



In 2020, the total profit reached \$917,525,581, marking the highest profit among the years mentioned. This was notably 84.33% higher than the lowest profit of \$497,749,927 recorded in 2021. The order of total profits for the years was 2020 > 2022 > 2019 > 2021. In terms of distribution, 2020 accounted for 30.49% of the total profit across the four years, ranging from \$497,749,927 to \$917,525,581. Across all 91 Salesperson, Total Profit ranged from \$23,763 to \$3,52,31,557.

118K

Total Orders



\$301M

Total Revenue



4M

Total Quantity





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Overview

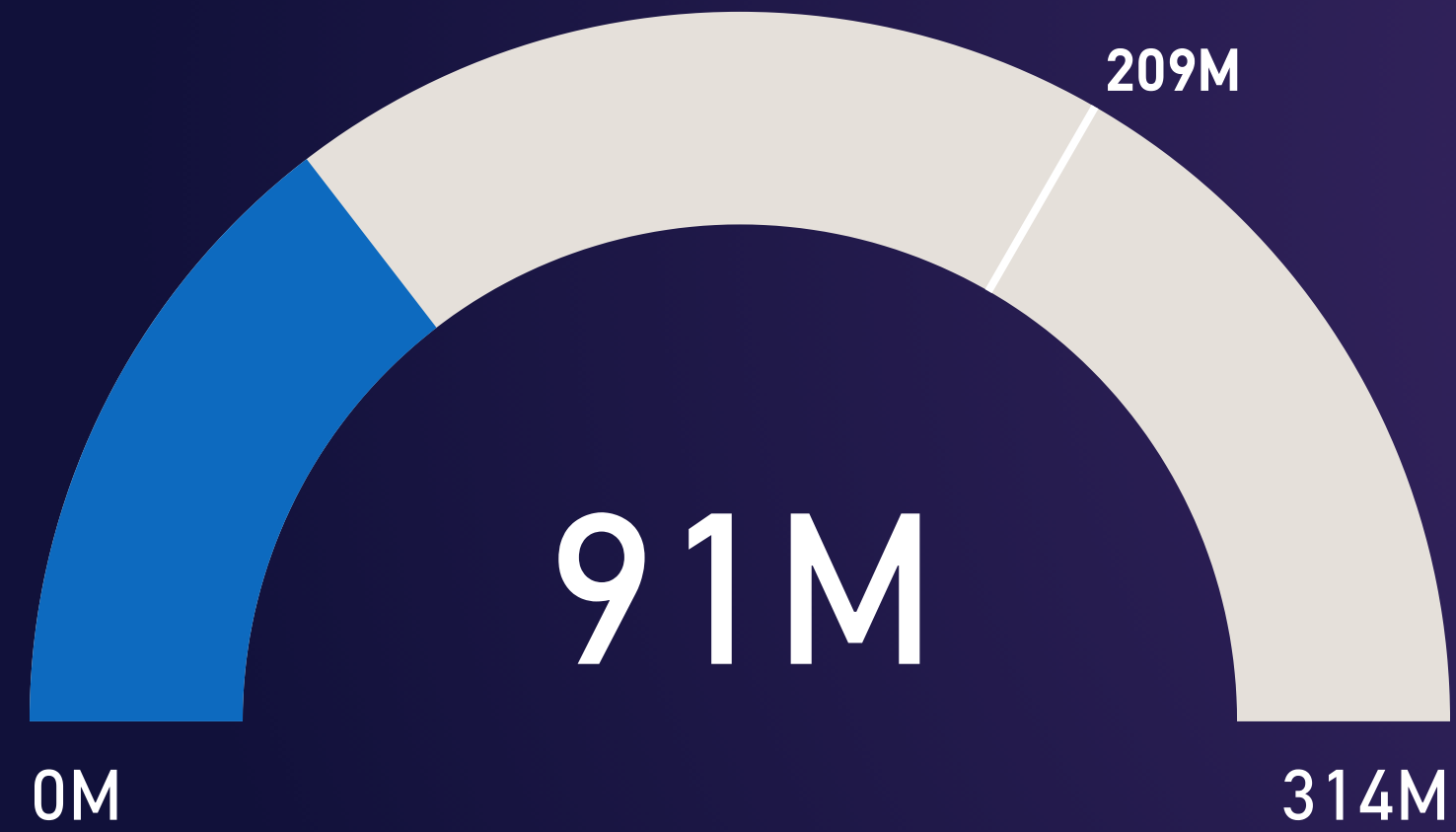
Sales

Product

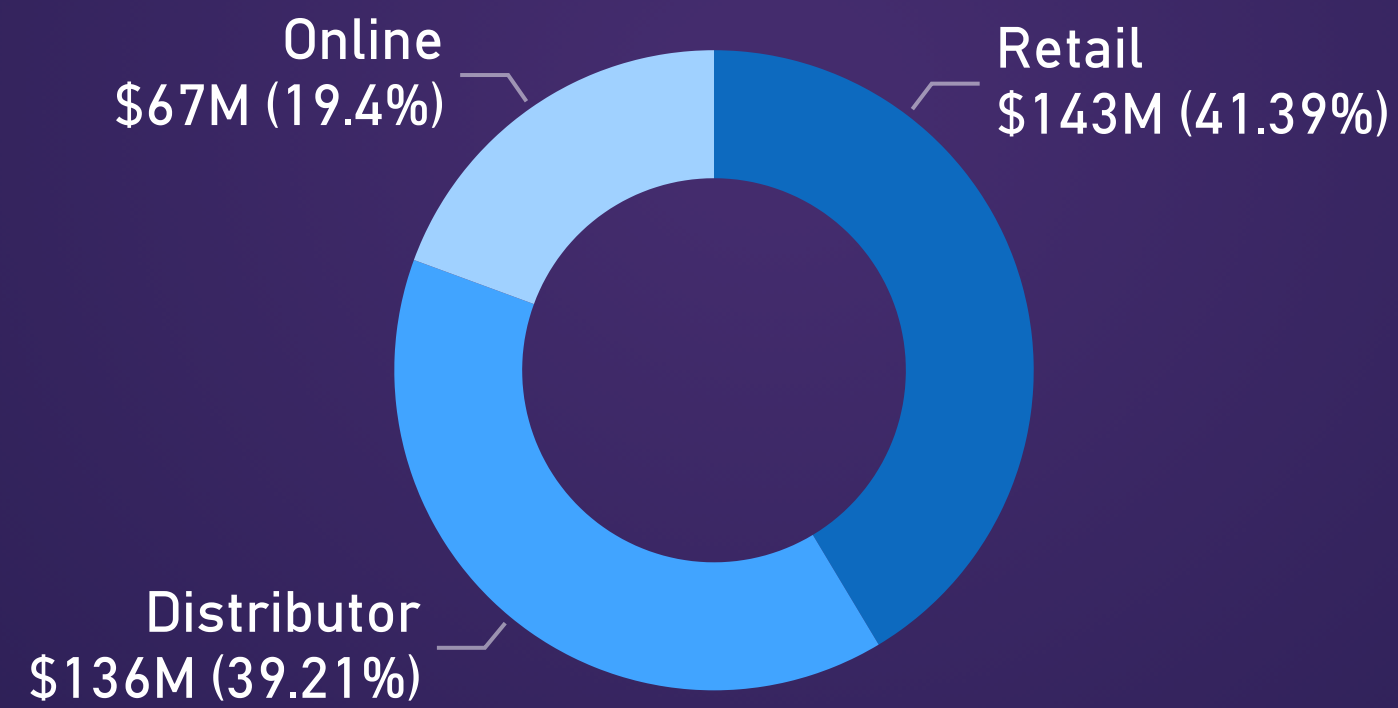
Employee



