



68.17% **28.55%**

Gross Margin

Operating Margin

20.35%

EBIT Margin

16.46%

Net Margin

Year ▾
 2022
 2023
 2024

8.08 **0.09**

Current Ratio

Debt to Equity

14% **12%**

ROCE

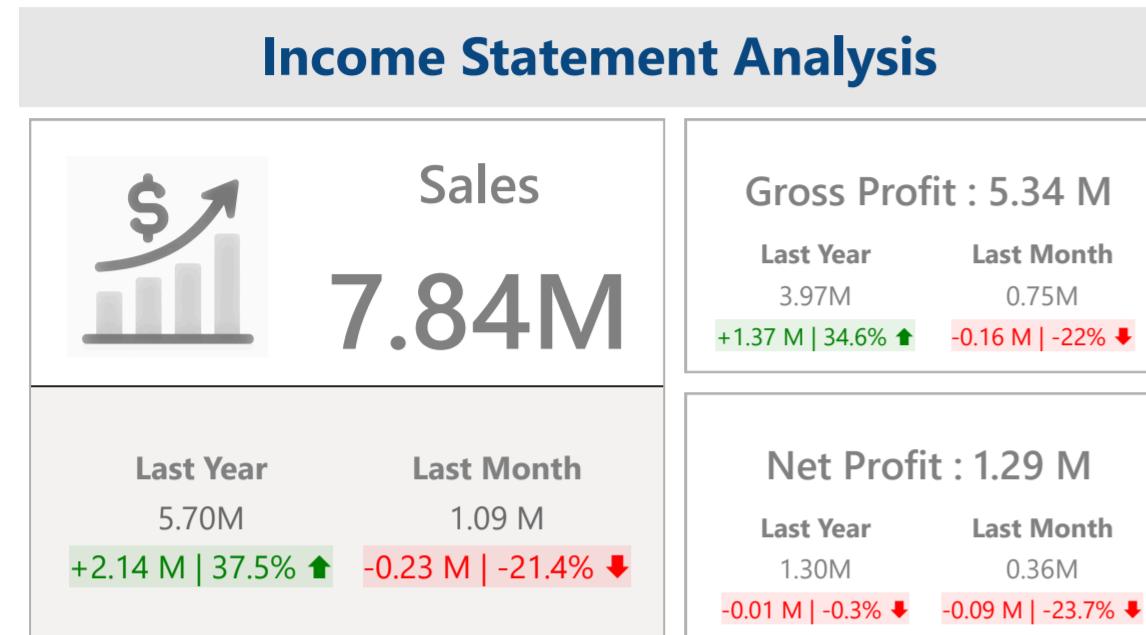
ROE



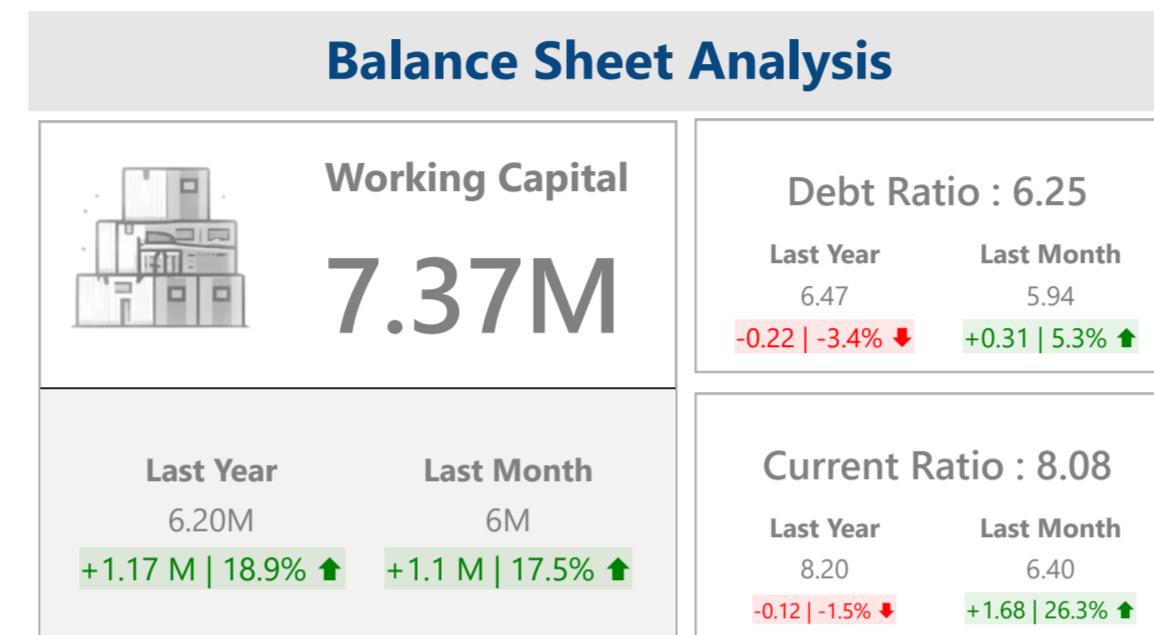
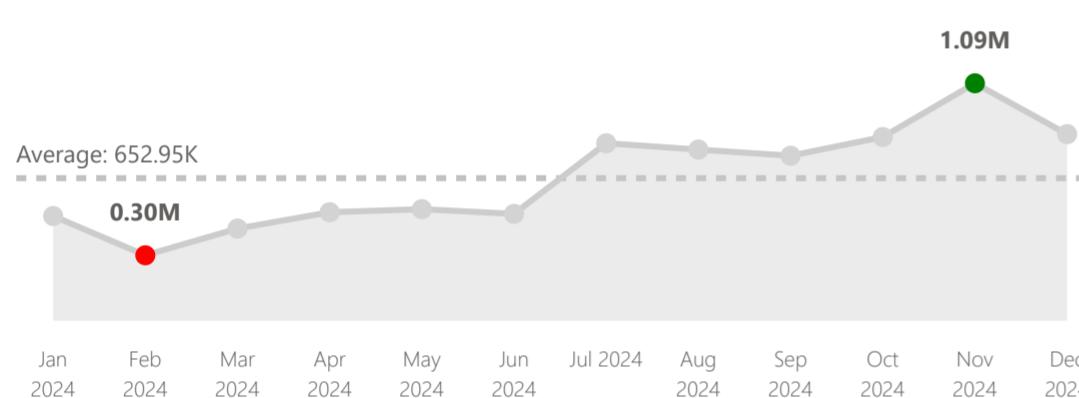
Summary | CFO Dashboard

