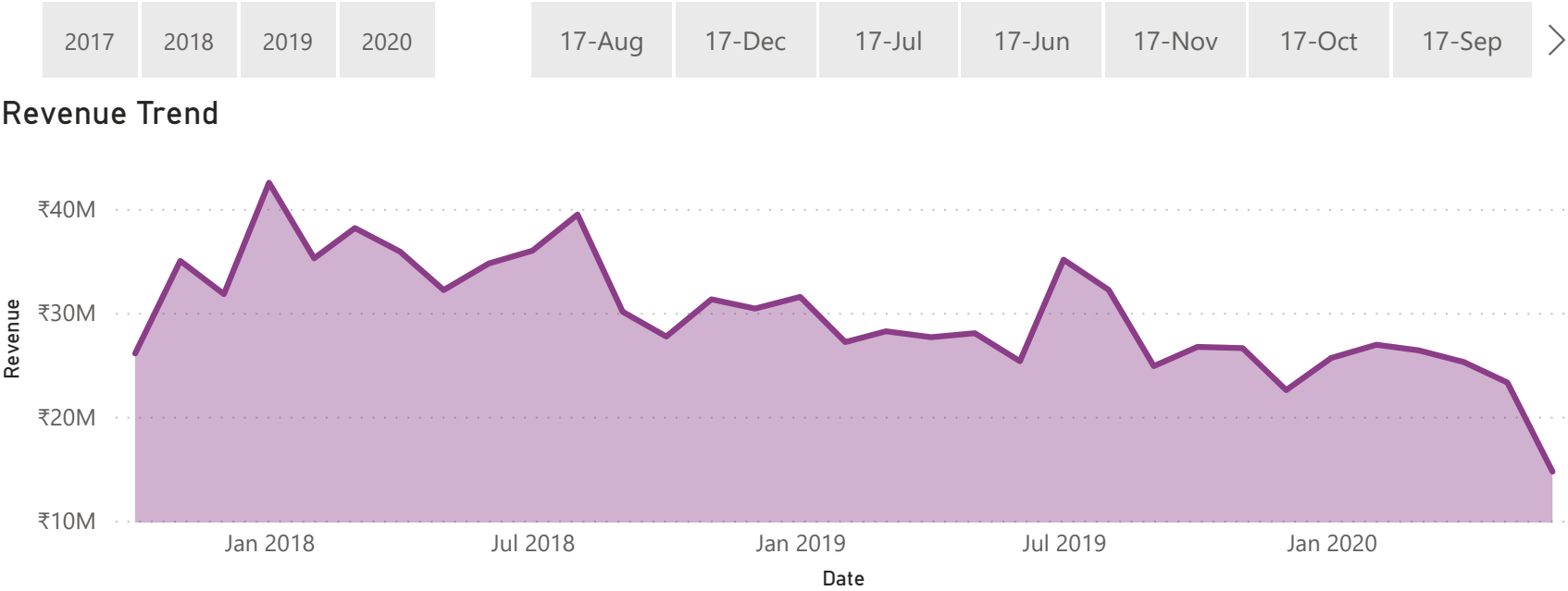
Revenue by Markets



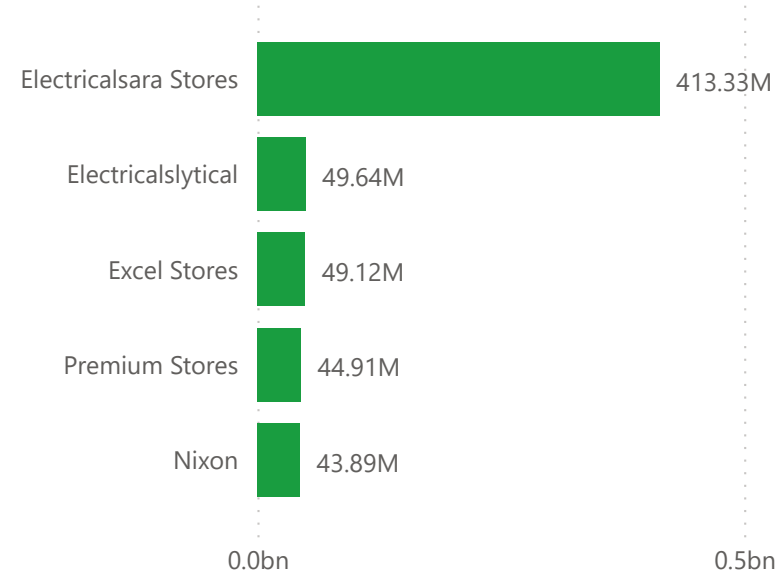
Sales by Markets



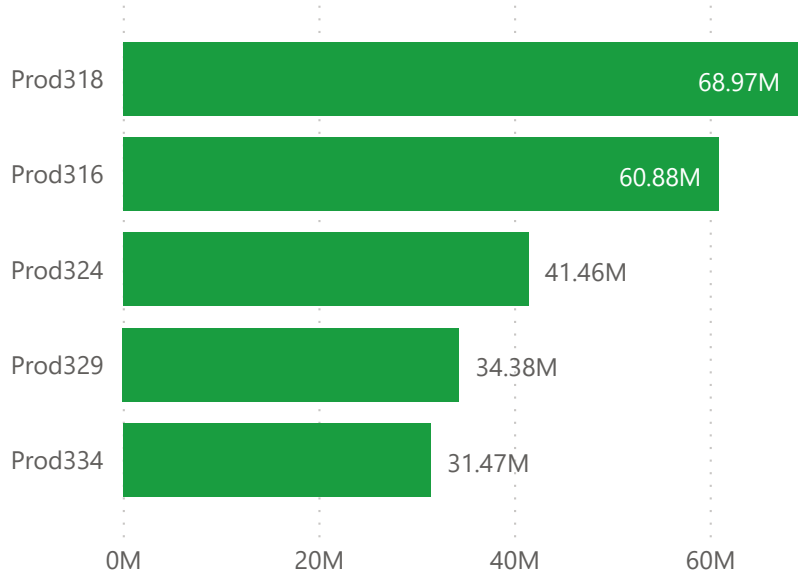
Revenue Trend



Top 5 Customers



Top 5 Customers



₹142M

350K

₹2.1M

Revenue

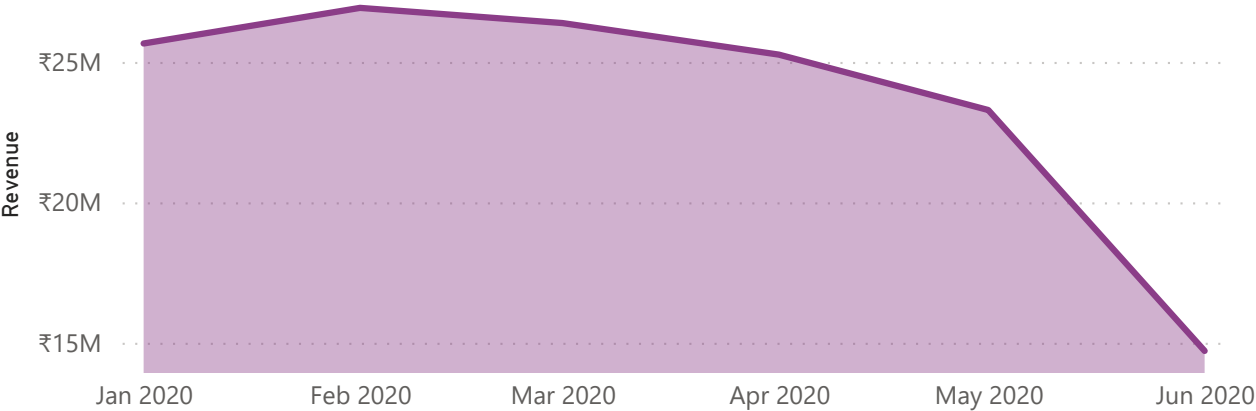
Sales Qty

Total Profit Margin

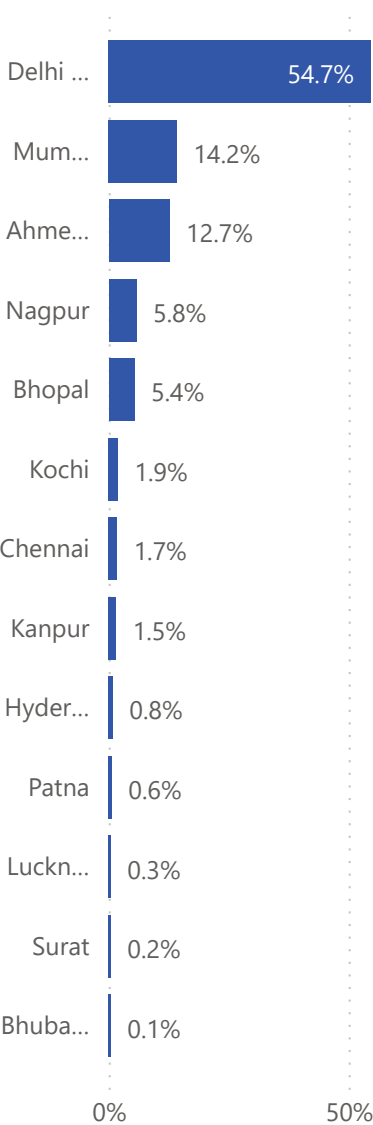
2017201820192020

20-Apr20-Feb20-Jan20-Jun20-Mar20-May

