

RESUME

Deepesh Chowgule

Civil Engineer and Construction Manager

- BE Civil (Goa University)
- PGDACM (NICMAR)

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Education

1. GRADUATION

- Bachelors in Civil Engineering
Goa University 2002-2006

2. POST GRADUATION

- Advanced Construction Management
NICMAR 2007-2009

Experience

Al Hosni Trading and Contracting (Oman)	Project Engineer-	2009-2010
Ready Mix Concrete(RMC India)	Sales Engineer-	2010-2011
FOSROC India	Sales Engineer-	2013-2015
DQ Carbon Group	Marketing Manager-	2015-2017
Bipin Chanekar and Associates	Senior Manager-	2017-2021

SKILLS

- Artistic
- Versatile
- Learner

AWARDS

- Painting Awards at School Levels
- Academic Excellence at School Levels

LANGUAGES

- English
- Hindi
- Marathi
- Konkani

PERSONAL DETAILS

- Status-Married
- Passport-Z4326312

Courses and Training

Auto Cad, MS Project, MS Office, Seminars on Epoxy/PU Flooring, Concrete Repairs, Waterproofing, Admixtures, PU Sealants, Concrete Mix Design etc.

Roles and Responsibilities

1. Marketing

- Promoting new technology regards Utility in Industrial sector.
- Identifying Prospective Customers to promote Business.
- Co-ordinating with Customers and Business Partners.
- Explaining the benefits of adopting the new Technology to the Client.
- Preparing Market Reports involving customers identification, raw materials price factors for explaining economic benefits.
- Identifying competitors and learning their prospects of business to concern technology
- Finding scope of implementing new concepts of engineering including Heat Pumps, Electricity Saving Devices, Firing Technology, Etc.

2. Project Management

- Execution of Construction Site.
- Planning and Estimation.
- On Site supervision.
- Preparation of Project Progress reports.
- Coordinating with Engineers, consultants and clients.
- Working hands in Government Organizations.
- Bidding and contracting.
- Tender document preparation for Government Projects
- Material Management.
- Rate Analysis
- Billing
- Specification Preparation

3. Sales

- Customer Identification.
- Sales of Concrete and Construction Chemicals.
- Collection of Overdues.
- Controlling Credit statements.
- Follow up with clients for closing the deal.
- Retaining existing customers by providing customized solutions.
- Coordinating after sales activities like services and collections.
- Admixture Formulations

4. Current Responsibility

- Cost estimation and planning.
- Study the home plan, estimates total projects cost and help the owner establish a sound construction

EXPERIENCE SUMMARY

- Construction Chemicals - 2 years
- Construction Site Execution and Management - 5 Years
- Concrete - 1 Years
- Utilities - 2 Years

budget.

- Read and understand building blueprints.
- Explain technical information to clients in an understandable manner, and teamwork skills to effectively collaborate with contractors and other personnel involved in the project.
- Prepare and issue contracts to construction companies on behalf of the project owner.
- Help to determine the most competitive bidder to the owner.
- Hold negotiations with the selected bidder to reach an agreement on the contract's terms and conditions.
- Ensures the contractor fulfills all the conditions outlined in the contract documents.
- Verify the quality of all purchased materials.
- Regularly inspect the project at various phases to ensure it complies with the original design.
- Working on Drawings, estimate and Preparation of bills.

Courses and Training Summary

1. MS Office including MS Word, MS Excel, MS PowerPoint etc
2. MS Project and Primavera as part of Post-Graduation Subjects Independent MS Project Certification Course.
3. AutoCAD Certification Course.
4. Sales Training.
5. Admixtures, Grouts, Epoxy Floorings, Waterproofing, Sealants, Repairs Certification Training.
6. Concrete Mix Design.
7. Firing System for Cement Furnaces, Heat Pump and Electricity Saving Device Introduction in China.

