

# Theory of the Consumer and Firm

## Intro Math for Economists (PEARL, Spring 2019)

David Murakami<sup>1</sup>

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<sup>1</sup>Keio University, Graduate School of Economics  
Email: [dh.murakami@keio.jp](mailto:dh.murakami@keio.jp)

# Introduction

- We have come quite a long way. We've developed optimisation skills – both unconstrained and constrained – and we've looked at the Envelope Theorem.
- It's now time to delve deeper into economic applications.
- We will look at neoclassical economic theory of the consumer and firm.

# Mathematical Prerequisites: Binary Relations

## Definition

A binary relation  $R$  is some relation or connection that may or may not hold between two elements of a set.

- i.e.  $R$  is a binary relation on set  $S$  if the statement  $xRy$  is either true or false  $\forall x, y \in S$ .
- e.g. Let  $S$  be the set of humans take  $R$  as 'is son of'.
- e.g. Take  $S$  as the set of real numbers and  $R$  as 'greater than or equal to'  $\implies x \geq y$ .

# Binary Relations

## Equivalence Relation:

### Definition

A binary relation  $R$  on set  $S$  is an equivalence relation if it's reflexive, symmetric, and transitive.

- ① Reflexive:  $\forall x \in S, xRx$
  - ② Symmetric:  $\forall x, y \in S, xRy \implies yRx$
  - ③ Transitive:  $\forall x, y, z \in S, xRy, yRz, \implies xRz$
- e.g. Let  $S$  be the set of real numbers, and  $R$  be 'is equal to'.
    - For real  $x$ ,  $x$  is equal to itself (reflexive), if  $x = y$  then  $y = x$  (symmetric), and if  $x = y, y = z \implies x = z$  (transitive).

# Binary Relations

## Preordering

### Definition

A binary relation  $R$  on set  $S$  is preordering if it is reflexive and transitive.

- i.e.  $\forall x \in S, xRx$ , and for  $x, y, z \in S$ , if  $xRy, yRz$  then  $\implies xRz$
- e.g. Suppose  $S$  is the set of all sets. Then for any set  $A, B, C$ , where  $A \subset B$ ; if  $A \subset B$ , and  $B \subset C$  then  $\implies A \subset C$ .

# Binary Relations

## Ordering

### Definition

A binary relation  $R$  on  $S$  is ordering if it is a preordering and if  $xRy$  and  $yRx$ . This implies that  $x = y$  in some sense.

- e.g. Suppose  $S$  is the set of real numbers, and  $R = \geq$ . Then if  $x \geq y, y \geq x$  then  $\implies x = y$ .

# Binary Relations

## Completeness

### Definition

Let  $R$  be preordering or ordering on set  $S$ . Then  $R$  is complete if for any  $x, y \in S$ ,  $xRy$ ,  $yRx$ . If  $\exists$  two elements in  $S$  that do not meet this requirement then  $R$  is partial.

- e.g. Suppose  $S$  is the set of all sets. Then  $S$  would be partial as disjoint sets are not comparable under completeness.

# Indices

Meaning of  $a^m$  where  $m$  is a positive integer:

$$a^m = \underbrace{a \times a \times \dots \times a}_m$$

Also if  $m = \frac{P}{Q}$ , and  $P, Q$  are positive integers, then  $a$  is also positive.



# Indices

- Consider  $x^n = r(1)$ , where  $r$  is a positive number.
- Exactly  $n$  solutions to this equation – may be real or complex.
- But we assume one and only one positive root.

# Indices

## Definition

Any solution to  $r(1)$  is called the  $n^{\text{th}}$  root of  $r$ . Assume one and only one solution that is a positive real number.

- Denote this root by  $\sqrt[n]{r}$
- $\sqrt{81} \neq \pm 9$  under this definition. i.e.  $\sqrt{81} = 9$  under this definition.

# Indices

$$a^{P/Q} = \sqrt[Q]{a^P}$$

$$a^m \times a^n = a^{m+n}$$

$$(a^m)^n = a^{m \times n}$$

$$a^{-m} = \frac{1}{a^m}$$

# Theory of the Consumer

- Consumer picks a commodity bundle:

$$\mathbf{x} = \begin{bmatrix} x_1 \\ \vdots \\ x_n \end{bmatrix}, \quad x_i \geq 0, \quad i = 1, \dots, n$$

$x_i$  is quantity of good  $i$  consumer over the period.

## Definition

The set of all commodity bundles facing the consumer is called the consumption set  $X$ .  $X \subset$  non-negative orthant  $\mathbb{R}^n$ . We usually assume that  $X$  is closed and convex.

# Preference Preordering

## Definition

On  $X$  we assume is defined a 'preference preordering'.

