



What will my African safari cost?

One of the first questions we ask when we start to plan an African safari tour for our clients is: *"What budget should we work within?"*

This isn't because we are trying to extract the maximum amount of money from you, but rather it provides us with a guideline as to *what* we should offer you. There are a myriad of accommodation offerings, experiences and destinations available, all with differing price points that will all drive the price of a holiday to Africa. Apples for apples, we are confident that we will always have the best price, and we always strive to offer maximum value, regardless of how much you have to spend.

As a very rough rule of thumb, here is a guideline as to what you can expect to pay for a 10 day trip to Africa:

- Value/Budget Safaris: USD3,000 - USD3,500 per person, excluding international flights
- Mid-range/Standard Safaris: USD3,500 - USD5,500 per person, excluding international flights
- Top-end/Luxury Safaris: USD7,500 and above per person, excluding international flights

Please Note:

- Certain destinations carry a price premium when compared with others, for example: remote safari areas of Botswana, Tanzania and Mozambique that have a limited supply of lodges, and camps will cost more than a South African tour that includes areas such as Cape Town and the Garden Route which both offer many accommodation options.
- The safari portion of your trip is generally sold on a fully inclusive basis (accommodation, all meals and activities and often alcoholic beverages also) as opposed to the bed-&-breakfast basis on other portions of the trip. This means that while the safari portion may initially seem more expensive, the reality is that you will not spend anything further aside from items of a personal nature (tipping, curio shop purchases etc).
- We can work within (almost) any budget and we encourage you to clarify how much you would like to spend for your chosen experience before booking elsewhere. For any given budget, we choose suppliers that represent the best value for money.

Seasonal Price Differences

For the traveller that is flexible with their travel dates, it is possible to have a greatly discounted trip to Africa without necessarily sacrificing the quality of the safari experience.

Botswana and Namibia: 'Green Season' safaris will reduce your price dramatically (approximately between December and the end of March, depending on the supplier chosen - Please speak to us about expected temperatures and humidity in these seasons as it will most likely be hot). 'Shoulder Season' is considered to be in November, April, May and still represents good savings compared with high season rates.

South Africa 365 & Safari365

UK: 080 823 44485 USA: 187 7843 1621 AUS: 180 000 4296 SA: +27-21-418 1325

Websites: www.safari365.com & www.southafrica365.com Email: info@safari365.com

Physical address: 3 Old Marine Drive, Foreshore, Cape Town, South Africa.

Postal address: PO Box 189, Cape Town, 8000

The best time for game viewing is during the dry season (from June to October), as wildlife gathers around water holes or at rivers, and the vegetation is at its thinnest - making it easier to spot animals in the bush.

South Africa: The winter months (June, July, August) – which have the least rainfall, except for the Western Cape with its Mediterranean climate - is the peak time for game viewing as the shortage of water means animals gather at watering holes. As this is low travel season for South Africa, the rates are reduced.

The summer months in Cape Town and the Western Cape offer lovely weather, beautiful beaches, and many outdoor adventures (and rates reflect this from September to May). Winter, even though it's the rainy season, also has its charm. Visiting the Cape Winelands during winter is a special treat.

For a South African winter beach holiday, Durban in KwaZulu-Natal is the place to go, with its year-round T-shirt weather and warm Indian Ocean making for great water-based adventures.

Victoria Falls: Rates do not fluctuate excessively at Victoria Falls as this is a year round destination and a spectacular add-on to almost any trip to Southern Africa. It is important to note that the amount of water that flows over the falls does however vary substantially during the year, which will influence the experience you will receive as well as determine the side of the falls you should stay at.

Between February and May, the period just after the rainy season is when you'll see the greatest flow of water. It's important to note that this may make photographing the falls a little tricky without getting your camera wet, as the plumes and sprays can extend up to 1km from the actual falls. The end of the dry season, between October and November, offers a less spectacular flow of water over the falls, but a better viewing experience as you're able to get closer. The temperatures at this time of year are also hotter throughout the day and night.

Tanzania and Kenya: Due to the fact that these countries are located close to the equator, they represent a very good year round game viewing destination with minimal variance in temperatures. One does however need to take note of the long rains from December to March (these are afternoon rains with thunderstorms, considered spectacular).

The biggest driver of price increases in the Masai Mara and Serengeti ecosystems is the popular Great Migration, as clients preferably pre-book camps and lodges that will be close to the moving Wildebeest and Zebra. Please chat to your consultant in detail regarding details on the migration and booking the right accommodation.

Tanzania and Kenya do offer year round game viewing even if you are outside of the migration seasons, and we generally recommend booking a stay at one of lesser known parks and reserves for excellent wildlife sightings and combining it with a migration safari to complete the experience.

Zanzibar and Kenyan Beach resorts follow peak Migration Seasons with respect to accommodation pricing (December to March and July to October) and will therefore be more costly at these times.

Group Travel Discounts

Due to many East Africa safaris being conducted in private guided safari vehicles (that are priced per vehicle and not per person), travelling in a group to East Africa can decrease the cost per person substantially.

Current Specials and Last Minute Bookings

We often have supplier specials that we incorporate into our itineraries. These specials reward longer stays (often 4 nights or longer) or when a supplier has short-notice availability. This is the best way to reduce the cost of a safari without compromising on quality. Please speak to your consultant regarding current specials.

South Africa 365 & Safari365

UK: 080 823 44485 **USA:** 187 7843 1621 **AUS:** 180 000 4296 **SA:** +27-21-418 1325

Websites: www.safari365.com & www.southafrica365.com Email: info@safari365.com

Physical address: 3 Old Marine Drive, Foreshore, Cape Town, South Africa.

Postal address: PO Box 189, Cape Town, 8000