

Uber NCR Bookings Analytics



— PROJECT SUMMARY —

*Analyzing ride cancellations, wait times, and revenue impact
in the ride-hailing industry*

KEY ANALYTICS THEMES

- Customer vs Driver Cancellations
- Vehicle Arrival Time (VTAT) & Customer Wait Time (CTAT)
- Revenue Loss from Cancelled Rides
- High-Risk Pickup Locations
- Vehicle Type Performance



Python & Pandas



KPI Analysis



Feature Engineering



Data Visualization

HITESH

Aspiring Data Analyst / Business Analyst

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BUSINESS CONTEXT & OBJECTIVE

Ride-hailing platforms operate in a highly time-sensitive environment where delays, cancellations, and incomplete rides directly **impact revenue realization, customer experience, and driver efficiency**.

This report analyzes Uber ride booking data to identify the operational and behavioral drivers behind ride failures and service delays, and to propose data-backed recommendations to improve ride completion rates.

Business Objectives

- Identify key drivers of ride cancellations
- Measure operational delays using **VTAT & CTAT**
- Quantify revenue loss from **non-completed rides**
- Highlight **high-risk locations, time slots, and vehicle types**

KEY BUSINESS QUESTIONS

1. When does demand peak in NCR?
2. What % of rides are **completed** vs **cancelled**?
3. Who cancels more – **customer** or **driver**?
4. Why do rides get cancelled or incomplete?
5. Does long **waiting time** increase cancellations?
6. Which **vehicle types** and **payments** drive revenue?

Dataset snapshot table

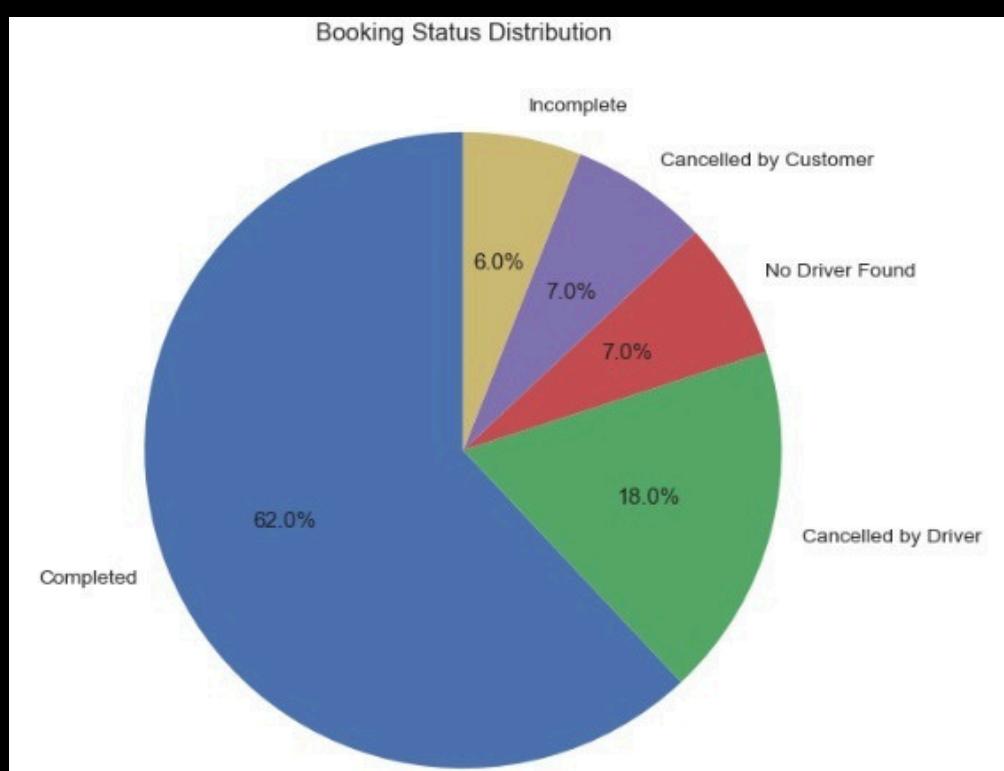
DATASET SNAPSHOT: UBER RIDE BOOKINGS			
150,000	2024	5	3
BOOKINGS	TIME PERIOD	VEHICLE TYPES	CITIES
 NCR Market Data			

KPI OVERVIEW

The following KPIs provide a high-level view of Uber's operational performance and highlight the scale of ride failures across the platform.

