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Giotto SA Narrative Interpretation with PRI

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section 1: introduction

Giotto is based on a model of personality derived from the work of the classical scholar Prudentius. Prudentius believed that the human character develops through a series of choices that we make throughout our lives. These lay down habitual styles of responding that become increasingly ingrained as we mature. Giotto interprets these choices in terms of habitual working styles.

Thus we may have developed the habit of (A) being prudent or careless in carrying out our tasks; (B) working hard or only as necessary; (C) being prone to settle disputes by reconciliation or by aggression; (D) being trusting or suspicious in our dealings with our colleagues; (E) having faith in our employers or only in ourselves; (F) being open or scheming in our dealings with others; and (G) of welcoming or resisting change at work.

Although Prudentius saw these choices in terms of virtues and vices, he did not believe in the wholly virtuous person. Rather, he saw it as part of the human condition that we each have our own particular strengths and weaknesses. Giotto recognises that each employment setting will require an optimal balance of characteristics among its employees. Ideally we should each seek the type of work that will utilise our strengths and accommodate our weaknesses.

Giotto is designed to assess our primary strengths and weaknesses to enable us to match these to an appropriate choice of work. Given below are 7 scores relating to the characteristics outlined above. Each score is on a scale from 1 to 19. Giotto has been standardised using a representative sample of 1009 working people in South Africa to give a mean score of 10 (s.d.= 4).

Giotto scores should not be interpreted in isolation. Account should be taken of the respondent's work history, social and educational background, present employment, future job aspirations and reasons for taking the test. Other sources of information, such as interview or Curriculum Vitae, should also be considered. Giotto should only be used by a qualified professional.

section 2: brief characterisation

The box below indicates two key strengths and two key weaknesses of the candidate to give a brief overview of the candidate's character.

Personality Summary

Careful and sensible when carrying out given tasks.

Slow to anger and calm in the face of adversity.

Prone to elaborate or distort the truth.

Can dislike working under pressure.

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section 3: the seven scales



introduction

Prudence - assesses degree of care that is likely to be taken in carrying out a task. It is of relevance to occupations in which mistakes can have particularly severe consequences.

Fortitude -assesses work ethic and is of relevance to positions where absenteeism may present a problem, or where staff are required to work long hours under duress.

Temperance - assesses the ability to control aggression in whatever form. It is of relevance to environments where bullying has been a particular concern.

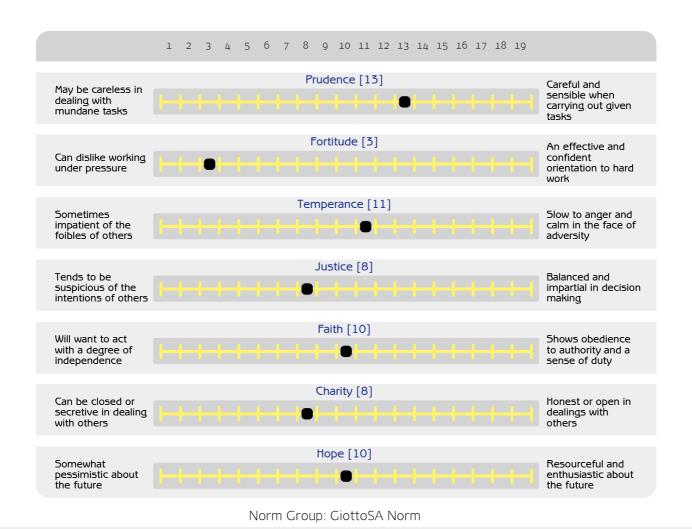
Justice - assesses fairness in judging the actions of others. It is of relevance to environments which are beset with strife.

Faith -assesses the sense of obedience to company policy and is of relevance to work situations that necessitate independent action of staff on the organisation's behalf.

Charity -principally composed of social desirability items. Low scores indicate lack of openness in responding. Bear this in mind when interpreting all other scales.

