

₹984.9M

Revenue

2.4M

Sales Qty

₹24.7M

Total profit margin

2017

2018

2019

2020

Jun-17

Jul-17

Aug-17

Sep-17

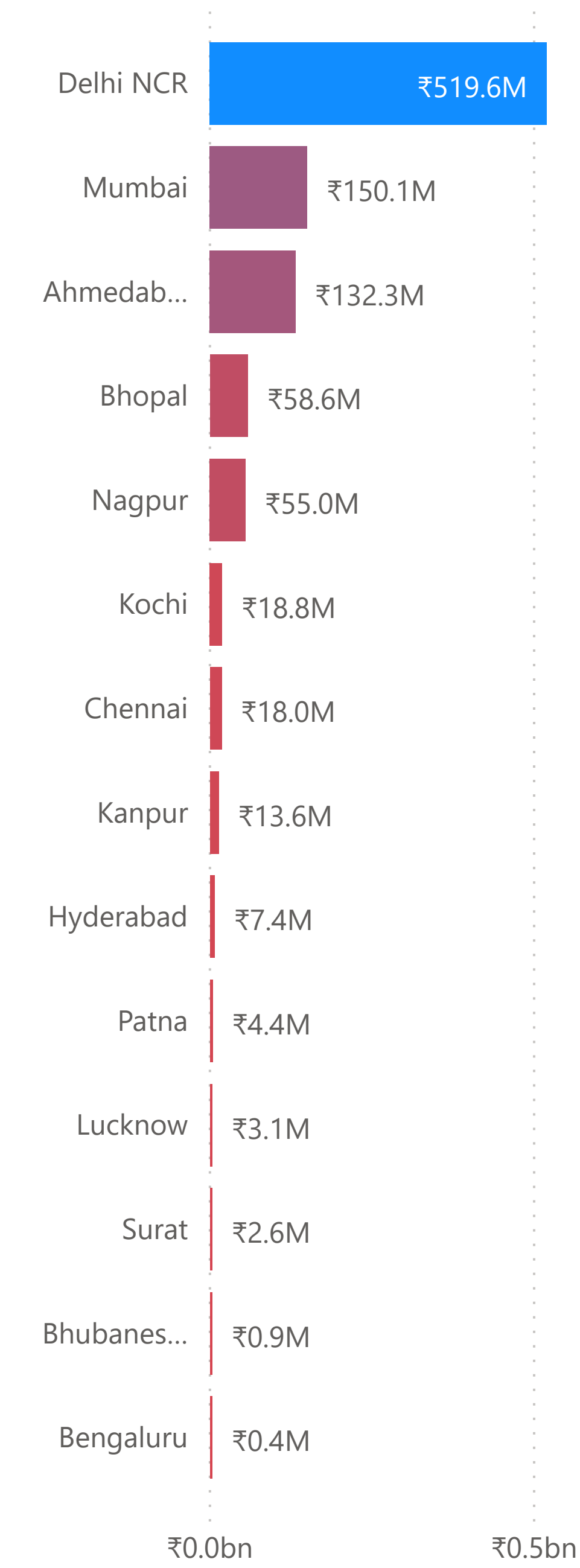