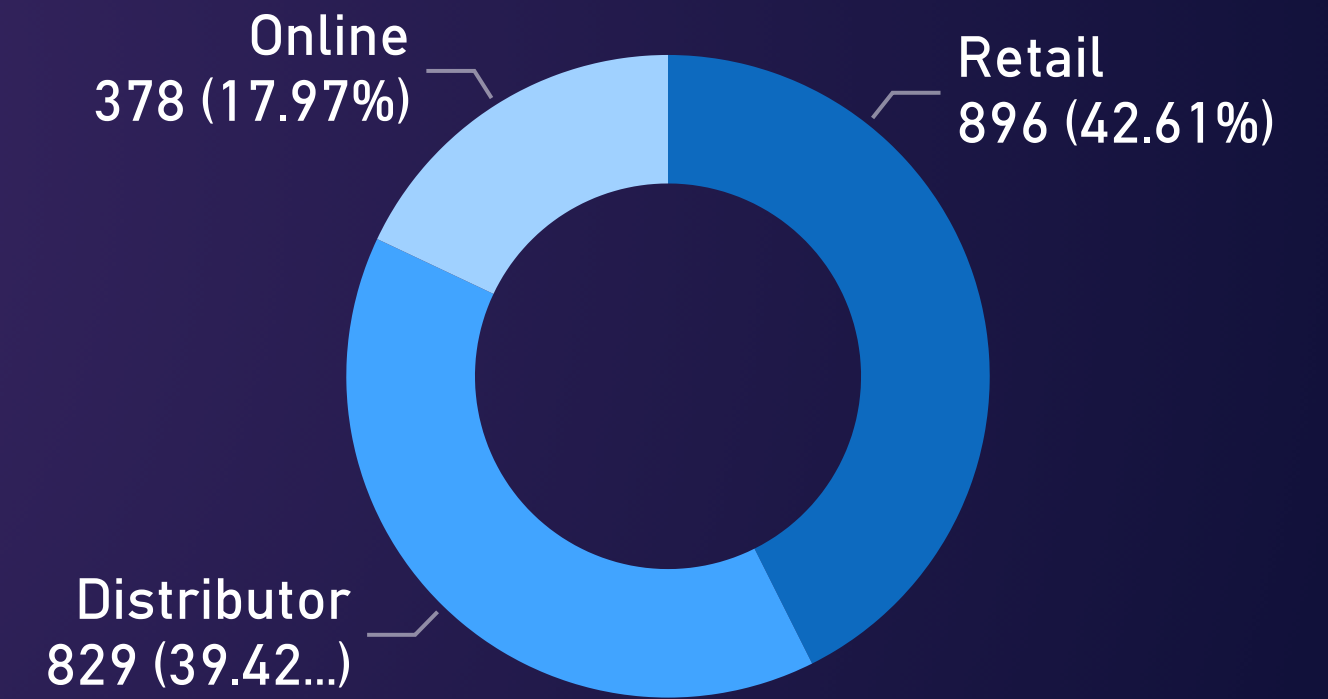
Total Profit v/s Target Profit



Total Profit by Channel



Total Quantity Return by Channel



Total Profit by Year

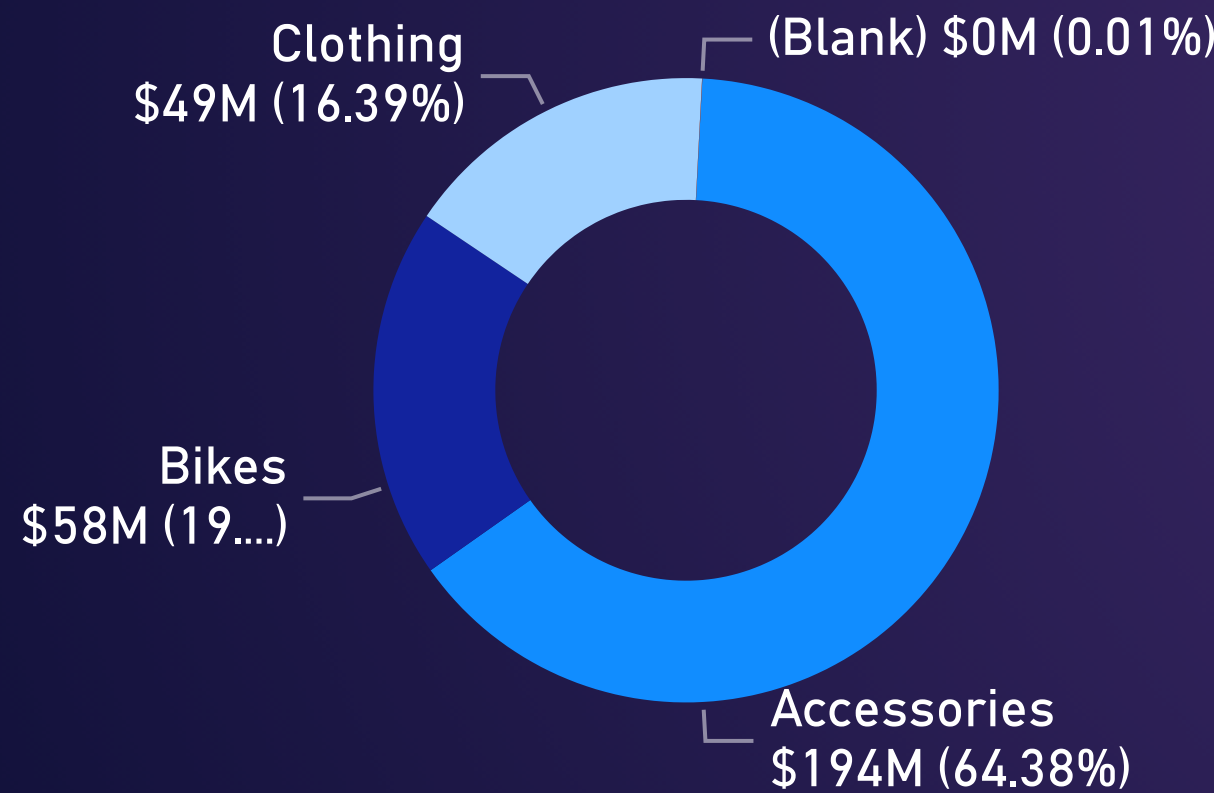


Total Profit by Country





Total Profit by Category



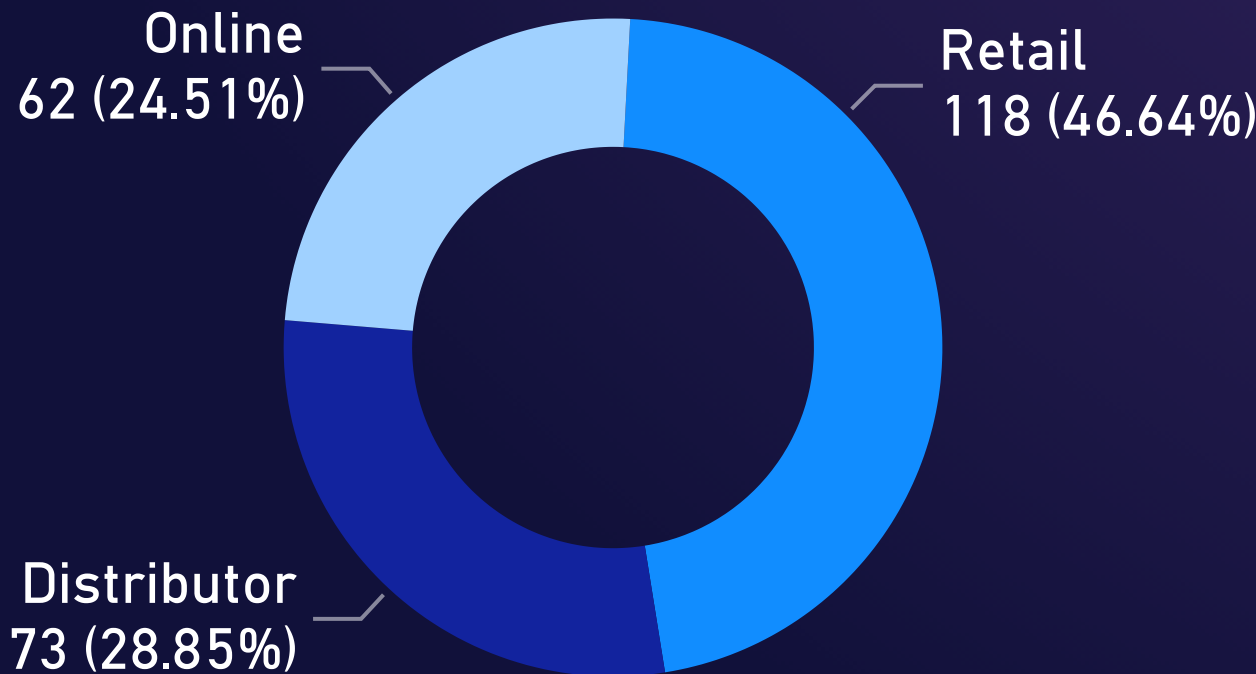
Total Profit by ProductName



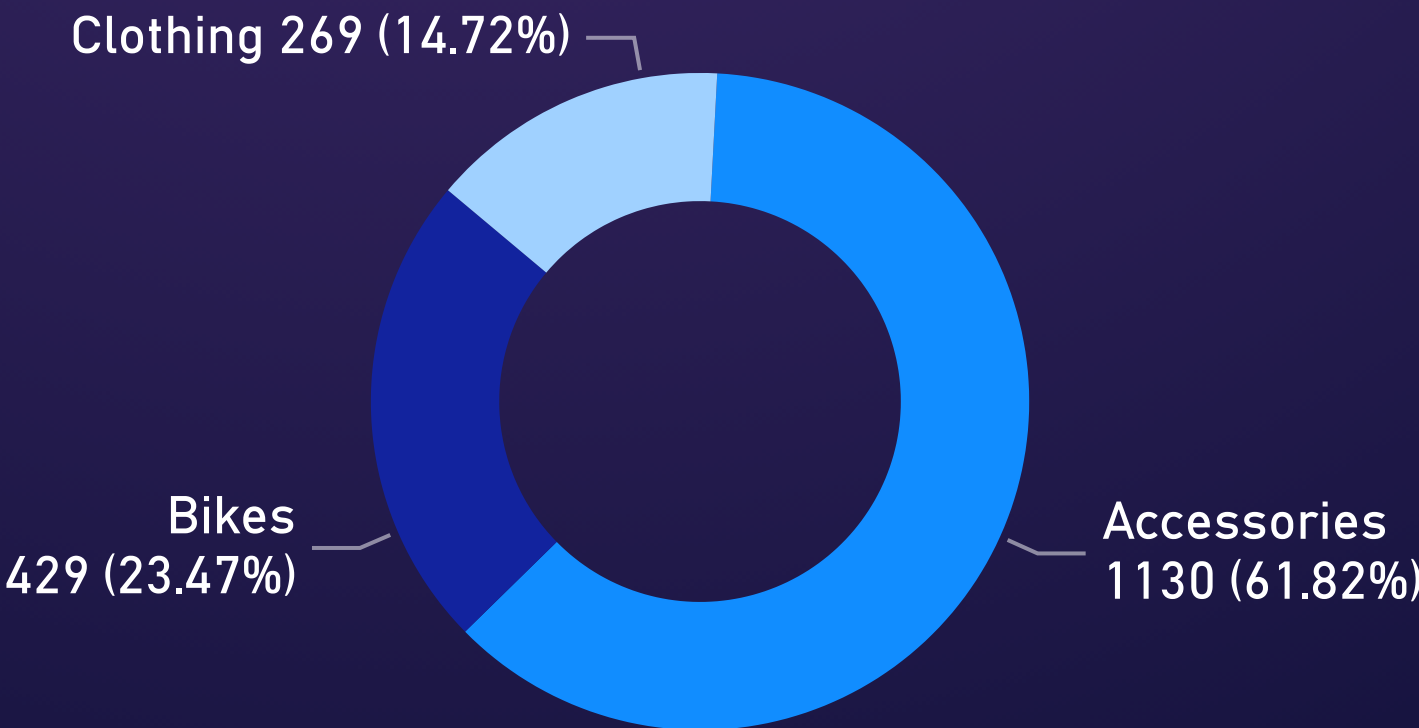
