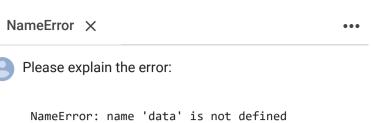
```
# Upload the file
uploaded = files.upload()
      Choose Files Day 13 Ph...a data.csv
       Day 13 Pharma data.csv(text/csv) - 679 bytes, last modified: 1/24/2025 - 100% done
     Saving Day 13 Pharma data.csv to Day 13 Pharma data.csv
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
fp='Day 13 Pharma data.csv'
Pharma data=pd.read csv(fp)
df = pd.DataFrame(Pharma data)
print(df.isnull().sum())
# Check for duplicates
print(df.duplicated().sum())
     Product ID
                         0
     Product Name
     Region
     Marketing Spend
                         0
     Sales
     Effectiveness
                         0
     Side Effects
     Age Group
     Trial Period
     dtype: int64
```

from google.colab import files

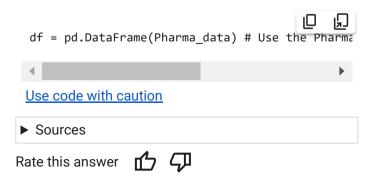


Hypothesis

The error message "NameError: name 'data' is not defined" indicates that the variable data is being used in the line df = pd.DataFrame(data) without being defined or assigned a value previously. In other words, Python doesn't know what 'data' refers to.

This is happening likely because you are attempting to create a pandas DataFrame from a variable called data, but this variable has not been initialized or assigned any value. You probably intended to use the DataFrame you read in from the csv file 'Day_13_Pharma_data.csv' which you assigned to Pharma_data.

Suggested Changes



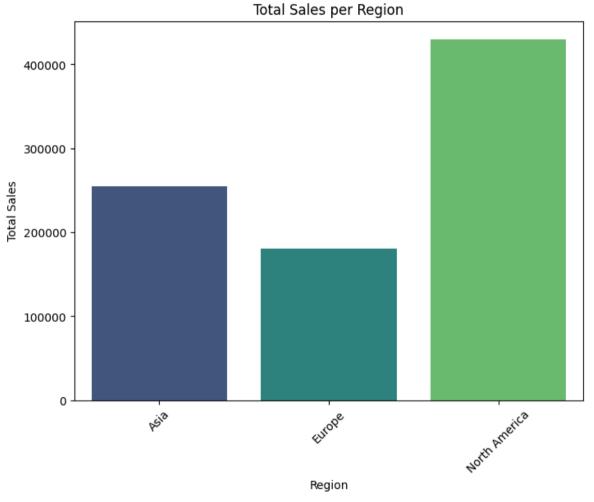
```
region_sales = df.groupby('Region')['Sales'].sum().reset_index()

# Plot
plt.figure(figsize=(8, 6))
sns.barplot(x='Region', y='Sales', data=region_sales, palette='viridis')
plt.title('Total Sales per Region')
plt.xlabel('Region')
plt.ylabel('Total Sales')
plt.xticks(rotation=45)
plt.show()
```

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<ipython-input-8-a0cbaa2ddf46>:5: FutureWarning:

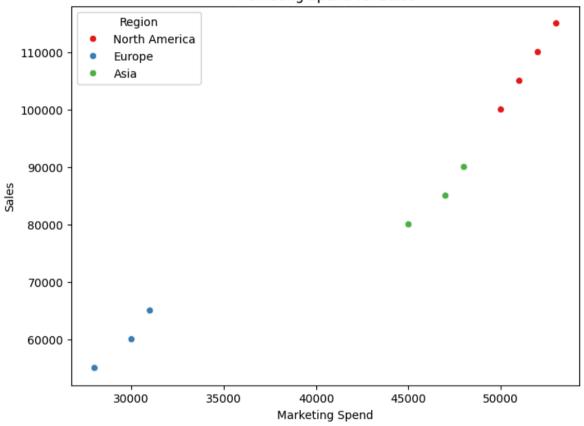
Passing `palette` without assigning `hue` is deprecated and will be removed i sns.barplot(x='Region', y='Sales', data=region_sales, palette='viridis')



```
plt.figure(figsize=(8, 6))
sns.scatterplot(x='Marketing_Spend', y='Sales', data=df, hue='Region', palette='S
plt.title('Marketing Spend vs. Sales')
plt.xlabel('Marketing Spend')
plt.ylabel('Sales')
plt.show()
```