- Denote  $\succeq$  as 'at least desired as'
- Assumptions placed on  $\succeq$ :
  - ① Ordering: If  $\mathbf{x} \succeq \mathbf{y}$  and  $\mathbf{y} \succeq \mathbf{x}$  then  $\mathbf{x}$  is indifferent to  $\mathbf{y}$ ,  $\mathbf{x} \sim \mathbf{y}$ .  
If  $\mathbf{x} \succeq \mathbf{y}$ ,  $\mathbf{y} \not\succeq \mathbf{x} \implies \mathbf{x} \succ \mathbf{y}$ . i.e.  $\mathbf{x}$  is preferred to  $\mathbf{y}$ .
  - ② Completeness:  $\forall \mathbf{x}, \mathbf{y} \in X$  either  $\mathbf{x} \succeq \mathbf{y}$  or  $\mathbf{y} \succeq \mathbf{x}$ .
  - ③ Continuity:  $\forall \mathbf{y} \in X$ , the sets  $\{\mathbf{x} : \mathbf{x} \succeq \mathbf{y}\}$  and  $\{\mathbf{x} : \mathbf{x} \preceq \mathbf{y}\}$  are closed sets.
  - ④ Strong Monotonicity: If  $\mathbf{x} \geq \mathbf{y}$  and  $\mathbf{x} \neq \mathbf{y}$ , then  $\mathbf{x} \succeq \mathbf{y}$ . i.e. one ice cream  $<$  two ice creams.
  - ⑤ Local Non-Saturation: Given any  $\mathbf{x}$  in  $X$  and any real number  $> 0$ , there exists some commodity bundle  $\mathbf{y}$  in  $X$  in a neighbourhood of  $\mathbf{x}$  such that  $\mathbf{y} \succ \mathbf{x}$ .

# The Utility Function

## Definition

A utility function,  $U : X \rightarrow R$ , is any function such that if  $x \succeq y$ , then  $U(x) \geq U(y)$  and if  $x \succ y$  then  $U(x) > U(y)$ .

- Note: We assume ordinality. i.e. If  $U(x) = 4$ ,  $U(y) = 2$  then it doesn't mean that  $x$  is twice as good as  $y$ .
- Question: What conditions do we need to place on the preference preordering ( $\succeq$ ) in order that  $\exists$  a continuous utility function?

# The Utility Function

## Theorem

*Suppose the preference preordering is complete, continuous, and strongly monotonic, then  $\exists$  a continuous utility function.*

# The Consumer's Problem

- Let  $\mathbf{P}$  be a vector of prices for goods  $i$  to  $n$ .

$$\mathbf{P} = \begin{bmatrix} P_1 \\ \vdots \\ P_n \end{bmatrix}, \quad i = 1, \dots, n$$

and let  $Y$  be the consumer's income.

- The consumer's attainable set is then:

$$S = \{\mathbf{x} \in X \mid \mathbf{P}'\mathbf{x} \leq Y\}$$

- If we assume strong monotonicity and that goods can be consumed in any quantity, our problem can be:

$$\begin{aligned} \max \quad & U(\mathbf{x}) \\ \text{s.t.} \quad & \mathbf{P}'\mathbf{x} = Y \\ & \mathbf{x} \geq 0 \end{aligned}$$



# Marshallian Demand Functions and Indirect Utility Function

- Utility navigation:

$$\begin{aligned} \max \quad & U(\mathbf{x}) \\ \text{s.t.} \quad & \mathbf{P}'\mathbf{x} = Y \end{aligned}$$

- The optimal point is attained at  $\mathbf{x}^* = \mathbf{x}^*(\mathbf{P}, Y)$ , the Marshallian demand function.
- The maximum value function for this problem:  
 $V(\mathbf{P}, Y) = U(\mathbf{x}^*(\mathbf{P}, Y))$ , known as the indirect utility function.

# Marshallian Demand Functions and Indirect Utility Function

- Let

$$U(\mathbf{x}) = x_1^\alpha x_2^\beta$$

- Suppose we want to find the Marshallian demand function and indirect utility function. How should we go about doing this?
- Setup our problem and the Lagrangian function:

$$\begin{aligned} \max \quad & U(\mathbf{x}) = x_1^\alpha x_2^\beta \\ \text{s.t.} \quad & P_1 x_1 + P_2 x_2 = Y \end{aligned}$$

$$Z = x_1^\alpha x_2^\beta + \lambda(Y - P_1 x_1 - P_2 x_2) \quad (1)$$

## Marshallian Demand Functions and Indirect Utility Function

- Get FOCs:

$$\frac{\partial Z}{\partial x_1} = \alpha x_1^{\alpha-1} x_2^{\beta} = \lambda P_1 \quad (2)$$

$$\frac{\partial Z}{\partial x_2} = \beta x_1^{\alpha} x_2^{\beta-1} = \lambda P_2 \quad (3)$$

$$\frac{\partial Z}{\partial \lambda} = Y - P_1 x_1 - P_2 x_2 = 0 \quad (4)$$

- Start solving this problem by dividing (2) by (3). Should eventually get:

$$x_1^* = \frac{\alpha}{\alpha + \beta} \frac{Y}{P_1}, \quad x_2^* = \frac{\beta}{\beta + \alpha} \frac{Y}{P_2} \quad (5)$$

# Marshallian Demand Functions and Indirect Utility Function

- Substitute the Marshallian demand functions, (5), into  $U(\mathbf{x})$  to get the indirect utility function:

$$V(\mathbf{P}, Y) = A \frac{Y^{\alpha+\beta}}{P_1^\alpha P_2^\beta}$$

- Note:  $A$  is just a term to clean the expression.