Total Profit by Subcategory



Total Products by Channel



Total Quantity Return by Category

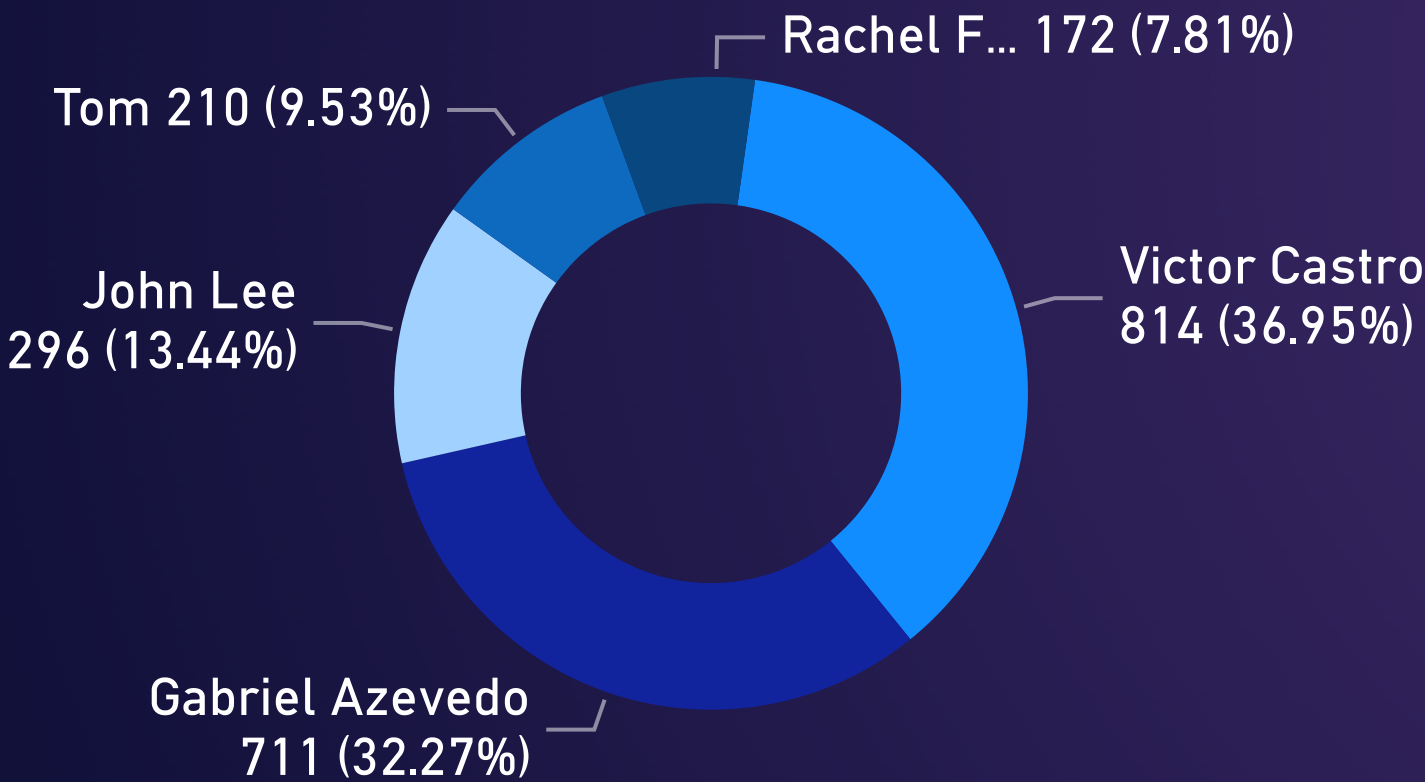


Water Bottle - 30 oz. \$22,557,945 ▲ 100.00%

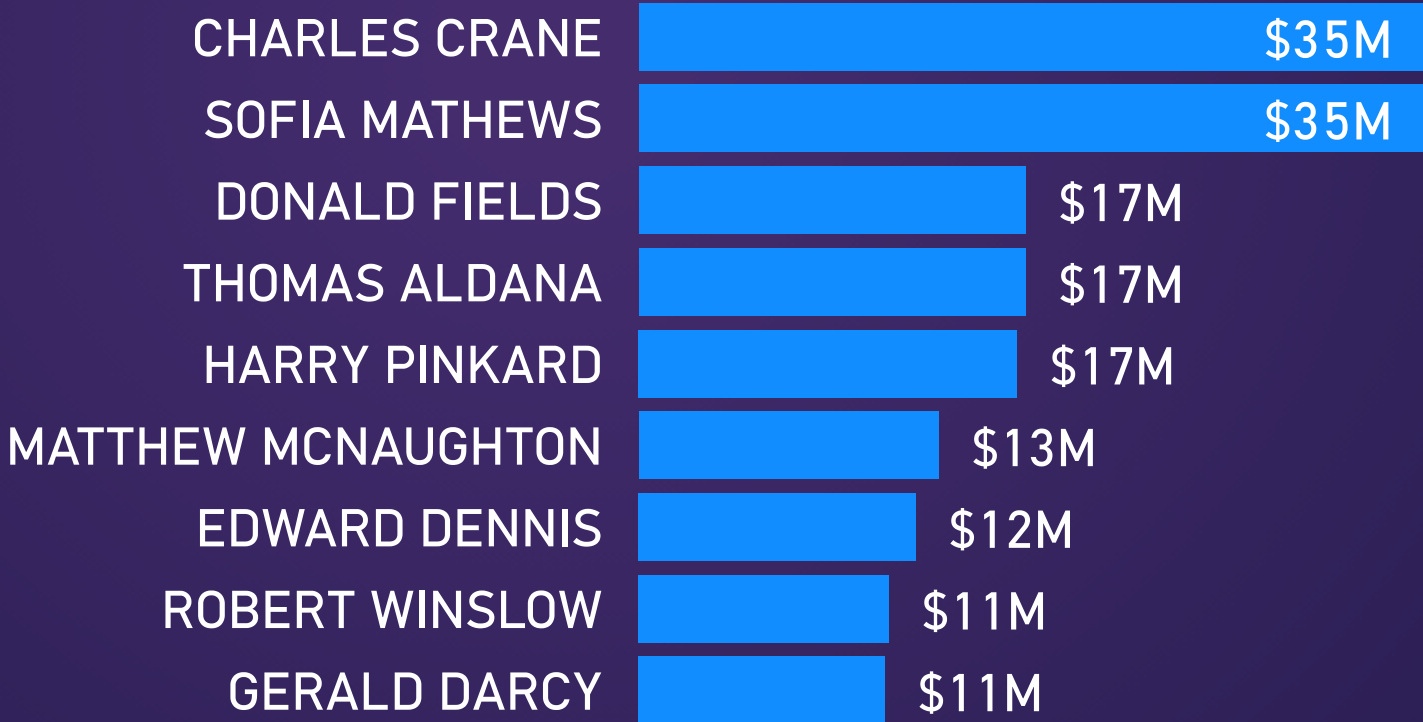
Patch Kit/8 Patches \$16,712,8



Total Quantity Return by Manager



Total Profit by Salesperson



Total orders by Supervisor