Oct-17

Nov-17

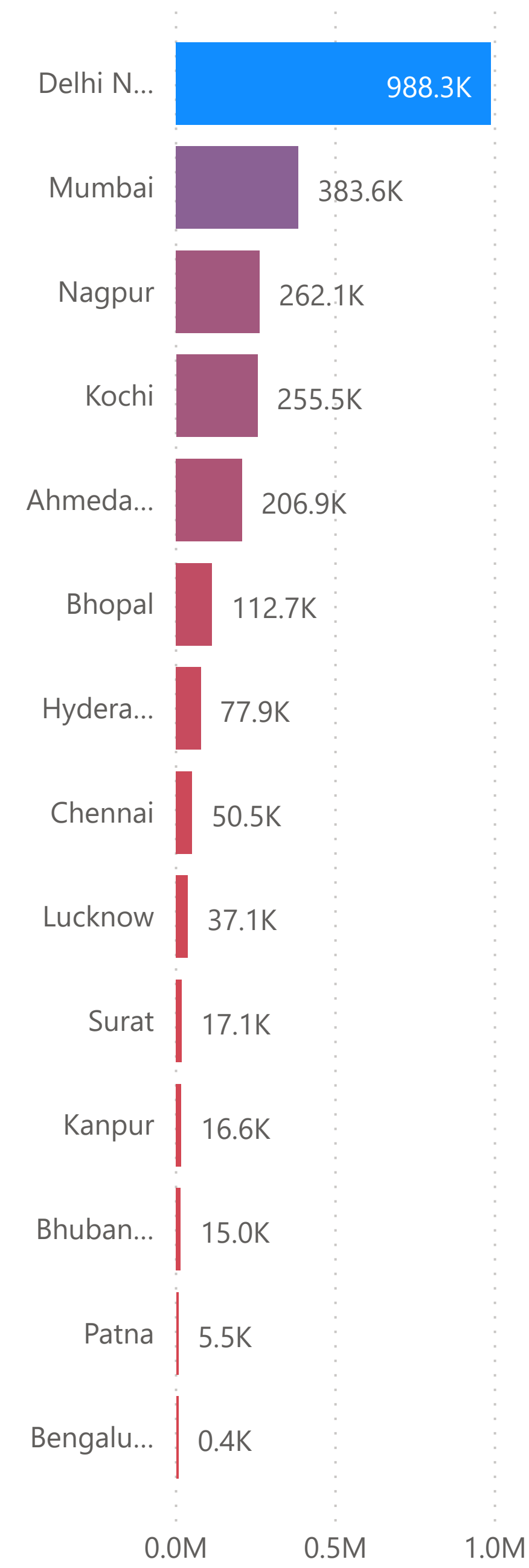
Dec-17



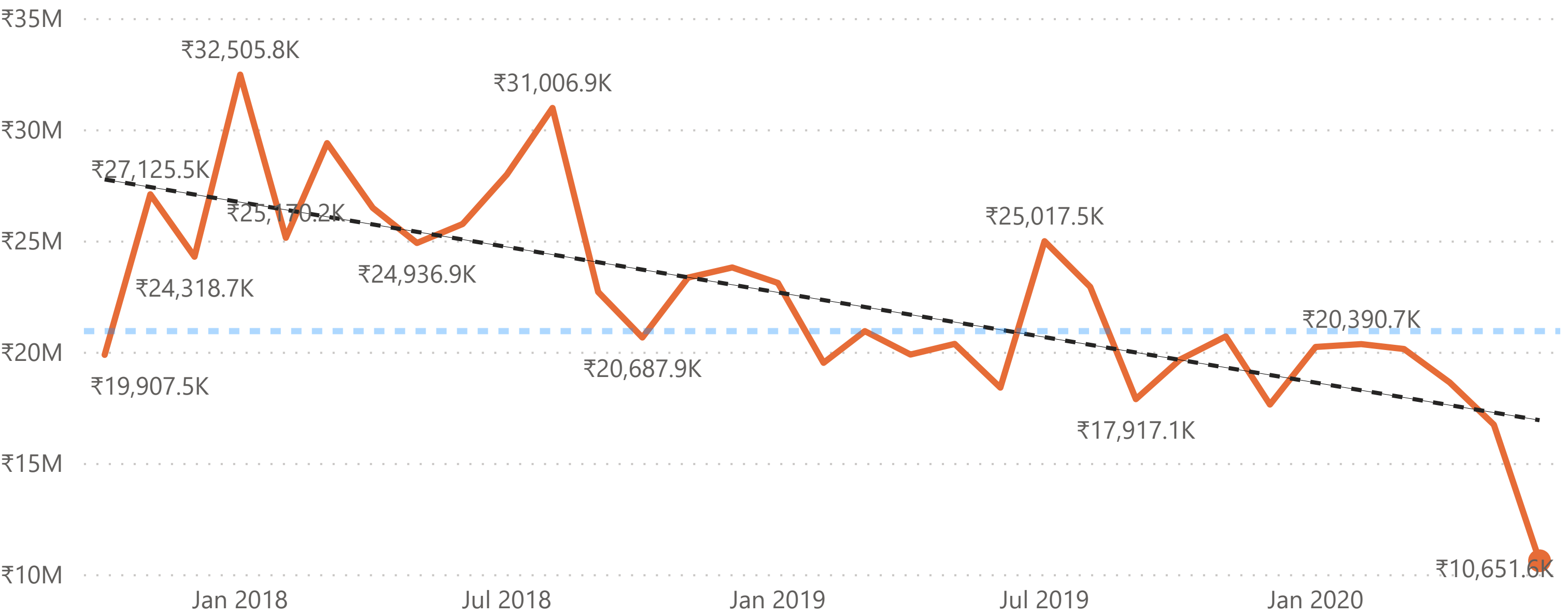
Revenue by Market



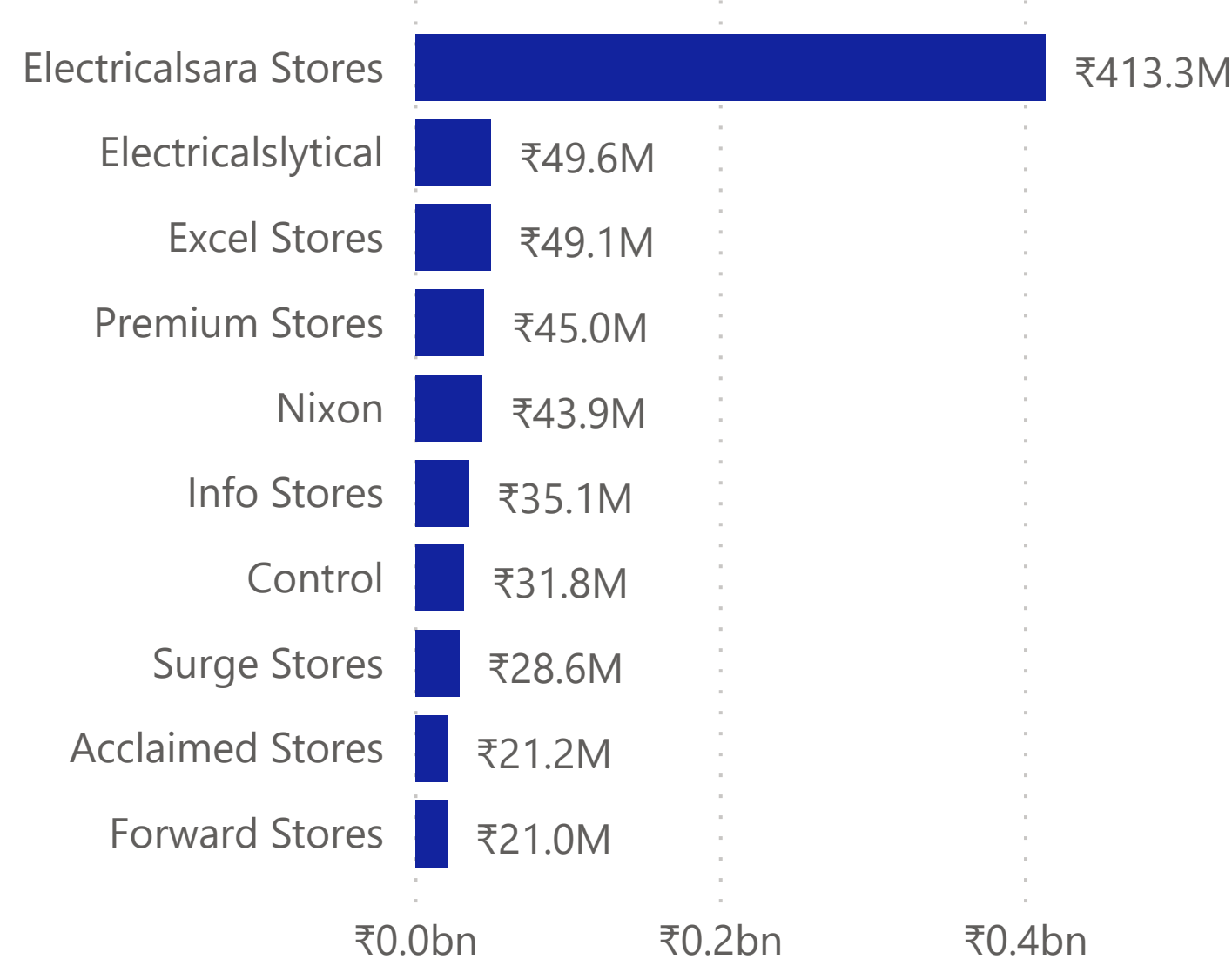
