HITESH VIJAY PATIL

Objectives:

   Experienced Product sales Engineer with a demonstrated history of working in the industrial automation with Electronic and communication engineering background looking forward to enhance my professional skills in a dynamic and stable workplace.

   I am looking forward to work in an organization that provides me a challenging position which utilizes my sales & service as well as engineering skills and aptitude in a proper way with opportunity for professional challenges and career growth in Sales division.

E-Mail:

patilhitesh65@gmail.com

Linkedin URL:

www.linkedin.com/in/patilhitesh25021994

MobileNo.:

+91-8140389388

PermanentAddress:

B-25, Shree Hari Villa soc.,
Nr Uma Vidhyalaya School,
Tarsali,Vadodara,
Gujarat-390009,
INDIA

PersonalData:

- Date Of Birth:25/02/1994
- Gender: Male
- Marital Status: Married
- Nationality : Indian
- Planning For GRE/Masters:
     NO

Languages Known:

- English
- Hindi
- Gujarati
- Marathi

EXPERIENCE   ::

COMPANY:Precia Molen India Pvt. Ltd.   **JUNE-2018 to Present**
Vadodara

POSITION ::   **Sales & Service Engineer**

COMPANY   PROFILE::

- Precia Molen India manufacture, supply, install, commission and support Process Weighing Systems, Special Weighing System & Dynamic Weighing System using Load Cells and other accessories.

RESPONSIBILITIES::

- Responsible for increasing service business for Precia Molen Process and Special Weighing Machines in respective region by developing new customer base in various industrial sectors.
- Responsible for handling and Growing Sales & Service businesses with Existing Customers and also generate new Customer inquiries for Gujarat Region from Vadodara office.
- Prepared cost estimates by studying customer documents and consulting with project managers.
- Sales and service for Complete range of Precia Molen Machines. This includes handling customers from Chemical Industries, FMCG Industries, Pharma Industries, INK & Paints industries, Minerals and Metals Industries, Foods and Power industries.
- Also Responsible for installation, commissioning and troubleshooting of the industrial weighing systems i.e., Tank Weighing Systems, Drum and liquid filling systems, Load indicators, Check Weighing Systems and bagging machines.
- Submitted monthly reports, including booking forecasts, monthly highlights and CRM entries.

COMPANY: Techno Weigh System Pvt. Ltd.MAR-2017 to MAY-2018
Vadodara
POSITION:Service Engineer of Automation Plant

COMPANYPROFILE:
- Basically we were Manufacturer of Automatic Packing machines.
- We were also deal with Fully Automation Plant by PLC/SCADA in Poultry feed

RESPONSIBILITIES::

➤ Primary responsibility is Assemble, align, and install Machinery and electrical Panels
➤ To check PLC DI and DO wiring as per drawing and Check all the Outputs & Sequence of Automation at Plant.
➤ Clearly and professionally interact with customer, regarding status of commissioning, on a daily basis
➤ Travel, approximately 70% of the time.

COMPANY ::GTPL Broadband Pvt. Ltd.   **MAR-2016 to FEB-2017**
Vadodara

POSITION ::   **Technical support Engineer**

COMPANY   PROFILE::

➤ It is an Internet and TV cable providing company.

RESPONSIBILITIES::

➤ Primary responsibility was to install internet connection in the different areas by optical fiber cable
➤ After OF line set up, we have to convert it O.F. to Ethernet. And from main junction box we provide internet connection to customer's home and maintain its service in all allocated area.

EDUCATIONAL QUALIFICATION ::

BACHLOR OF ENGINEERING (E&C)

➤ **2011-2015:** Graduated From Parul Institute Of Technology, Limda,Waghodia.
   GRADE (B.E.):   First Class with Distinction (7.13 CGPA)

➤ **2009-2011:** Uma Vidhyalaya.   (Science + Math stream)
   GRADE (H.S.C):   58.30%

➤ **2007-2009:** Uma Vidhyalaya.   (Secondary education)
   GRADE (S.S.C):   71.23%

DECLARATION::

➤ I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned   particulars.

Place: Vadodara, Gujarat   (Patil Hitesh)
Date: