



region, market

All

customer

All

segment, category, product

All

2018

2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

ytd_ytg

YTD

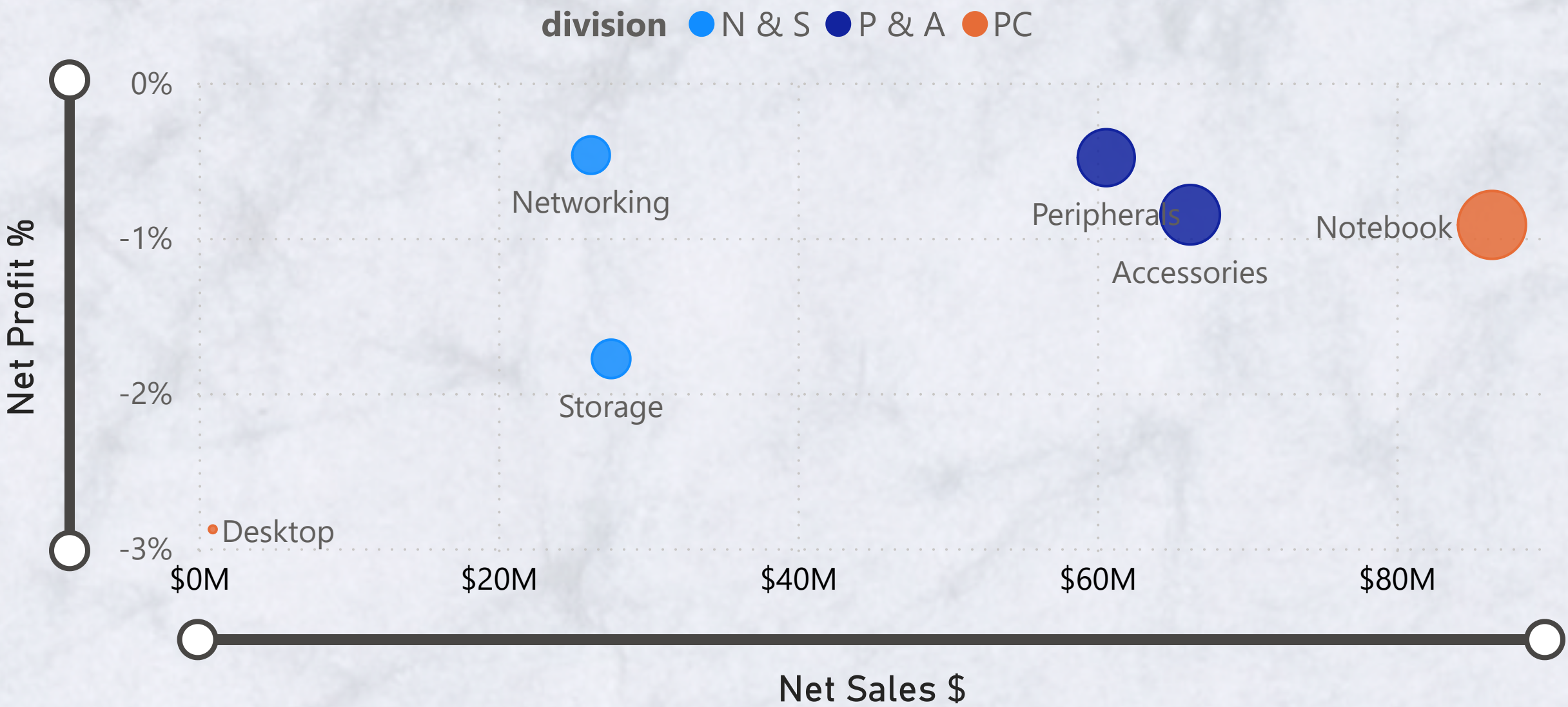
YTG

Product Performance

segment	Net Sales \$	GM \$	GM %	Net Profit \$	Net Profit %
<input type="checkbox"/> Desktop	\$0.95M	0.35M	36.47%	-0.03M	-2.88%
<input type="checkbox"/> Networking	\$26.22M	9.83M	37.51%	-0.12M	-0.47%
<input type="checkbox"/> Peripherals	\$60.63M	22.72M	37.47%	-0.29M	-0.48%
<input type="checkbox"/> Storage	\$27.56M	9.93M	36.05%	-0.49M	-1.78%
<input type="checkbox"/> Accessories	\$66.23M	24.56M	37.07%	-0.56M	-0.85%
<input type="checkbox"/> Notebook	\$86.39M	32.04M	37.08%	-0.79M	-0.92%
Total	\$267.98M	99.42M	37.10%	-2.29M	-0.85%

Show GM %

Performance Matrix



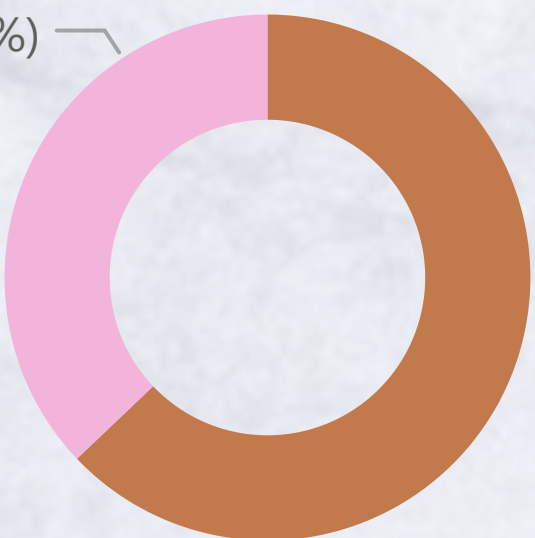
Region / Market /Customer Performance

region	Net Sales \$	GM \$	GM %	Net Profit \$	Net Profit %
<input type="checkbox"/> APAC	\$147.98M	53.23M	35.97%	-1.52M	-1.03%
<input type="checkbox"/> NA	\$62.21M	24.48M	39.35%	-1.11M	-1.79%
<input type="checkbox"/> EU	\$55.79M	21.10M	37.82%	0.35M	0.62%
<input type="checkbox"/> LATAM	\$2.00M	0.62M	30.96%	0.00M	-0.08%
Total	\$267.98M	99.42M	37.10%	-2.29M	-0.85%

Unit Economics

● Total COGS ● Gross Margin

99.42... (37.1%)



168.5555... (62.9%)

● Increase ● Decrease

