

Associate Product Manager Intern

About Us: HyperVerge is a cutting-edge Al company revolutionizing identity verification and fraud prevention for over 100 clients across the US, India, Africa, and the ASEAN region. Our advanced Al technology is trusted by industry giants like Jio, Vodafone, Airbus, SBI, and Bajaj, as well as unicorns such as Grab, Groww, and Cred. To date, we've powered over 750 million Al-based automated ID checks.

Our Impact: Enterprises benefit from unparalleled accuracy, evidenced by our ability to prevent an astounding \$22M in annual fraud for a single large NBFC.

Our Mission: We're on a mission to hit \$100M in revenue in the next four years, and we need a stellar team to get us there. Fields like AI, BFSI, and Crypto are packed with complex ideas that need to be broken down, organized, and presented in a way that clicks with our customers.

Internship Program:

- How does our internship look like:
 - HyperVerge Work Stories -- Internship @ HyperVerge
- **Holistic Learning**: Interns are welcome in all departments, ensuring a well-rounded experience.
- **Real Responsibilities**: Interns and grads handle important tasks, giving you real responsibilities from day one.
- **Top-Notch Mentors**: With mentors from around the world, you'll dive into hands-on, challenging projects that will supercharge your learning curve.
- **Training Camps**: We run multiple training camps to prep you for the job and your future career.
- **Cross-Functional Learning**: You'll have chances to explore different roles and switch teams.
- **Performance-Based Feedback**: We provide feedback based on your performance, and if everything aligns, you could join our Future Leader Program.

OUTCOMES EXPECTED

• Product Research - Own, perform research, surveys, analyze data, gather feedback to help write the specs. Work with relevant APM/PM/SPMs to provide all the relevant research to help gather insights.

- Product Definition & Delivery Own, gather requirements and write specifications for small features. Also work with the relevant developers to deliver on the outcomes expected of the feature(s).
- Product Iterations Identify areas of improvement for the product from continuous monitoring of analytics and periodic benchmarking against competition.
- Product Adoption & Growth Work with the Business & Marketing team to drive adoption of the products. Please high impact collaterals & cheat sheets to assist the growth of the product.

Pre-Requisites

- Excellent writing and verbal communication skills including presentation skills.
- Ability to develop and articulate strategic recommendations based on rigorous primary and secondary research
- Very strong fluency in Microsoft Office suite (Excel, Word, PowerPoint, etc.) you will be required to create presentation decks for top management, drive internal buy-ins through presentations etc.

COMPETENCIES

- Analytical and Problem-Solving Skills
 - High grasping power Quick to understand and absorb qualitative or quantitative data and draw insightful conclusions from it
 - Strong attention to detail does not let important details slip through the cracks
- Efficiency and Execution
 - Able to produce significant output with minimal wasted effort in a timely manner. Focuses on key priorities
 - Handles pressure well performs well under pressure; adheres to timelines, sets goals for self and stays focused
- Self-Starter & Team Player
 - High level of motivation, proactive, self-starter with ability to quickly identify
 what needs to be accomplished, craft and drive a solution, strong personal
 initiative and good judgment Works well with cross-functional teams;
 overcomes obstacles by collaborating with others in the team
 - Works proactively without always being told what to do

Learning

- Intellectual curiosity loves to ask questions and is genuinely interested in learning the business needs
- Enthusiastic about learning and trying new approaches, best practices, and ideas and not overly attached to what has worked in the past
- Does not carry around a big ego and ready to collaboratively learn with the team