All figures in USD

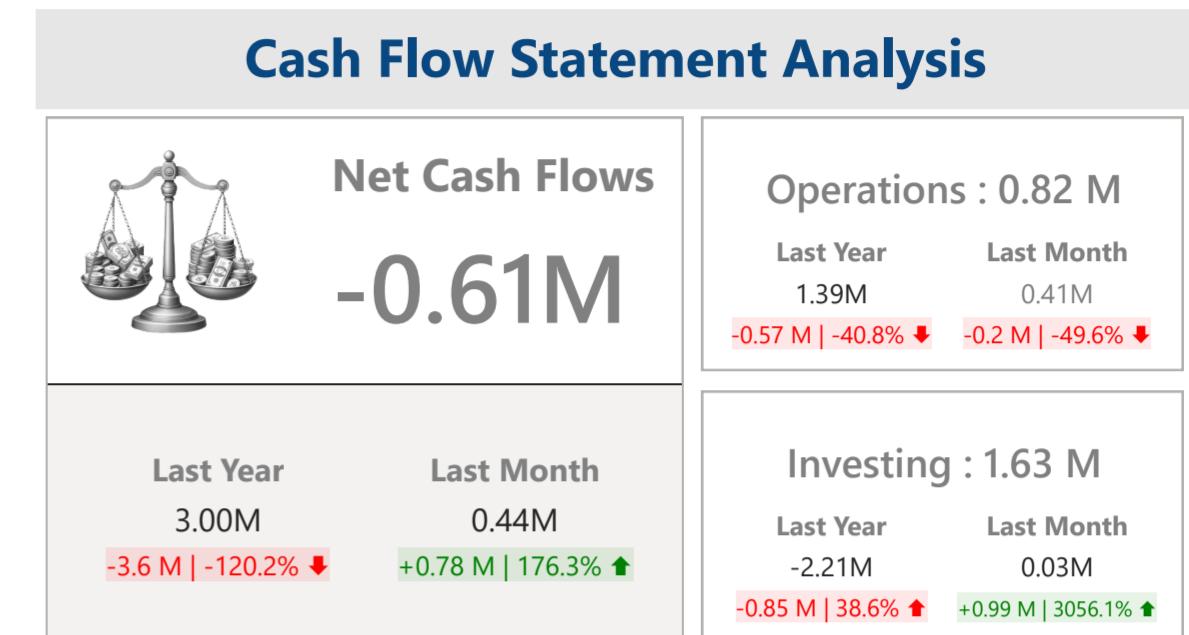
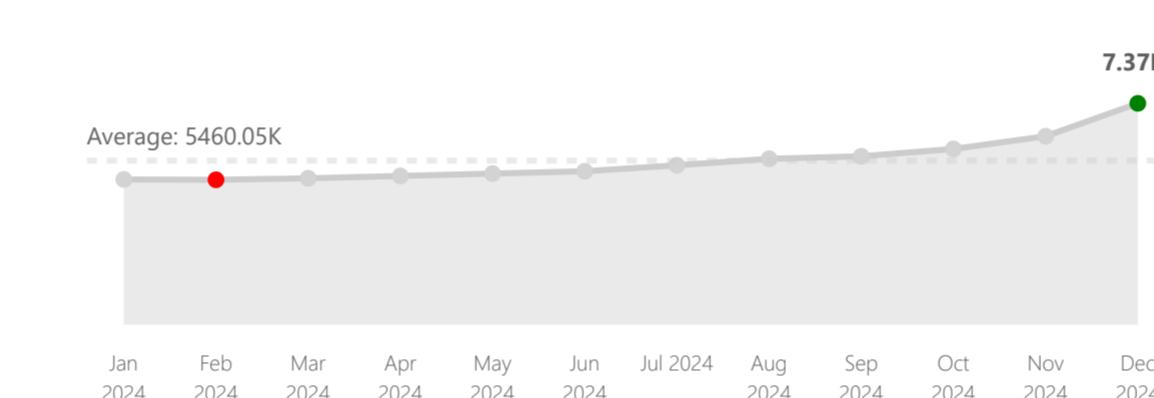
Year: 2024 | Country: All



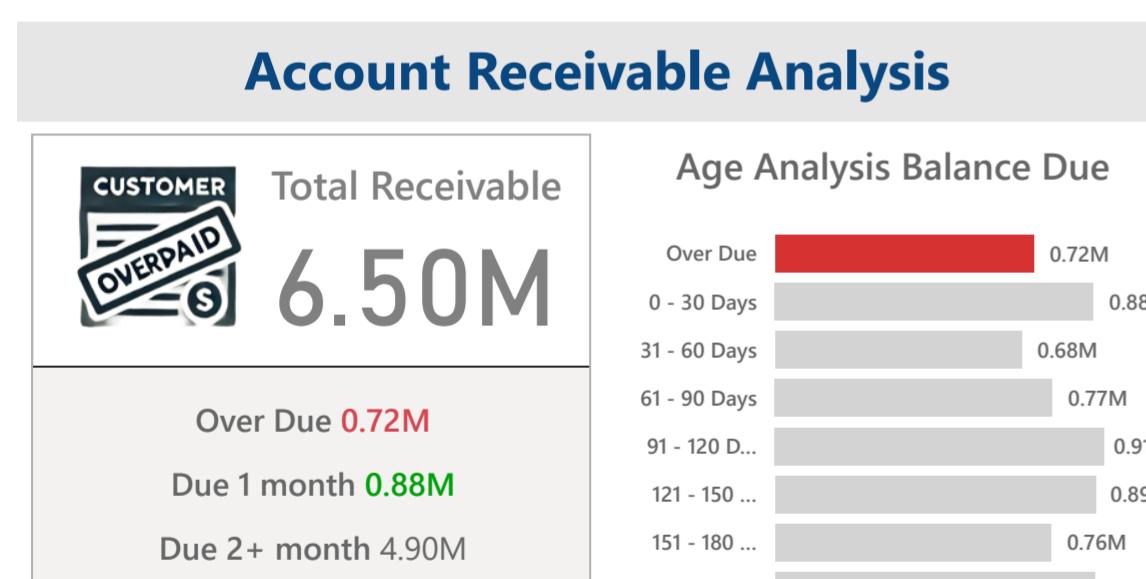
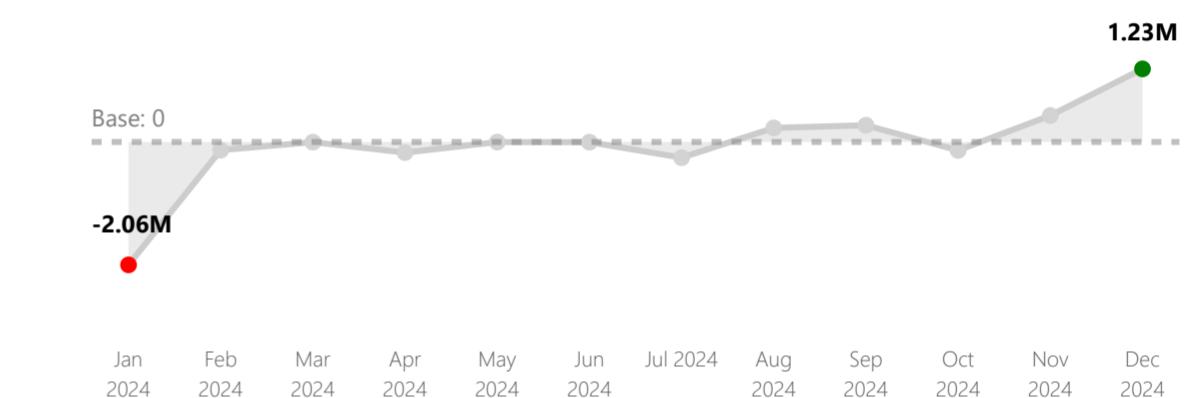
Highest Sale of USD 1.09 M in Nov 2024