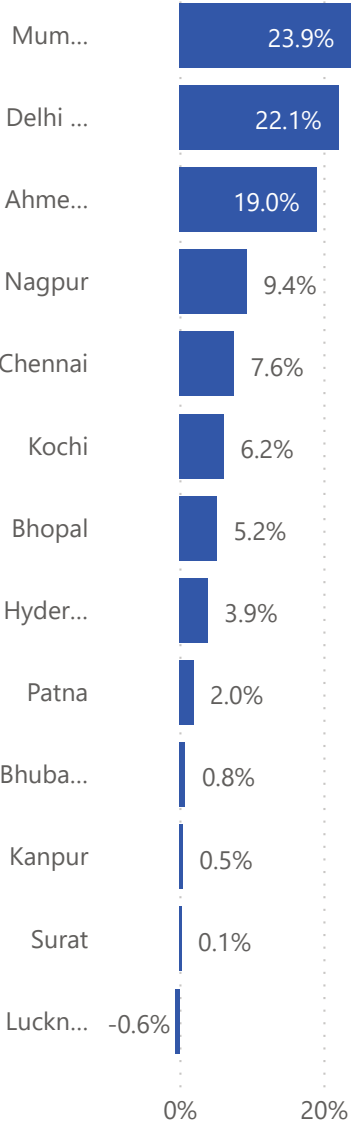
Revenue Trend



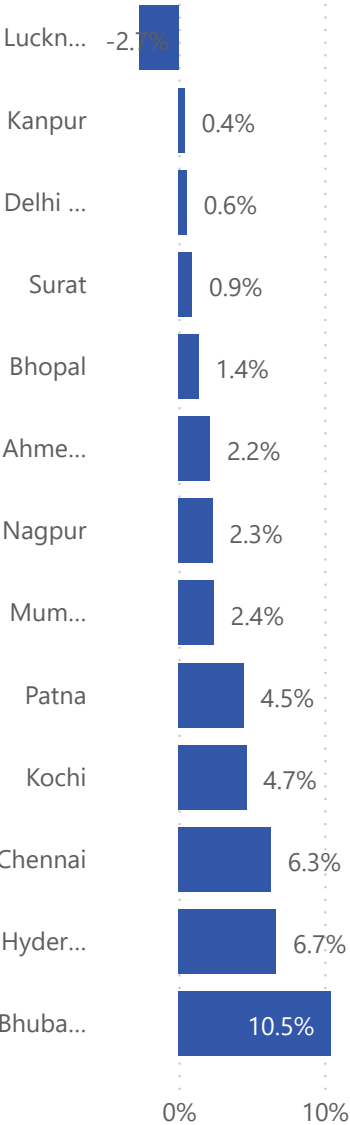
Revenue Contribution % by Markets



Profit Contribution % by Markets



Profit % by Markets



custmer_name	Revenue	Date		
		Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹65,641,977	46.2%	11.9%	0.4%
Excel Stores	₹7,928,385	5.6%	12.5%	3.3%
Premium Stores	₹5,899,748	4.1%	1.4%	0.5%
Electricalslytical	₹5,537,904	3.9%	1.3%	0.5%
Info Stores	₹5,064,374	3.6%	7.8%	3.2%
Control	₹4,182,662	2.9%	2.5%	1.2%
Surge Stores	₹3,953,600	2.8%	11.9%	6.2%
Logic Stores	₹3,319,243	2.3%	0.6%	0.4%
Acclaimed Stores	₹3,116,384	2.2%	6.1%	4.0%
Nixon	₹3,028,345	2.1%	4.7%	3.2%
Epic Stores	₹3,002,834	2.1%	-6.8%	-4.7%
Forward Stores	₹2,560,961	1.8%	5.4%	4.3%
Electricalsocity	₹2,520,938	1.8%	3.3%	2.7%
Modular	₹2,453,519	1.7%	5.0%	4.2%
Surface Stores	₹2,420,004	1.7%	3.2%	2.7%
Total	₹142,224,545	100.0%	100.0%	1.4%