# Hicksian Demand Functions and Expenditure Function

- Suppose we flip the consumer's problem on its head, and we instead decide to minimise expenditure subject to some utility constraint.

$$\begin{array}{ll}\min & \mathbf{P}'\mathbf{x} \\ \text{s.t.} & U(\mathbf{x}) = \tilde{U}\end{array}$$

- The optimal point will occur at  $\bar{\mathbf{x}}(\mathbf{P}, \tilde{U})$ , the Hicksian demand functions.
- Minimum value function:  $e(\mathbf{P}, \tilde{U}) = \mathbf{P}'\bar{\mathbf{x}}(\mathbf{P}, \tilde{U})$ , the expenditure function.

# Hicksian Demand Functions and Expenditure Function

- Let

$$U(\mathbf{x}) = x_1^\alpha x_2^\beta$$

- Suppose we are asked to find the Hicksian demand functions and the expenditure function. What shall we do?
- Yes, setup the problem and the Lagrangian:

$$\min \quad P_1 x_1 + P_2 x_2$$

$$\text{s.t.} \quad x_1^\alpha x_2^\beta = \tilde{U}$$

$$Z = P_1 x_1 + P_2 x_2 + \lambda(U^0 - x_1^\alpha x_2^\beta) \quad (6)$$

# Hicksian Demand Functions and Expenditure Function

- Like always, get the FOCs:

$$\frac{\partial Z}{\partial x_1} = \alpha \lambda x_1^{\alpha-1} x_2^{\beta} = P_1 \quad (7)$$

$$\frac{\partial Z}{\partial x_2} = \beta \lambda x_1^{\alpha} x_2^{\beta-1} = P_2 \quad (8)$$

$$\frac{\partial Z}{\partial \lambda} = \tilde{U} - x_1^{\alpha} x_2^{\beta} = 0 \quad (9)$$

- Solve the above problem to get the Hicksian demand functions:

$$\bar{x}_1 = \tilde{U}^{\frac{1}{\alpha+\beta}} \left( \frac{\alpha}{\beta} \right)^{\frac{\beta}{\alpha+\beta}} \left( \frac{P_2}{P_1} \right)^{\frac{\beta}{\alpha+\beta}}, \quad \bar{x}_2 = \tilde{U}^{\frac{1}{\alpha+\beta}} \left( \frac{\beta}{\alpha} \right)^{\frac{\alpha}{\alpha+\beta}} \left( \frac{P_1}{P_2} \right)^{\frac{\alpha}{\alpha+\beta}} \quad (10)$$

## Hicksian Demand Functions and Expenditure Function

Begin by dividing (7) by (8):

$$\frac{P_1}{P_2} = \frac{\alpha x_2}{\beta x_1},$$
$$\therefore x_2 = \frac{\beta P_1 x_1}{\alpha P_2}$$

Then substitute this expression for  $x_2$  into (9) to get:

$$\tilde{U} - x_1^\alpha \left(\frac{\beta}{\alpha}\right)^\beta \left(\frac{P_1}{P_2}\right)^\beta x_1^\beta = 0$$

$$\therefore x_1^{\alpha+\beta} = \tilde{U} \left(\frac{\alpha}{\beta}\right)^\beta \left(\frac{P_2}{P_1}\right)^\beta \implies \bar{x}_1 = \tilde{U}^{\frac{1}{\alpha+\beta}} \left(\frac{\alpha}{\beta}\right)^{\frac{\beta}{\alpha+\beta}} \left(\frac{P_2}{P_1}\right)^{\frac{\beta}{\alpha+\beta}},$$

and by symmetry,

$$\bar{x}_2 = \tilde{U}^{\frac{1}{\alpha+\beta}} \left(\frac{\beta}{\alpha}\right)^{\frac{\alpha}{\alpha+\beta}} \left(\frac{P_1}{P_2}\right)^{\frac{\alpha}{\alpha+\beta}}$$



## Hicksian Demand Functions and Expenditure Function

- For the expenditure function, of the form  $e = P_1 \bar{x}_1 + P_2 \bar{x}_2$ .
- Easier to tackle this problem in bits. Begin by substituting  $\bar{x}_1$  into  $P_1 \bar{x}_1$ :

$$P_1 \bar{x}_1 = K_1 \tilde{U}^{\frac{1}{\alpha+\beta}} P_1 \frac{P_2^{\frac{\beta}{\alpha+\beta}}}{P_1^{\frac{\beta}{\alpha+\beta}}}$$

but

$$\frac{P_1}{P_1^{\frac{\beta}{\alpha+\beta}}} = P_1^{\frac{\alpha+\beta-\beta}{\alpha+\beta}} = P_1^{\frac{\alpha}{\alpha+\beta}}$$

## Hicksian Demand Functions and Expenditure Function

Therefore

$$P_1 \bar{x}_1 = K_1 \tilde{U}^{\frac{1}{\alpha+\beta}} P_1^{\frac{\alpha}{\alpha+\beta}} P_2^{\frac{\beta}{\alpha+\beta}} = K_1 (\tilde{U} P_1^\alpha P_2^\beta)^{\frac{1}{\alpha+\beta}},$$