Hope -assesses a sense of purpose and forward-looking approach. It is of relevance to organisational settings about to undergo major change.

chart for seven scales



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section 4: the giotto narrative

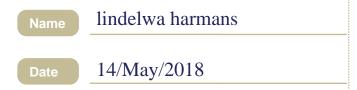


narrative interpretation

- lindelwa's attention to detail appears to fall within the high average range. While she is usually a steady individual she does occasionally have lapses of attention. She does not particularly enjoy carrying out repetitive work, although when it is needed can usually perform it at more than the required standard. She has reasonably good concentration, and is less likely to become bored than most other individuals. While she can sometimes act impulsively, she does not generally take particular pride in this, and will probably do her best to correct any errors that have been made as a result. lindelwa can show more common sense in the planning of her work than most people. She is not always serious, and from time to time can enjoy the company of people who are able to let themselves go.
- lindelwa is less likely than most to become angry, and is able to keep her feelings to herself on most
 occasions. Nevertheless, she is able to let people know when she thinks they are provoking her. She is
 usually patient, and it is only when she believes an outrage has been committed that she will feel the need
 to show her disapproval. When she is the target of bullying she is not always able to stand up for herself.
 Neither is she willing to put up with such behaviour. She will try to avoid confrontation unless pushed into it,
 and may be rather hesitant about pressing her case, especially if she believes this will lead to
 unpleasantness.
- lindelwa's realism concerning human nature appears to be in the high average range. She does not accept
 everything that people tell her at face value, and she is able to maintain a healthy scepticism in the face of
 barefaced dishonesty. At the same time she may not be above telling the occasional untruth herself,
 recognising that white lies are necessary if we are to live a normal life. Like most people, she can
 sometimes fall for a very convincing tall story, but she is probably less likely to do this than most of her
 colleagues. She may be seen by some as being too keen on worldly possessions, although she can generally
 be trusted to respect the property of others. However, she may put the interests of herself, her family and
 friends above those of the wider community.
- lindelwa welcomes a relaxed atmosphere at work. She generally values her role and appreciates the many opportunities it presents her. However, she probably does not see work as the most important aspect of her life. Her preferred job environment is normally one that compliments her activities outside the workplace and does not interfere too much with her social life. She does not like being placed under excessive pressure to perform, particular by her supervisors, but is usually willing to help if asked in the right way. She generally knows her place, and expects her managers to manage. If this is performed effectively she can be a very productive worker.
- At times, lindelwa may present herself as being rather unsteady and too laid back, so that colleagues may feel that she could show more commitment. However, while she may not always be motivated by work-related ambitions, she is quite usually capable of meeting targets that are clearly set. Indeed, because she may not believe that it is necessary for her to strive for promotion, she is likely to be comfortable with her current position. Consequently, she may well enhance the social environment in the workplace, particularly where there are a number of more competitive colleagues. Her normally carefree nature may occasionally mean that she can be casual or disorganised and not always aware of time. However, she will usually respond well when she feels she is being fully appreciated.

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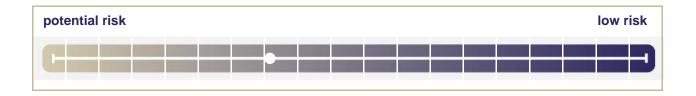




Potential Risk Indicator (PRI)

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The Giotto Potential Risk Indicator is a well-researched index enabling a psychologist or HR professional to conduct a risk assessment for a given candidate, bearing in mind that Risk is context specific. A person's behaviour may be seen as a risk in one environment yet as appropriate in another. For example, a trial-and-error approach is likely to be beneficial in an entrepreneurial context, yet yield fatal results in heart or brain surgery. The PRI is especially suitable for the financial and insurance industries, where cautious, loyal and rational decision-making is desirable.



POTENTIAL CONCERNS

The Giotto identifies four key integrity competencies, as listed below, to help predict potential concerns around economic crime. Potential concerns are context specific and can also be interpreted as areas of development, depending on its immediate importance for the position. A concern is flagged by the symbol 'X' when a candidate scores below average in a given competency. Further enquiry prior to final decision-making is strongly advised when all four potential concerns are flagged.