₹142M

Revenue

350K

Sales Qty

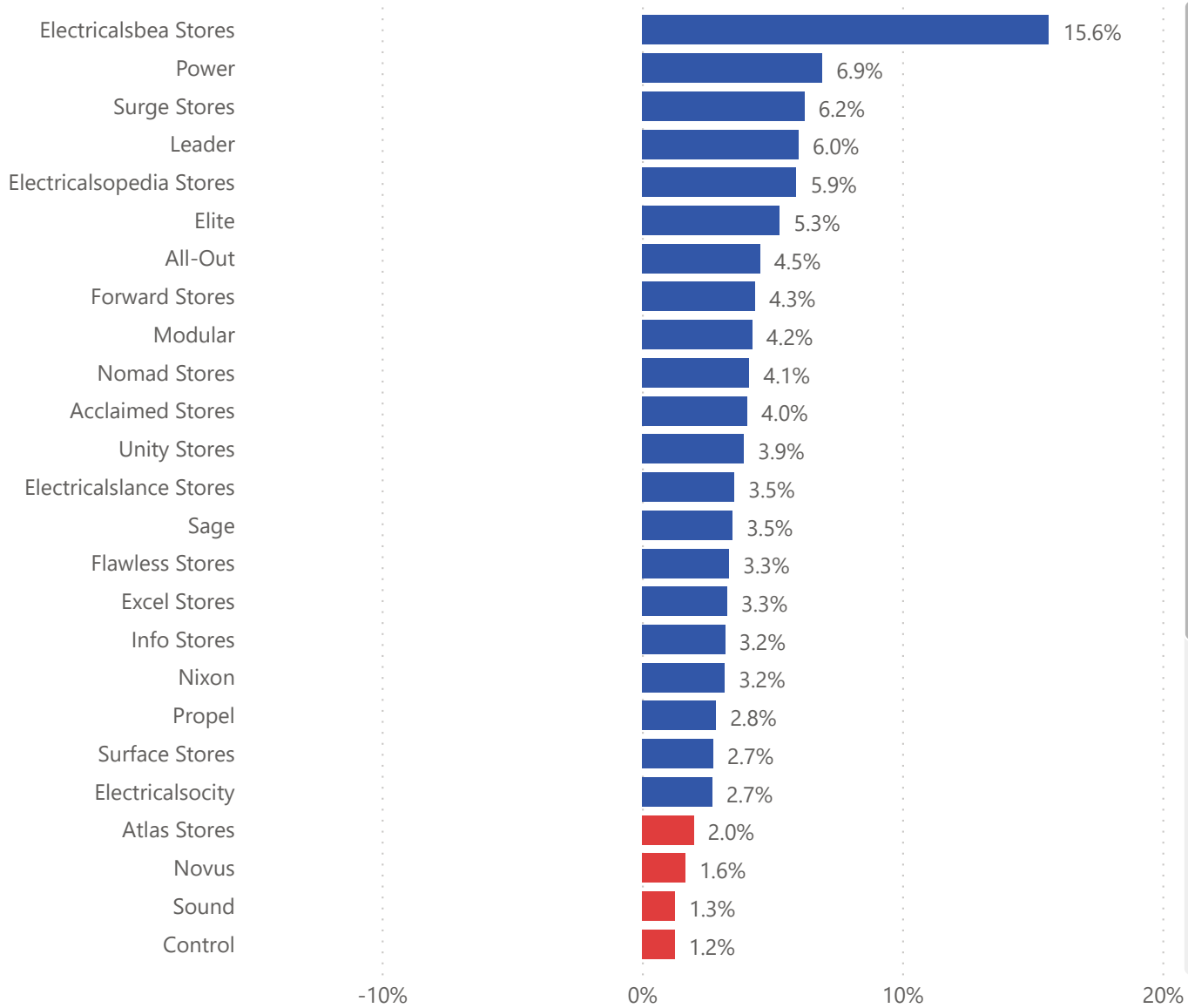
₹2.1M

Total Profit Margin

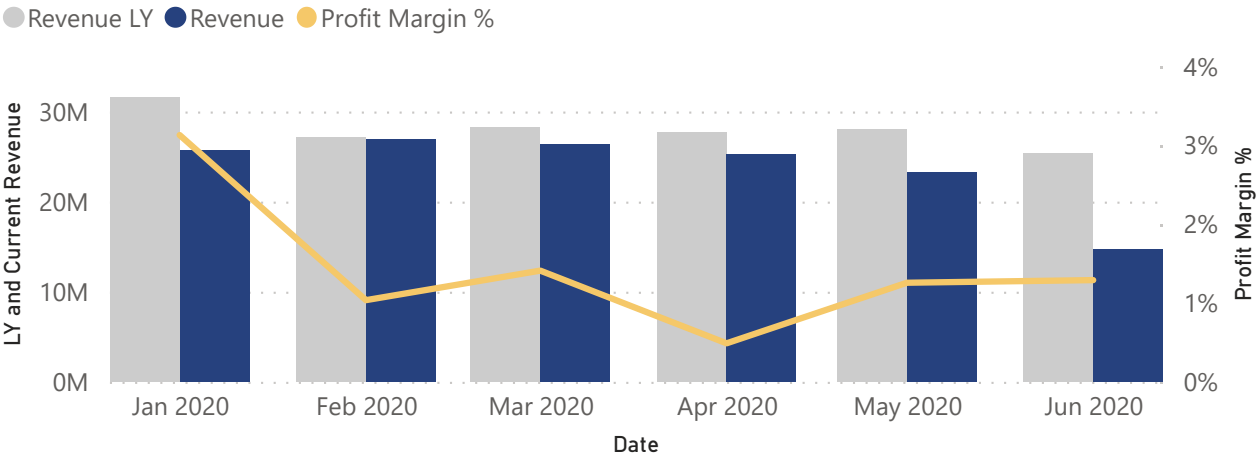
Profit Target

2%

Revenue Contribution % by Markets



Revenue Trend



customer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹65,641,977	46.2%	11.9%	0.4%
Excel Stores	₹7,928,385	5.6%	12.5%	3.3%
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Total	₹142,224,545	100.0%	100.0%	1.4%