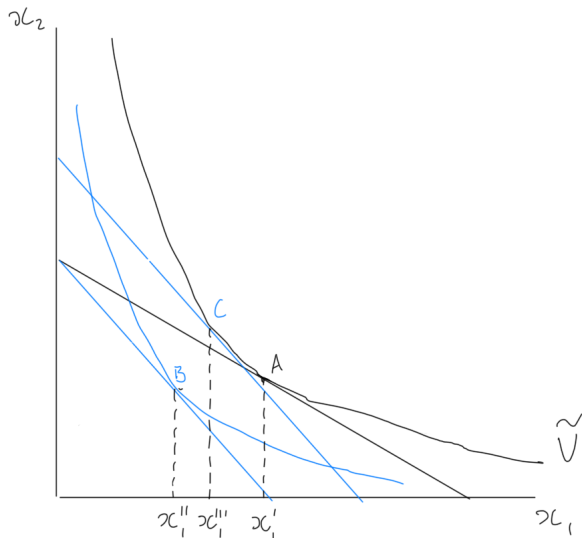
and by symmetry

$$P_2 \bar{x}_2 = K_2 (\tilde{U} P_2^\beta P_1^\alpha)^{\frac{1}{\alpha+\beta}}.$$

Therefore the expenditure function is:

$$e(\mathbf{P}, \tilde{U}) = K (\tilde{U} P_1^\alpha P_2^\beta)^{\frac{1}{\alpha+\beta}}$$

# Marshallian and Hicksian Demand Functions



# Marshallian and Hicksian Demand Functions

- Suppose  $P_1 \uparrow$
- $x'_1$  to  $x''_1$  is given by the Marshallian demand function.
- But Hicksian demand function insists on keeping  $\tilde{U}$  constant.  
Therefore, shift the budget constraint out parallel.
- Movement from  $x'_1$  to  $x'''_1$  given by Hicksian demand function – not observable, purely theoretical.

# Consistency Properties of Marshallian and Hicksian Demand Functions

$$\max U(\mathbf{x})$$

$$\text{s.t. } \mathbf{P}'\mathbf{x} = Y$$

$$\mathbf{x}^* = \mathbf{x}^*(\mathbf{P}, Y)$$

$$V(\mathbf{P}, Y) = U(\mathbf{x}^*(\mathbf{P}, Y))$$

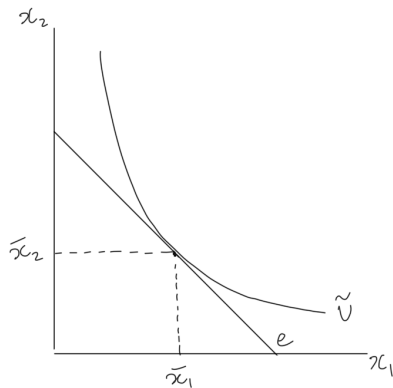
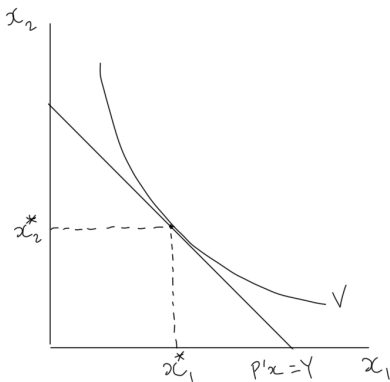
$$\min \mathbf{P}'\mathbf{x}$$

$$\text{s.t. } U(\mathbf{x}) = \tilde{U}$$

$$\bar{\mathbf{x}} = \bar{\mathbf{x}}(\mathbf{P}, \tilde{U})$$

$$e(\mathbf{P}, \tilde{U}) = \mathbf{P}'\bar{\mathbf{x}}(\mathbf{P}, \tilde{U})$$

# Consistency Properties of Marshallian and Hicksian Demand Functions



# Consistency Properties of Marshallian and Hicksian Demand Functions

- Suppose  $Y = e$ . Then, that implies  $V = U, \mathbf{x}^* = \bar{\mathbf{x}}$ :

$$\begin{aligned}V(\mathbf{P}, e(\mathbf{P}, \tilde{U})) &= \tilde{U} \\ \mathbf{x}^*(\mathbf{P}, e(\mathbf{P}, \tilde{U})) &= \bar{\mathbf{x}}(\mathbf{P}, \tilde{U})\end{aligned}$$

- Suppose we set  $\tilde{U} = V$ . Then,

$$\begin{aligned}e(\mathbf{P}, V(\mathbf{P}, Y)) &= Y \\ \bar{\mathbf{x}}(\mathbf{P}, V(\mathbf{P}, Y)) &= \mathbf{x}^*(\mathbf{P}, Y)\end{aligned}$$

# Consistency Properties of Marshallian and Hicksian Demand Functions

- Consider our previous problem where  $U(\mathbf{x}) = x_1^\alpha x_2^\beta$ . Then

$$V(\mathbf{P}, Y) = \frac{AY^{\alpha+\beta}}{P_1^\alpha P_2^\beta}$$

- To find the expenditure function we use the consistency properties that  $V(\mathbf{P}, e) = \tilde{U}$ .

$$\begin{aligned}\Rightarrow \frac{Ae^{\alpha+\beta}}{P_1^\alpha P_2^\beta} &= \tilde{U}, \quad \therefore e^{\alpha+\beta} = \frac{\tilde{U}P_1^\alpha P_2^\beta}{A}, \\ \therefore e &= \left( \frac{\tilde{U}P_1^\alpha P_2^\beta}{A} \right)^{\frac{1}{\alpha+\beta}}\end{aligned}$$

We can also show that  $A = K$  from the previous problem.



