

A large, light-colored L-shaped frame composed of two thick bars. One bar starts at the top-left and extends horizontally to the right, then turns 90 degrees and extends vertically downwards. The other bar starts at the bottom-right and extends horizontally to the left, then turns 90 degrees and extends vertically upwards. These two bars meet at the center, framing the text.

MODULE 4

LOOKUP / REFERENCE FUNCTIONS

TOPICS

NAMED ARRAYS

VLOOKUP /
HLOOKUP

ROW/ROWS,
COLUMN/COLUMNS

INDEX,MATCH

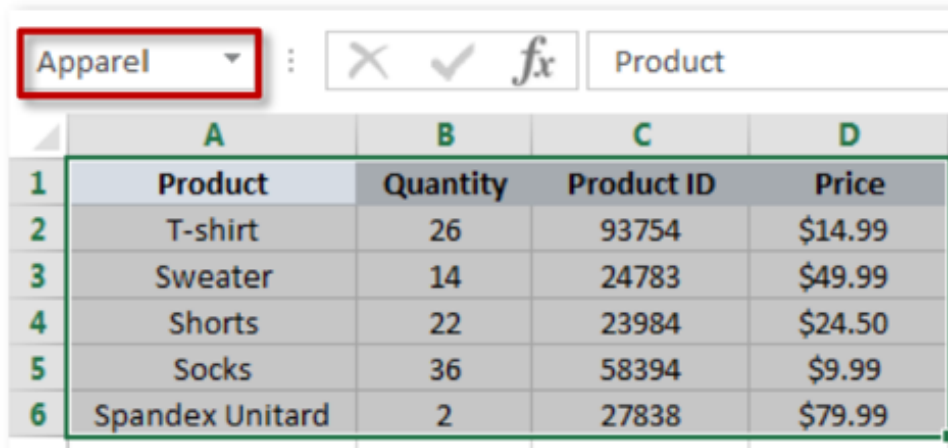
OFFSET

EXERCISES

NAMED RANGES

Using **Named Arrays** can simplify a lookup function if you use the same data array in multiple formulas

For example, if you name the array from **A1:D6** “**Apparel**”...



	A	B	C	D
1	Product	Quantity	Product ID	Price
2	T-shirt	26	93754	\$14.99
3	Sweater	14	24783	\$49.99
4	Shorts	22	23984	\$24.50
5	Socks	36	58394	\$9.99
6	Spandex Unitard	2	27838	\$79.99

...you can write your vlookup formula in either of the following ways:

```
=VLOOKUP(A1,$A$1:$D$6,2)  
=VLOOKUP(A1,Apparel,2)
```

VLOOKUP

Let's take a look at one of Excel's most common reference functions – **VLOOKUP**:

=VLOOKUP(lookup_value, table_array, col_index_num, [range_lookup])

This is the value that you are trying to match in the table array

This is where you are looking for the lookup value

Which column contains the data you're looking for?

Are you trying to match the exact lookup value (0), or something similar (1)?

	A	B	C	D
1	Product	Quantity	Product ID	Price
2	T-shirt	26	93754	\$14.99
3	Sweater	14	24783	\$49.99
4	Shorts	22	23984	\$24.50
5	Socks	36	58394	\$9.99
6	Spandex Unitard	2	27838	\$79.99

D2=VLOOKUP(A2, \$G\$1:\$H\$5, 2, 0)

	G	H
	Product	Price
	Shorts	\$24.50
	Sweater	\$49.99
	Spandex Unitard	\$79.99
	T-shirt	\$14.99
	Socks	\$9.99

To populate the Price in column D, we look up the name of the product in the data array from G1:H5 and return the value from the 2nd column over

HLOOKUP

Use **HLOOKUP** if your table array is transposed (variables headers listed in rows)

=HLOOKUP(lookup_value, table_array, row_index_num, [range_lookup])

This is the value that you are trying to match in the table array

This is where you are looking for the lookup value

Which column contains the data you're looking for?

Are you trying to match the exact lookup value (0), or something similar (1)?