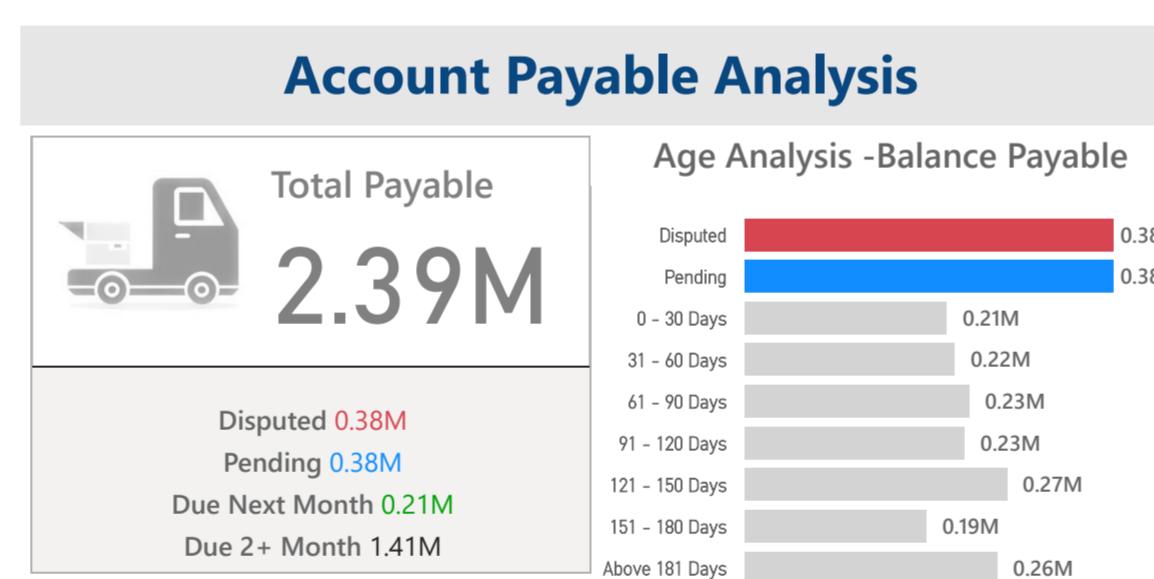
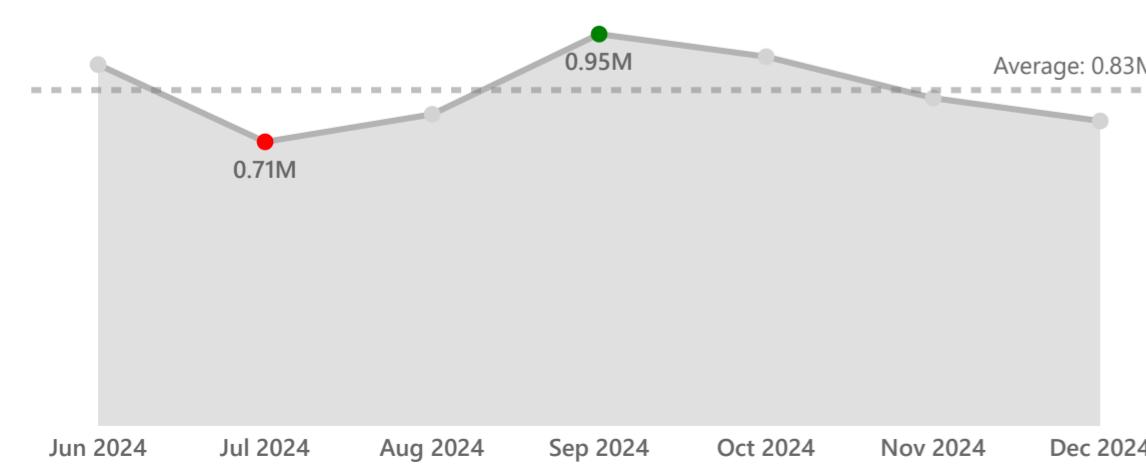
Highest Working Capital of USD 7.37 M in Dec 2024



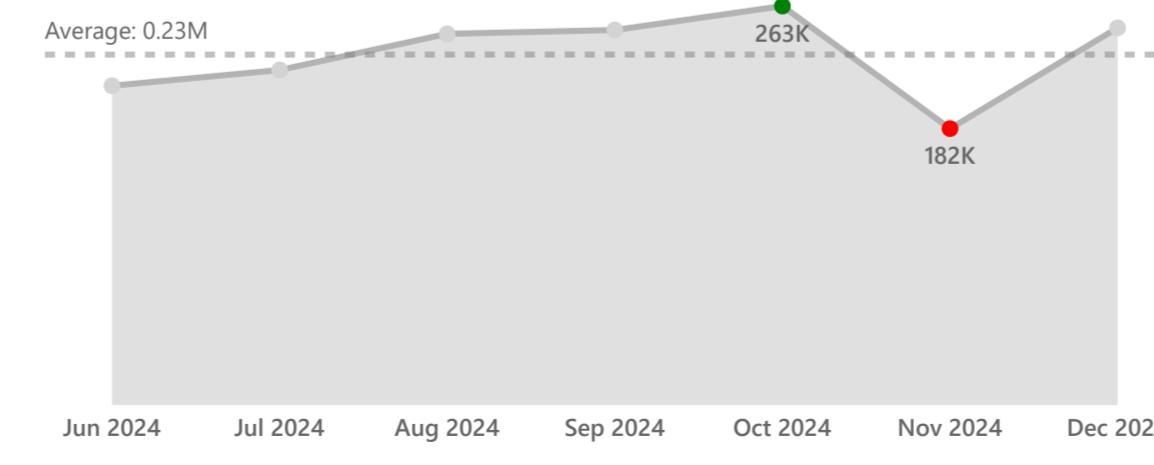
Highest Net Cash Flows of USD 1.23 M in Dec 2024