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Marketing Spend vs. Sales



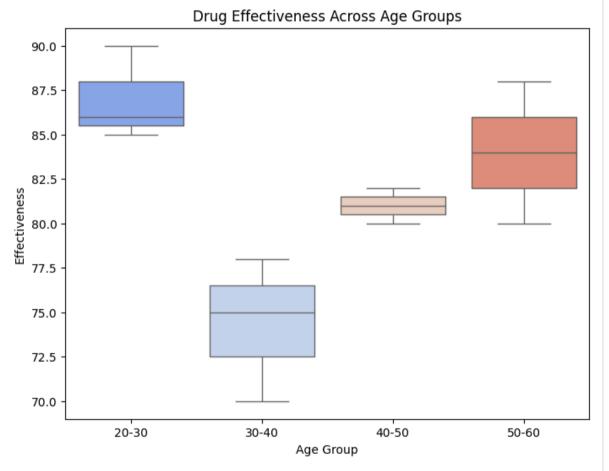
```
plt.figure(figsize=(8, 6))
sns.boxplot(x='Age_Group', y='Effectiveness', data=df, palette='coolwarm')
plt.title('Drug Effectiveness Across Age Groups')
plt.xlabel('Age Group')
```

```
plt.ylabel('Effectiveness')
plt.show()
```



<ipython-input-10-e32995401a82>:2: FutureWarning:

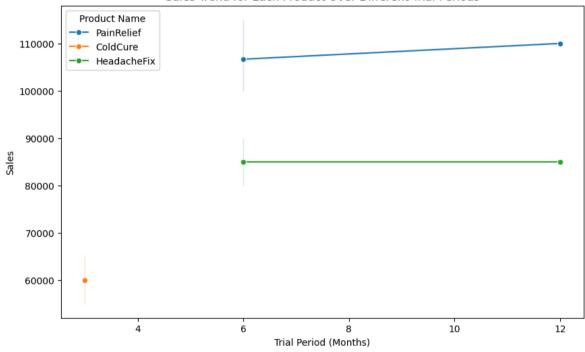
Passing `palette` without assigning `hue` is deprecated and will be removed i sns.boxplot(x='Age_Group', y='Effectiveness', data=df, palette='coolwarm')



```
df['Trial_Period_Num'] = df['Trial_Period'].apply(lambda x: int(x.split()[0]))
plt.figure(figsize=(10, 6))
sns.lineplot(x='Trial_Period_Num', y='Sales', hue='Product_Name', data=df, marker
plt.title('Sales Trend for Each Product Over Different Trial Periods')
plt.xlabel('Trial Period (Months)')
plt.ylabel('Sales')
plt.legend(title='Product Name')
plt.show()
```

$\overline{\Rightarrow}$

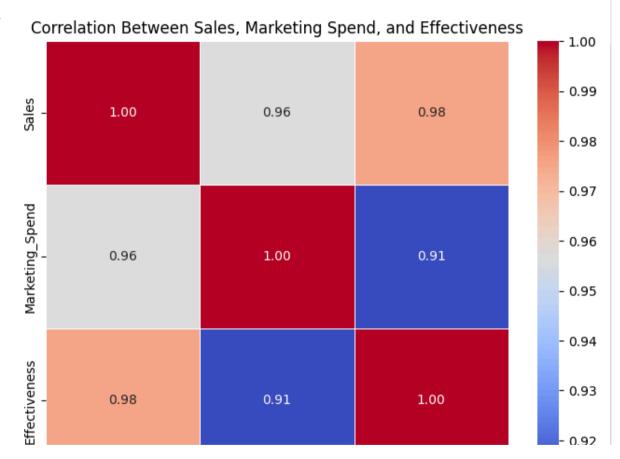
Sales Trend for Each Product Over Different Trial Periods



```
corr_data = df[['Sales', 'Marketing_Spend', 'Effectiveness']]
# Compute correlation matrix
corr matrix = corr data.corr()
```

Plot
plt.figure(figsize=(8, 6))
sns.heatmap(corr_matrix, annot=True, cmap='coolwarm', fmt='.2f', linewidths=0.5)
plt.title('Correlation Between Sales, Marketing Spend, and Effectiveness')
plt.show()

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