

Neeraj Goel

(CA, ICWA, MBA-Finance having experience of almost 23 years)

A Business acumen person with 20 years of comprehensive skills, knowledge & exposure in :

*Corporate Restructuring	* Strategic Alliances	* Budgeting & cost control
*Fin. & A/cs, Taxation	* Business Development	* IT , ERP Implementation
* Profit management	* General Administration	* Legal Matters & Liaison
*Crisis Management	* Mergers & Acquisitions	* Human Resource Management

### Experience (Almost 23 years)

July 2012 ~ present	<b>MNAUM International Private Limited, Delhi. (Own Venture)</b>  Working as Executive Director having business verticals in trading, consultancy and management support.
Jan 2011 ~June 2012	<b>Eaton Group, A US MNC</b> (Industrial/Electrical products)  Worked as “Country Controller-India” as Group CFO while handling Eleven Entities having 5 manufacturing plants, Trading business, Export of Services revenue, BPO, IT Services, International Shares service center and more than 3000 manpower.
Oct 1998 ~ Jan 2012	<b>LG Group in India (USD \$120 Billion Conglomerate having World Head Quarter in South Korea)</b>  Mar 2004 ~ Jan 2011 Worked as “CFO & Head HR” for LG Life Sciences India Private Limited, a Pharmaceuticals company. The company is into trading business having products under bio-technology and Export of services.
Oct 1998 ~ Feb 2004	Worked as “Financial Controller” with LG Electronics India Private Limited having consumer durables Division and Telecommunication Division. The company is having 2 manufacturing plants, Trading business, revenue from Services and more than 6000 manpower.
Apr 1996 ~ Oct 1998	Hi-Tech Detergents Limited, a manufacturing plant for HLL.  Worked as Financial Controller with the company, a manufacturing FMCG products like Wheel and Vim Bar.
Sep.91 to Mar 96	M. Mittal & Co. Chartered Accountants Firm  Worked as Senior Consultant while Auditing of private companies, public limited, Government companies, Income tax matters, arranging the credit facilities for various type of clients, ROC work etc.

## Certification

1996	CA	Institute of Chartered Accountants of India, Delhi
1995	ICWA	Institute of Cost & Works Accountants of India, Delhi
		Holding <b>37<sup>th</sup> Rank</b> in All India
1997	MBA-Finance	<b>IMT, Ghaziabad</b> (Regular three years part-time course)

## Academic Credentials

1991	B.Com.	Securing 69.2% marks ( <b>86.3% in IIIrd Year</b> ) from MMH College, Choudhary Charan Singh University.
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## Accomplishments

- Kicked off unique strategy to merge five legal entities having multiple complexities in Eaton.
- Held the distinction of being the youngest person of LG Group in India working at CFO level
- Officiated as Chief Operating Officer for a while to manage business needs.
- Played significant role in managing the short-term loans of Rs. 260 crores (USD \$ 56 M) against Net worth of Rs. 13 crores (USD \$ 2.5 M).
- Pivotal in setting up the new venture of LG in different industries like, Consumer Durable (LG Electronics), Tele-Communication (LG Electronics - I & C Division) and Pharmacy / Biotechnology (LG Life Sciences India Pvt. Ltd.). I got elevations in all companies.
- Established & encouraged substantial saving in financial expenses- forex fluctuation, bank charges, interest costs, cost controls, tax planning through innovation & setting up systems & procedures. Maximized the profit through reducing the breakeven point
- Resolved legal dispute with vendor outside Karnataka High Court where top management was also involved in litigation.
- Selected as role model -CFO by LG Life Sciences, Korea.

## Personal Credentials

Date of Birth	15 <sup>th</sup> July 1971
Marital status	Married (House wife, two children – 17 years son & 14 years daughter)
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