Manager	Salesperson	Supervisor	Channel	Count of Order	Number	Sum of Quantity	Sum of Unit
Gabriel Azevedo	BRENDAN WARD	Leonardo Cardoso	Retail				
Gabriel Azevedo	BURK DELVENTHAL	Diogo Carvalho	Retail	21		3004	
Gabriel Azevedo	CHARLES CRANE	Leonardo Cardoso	Retail	2705		492344	
Gabriel Azevedo	DAVID SHINN	Kaua Araujo	Retail	55		8820	
Gabriel Azevedo	DONALD FIELDS	Kaua Araujo	Retail	1374		240584	
Gabriel Azevedo	EDWARD DENNIS	Fernando Silva	Retail	994		172020	
Gabriel Azevedo	ERIKA HOO	Emily Rocha	Retail	196		29892	
Gabriel Azevedo	GEORGE GASCON	Estevan Souza	Distributor	196		29892	
Gabriel Azevedo	JACKSON WONG	Mateus Costa	Online	687		112560	
Gabriel Azevedo	JOHN BRAGAGNOLO	Kaua Araujo	Retail				
Gabriel Azevedo	JOHN RAHAIM	Julio Lima	Distributor	383		60128	
Gabriel Azevedo	JOSEPH DRISCOLL	Julio Lima	Distributor	114		17464	
Gabriel Azevedo	KEVIN CASHMAN	Fernando Silva	Retail	214		34516	
Gabriel Azevedo	LAUIFI SEUMAALA	Emily Rocha	Retail	69		9904	
Gabriel Azevedo	MARTIEN VERHAEG	Julia Silva	Online	216		35064	
Gabriel Azevedo	MARTIN LALOR JR	Estevan Souza	Online	188		30488	
Total				10695		4191148	