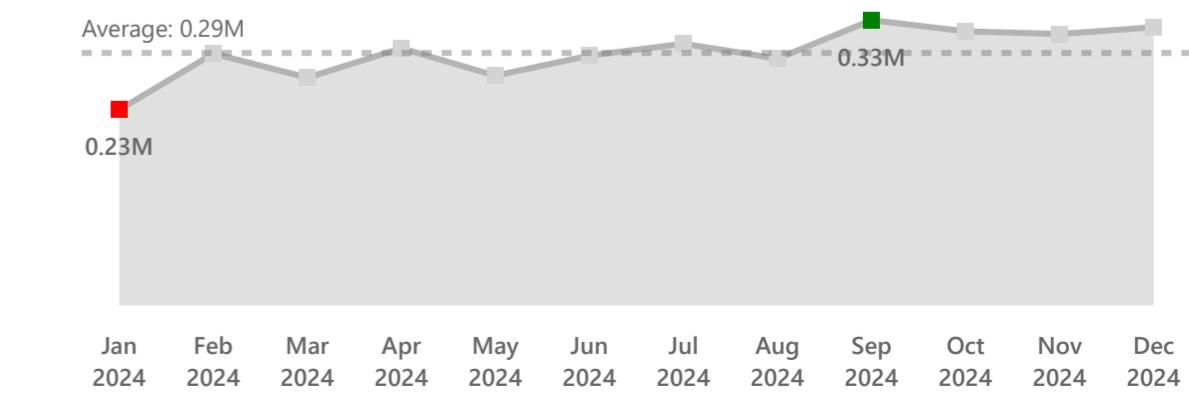
Estimated Cash InFlow in next 7 month



Estimated Cash Out-Flow in next 7 months



Actual and Forecasted - Cash Balance

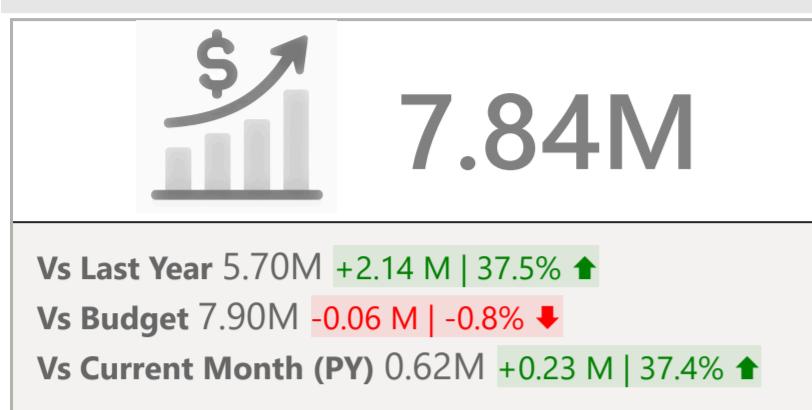


Detailed Analysis | Income Statement Analysis

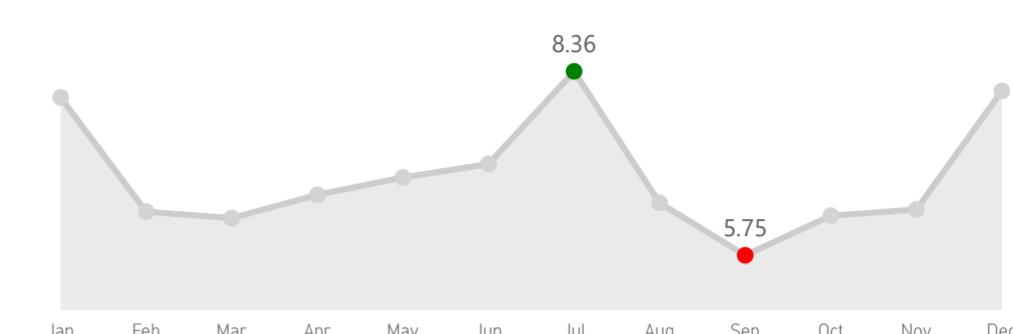
All figures in USD

Year
2024

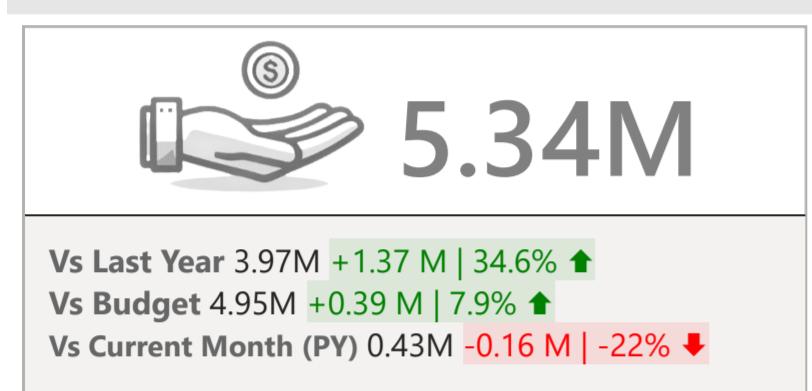
Revenue Analysis



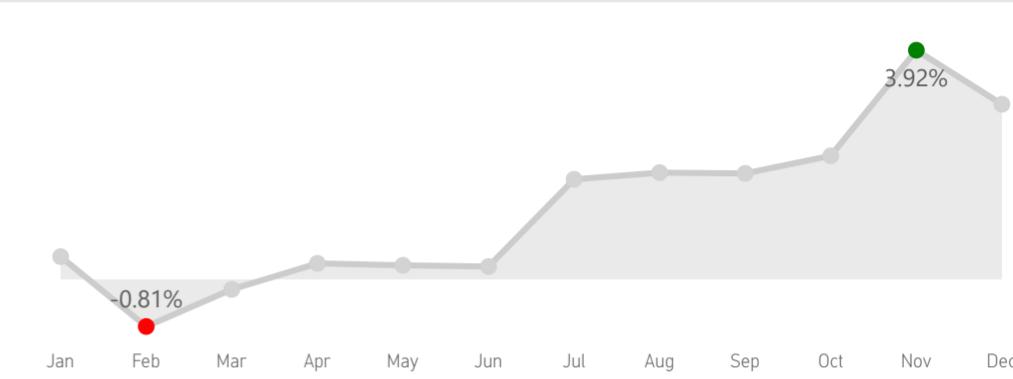
Country	Bud	-	AC	-	Δ Bud	-	Δ Bud %
USA	2,500,000		2,407,673		-92,327		-4%
New Zealand	500,000		1,421,583		921,583		184%
Germany	1,300,000		1,130,570		-169,430		-13%
Australia	1,300,000		986,109		-313,891		-24%
France	1,300,000		986,109		-313,891		-24%
Canada	500,000		481,541		-18,459		-4%
UK	500,000		421,784		-78,216		-16%