Sales Qty by Market



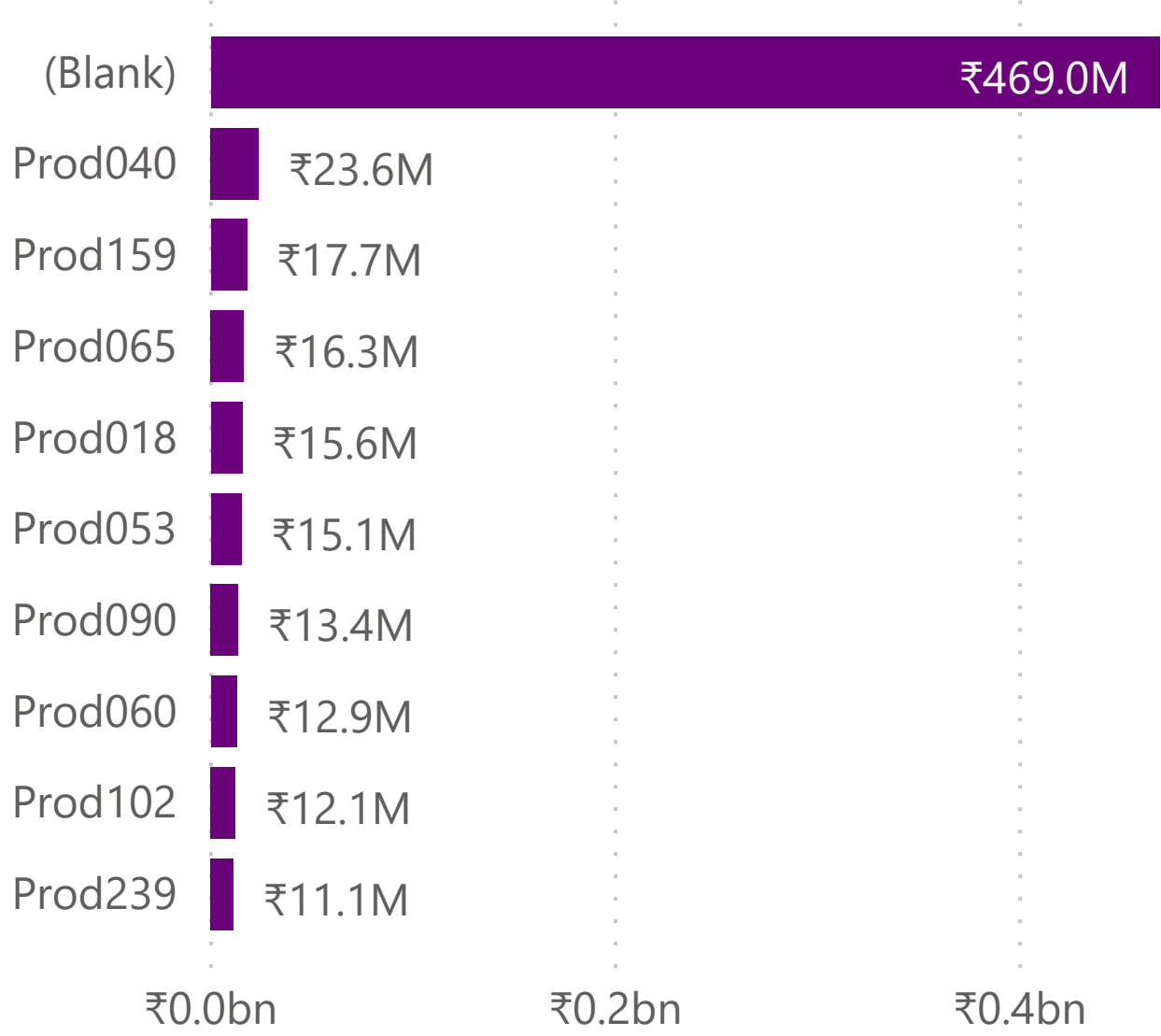
Revenue Trend



Top 10 Customers



Top 10 Products



₹336.0M

Revenue

847....