>>>	KPI	Definition
Completion Rate	% of completed	
Cancellation	% of cancelled	
Incomplete Rate	% of incomplete	
Avg VTAT	Avg driver arrival	
Avg CTAT	Avg customer	
ARPR	Avg revenue per	
Total Revenue	Sum of booking	

```
Completion Rate (%)           62.00
Customer Cancellation Rate (%) 7.00
Driver Cancellation Rate (%)   18.00
Incomplete Ride Rate (%)      6.00
Avg VTAT (mins)               8.46
Avg CTAT (mins)                29.15
dtype: float64
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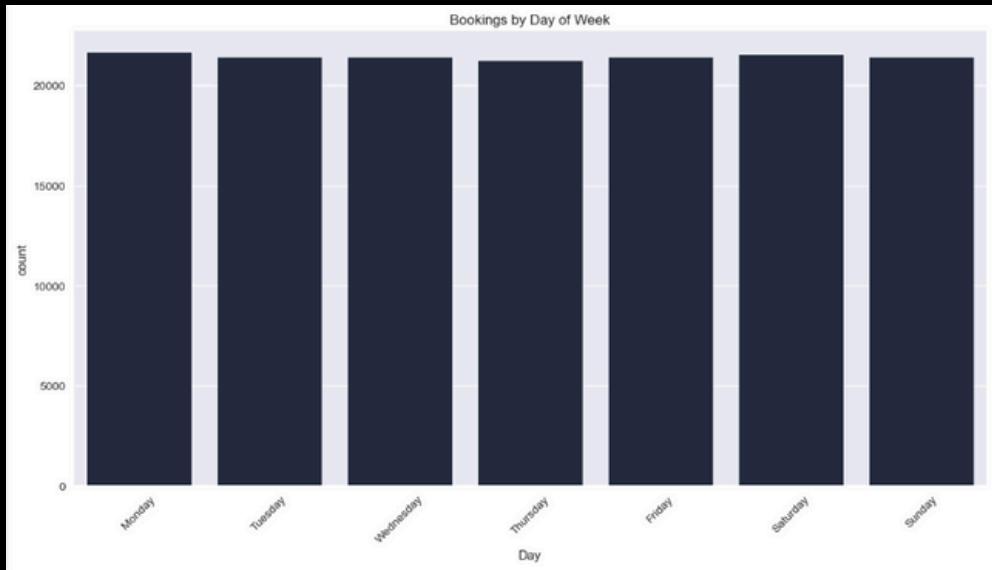
DEMAND ANALYSIS (TIME-BASED)

Analysis of booking trends shows clear time-based demand patterns:



Hourly Trends

- Bookings peak during evening hours (6–9 PM)
- Morning demand aligns with office commute
- Late-night demand remains low but stable

