



William Chow

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Toronto, ON, Canada 

I have over 18 years working experience in the security industry and 9 years in the hospital industry with direct hands-on experience in pre-sale, project management, after sales support, hardware & software development. In addition, I have rich exposure in working with a mix cultural environment and involvement in overseas projects.

WORK EXPERIENCE

Project Manager

Gordon R. Williams Corporation

09/2020 – now

Mississauga, ON, Canada

- Technical Support in Canada
- Managed project schedule, budget and deliverables
- Risk Management: throughout the project lifecycle, identify and plan contingencies for risks to time, quality or budget from project.
- Tracking of project performance and carry out project evaluation.

Project & Maintenance Manager

The Hong Kong And Shanghai Hotel Limited

(The Peninsula Hotel)

01/2015 – 07/2020

Hong Kong

Luxury 5 Stars Hotel

- New Hotel Project in London, Istanbul & Yangon.
- Renovation Hotel Project in Chicago, New York, Beijing.
- Managed project schedule, budget and deliverables
- Direct the technology direction for platform and hardware for the product lines.
- Develop and design new generation of the guest room system and manufacturing processes from concept to specifications and implementation.
- Risk Management: throughout the project lifecycle, identify and plan contingencies for risks to time, quality or budget from project.
- Tracking of project performance and carry out project evaluation.

Technical Support Manager

INNCOM International Inc.(Honeywell Ltd)

01/2010 – 12/2014

Niantic, CT, US

The World Leading Energy Managing System

- Technical Support for Asia Pacific & Europe Region (Travel over 20+ Countries)
- Work with R&D Development on design of appropriate enhancements of products
- Tracking of project performance and carry out project evaluation
- Monitor support activity and actively seeks ways to improve productivity and customer satisfaction

Project Manager

Asia Vision Technology Limited

08/2007 – 10/2009

Hong Kong

- Technical Support the partners/ Dealers in Asia Pacific & Europe.
- Project management (single project size more than US\$ 6.5M), planning, ATI port (Philippine) PAT port (Thailand), PSA (Singapore), Nutech(Dubai airport).
- Managed project schedule, budget and deliverables
- Tracking of project performance and carry out project evaluation.
- Design the CCTV system for Container Number Recognition System and License Plate Number Recognition System at the border and port.

Project Manager

eSmart System Limited

09/2005 – 10/2009

Hong Kong

- Technical Support the partners/ Dealers in Asia Pacific & China
- Leading R&D Team design product & software for Access Control system
- Provide pre-sale and after sale support for sales team to keep business growth and able to meet company's target.
- Project management
- Managed project schedule, budget and deliverables
- Tracking of project performance and carry out project evaluation.

Senior Project Manager

eLink Technology Engineering Limited

11/2001 – 07/2005

Hong Kong

- Handling customer's inquiry and promoting business
- Managed project schedule, budget and deliverables
- Tracking of project performance and carry out project evaluation.
- Handling sub-contractor liaison, construction safety aspects, on-site coordination and supervision of the construction team
- Setting new engineering team and leading the new team for providing quality non-stop service 24 hours service contract
- Design the Access Control System & CCTV system for the Bank, Airport, Border.

Project Director

Vision On Net Technology Limited

02/2000 – 10/2001

Hong Kong

- Provide pre-sale technical support for sales team to keep business growth and able to meet company's target.
- Leading R&D Team design product & software for Digital Video Recorder (DVR), Video On Demand via Internet & LAN for the market
- Responsible for searching advance technology product/ solution
- Managed project schedule, budget and deliverables

Project Engineer

UniVision Engineering Company Limited

1999 - 2000

Hong Kong

- Managing a team of engineer for the installation & maintenance

- Assisting customers in solving technical problems and complaints
- Managed project schedule, budget and deliverables
- Tracking of project performance and carry out project evaluation.
- Design the CCTV system for the Highway, Airport, Underground Subway & Border.

Chief Engineer

Centurion Facility Company Limited

1996 – 1998

Hong Kong

- Operating and manage the 24 hours service center
- Project management and contracting on building services installation
- Pre-sale technical support on sales & marketing of equipment/projects
- Design the CCTV system & Burglar Alarm System for the commercial.

Security Engineer

Asia Pacific (Canada) Alarm Corporation

1993– 1996

Vancouver, BC, Canada

- Provide pre-sale technical support for sales team to keep business growth
- Operating and manage the 24 hours service center
- Leading a team for installing and maintenance the security system

PROJECT REFERENCE

Government projects

- Hong Kong International airport, (over 3500 cameras)
- Electrical and Mechanical Services Department of Hong Kong Government (EMSD),
- MTR Subway (HK),
- Highway Route 3 HIDC,
- River Trade Terminal Port (RTTC),
- ATI Port (Philippine)
- PAT Port (Thailand),
- PSA Port (Singapore),
- ACT Port (Jordan),
- Nutech (Dubai Airport)

Hotel Group

- Four Season,
- Starwood,
- Fairmount,
- IHG,
- Hyatt,
- Mandarin Oriental,
- Sheraton,
- Hilton,
- Marriot,
- Oberoi,
- Langham,
- Jumeriah,

Property Developers

- Sino group,
- Paliburg Group,
- Nanfung Property,

- Shum Tak,
- Cheung Kong,
- Chinachem Group,
- Henderson Land Development,
- Ka Wah Real Estate,
- New world Development

Major Accounts

- A.S. Watson Group,
- Hutchison,
- PCCW,
- New T&T,
- Citibank,
- The Hong Kong and Shanghai Bank (HSBC)
- Peninsula

EDUCATION

Simon Fraser University

Degree in Computer Science

Technical Institute of Kwun Tong

Certificate in Electronic

LANGUAGE

English, Mandarin and Cantonese

TECHNICAL SKILL

- Burglar Alarm System,
- CCTV System,
- Access Control System
- Public Announcement System
- Background System,
- Structured cabling System
- Wi-Fi System
- IOT Solution
- Guest Room Control System
- SMATV System
- HVAC System
- Audio Visual System (Home Theater)
- Container Number Recognition System
- Lighting Control System
- Home Automation System