Sales Qty

₹10.5M

Total profit margin

2017

2018

2019

2020

Jan-19

Feb-19

Mar-19

Apr-19

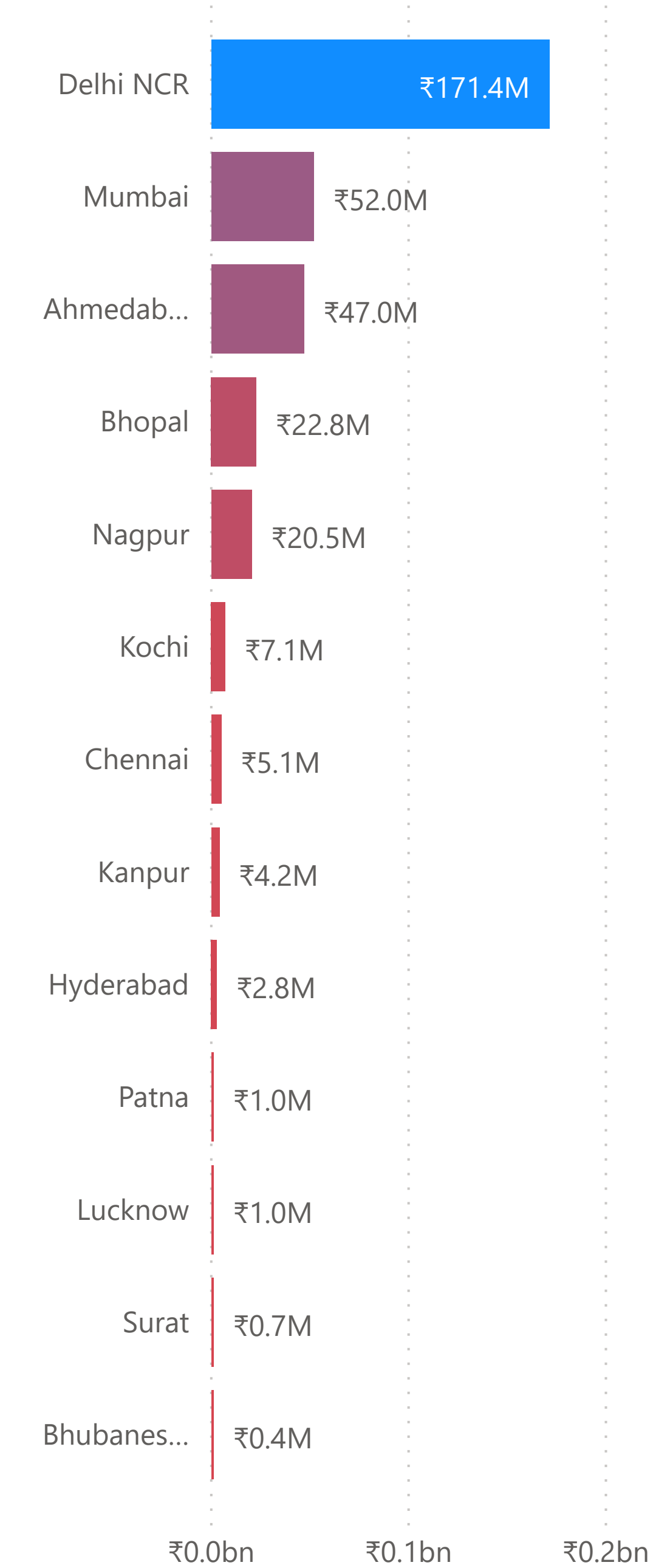
May-19

Jun-19

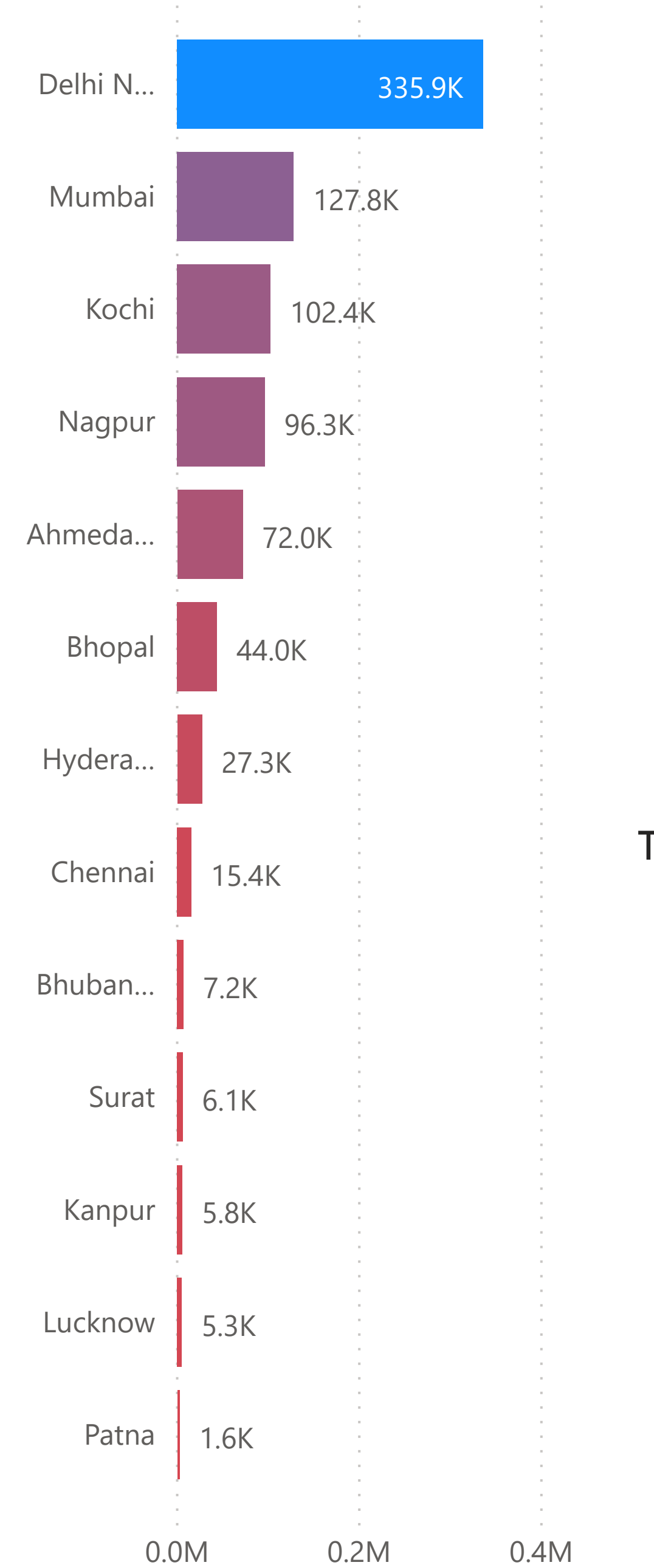
Jul-19



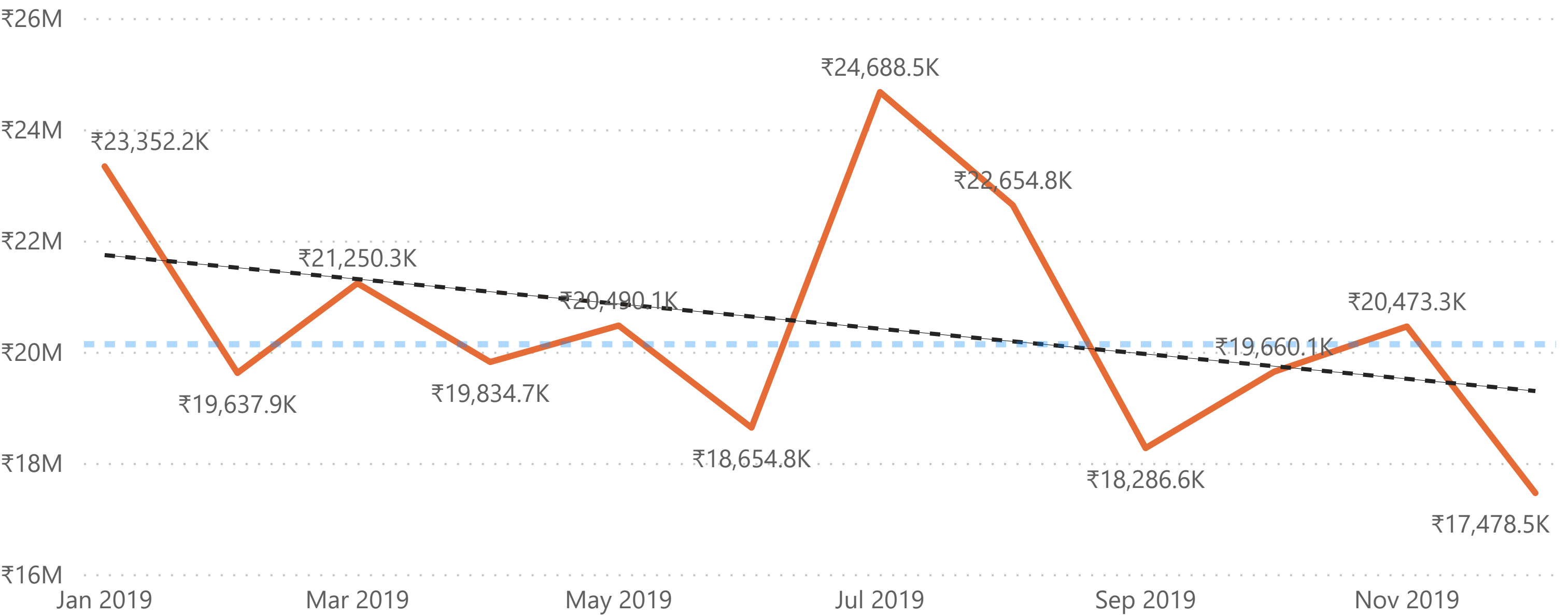
Revenue by Market



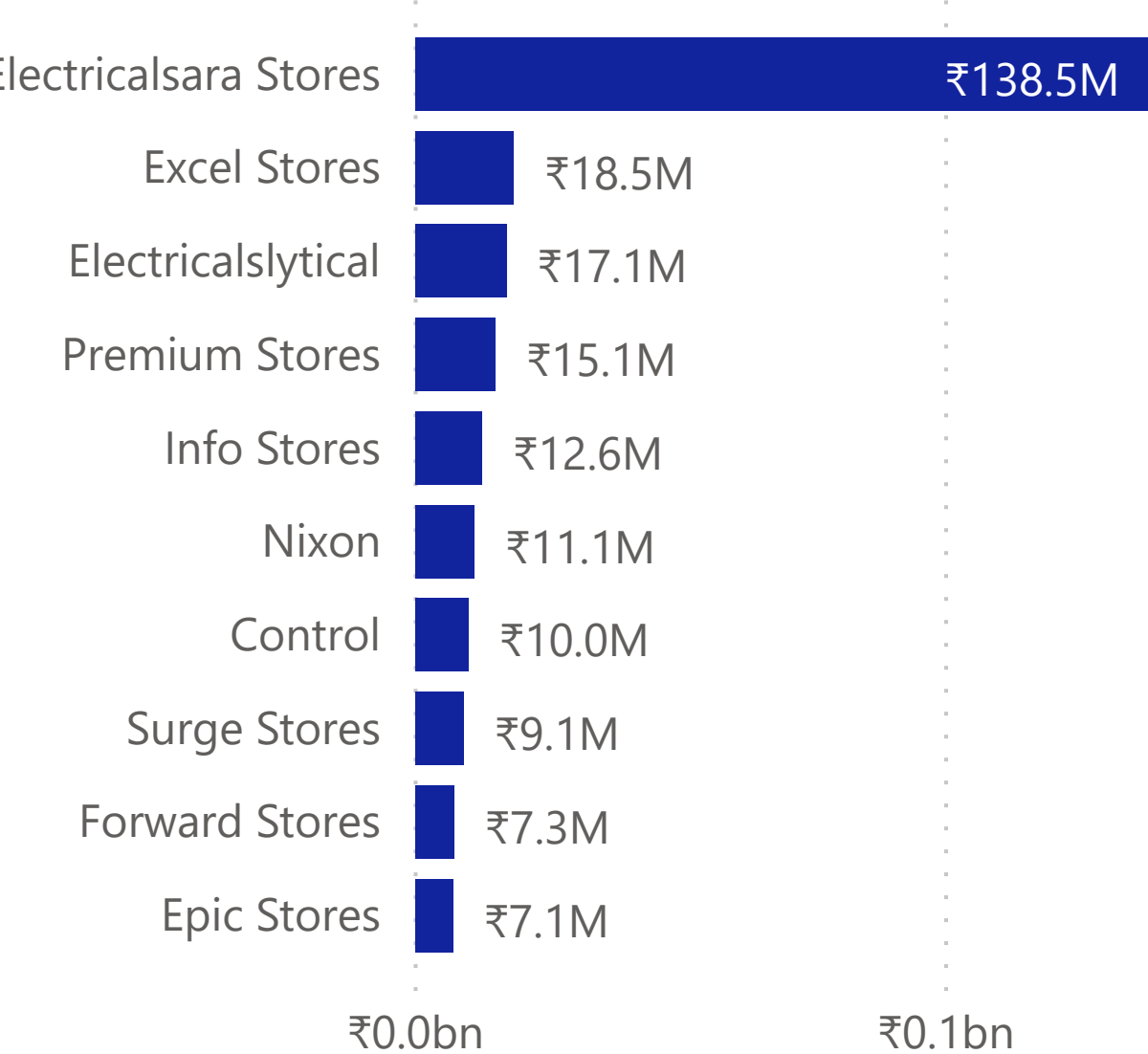
Sales Qty by Market



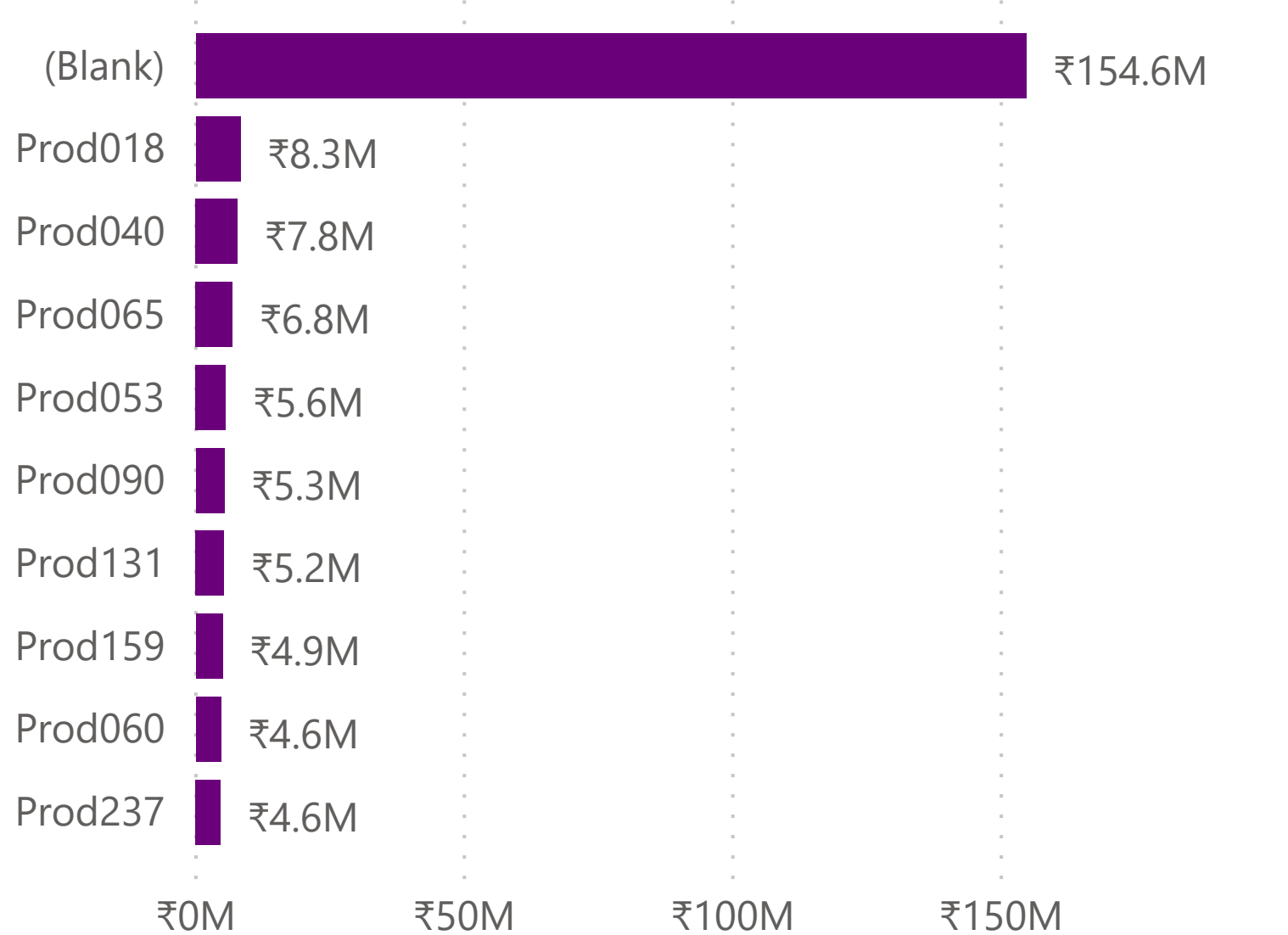
Revenue Trend



Top 10 Customers



Top 10 Products



₹413.7M 997.5K

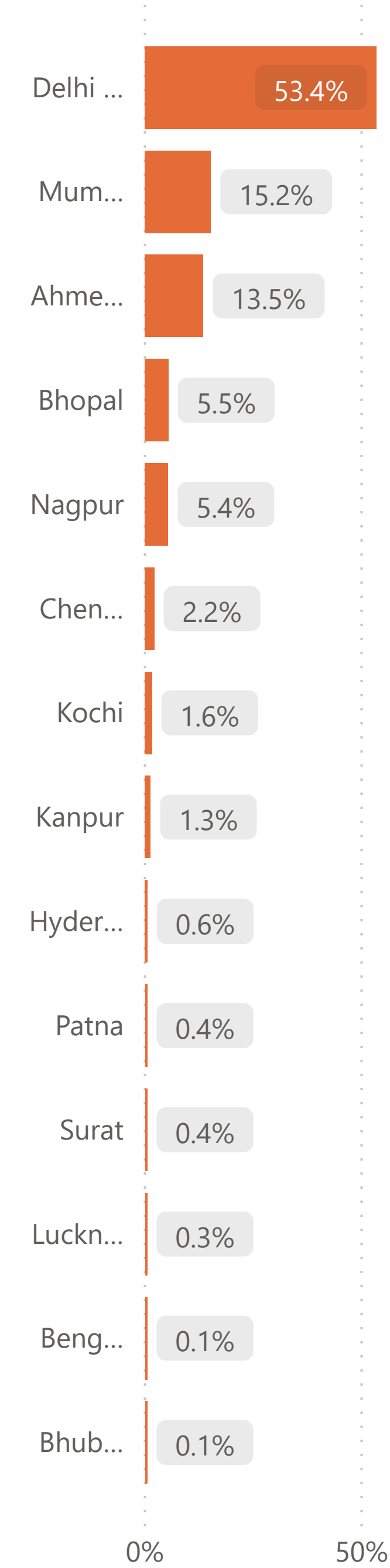
Revenue

Sales Qty

