MARKETING YOUR ANDROID APPS Lesson 1 Why and how to monetize apps







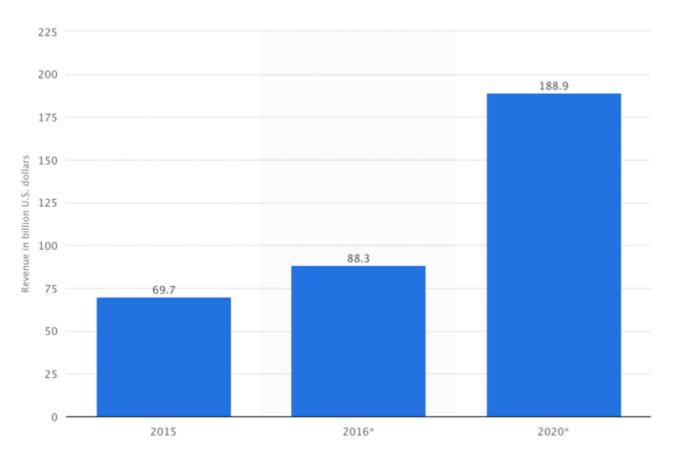
1st of All lt's difficult?



Absolutely no!



Worldwide mobile app revenues in 2015, 2016 and 2020 (in billion U.S. dollars)



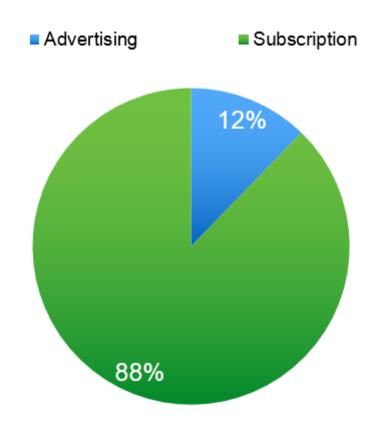
Source: statista.com



Real Why is on You! How?



Advertising vs Subscription & In-App



Advertising.

Subs & In-App: Subscription, inapp purchase, paid, paymium.

Source: <u>statista.com</u>



Understand that your monetization strategy is not just another set of task to do... it is part of your whole app.



Your monetization strategy will impact directly in the perception that the users have about your app.



Example of Perception







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