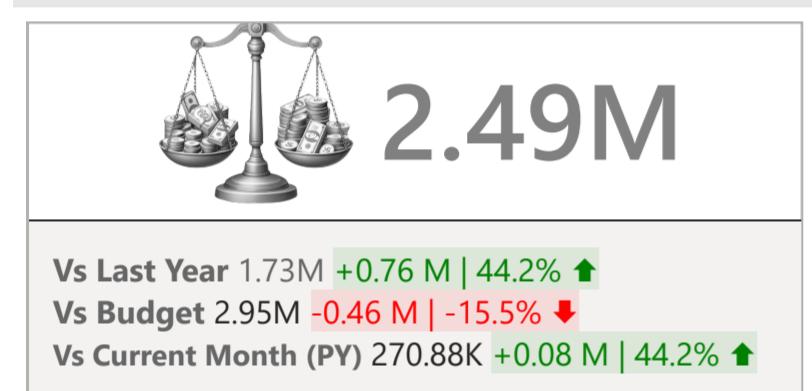
Gross Profit Analysis



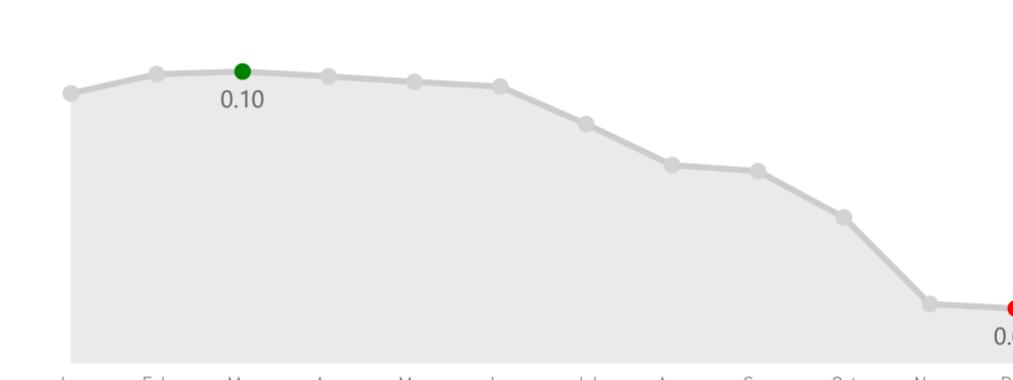
Country	Bud	-	AC	---	Δ Bud	----	Δ Bud %
USA	1,500,000		1,681,617		181,617		12%
New Zealand	350,000		1,105,748		755,748		216%
Germany	800,000		767,535		-32,465		-4%
France	800,000		724,729		-75,271		-9%
Australia	800,000		463,351		-336,649		-42%
Canada	350,000		336,327		-13,673		-4%
UK	350,000		262,053		-87,947		-25%



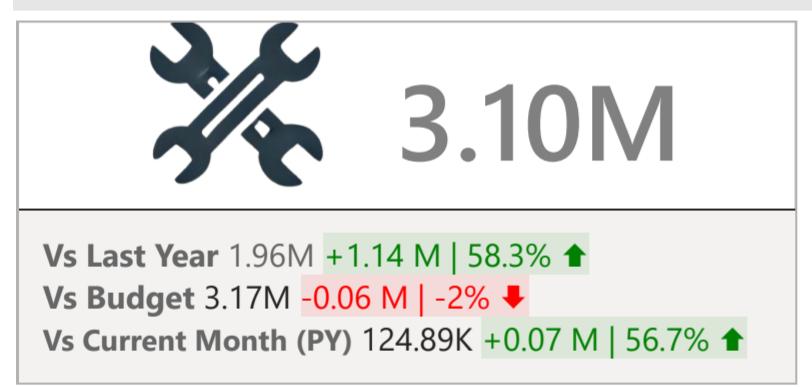
Cost of Revenue Analysis



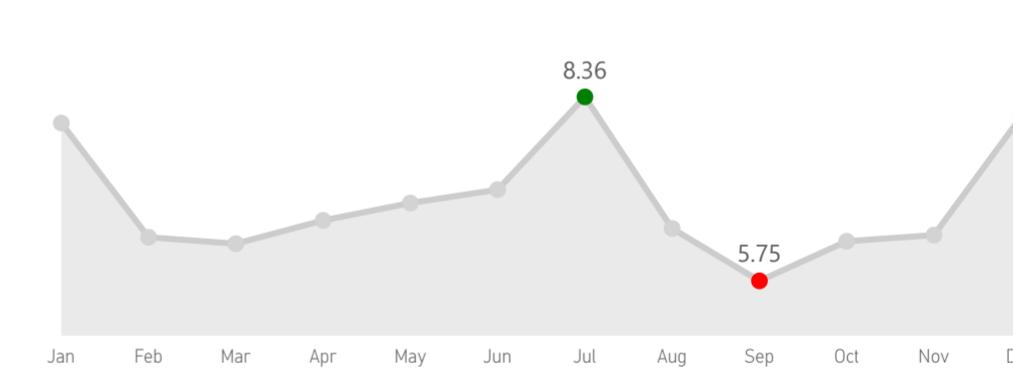
Country	Bud	-	AC	--	Δ Bud	---	Δ Bud %
USA	1,000,000		726,056		-273,944		-27%
Australia	500,000		522,758		22,758		5%
Germany	500,000		363,035		-136,965		-27%
New Zealand	150,000		315,835		165,835		111%
France	500,000		261,380		-238,620		-48%
UK	150,000		159,731		9,731		6%
Canada	150,000		145,214		-4,786		-3%



Operating Expenses Analysis



Country	Bud	-	AC	--	Δ Bud	---	Δ Bud %
USA	1,040,000		947,660		-92,340		-9%
Australia	520,000		529,131		9,131		2%
Germany	520,000		459,398		-60,602		-12%
New Zealand	189,000		412,937		223,937		118%
France	520,000		339,250		-180,750		-35%
UK	189,000		226,452		37,452		20%
Canada	189,000		189,526		526		0%