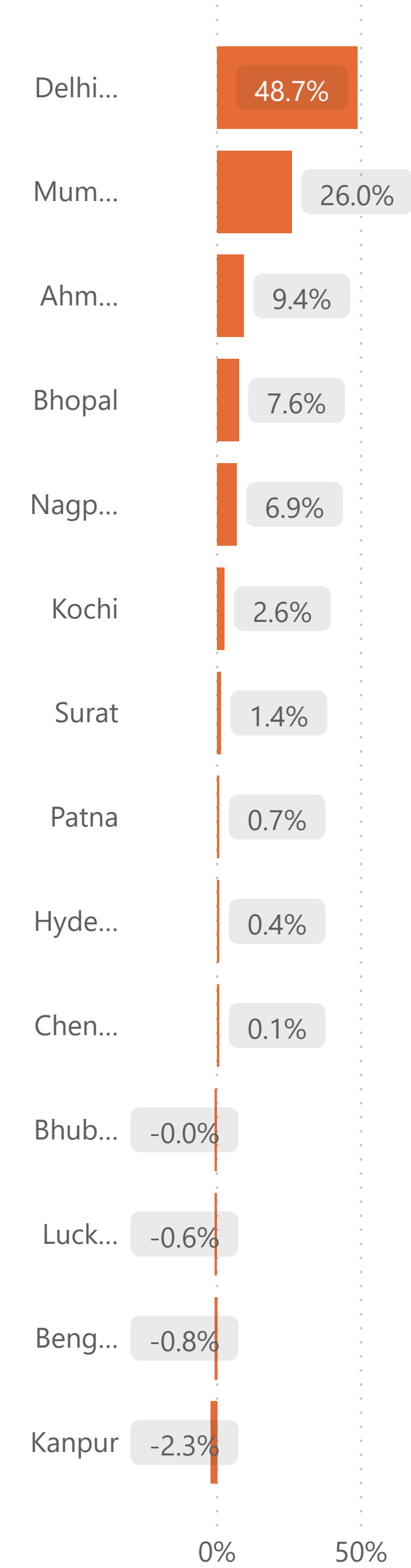
₹9.3M

Total profit margin

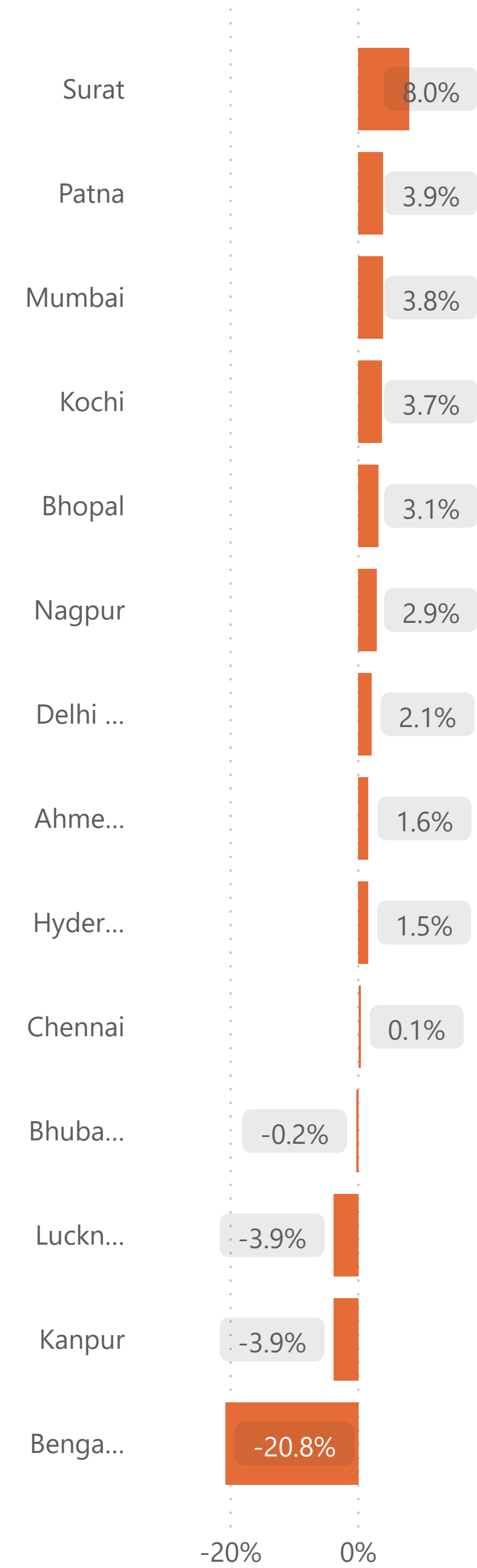
Revenue Contribution % by market



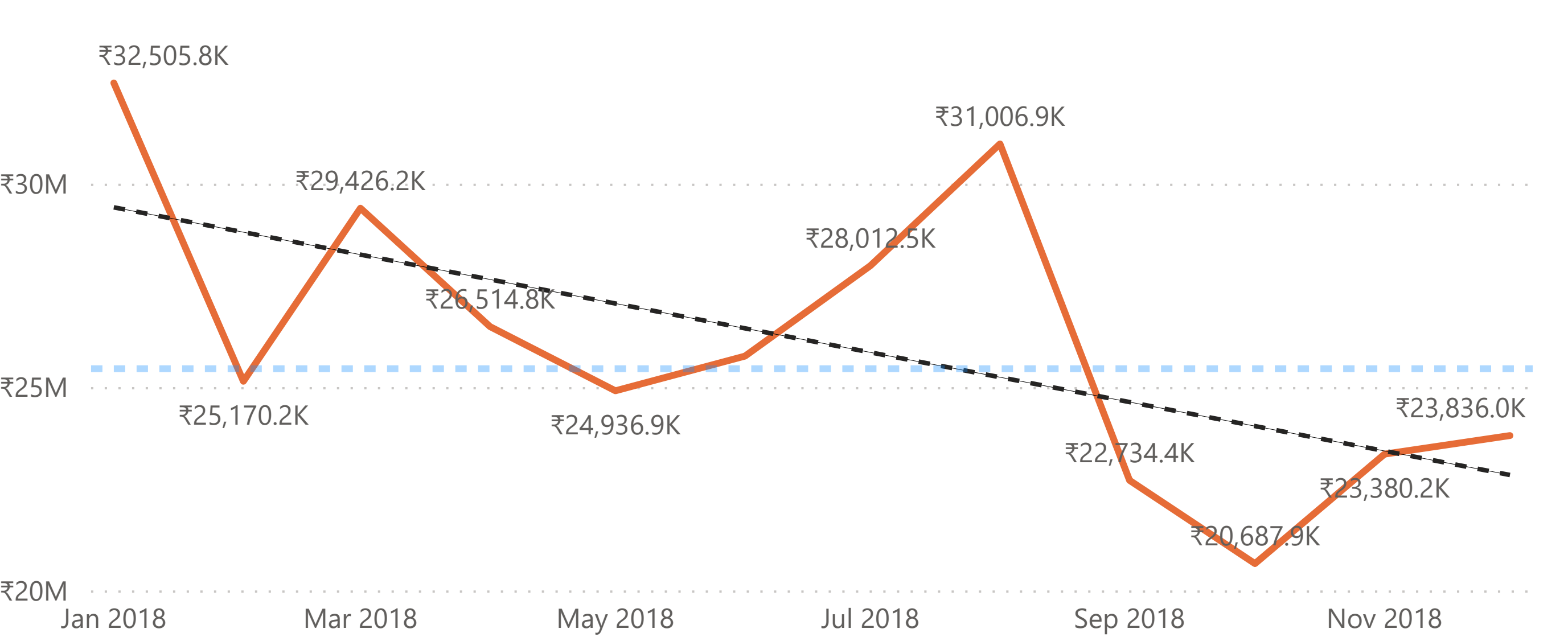
Profit Margin Contribution % by market



Profit % by Market



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit margin %
Acclaimed Stores	₹93,39,052.0	2.3%	2.1%	2.1%
All-Out	₹24,15,760.0	0.6%	0.8%	2.9%
Atlas Stores	₹63,49,578.0	1.5%	1.9%	2.8%
Control	₹1,50,03,105.0	3.6%	2.7%	1.7%
Electricalsara Stores	₹17,30,50,977.0	41.8%	35.1%	1.9%
