

Retirement Planning and the Role of Life Insurance

Who do you know who:

- Is between the age of 30 and 55, and
- Has a household income of between \$75,000 and \$200,000 per year, and
- Loves someone, and
- · Has the ability to save money for retirement, and
- Would value saving money in a tax-advantaged manner?

Also, who do you know who:

- Is putting money into a 401(k) plan beyond their employer's matching contribution, or
- Has a variable universal life insurance policy that they are not happy with, or
- Owns a business of any kind?

Name:	Phone:	

Information obtained by this document will be used for the solicitation of life insurance. Persons listed may be contacted by a life insurance agent.

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