# Applications of the Envelope Theorem: Roy's Identity

- Now we still start looking at some applications of the Envelope Theorem. Let's first start with Roy's Identity.

## Theorem

*Let  $\mathbf{x}^*(\mathbf{P}, Y)$  be the Marshallian demand functions and  $V(\mathbf{P}, Y)$  be the indirect utility function. Then*

$$x_i^*(\mathbf{P}, Y) = -\frac{\partial V}{\partial P_i} / \frac{\partial V}{\partial Y}$$

## Applications of the Envelope Theorem: Roy's Identity

Proof.

Start with  $Z = U(\mathbf{x}) + \lambda(Y - \mathbf{P}'\mathbf{x})$ . By the Envelope Theorem:

$$\frac{\partial V}{\partial P_1} = \frac{\partial Z}{\partial P_1} \Big|_{\mathbf{x}^*, \lambda^*} = -\lambda^* x_i^*$$

Also

$$\frac{\partial V}{\partial Y} = \frac{\partial Z}{\partial Y} \Big|_{\mathbf{x}^*, \lambda^*} = \lambda^*$$

$$\therefore x_i^* = -\frac{\partial V}{\partial P_i} / \frac{\partial V}{\partial Y}$$



# Applications of the Envelope Theorem: Shephard's Lemma

## Theorem

*If  $\bar{x}_i = (\mathbf{P}, \tilde{U})$  is the Hicksian demand function for good  $i$  and  $e(\mathbf{P}, \tilde{U})$  is the expenditure function, then:*

$$\bar{x}_i = \frac{\partial e}{\partial P_i}$$

## Applications of the Envelope Theorem: Shephard's Lemma

## Proof.

$e$  is the minimum value function of  $\mathbf{P}'\mathbf{x}$  subject to  $U(\mathbf{x}) = \tilde{U}$ , where the Lagrange is:

$$Z = \mathbf{P}'\mathbf{x} + \lambda(\tilde{U} - U(\mathbf{x}))$$

By the Envelope Theorem:

$$\frac{\partial e}{\partial P_i} = \frac{\partial Z}{\partial P_i} \Big|_{\bar{x}, \bar{\lambda}} = \bar{x}_i$$

Note

$$\frac{\partial e}{\partial \tilde{U}} = \frac{\partial Z}{\partial \tilde{U}} \Big|_{\bar{x}, \bar{\lambda}} = \bar{\lambda}$$

where  $\bar{\lambda}$  is the shadow price.



# Applications of the Envelope Theorem: Slutsky's Equation

- Using the properties we've just learnt, we can derive the famous Slutsky's Equation.
- From the consistency properties:

$$\bar{x}_i(\mathbf{P}, \tilde{U}) = x_i^*(\mathbf{P}, e(\mathbf{P}, \tilde{U}))$$

Take  $\tilde{U} = V = \max U^*$

$$\bar{x}_i(\mathbf{P}, U^*) = x_i^*(\mathbf{P}, e(\mathbf{P}, U^*))$$

- Differentiate w.r.t.  $P_i$

$$\left. \frac{\partial \bar{x}_i}{\partial P_i} \right|_{P_i, U^*} = \frac{\partial x_i^*}{\partial P_i} + \frac{\partial x_i^*}{\partial Y} \frac{\partial e(\mathbf{P}, U^*)}{\partial P_i}$$

## Applications of the Envelope Theorem: Slutsky's Equation

- But from Shephard's Lemma and the consistency properties:

$$\frac{\partial e(\mathbf{P}, U^*)}{\partial P_i} = \bar{x}_i(\mathbf{P}, U^*) = \bar{x}_i(\mathbf{P}, V(\mathbf{P}, \tilde{U})) = x_i^*$$

## Definition

## Slutsky's Equation

$$\frac{\partial x_i^*}{\partial P_i} = \underbrace{\frac{\partial \bar{x}_i}{\partial P_i}}_{\text{Substitution Effect}} - \underbrace{\frac{x_i^* \partial x_i^*}{\partial Y}}_{\text{Income Effect}}$$

## Symmetry of the Substitution Effect

- By Shephard's Lemma:

$$\frac{\partial \bar{x}_i}{\partial P_j} = \frac{\partial}{\partial P_j} \frac{\partial e}{\partial P_i}$$

and by Young's Theorem

$$= \frac{\partial^2 e}{\partial P_j \partial P_i} = \frac{\partial^2 e}{\partial P_i \partial P_j} = \frac{\partial \bar{x}_j}{\partial P_i}$$

- i.e. The substitution effect of  $\Delta P_j$  on good  $i$  is equal to  $\Delta P_i$  on good  $j$ .

$$\frac{\partial \bar{x}_i}{\partial P_j} = \left\| \frac{\partial x_i^*}{\partial P_j} + \frac{x_j^* \partial x_i^*}{\partial Y} = \frac{\partial x_j^*}{\partial P_i} + \frac{x_i^* \partial x_j^*}{\partial Y} \right\| = \frac{\partial \bar{x}_j}{\partial P_i} \quad (11)$$

# The Integrability Problem

- Question: Suppose we are given functions,  $\mathbf{x}(\mathbf{P}, Y)$ . What conditions are needed to be placed on these functions such that they can be considered as Marshallian demand functions?
  - Answer: The Slutsky symmetry conditions (11).
- Question: Suppose are given a set of Marshallian demand functions. Is it possible to work out the utility function that gave rise to them?
  - Answer: Don't know. Has not been solved (as far as I am aware).
- Question: Suppose we have an indirect utility function,  $V(\mathbf{P}, Y)$ . Can we obtain the utility function which gave rise to  $V$ ?
  - Answer: In general, we don't know.