	A	B	C	D
1	Product	Quantity	Product ID	Price
2	T-shirt	26	93754	\$14.99
3	Sweater	14	24783	\$49.99
4	Shorts	22	23984	\$24.50
5	Socks	36	58394	\$9.99
6	Spandex Unitard	2	27838	\$79.99

D2=HLOOKUP(A2, \$H\$1:\$L\$2, 2, 0)

With an HLOOKUP, we search for the product name in F1:J2 and return the value from the 2nd row down

G	H	I	J	K	L
Product	Shorts	T-shirt	Sweater	Spandex Unitard	Socks
Price	\$24.50	\$14.99	\$49.99	\$79.99	\$9.99

LAWS OF LOOKUPS

There are **two key rules** that constrain **VLOOKUP** and **HLOOKUP** formulas:



1. The lookup value must be in the **first column** of a VLOOKUP table array or the **first row** of a HLOOKUP table array
2. Excel will always return the value from the **top most row** or **left most column** of a table array when multiple instances of the lookup value are present



PRO TIP:

Avoid breaking Law #2 by identifying a “Key” that is common to both datasets and is unique for every row (NOTE: Keys often take the form of a concatenation of multiple fields)

ROW / ROWS

The **ROW** function returns the row number of a given reference, while the **ROWS** function returns the number of rows in a given array or array formula

=ROW([reference])

=ROWS(array)

This example uses an array, which is why it includes the fancy { } signs – more on that in the ARRAY functions section

ROW(C10) = 10

ROWS(A10:D15) = 6

ROWS({1,2,3;4,5,6}) = 2



COLUMN / COLUMNS

The **COLUMN** function returns the column number of a given reference, while the **COLUMNS** function returns the number of columns in a given array or array formula

=COLUMN([reference])

=COLUMNS(array)



PRO TIP:

Leave the cell reference out and just write ROW() or COLUMN() to return the row or column number of the cell in which the formula is written

COLUMN(C10) = 3

COLUMNS(A10:D15) = 4

COLUMNS({1,2,3;4,5,6}) = 3

INDEX

The **INDEX** function returns the value of a specific cell within an array

=INDEX(array, row_num, column_num)

What range of cells
are you looking at?

How many rows down
is the value you want?

How many columns over
is the value you want?

	A	B	C
1	Tools	Price	Inventory
2	Hammer	\$5.00	55
3	Screw Driver	\$2.50	66
4	Pliers	\$3.34	333
5	Wrench set	\$10.00	234
6	Chain Saw	\$55.48	23
7	Tool Box	\$19.99	5
8	Level	\$2.25	7

INDEX(\$A\$1:\$C\$5, 5, 3) = 234

*In this case we're telling Excel to find the value of a cell somewhere within the array of A1:C5. Starting from the upper left, we move down to the **5th row** and right to the **3rd column**, to return the value of **234***

MATCH

The **MATCH** function returns the position of a specific value within a column or row

=MATCH(lookup_value, lookup_array, [match_type])

What value are you trying to find the position of?

In which row or column are you looking? (must be a 1-dimensional array)

Are you looking for the exact value (0), or anything close?

1: Find largest value < or = lookup_value

0: Find exact lookup_value

-1: Find smallest value > or = lookup_value

	A	B
1	Tools	Price
2	Hammer	\$5.00
3	Screw Driver	\$2.50
4	Pliers	\$3.34
5	Wrench set	\$10.00

MATCH("Pliers", \$A\$1:\$A\$5, 0) = 4

	A	B	C
1	Tools	Price	Inventory
2	Hammer	\$5.00	55
3	Screw Driver	\$2.50	66
4	Pliers	\$3.34	333

MATCH(66, \$A\$3:\$C\$3, 0) = 3

Matching the *word "Pliers" in column A*, we find it in the **4th row**. Matching the number 66 in row 3, we find it in the **3rd column**

INDEX / MATCH

INDEX and **MATCH** are commonly used in tandem to act like a LOOKUP function; the only difference is that **INDEX/MATCH** can find values in any column or row in an array

Example: Price Checker

	A	B	C	D
1		Small	Medium	Large
2	Sweater	\$10	\$12	\$15
3	Jacket	\$30	\$35	\$40
4	Pants	\$25	\$30	\$35
5				
6	Product:	Pants		
8	Size:	Medium		
10	PRICE:	?		
11				

In this example, we want to populate the price of a given product and size in cell B10 by returning a particular value within the array B2:D4

B10=INDEX(B2:D4, MATCH(B6,A2:A4,0), MATCH(B8,B1:D1,0))

The number of rows down to index *depends on what product I'm looking for*, so we use a MATCH function and search for the value *in cell B6 (in this case "Pants")*

The number of columns over to *index depends on what size I'm looking for*, so we use a MATCH function and search for the value *in cell B8 (in this case, "Medium")*

Considering the output of each MATCH function, the formula is just a simple INDEX:

B10 = INDEX(B2:D4, 3, 2) = \$30