### **FINANCIAL REPORT ANALYSIS**

#### **KEY PERFORMANCE INDICATOR**

9,23,11,095~

Last Year: 2,64,15,256 (+249.46%)

Sales | Current VS Last Year | Orders | Current VS Last Year

861132

Last Year: 264674 (+225.36%)

**Profit Mergin Current VS Last | Profit | Current VS Last Year** Year

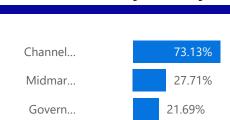
14%! Last Year: 15% (-3.97%)

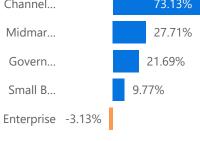
1,30,15,238~ Last Year: 38,78,465 (+235,58%) **Discount | Current VS Last Year** 

70,59,717~

**Profit Margin(%)** 

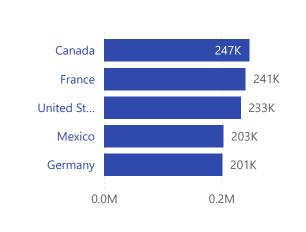
Last Year: 21,45,531 (+229.04%)





**Order By Country** 

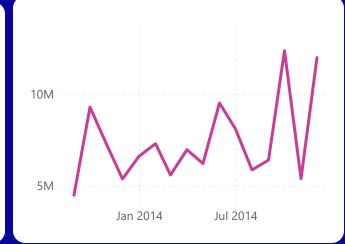




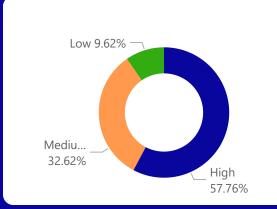




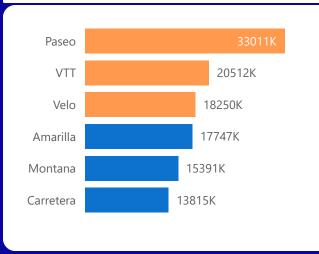
#### **Sales Amount By Year And Month**



# % Of Discount By Discount Band



# **Top 3 product By Sale**



#### Profit Margin By Segment And Product

Segment

▼ 5		_ , ,
☐ Small Bu	siness	9.77%
VTT		10.51%
Velo		6.73%
Paseo		10.71%
Montar	na	11.14%
Carrete	ra	8.90%
Amarilla	Э	8.86%
		27.71%
VTT		27.33%
Velo		25.96%
Paseo		28.50%
Montar	na	28.90%
Carrete	ra	27.90%
Amarilla	Э	25.58%
□ Government		21.69%
VTT		22.35%
Velo		22.48%
Paseo		20.54%
Montar	na	20.30%
Carrete	ra	23.01%
Amarilla	а	22.21%
<b>⊟ Enterpris</b>	se	-3.13%
Total		 14.23%