# Theory of Production

- Suppose we have a representative competitive firm with one output and  $n$  inputs.
- Let  $y$  be the quantity of output,  $\mathbf{x}$  be the quantity of inputs and let a production be represented by

$$\begin{bmatrix} y \\ -\mathbf{x} \end{bmatrix}_{(n+1) \times 1}$$

## Definition

The production set  $Y$  is the set of all possible technical feasible solutions. The input requirements set  $V(y)$ .

$$V(y) = \{\mathbf{x} \in \mathbb{R}^n \mid \begin{bmatrix} y \\ -\mathbf{x} \end{bmatrix} \in Y\}$$

# Theory of Production

Assumptions of  $V(y)$ :

- 1 Monotonicity: If  $\mathbf{x} \in V(y)$  and  $\mathbf{x}' \geq \mathbf{x}$ , then  $\mathbf{x}' \in V(y)$ .
- 2 Convexity:  $V(y)$  is a convex set.
- 3 Regularity:  $V(y)$  is closed and non empty.

## Definition

If  $V(y)$  is regular, convex, and monotonic then for a given  $y$ , the boundary of  $V(y)$  gives the isoquant.

Note:

- The isoquant gives efficient production.
- If  $V(y)$  does not satisfy the above conditions, then the boundary of  $V(y)$  need not be the isoquant.

# Theory of Production

## Definition

A production function  $f(\mathbf{x})$  is defined this way:  $f(\mathbf{x}) = \{y \in \mathbb{R}^n | y$  is the max output produced by  $\mathbf{x}$  such that  $y - \mathbf{x} \in Y\}$ .

Notation:

$$y = f(\mathbf{x})$$

i.e. Maximum level of output that can be produced using inputs  $\mathbf{x}$ .

# Homogeneity

- We often assume production functions are homogenous.

## Definition

$y = f(\mathbf{x})$  is homogeneous of degree  $r$  if  $f(\lambda \mathbf{x}) = \lambda^r f(\mathbf{x})$ , where  $\lambda$  is a real number.

- e.g. If  $f(x_1, x_2) = x_1^2 x_2^3$ , then

$$\begin{aligned} f(\lambda x_1, \lambda x_2) &= (\lambda x_1)^2 (\lambda x_2)^3 = \lambda^{2+3} x_1^2 x_2^3 \\ &= \lambda^5 f(x_1, x_2) \end{aligned}$$

we say that  $f(x_1, x_2)$  is homogenous of degree 5.

# Euler's Theorem

## Definition

If  $f(\mathbf{x})$  is homogenous of degree  $r$  then

$$\frac{x_1 \partial f}{\partial x_1} + \dots + \frac{x_n \partial f}{\partial x_n} = r f(\mathbf{x})$$

- e.g. If  $f_1 = 2x_1x_2^3$  and  $f_2 = 3x_1^2x_2^2$ . Then

$$x_1 f_1 + x_2 f_2 = 2x_1^2x_2^3 + 3x_1x_2^3 = 5f(x_1, x_2)$$

# The Technical Rate of Substitution

## Definition

Changes to inputs  $x_1$  and  $x_2$  in order to maintain same level of output.

i.e.

$$dy = \frac{df}{dx_1} dx_1 + \frac{df}{dx_2} dx_2 = 0$$
$$\Rightarrow \frac{dx_2}{dx_1} = -\frac{\partial f}{\partial x_1} / \frac{\partial f}{\partial x_2}$$

# Returns to Scale

- We say that technology exhibits constant returns to scale if:  
 $f(\lambda \mathbf{x}) = \lambda f(\mathbf{x}) \quad \forall \lambda > 0$ .
- Increasing returns to scale if:  $f(\lambda \mathbf{x}) > \lambda f(\mathbf{x}) \quad \forall \lambda > 1$ .
- Decreasing returns to scale if:  $f(\lambda \mathbf{x}) < \lambda f(\mathbf{x}) \quad \forall \lambda > 1$ .
- e.g. Suppose  $y = f(\mathbf{x}) = Ax_1^\alpha x_2^\beta$ . Then  $f(\lambda \mathbf{x}) = \lambda^{\alpha+\beta} Ax_1^\alpha x_2^\beta$ 
  - $\alpha + \beta = 1 \implies$  CRTS.
  - $\alpha + \beta > 1 \implies$  IRTS.
  - $\alpha + \beta < 1 \implies$  DRTS.