Electricalsbea Stores	₹1,18,011.0	0.0%	0.0%	2.2%
Electricalslance Stores	₹5,69,105.0	0.1%	0.1%	2.0%
Electricalslytical	₹2,08,25,800.0	5.0%	7.8%	3.5%
Electricalsocity	₹92,99,125.0	2.2%	6.0%	6.0%
Electricalsopedia Stores	₹42,66,415.0	1.0%	1.1%	2.4%
Electricalsquipo Stores	₹7,16,350.0	0.2%	0.8%	10.5%
Elite	₹17,05,324.0	0.4%	0.7%	3.9%
Epic Stores	₹72,74,863.0	1.8%	2.7%	3.4%
Excel Stores	₹1,80,51,333.0	4.4%	1.4%	0.7%
Expression	₹1,12,513.0	0.0%	0.1%	5.8%
Flawless Stores	₹43,09,071.0	1.0%	2.0%	4.3%
Total	₹41,36,87,163.0	100.0%	100.0%	2.3%

₹99.6M

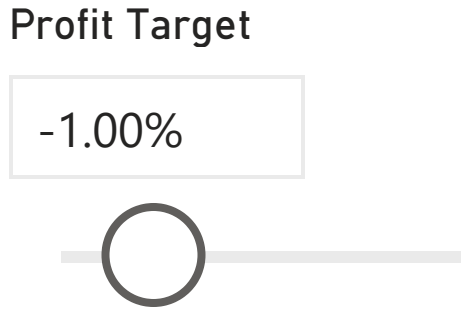
Revenue

192.8K

Sales Qty

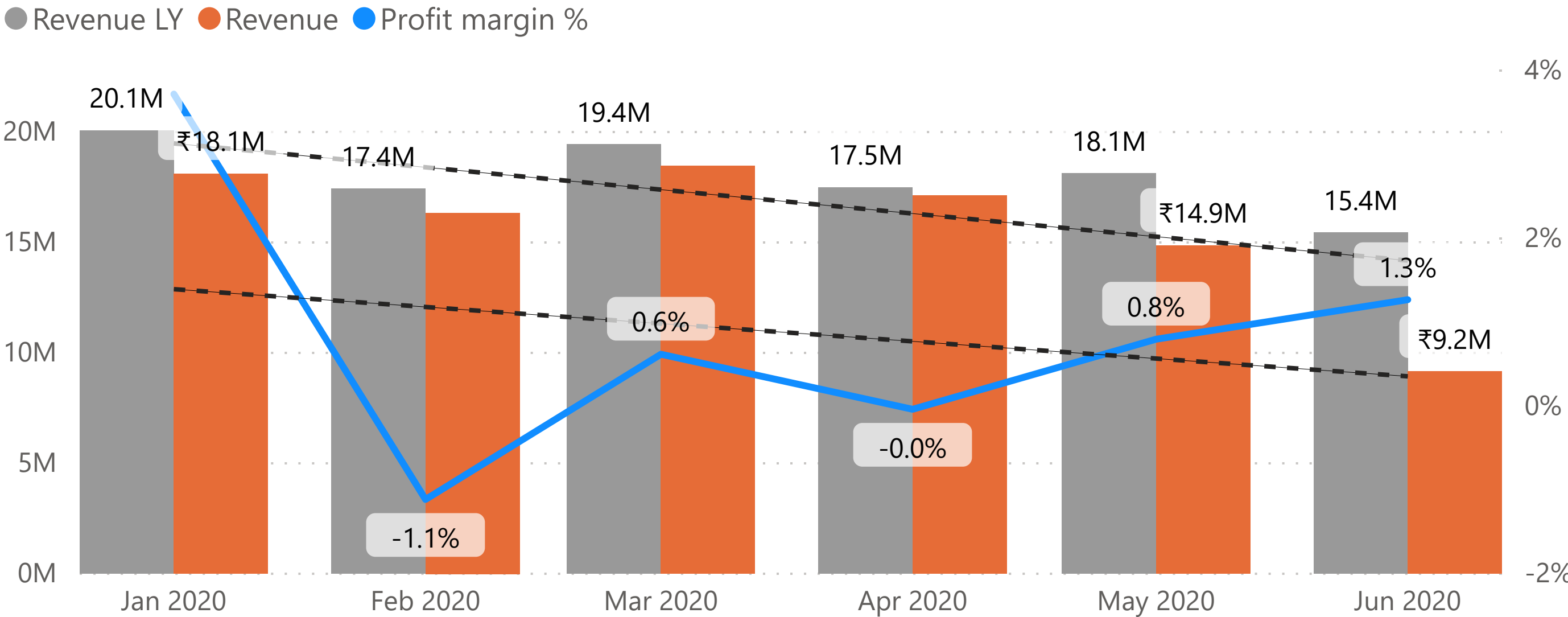
₹887.3K

Total profit margin



2017	2018	2019	2020		
Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20

Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit margin %
Acclaimed Stores	₹15,29,782.0	1.1%	0.1%	0.1%
All-Out	₹4,73,625.0	0.3%	1.0%	4.4%
Atlas Stores	₹21,58,941.0	1.5%	2.2%	2.1%
Control	₹41,82,662.0	2.9%	2.5%	1.2%
Electricalsara Stores	₹6,51,21,286.0	45.8%	11.1%	0.3%
Elite	₹8,95,777.0	0.6%	2.0%	4.5%
Excel Stores	₹45,10,834.0	3.2%	4.2%	1.9%
Flawless Stores	₹7,05,634.0	0.5%	-0.4%	-1.2%
Forward Stores	₹19,77,549.0	1.4%	6.5%	6.8%
Info Stores	₹44,92,145.0	3.2%	6.2%	2.8%
Insight	₹4,95,760.0	0.3%	-0.6%	-2.7%
Integration Stores	₹17,79,229.0	1.3%	-0.4%	-0.4%
Nixon	₹22,64,445.0	1.6%	3.4%	3.1%
Nomad Stores	₹95,925.0	0.1%	0.3%	5.6%
Novus	₹1,709.0	0.0%	0.0%	10.5%
Premium Stores	₹58,54,726.0	4.1%	1.5%	0.5%
Total	₹9,95,65,797.0	70.0%	43.1%	0.9%