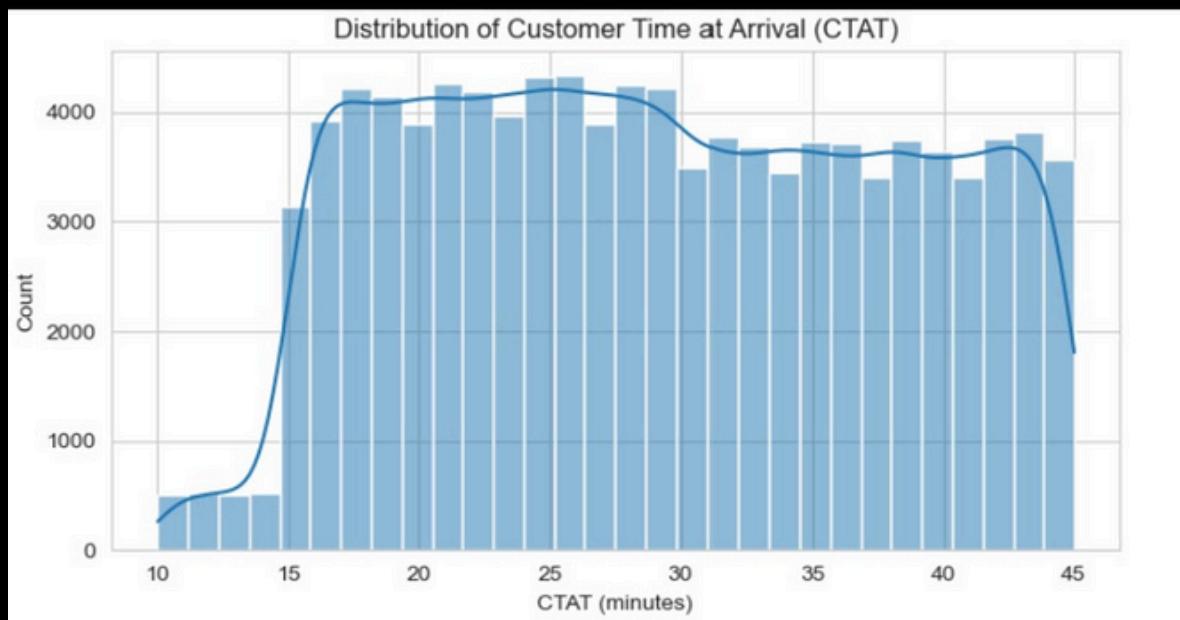
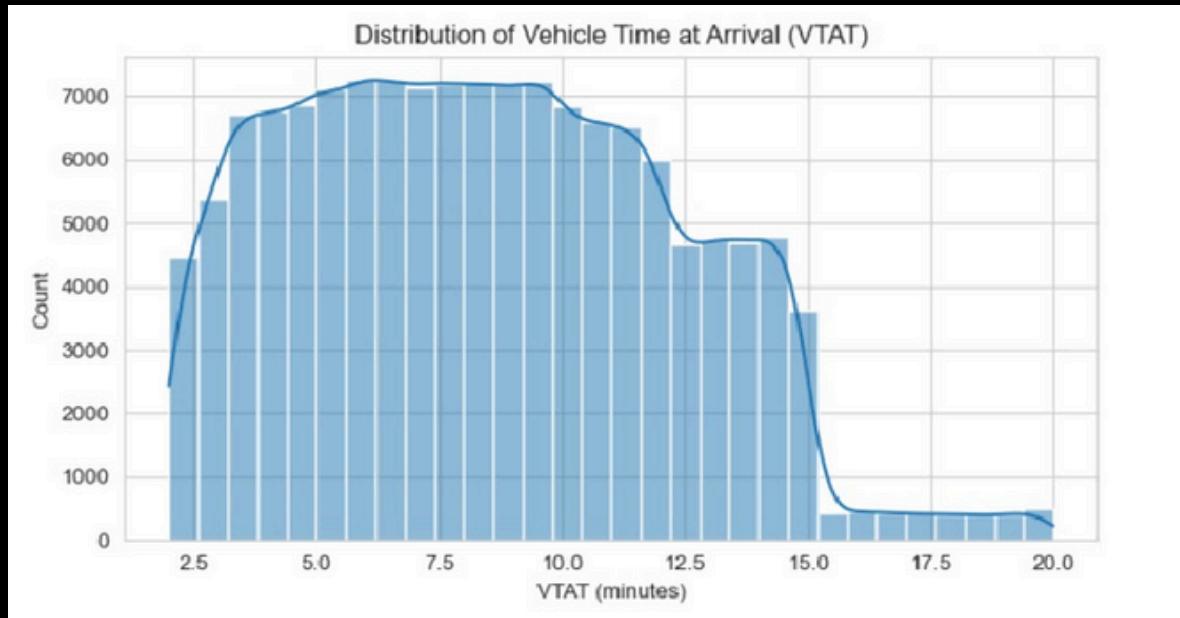


Days-wise Trends

Day-wise analysis indicates relatively consistent weekday demand with slightly higher weekend usage.

WHAT DRIVES RIDE CANCELLATIONS ?

Ride cancellations are strongly linked to operational delays. As vehicle arrival times increase, customers are more likely to cancel rides, leading to lost revenue and poor experience.



Key Insight

-Higher VTAT and CTAT significantly increase the probability of ride cancellation.

WHO IS CANCELLING: CUSTOMER OR DRIVER?

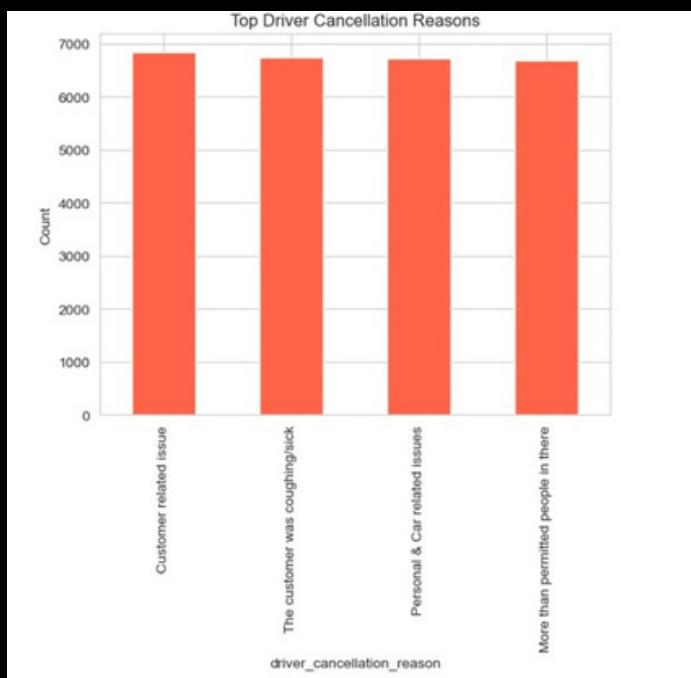
Booking Distribution



Key Insight

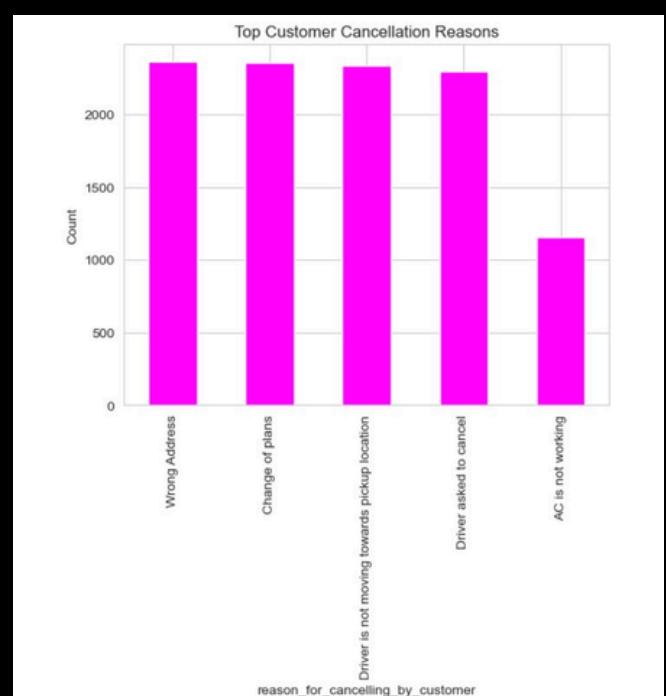
Driver-side cancellations are the largest contributor to non-completed rides.