# Neoclassical Problems of the Firm

- No distinction between the short run and long run
- Profit maximisation: maximise profit for given set of parameters, namely, price of out,  $P$ , and price of inputs,  $\mathbf{w}$ :

$$\max \quad Pf(\mathbf{x}) - \mathbf{w}'\mathbf{x} \rightarrow \mathbf{x}^* = \mathbf{x}^*(P, \mathbf{w})$$

where  $\mathbf{x}^*(P, \mathbf{w})$  is the firm's demand for inputs.

- Maximum value function:

$$\pi(P, \mathbf{w}) = Pf(\mathbf{x}^*(P, \mathbf{w})) - \mathbf{w}'\mathbf{x}^*(P, \mathbf{w})$$



# Neoclassical Problems of the Firm

- Cost minimisation problem:

$$\begin{aligned} \min \quad & \mathbf{w}'\mathbf{x} \\ \text{s.t.} \quad & f(\mathbf{x}) = y \end{aligned}$$

where the optimal point occurs at  $\bar{\mathbf{x}} = \bar{\mathbf{x}}(y, \mathbf{w})$ : the conditional demand function for inputs.

- Minimum value function:  $C(\mathbf{w}, y) = \mathbf{w}'\bar{\mathbf{x}}(y, \mathbf{w})$
- Combining the two problems:

$$\max \quad Py - C(\mathbf{w}, y)$$

where the optimal point occurs at  $y^*(\mathbf{w}, P)$ , the supply function.

- Minimum value function:

$$\pi(P, \mathbf{w}) = Py^*(\mathbf{w}, P) - C(\mathbf{w}, y^*(\mathbf{w}, P)).$$

## Neoclassical Problems of the Firm

- e.g. Suppose  $y = Ax_1^\alpha x_2^\beta$ , and we have to find the conditional demand functions and the cost function.
- Set up problem and the Lagrangian function:

$$\min \quad w_1x_1 + w_2x_2 \quad (12)$$

$$\text{s.t.} \quad Ax_1^\alpha x_2^\beta = y \quad (13)$$

$$Z = w_1x_1 + w_2x_2 + \lambda(y - Ax_1^\alpha x_2^\beta)$$

- We could solve this problem by attain FOCs, and then solving:

$$\frac{\partial Z}{\partial x_1} = 0, \quad \frac{\partial Z}{\partial x_2} = 0, \quad \frac{\partial Z}{\partial \lambda} = 0$$

- But let's try something different (hopefully your algebra skills are good).

## Neoclassical Problems of the Firm

Start with (13)

$$x_2^\beta = yA^{-1}x_1^{-\alpha}$$
$$\therefore x_2 = y^{\frac{1}{\beta}} A^{-\frac{1}{\beta}} x_1^{-\frac{\alpha}{\beta}}$$

Then sub  $x_2$  into (12):

$$w_1x_1 + w_2y^{\frac{1}{\beta}} A^{-\frac{1}{\beta}} x_1^{-\frac{\alpha}{\beta}}$$

take the partial differential w.r.t.  $x_1$ :

$$w_1 - \frac{\alpha}{\beta} w_2 y^{\frac{1}{\beta}} A^{-\frac{1}{\beta}} x_1^{\frac{-\alpha+\beta}{\beta}} = 0$$

## Neoclassical Problems of the Firm

cont...

$$\begin{aligned}x_1^{\frac{-\alpha+\beta}{\beta}} &= \frac{\beta w_1}{\alpha w_2} y^{-\frac{1}{\beta}} A^{\frac{1}{\beta}} \\ \therefore \bar{x}_1 &= \left( \frac{\beta w_1}{\alpha w_2} \right)^{-\frac{\beta}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} A^{-\frac{1}{\alpha+\beta}} \\ \bar{x}_1 &= \left( \frac{\alpha w_2}{\beta w_1} \right)^{\frac{\beta}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} A^{-\frac{1}{\alpha+\beta}}\end{aligned}\tag{14}$$

and by symmetry:

$$\bar{x}_2 = \left( \frac{\beta w_1}{\alpha w_2} \right)^{\frac{\alpha}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} A^{-\frac{1}{\alpha+\beta}}\tag{15}$$

## Neoclassical Problems of the Firm

This is going to be messy. Basically, sub (14) and (15) into (12):

$$\begin{aligned} C(\mathbf{w}, y) &= \left(\frac{\alpha}{\beta}\right)^{\frac{\beta}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} A^{-\frac{1}{\alpha+\beta}} w_1^{\frac{\alpha}{\alpha+\beta}} w_2^{\frac{\beta}{\alpha+\beta}} \\ &\quad + \left(\frac{\beta}{\alpha}\right)^{\frac{\alpha}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} A^{-\frac{1}{\alpha+\beta}} w_1^{\frac{\alpha}{\alpha+\beta}} w_2^{\frac{\beta}{\alpha+\beta}} \\ &= A^{-\frac{1}{\alpha+\beta}} \left[ \left(\frac{\alpha}{\beta}\right)^{\frac{\beta}{\alpha+\beta}} + \left(\frac{\beta}{\alpha}\right)^{\frac{\alpha}{\alpha+\beta}} \right] w_1^{\frac{\alpha}{\alpha+\beta}} w_2^{\frac{\beta}{\alpha+\beta}} y^{\frac{1}{\alpha+\beta}} \end{aligned}$$

# Applications of the Envelope Theorem: Shephard's Lemma (again)

## Theorem

*Let  $C(\mathbf{w}, y)$  be the differentiable cost function and  $\bar{x}_i(\mathbf{w}, y)$  be the firm's conditional demand function for input  $i$ . Then*

$$\bar{x}_i(\mathbf{w}, y) = \frac{\partial C(\mathbf{w}, y)}{\partial w_i}, \quad i = 1, \dots, n.$$

## Applications of the Envelope Theorem: Shephard's Lemma (again)

Proof.