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Overview

Sales

Product

Employee



\$67M

Total Profit



4

Types of Category



26K

Total Orders



930K

Total Quantity



378

Total Quantitv Return

Product Name	Subcategory	Category	Country	Total Cost Price	Total Selling_price	Total Profit	Total Orders	Total Quantity	Total Qua
Half-Finger Gloves, L	Gloves	Clothing	Australia	235238	757295	\$522,057	204	6824	
Half-Finger Gloves, L	Gloves	Clothing	Canada	250976	767876	\$516,900	184	7192	
Half-Finger Gloves, L	Gloves	Clothing	France	115287	360490	\$245,203	88	3356	
Half-Finger Gloves, L	Gloves	Clothing	Germany	114276	356475	\$242,199	76	3240	
Half-Finger Gloves, L	Gloves	Clothing	United Kingdom	70832	216783	\$145,951	72	2132	
Half-Finger Gloves, L	Gloves	Clothing	United States	421156	1342792	\$921,636	384	12320	
Half-Finger Gloves, M	Gloves	Clothing	Australia	351030	1044853	\$693,823	268	9992	
Half-Finger Gloves, M	Gloves	Clothing	Canada	193431	553618	\$360,187	144	5444	
Half-Finger Gloves, M	Gloves	Clothing	France	70948	234519	\$163,571	72	2184	
Half-Finger Gloves, M	Gloves	Clothing	Germany	70579	198525	\$127,946	56	2048	
Half-Finger Gloves, M	Gloves	Clothing	United Kingdom	165113	479779	\$314,666	124	4716	
Half-Finger Gloves, M	Gloves	Clothing	United States	518884	1631754	\$1,112,870	436	15188	
Total				32425609	99500060	\$67,074,451	26184	929928	



<u>Manager</u>	<u>Supervisor</u>	<u>Salesperson</u>	<u>Channel</u>	<u>Total Profit</u>
Victor Castro	Carla Ferreira	JOHN HANLEY	Retail	\$539,097
Victor Castro	Carla Ferreira	MICHAEL BIEL	Retail	\$757,461
Gabriel Azevedo	Carla Ferreira	MICHAEL BRYANT	Retail	\$2,468,979
Gabriel Azevedo	Carla Ferreira	SUSAN BUCHBINDER	Online	\$2,503,404
Gabriel Azevedo	Carla Ferreira	ZACHARY PUMPHREY	Retail	\$4,312,029
Victor Castro	Diego Araujo	ALBERT PARDINI	Retail	\$2,091,878
Victor Castro	Diego Araujo	CHRISTOPHER CHONG	Retail	\$1,592,900
Victor Castro	Diego Araujo	GREGORY STANGLAND	Retail	\$1,072,489
Gabriel Azevedo	Diego Araujo	OLLIE BANKS	Retail	\$2,468,979
Gabriel Azevedo	Diogo Carvalho	BURK DELVENTHAL	Retail	\$229,525
Victor Castro	Diogo Carvalho	DARCY KELLER	Retail	\$1,204,085
Tom	Diogo Carvalho	MICHAEL ROLOVICH	Distributor	\$8,137,350
Gabriel Azevedo	Diogo Carvalho	NATHANIEL FORD	Distributor	\$4,122,637
Rachel Ford	Diogo Carvalho	SAMSON LAI	Distributor	\$11,036,146
Victor Castro	Diogo Carvalho	SARAH CARY	Distributor	\$6,631,557
Gabriel Azevedo	Diogo Carvalho	SIU-KWAN CHOW	Distributor	\$4,122,637
Victor Castro	Diogo Carvalho	WHITNEY YEE	Distributor	\$2,200,125
Tom	Emily Rocha	DARRYL HUNTER	Retail	\$912,823
Victor Castro	Emily Rocha	DAVID SULLIVAN	Retail	\$294,251
Gabriel Azevedo	Emily Rocha	ERIKA HOO	Retail	\$2,169,103
Rachel Ford	Emily Rocha	GLORIA GARCIA ORME	Retail	\$363,105
Gabriel Azevedo	Emily Rocha	LAUIFI SEUMAALA	Retail	\$721,854
Total				\$300,932,345