Top cancellation reasons Driver



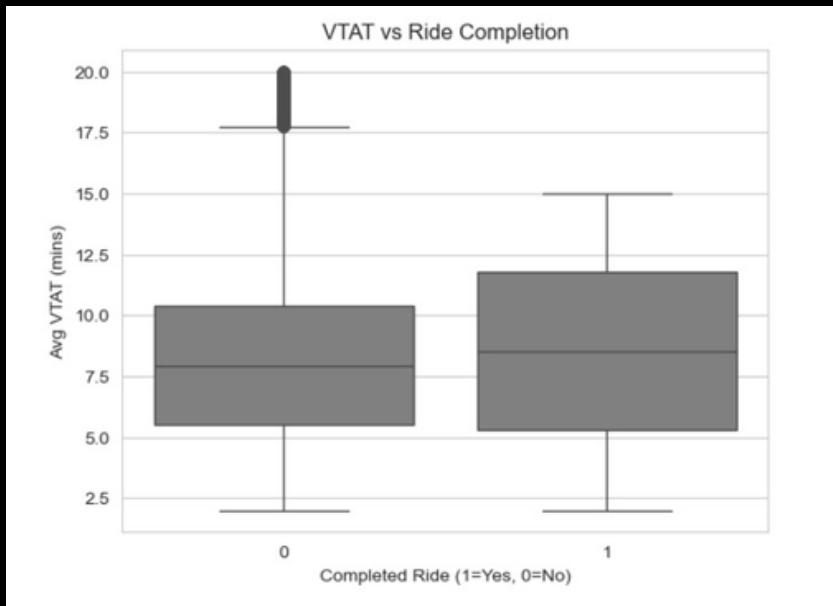
Driver cancellations are largely driven by operational and coordination issues such as route feasibility and customer availability.

Top cancellation reasons Customer



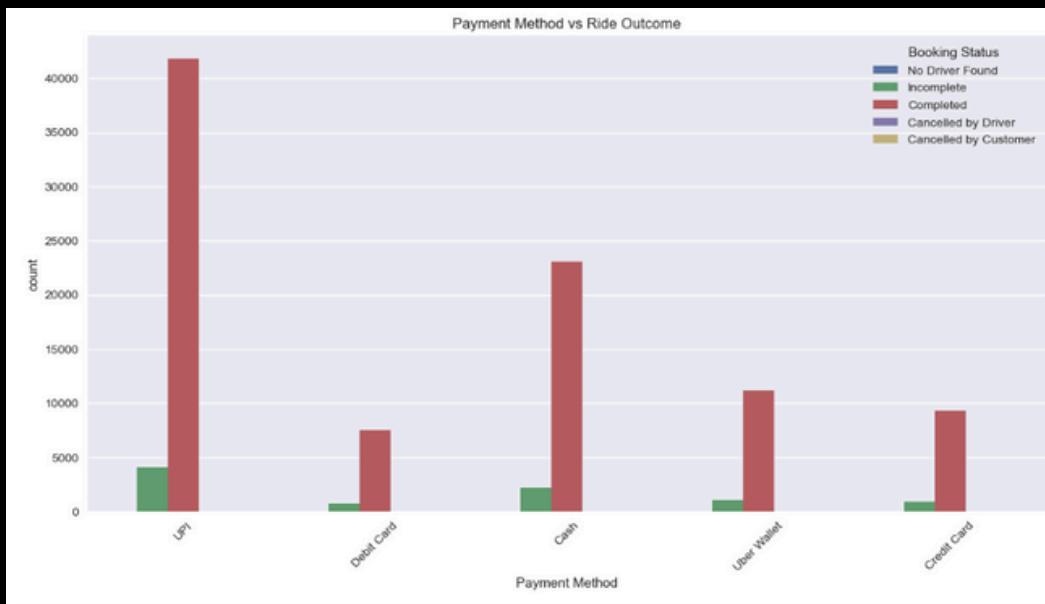
Customer cancellations are primarily driven by long wait times and changes in travel plans, reinforcing the importance of accurate ETAs.

DEMAND DELAY → CANCELLATION LINK



Cancelled and incomplete rides show significantly higher VTAT values compared to completed rides, confirming wait time as the strongest operational risk factor.

Payment Method Impact

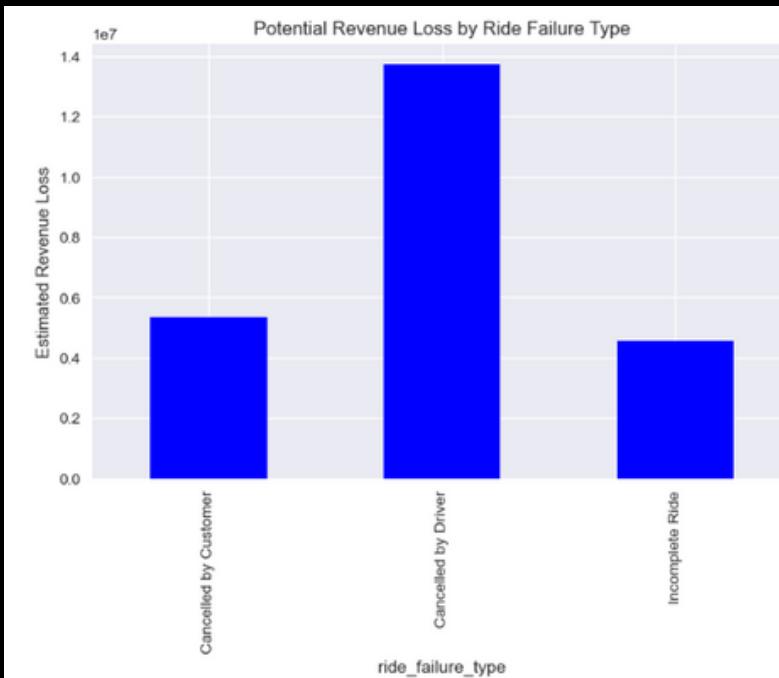


Key Insights

Cash payments show a relatively higher share of incomplete rides, suggesting increased operational friction compared to digital payment methods.