 $C(\mathbf{w}, y)$  is the minimum value function of

$$\begin{aligned} \min \quad & \mathbf{w}'\mathbf{x} \\ \text{s.t.} \quad & f(\mathbf{x}) = y \end{aligned}$$

$$\therefore Z = \mathbf{w}'\mathbf{x} + \lambda(y - f(\mathbf{x}))$$

By the Envelope Theorem:

$$\frac{\partial C}{\partial w_i} = \left. \frac{\partial Z}{\partial w_i} \right|_{\bar{\mathbf{x}}, \bar{\lambda}} = \bar{x}_i$$

$$\frac{\partial C}{\partial y} = \left. \frac{\partial Z}{\partial y} \right|_{\bar{\mathbf{x}}, \bar{\lambda}} = \bar{\lambda}$$

# Properties of Cost Functions

- $C(\mathbf{w}, y)$  is increasing in factor prices,  $\mathbf{w}$ :

$$\frac{\partial C}{\partial w_i} > 0$$

But by Shephard's Lemma:

$$\begin{aligned}\frac{\partial C}{\partial w_i} &= \bar{x}_i \\ \therefore \implies \bar{x} &> 0\end{aligned}$$

- $C(\mathbf{w}, y)$  is homogeneous of degree 1 in  $\mathbf{w}$ . Therefore,  $\frac{\partial C}{\partial w_i}$  is homogeneous of degree 0 in  $\mathbf{w}$ ; which implies that  $\bar{x}_i(\mathbf{w}, y)$  is homogenous of degree 0 in  $\mathbf{w}$ .
- $C(\mathbf{w}, y)$  is concave in  $\mathbf{w}$ .



## Duality of the Firm Problem

- Consider the production function,  $y = f(\mathbf{x})$ , and the cost function,  $C(\mathbf{w}, y)$ .
- These are often referred to as duals – in the sense that they contain the same amount of economic information (this should be familiar).
- i.e. From the production function we can derive the cost function, and from the cost function we can derive the production function.
- Economically, levels of input that minimises the costs of producing a certain level of output, regardless of input prices, must represent efficient production.
- Conditional production functions do this.

# Duality of the Firm Problem

Suppose

$$C(\mathbf{w}, y) = yw_1^\alpha w_2^{1-\alpha}$$

Find the production function. By Shephard's Lemma, the conditional demand functions are:

$$\bar{x}_1 = \frac{\partial C}{\partial w_1} = \alpha y w_1^{\alpha-1} w_2^{1-\alpha} = \alpha y \left( \frac{w_2}{w_1} \right)^{1-\alpha} \quad (16)$$

$$\bar{x}_2 = \frac{\partial C}{\partial w_2} = (1 - \alpha) y w_1^\alpha w_2^{-\alpha} = (1 - \alpha) y \left( \frac{w_2}{w_1} \right)^{-\alpha} \quad (17)$$

From (16) and (17), solve for  $y$ . After cleaning up, you should get :

$$y = \frac{\alpha^{-\alpha}}{(1 - \alpha)^{1-\alpha}} x_1^\alpha x_2^{1-\alpha} = K x_1^\alpha x_2^{1-\alpha}$$

# Applications of the Envelope Theorem: Hotelling's Lemma

## Definition

Let  $y^*$  be the firm's supply function and  $x_i^*$  be the firm's demand function for input  $i$ . Let  $\pi^*$  be the profit function, then the supply function is

$$y^* = \frac{\partial \pi^*}{\partial P}$$
$$x_i^* = -\frac{\partial \pi^*}{\partial w_i}$$

## Applications of the Envelope Theorem: Hotelling's Lemma

Proof.

 $\pi^*(P, \mathbf{w})$  is the max value function of the problem

$$\begin{aligned} \max \quad & Py - \mathbf{w}'\mathbf{x} \\ \text{s.t.} \quad & y = f(\mathbf{x}) \end{aligned}$$

$$Z = Py - \mathbf{w}'\mathbf{x} + \lambda(y - f(\mathbf{x}))$$

By the Envelope Theorem

$$\frac{\partial \pi^*}{\partial P} = \frac{\partial Z}{\partial P} \Big|_{\mathbf{x}^*, y^*, \lambda^*} = y^*$$

$$\frac{\partial \pi^*}{\partial w_i} = \frac{\partial Z}{\partial w_i} \Big|_{\mathbf{x}^*, y^*, \lambda^*} = x_i^*$$



## Concluding Remarks

- Well, that's it!
- As always, we did rush through things. You probably noticed that we skipped a lot of detail in order to derive the main results of the envelope theorem and its applications to economics.
- Hopefully we have some time left over to discuss simple linear regression models...