Income Statement Analysis

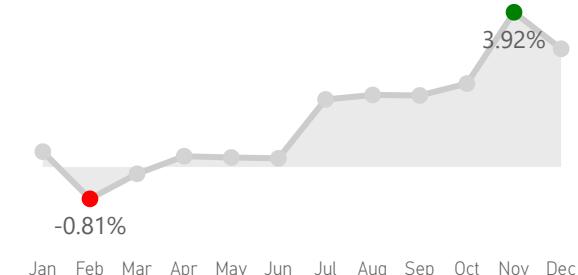
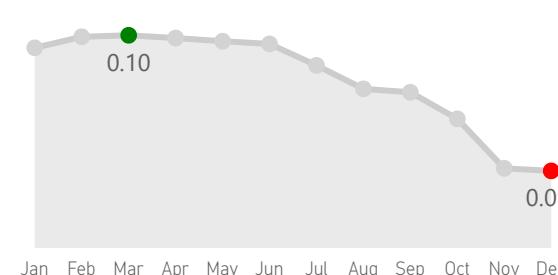
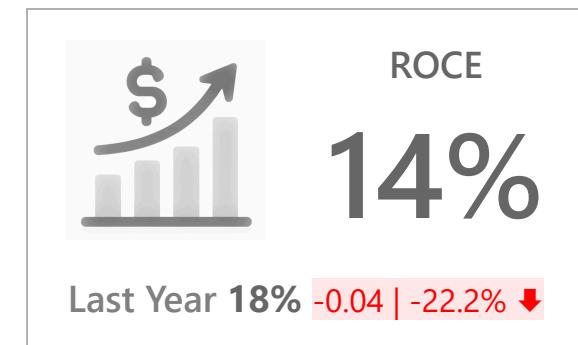
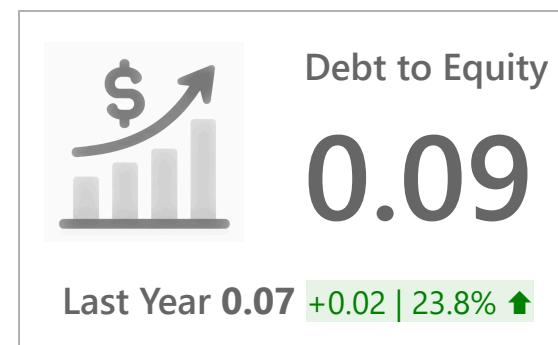
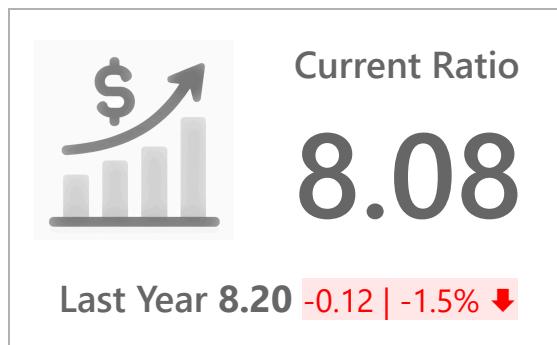
-	CY	PY	Δ PY	Δ PY%	--	Bud	Δ Bud	Δ Bud%	----
Net Sales	7,835	5,698	2,138	37.5%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	7,900	-65	-0.8%	
Cost of Sales	-2,494	-1,729	765	44.2%	<div style="width: 100%; background-color: #dc3545; height: 10px;"></div>	-2,950	-456	-15.5%	<div style="width: 100%; background-color: #dc3545; height: 10px;"></div>
Gross Profit	5,341	3,969	1,373	34.6%	<div style="width: 100%; background-color: #ffc107; height: 10px;"></div>	4,950	391	7.9%	<div style="width: 100%; background-color: #ffc107; height: 10px;"></div>
Operating Expenses	-3,104	-1,961	1,144	58.3%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	-3,167	-63	-2.0%	<div style="width: 100%; background-color: #dc3545; height: 10px;"></div>
EBITDA	2,237	2,008	229	11.4%	<div style="width: 100%; background-color: #ffc107; height: 10px;"></div>	1,783	454	25.5%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>
Depreciation	-715	-532	183	34.4%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	-583	132	22.6%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>
Operating Profit	1,522	1,476	46	3.1%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	1,200	322	26.8%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>
Non Operating	72	47	25	53.2%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	78	-6	-7.4%	<div style="width: 100%; background-color: #dc3545; height: 10px;"></div>
EBIT	1,594	1,523	72	4.7%	<div style="width: 100%; background-color: #dc3545; height: 10px;"></div>	1,278	316	24.8%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>
Interest & Tax	-304	-220	85	38.6%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	-245	59	24.3%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>
Net Profit	1,290	1,303	-13	-1.0%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>	1,033	257	24.9%	<div style="width: 100%; background-color: #28a745; height: 10px;"></div>

Detailed Analysis | Balance Sheet Analysis

All figures in USD

Year

2024



Balance Sheet Analysis

Reporting for All Countries || Amount in ('000)

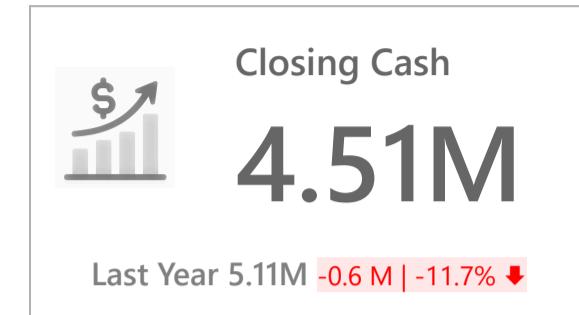
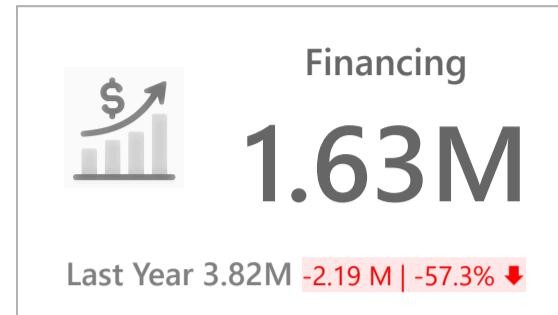
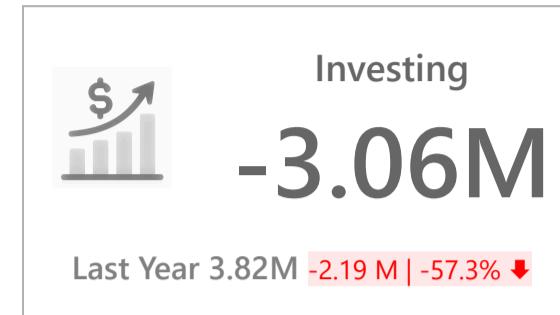
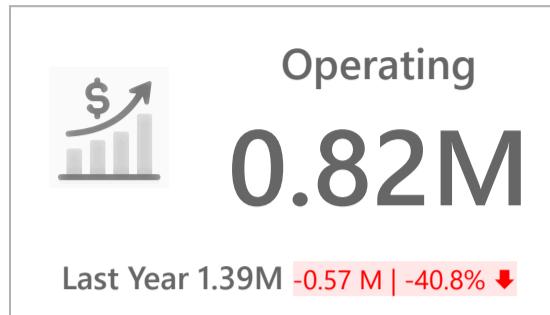
BS Particular	CY	PY	Δ PY	--	Δ PY%	--
ASSETS						
Current Assets	8,406	7,057	1,349	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	19.12%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>
Non Current Assets	3,914	2,182	1,733	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	79.43%	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>
Total Assets	12,320	9,238	3,082	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	33.36%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>
EQUITY AND LIABILITIES						
Current Liabilities	1,040	860	180	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>	20.93%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>
Non Current Liabilities	931	568	364	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	64.09%	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>
Total Liabilities	1,972	1,428	544	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>	38.08%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>
Equity	10,348	7,810	2,538	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	32.50%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>
Total Equity and Liabilities	12,320	9,238	3,082	<div style="width: 100%; background-color: #2e6b2e; height: 10px;"></div>	33.36%	<div style="width: 10%; background-color: #2e6b2e; height: 10px;"></div>