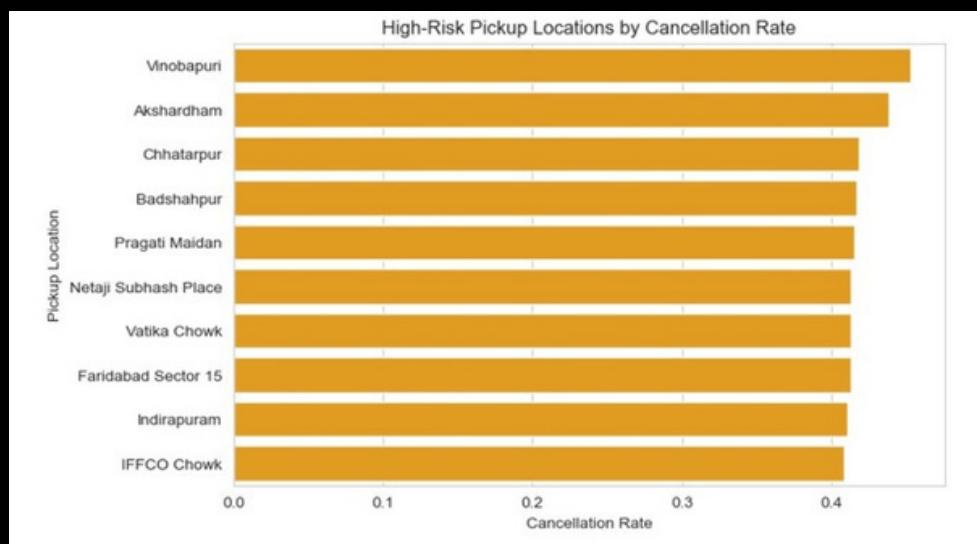
REVENUE LEAKAGE ANALYSIS

Each cancelled or incomplete ride represents direct revenue loss. This section quantifies the financial impact of ride failures and identifies where losses are concentrated.



Key Insights

>>This plot show that maximum revenue loss is due to Driver ,Customer cancellations and incomplete rides.



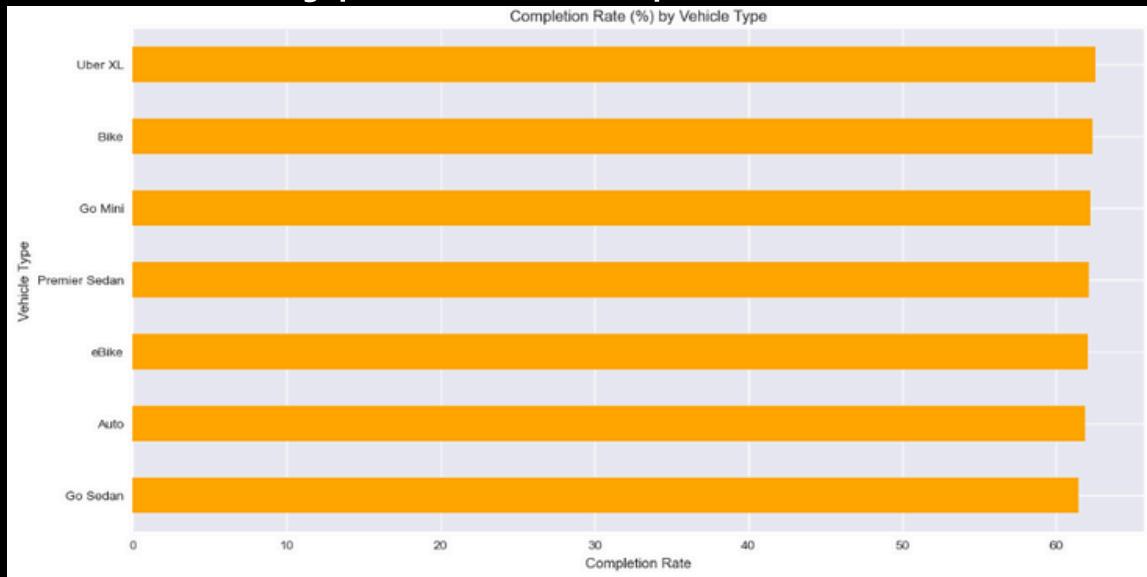
Key Insights

A small number of pickup locations contribute disproportionately to ride failures, suggesting the need for localized supply optimization.

VEHICLE TYPE & CUSTOMER EXPERIENCE IMPACT

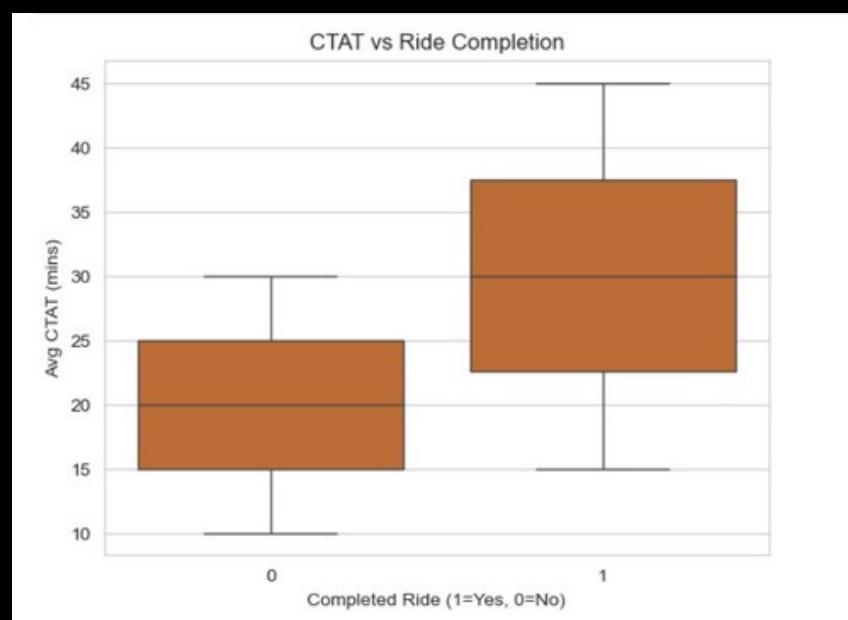
uber

Vehicle Type Vs Completion Rate



