## Retail Business Performance & Profitability Analysis - Complete Report

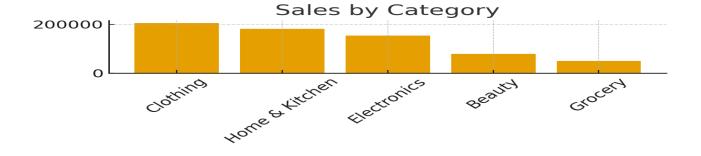
Forecast method used: ARIMA (fallback)

## **Key Findings**

- Highest sales category: Clothing (Sales: 206029)

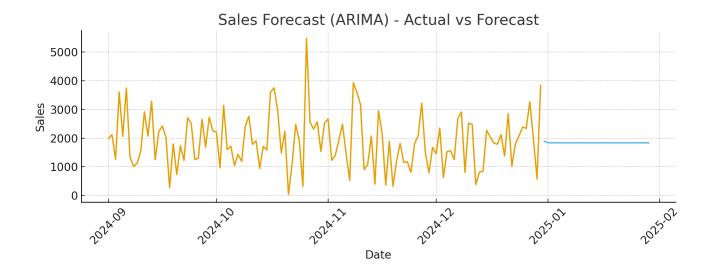
- Lowest total profit category: Grocery (Profit: 9656)

- Overall profit margin: 44.16%



## **Forecast & Recommendations**

Forecast method used: ARIMA (fallback)



- 1. Use forecast to set safety stock and reorder points for the next 30 days.
- 2. Promote slow-moving SubCategories; bundle with high-margin items.