Detailed Analysis | Cash Flow Statement Analysis

All figures in USD

Year

2024



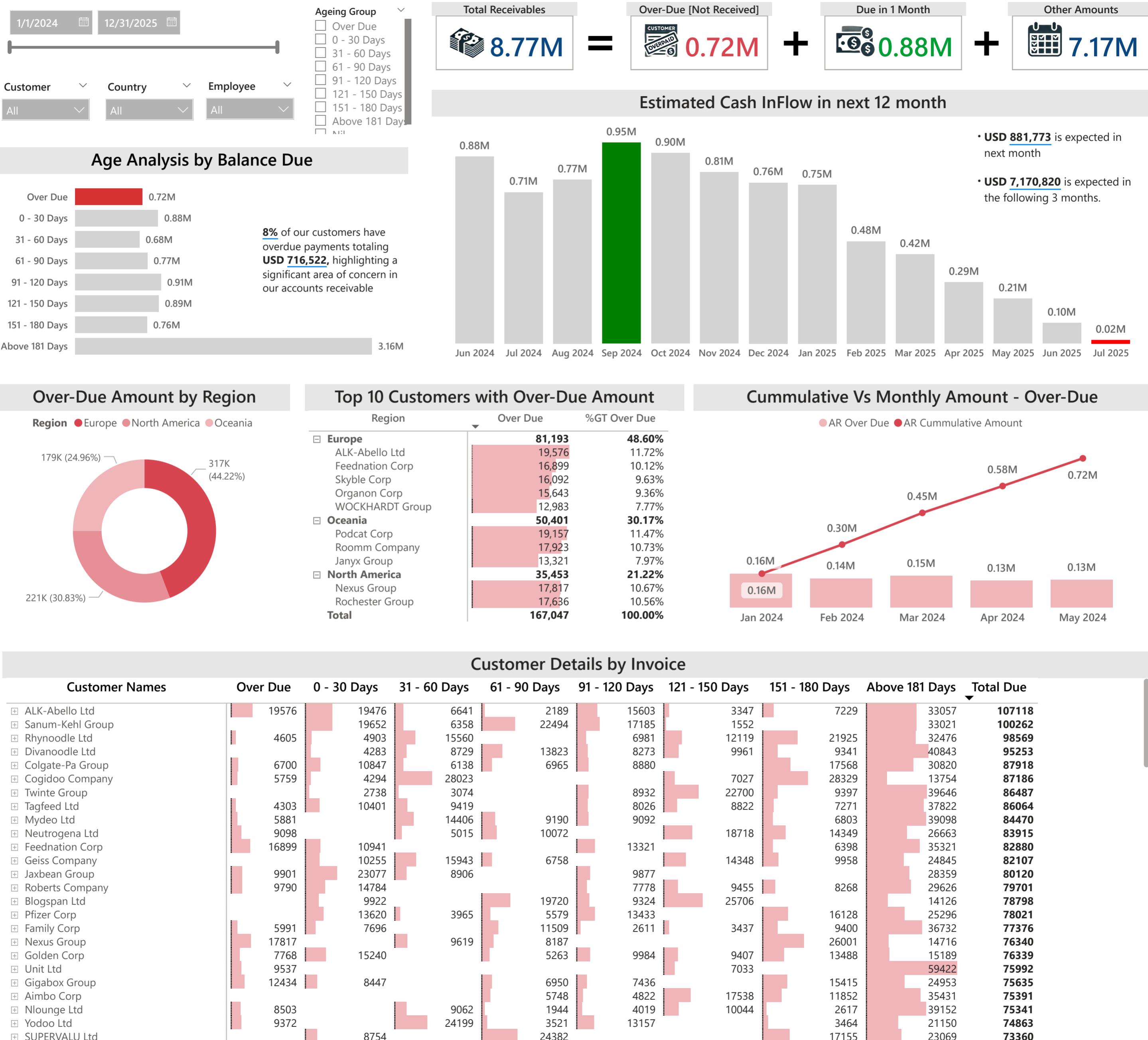
Cash Flow Statement

Reporting for All Countries || Amount in ('000)

Particulars	Australia	Canada	France	Germany	New Zealand	UK	USA
OPERATING ACTIVITIES							
Profit before tax	-153257	104928	298002	208097	605334	-18683	524606
Interest Expense	2976	1800	2976	3516	2976	2160	9000
Non-Cash items	93528	44880	93528	106992	93528	57984	224400
Working Capital Changes	-35696	-69600	-140167	-112671	-528161	37302	-348014
Interest Paid	-2926	-1770	-2926	-3457	-2926	-2124	-8850
Non-Operating	-8373	-4497	-8373	-9720	-8373	-5423	-22490
Tax paid	-23216	-15477	-23216	-27859	-23216	-23216	-61908
Cash Flows from Operating Activities	-126964	60264	219824	164898	139162	48000	316744
INVESTING ACTIVITIES							
Dividends received	3465	2100	3465	4095	3465	2940	10500
Interest received	4130	1965	4130	4718	4130	1965	9830
Investments	-92160	-38400	-92160	-103680	-92160	-61440	-192000
Purchase and Sales of Non-Current Assets	-314334	-155880	-314334	-361098	-314334	-208236	-779400
Cash Flows from Investing Activities							
FINANCING ACTIVITIES							
Dividends paid	-52260	-22360	-52260	-58968	-52260	-26832	-111800
Proceeds from long term borrowings	45683	24100	45683	52913	45683	29135	120500
Proceeds from the issuance of Share Capital	234000	104000	234000	265200	234000	52000	520000

Detailed Analysis | Accounts Receivable Dashboard

All figures in USD | Last Updated : May 31, 2024



Age Analysis by Balance Due

Age Group	Amount
Over Due	0.72M
0 - 30 Days	0.88M
31 - 60 Days	0.68M
61 - 90 Days	0.77M
91 - 120 Days	0.91M
121 - 150 Days	0.89M
151 - 180 Days	0.76M
Above 181 Days	3.16M

8% of our customers have overdue payments totaling **USD 716,522**, highlighting a significant area of concern in our accounts receivable

Over-Due Amount by Region

Region ● Europe ● North America ● Oceania

Top 10 Customers with Over-Due Amount

Region	Over Due	%GT Over Due
Europe	81,193	48.60%
Europe	19,576	11.72%
Europe	16,899	10.12%
Europe	16,092	9.63%
Europe	15,643	9.36%
Europe	12,983	7.77%
Oceania	50,401	30.17%
Oceania	19,157	11.47%
Oceania	17,923	10.73%
Oceania	13,321	7.97%
North America	35,453	21.22%
North America	17,817	10.67%
North America	17,636	10.56%
Total	167,047	100.00%