Certain vehicle types such as Auto, Go-Mini, and Go-Sedan show lower completion rates, indicating higher operational risk in these segments.

CTAT Vs Ride Completion



Key Insight

Increased customer waiting time is associated with lower ride completion and declining customer satisfaction, negatively impacting long-term platform trust.

INSIGHTS & BUSINESS RECOMMENDATIONS

Key Insights:

Waiting time is the primary driver of ride cancellations

Higher VTAT and CTAT significantly increase the likelihood of ride cancellations, especially during peak hours.

Driver-side cancellations contribute more to ride failures

Driver cancellations exceed customer cancellations, indicating supply-side reliability issues.

Revenue loss is concentrated in specific areas

A significant share of booking value is lost due to cancellations, with a small set of pickup locations contributing disproportionately.

Vehicle performance varies by category

High-volume vehicle types such as Auto, Go-Mini, and Go-Sedan show lower completion rates compared to premium segments.

Customer experience deteriorates with delays

Increased CTAT is associated with lower ride completion and reduced customer ratings.

Business Recommendations

>Operations

- Increase driver availability in high-VTAT zones
- Pre-position drivers before peak hours
- Penalize repeat driver cancellations.

>Customer Experience

- Auto-reassign rides when CTAT exceeds a threshold
- Improve ETA transparency and pickup clarity

>Revenue Protection

- Flag high-value rides for priority dispatch
- Focus optimization efforts on top vehicle types first