Cummulative Vs Monthly Amount - Over-Due

● AR Over Due ● AR Cumulative Amount

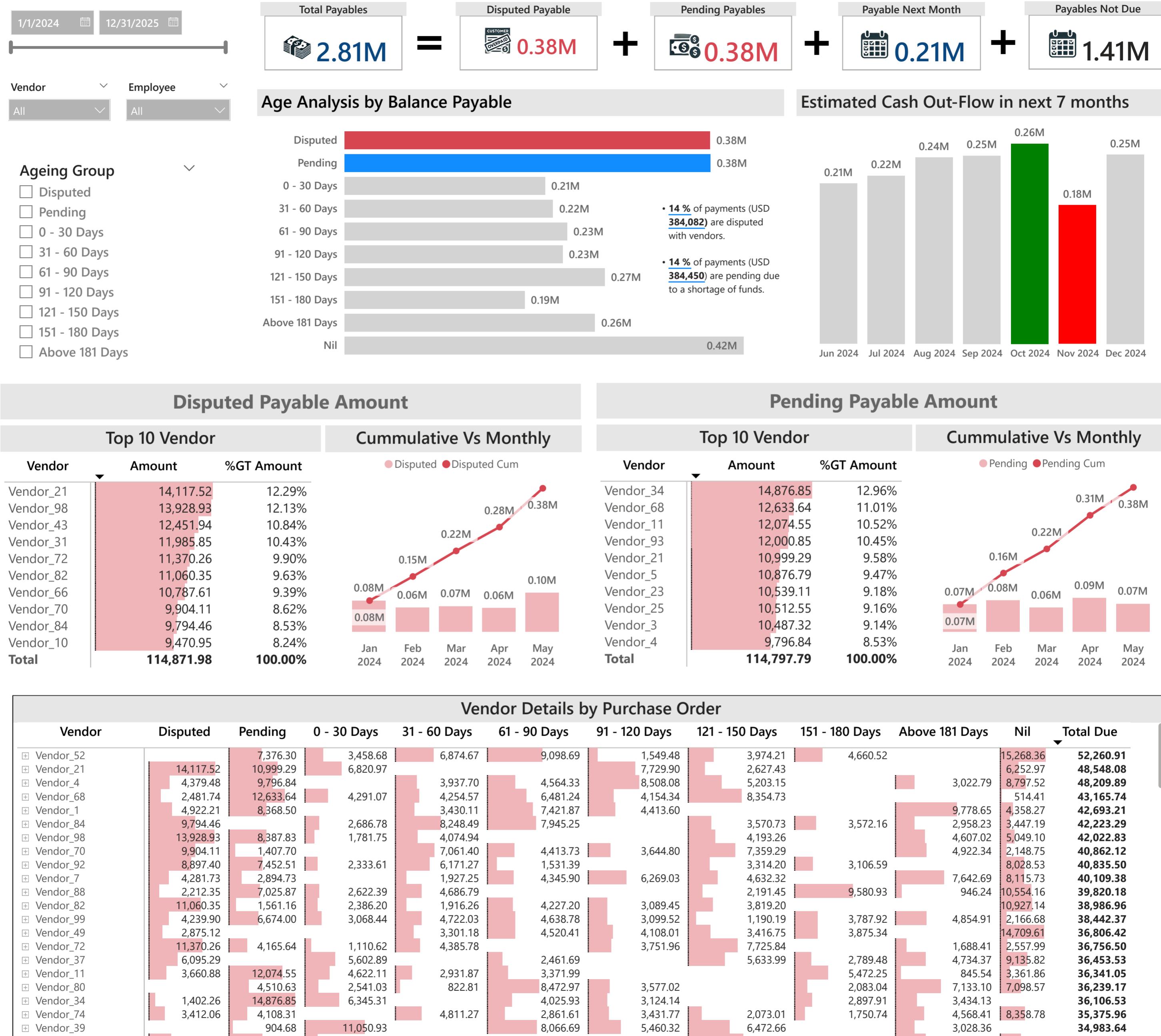
Month	AR Over Due	AR Cumulative Amount
Jan 2024	0.16M	0.16M
Feb 2024	0.14M	0.30M
Mar 2024	0.15M	0.45M
Apr 2024	0.13M	0.58M
May 2024	0.13M	0.72M

Customer Details by Invoice

Customer Names	Over Due	0 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	121 - 150 Days	151 - 180 Days	Above 181 Days	Total Due
ALK-Abello Ltd	19576	19476	6641	2189	15603	3347	7229	33057	107118
Sanum-Kehl Group	4605	19652	6358	22494	17185	1552	21925	33021	100262
Rhynoodle Ltd	4903	15560	15560	6981	12119	9961	9341	32476	98569
Divanoodle Ltd	4283	8729	13823	8273	8880	7027	17568	40843	95253
Colgate-Pa Group	10847	6138	6965	8932	22700	28329	9397	30820	87918
Cogidoo Company	4294	28023	3074	8026	8822	7271	7271	13754	87186
Twinte Group	2738	14041	14406	9092	13321	14348	14349	39646	86487
Tagfeed Ltd	10401	14406	9190	9190	13321	14348	6803	37822	86064
Mydeo Ltd	5881	5015	5015	10072	13321	14348	14349	39098	84470
Neutrogena Ltd	9098	10941	15943	6758	9877	9455	6398	26663	83915
Feednation Corp	16899	10255	23077	8906	7778	25706	8268	35321	82880
Geiss Company	10941	14784	14784	9324	13433	16128	16128	24845	82107
Jaxbean Group	10255	9922	8906	19720	13433	9407	9407	28359	80120
Roberts Company	15943	13620	3965	5579	2611	3437	3437	29626	79701
Blogspan Ltd	23077	14784	14784	11509	2611	3437	9407	14126	78798
Pfizer Corp	8906	13620	3965	11509	2611	3437	13488	25296	78021
Family Corp	14784	7696	11509	8187	2611	3437	13488	36732	77376
Nexus Group	14784	15240	9619	5263	9984	7033	17538	14716	76340
Golden Corp	7696	9619	9619	5263	9984	7033	17538	15189	76339
Unit Ltd	15240	9619	9619	5263	9984	7033	10044	59422	75992
Gigabox Group	9537	8447	8447	6950	7436	13157	15415	24953	75635
Aimbo Corp	12434	8447	8447	5748	4822	17538	11852	35431	75391
Nlounge Ltd	8503	9062	9062	1944	4019	10044	2617	39152	75341
Yodoo Ltd	9372	24199	24199	3521	13157	13157	3464	21150	74863
SUPERVALU Ltd	8754	24199	24199	24382	24382	17155	17155	23069	73360

Detailed Analysis | Accounts Payable Dashboard

All figures in USD | Last Updated : May 31, 2024





Detailed Analysis | Cash Flow Management Dashboard

All figures in USD | Last Updated : May 31, 2024

