Data Preparation Process



- ABC Company Digital Media Data.xslx had missing values and categorical variables that needed attention.
- After visualizing the data, the missing values were replaced with the column mean using R programming language.
- The categorical variables were dummy coded using the Pandas library in Python.
- The continuous variables were also normalized with the use of Python programing language



Modeling: Decision Tree

import library for decision tree [4]: #import tlib for decision tree import pandas as pd from sklearn.model_selection import train_test_split from sklearn.tree import DecisionTreeClassifier from sklearn.metrics import accuracy_score, confusion_matrix Split into features (X) and target variable (y) [5]: # Split into features (X) and target variable (y) X = filtered_df.drop('Engaged_Visits_Post_Click', axis=1) y = filtered_df['Engaged_Visits_Post_Click'] split data into test and training set 80:20 [16]: #split data into test and training set 80:20 X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42) import decision tree regressor [17]: from sklearn.tree import DecisionTreeRegressor # Create and train the decision tree classifie # Decision Tree for Classification regressor = DecisionTreeRegressor() regressor.fit(X, y) [17]: v DecisionTreeRegressor DecisionTreeRegressor() [18]: import pandas as pd from sklearn.model_selection import train_test_split from sklearn.tree import DecisionTreeRegressor from sklearn.metrics import mean_squared_error, r2_score

```
Make predictions on the test set, calculate MSE on test set and R^2
[19]: y_pred = regressor.predict(X_test)
     # Evaluate the model's performance using Mean Squared Error (MSE) and R-squared (R2) score
     mse = mean_squared_error(y_test, y_pred)
     r2 = r2 score(v test, v pred)
     print(f"Mean Squared Error (MSE): {mse}")
     print(f"R-squared (R2) Score: {r2}")
     Mean Squared Error (MSE): 27.11281524885022
     Find feature importances
[10]: # 1. Feature Importances
     feature_importances = regressor.feature_importances_
     feature_importances_df = pd.DataFrame({'Feature': X_train.columns, 'Importance': feature_importances})
     feature_importances_df = feature_importances_df.sort_values(by='Importance', ascending=False
     # 2. Decision Tree Structure
     tree structure = regressor.tree
     # 3. Predictions on the test set
     y_pred = regressor.predict(X_test)
     # Evaluate the model's performance using Mean Squared Error (MSE) and R-squared (R2) score
     mse = mean_squared_error(y_test, y_pred)
     r2 = r2_score(y_test, y_pred)
     print(f"Mean Squared Error (MSE): {mse}")
     print(f"R-squared (R2) Score: {r2}")
     print("\nFeature Importances:")
     print(feature importances df)
     print(tree_structure)
     Mean Squared Error (MSE): 27.11281524885022
     R-squared (R2) Score: 0.9940592575037209
     Feature Importances:
                     Feature Importance
                     Clicks 0.704363
                 Impressions 0.232591
             Net_Cost:_CM360
         Net_Cost:_Calculated 0.023363
                 Video_Plays 0.000575
               Video_Replays
                               0.000396
                    Video .5
                              0.000147
                   Video_.25
             Video Fullscreen
                              0 000043
                Video_Pauses
                              0.000019
                               0.000018
            Video_Completions
                              0.000004
                   Video_.75
                               0.000001
                 Video Mutes 0.000001
     Decision Tree Structure:
     <sklearn.tree._tree.Tree object at 0x7f572f6bee20>
```

```
prune tree to prevent overfitting and lower R^2
     Find the tree with the best max depth and random state and save that as variables best_tree
          'max_depth': np.arange(3, 21), # Try different depth values from 3 to 20
     grid_search = GridSearchCV(tree, param_grid, cv=5, scoring='neg_mean_squared_error')
     grid_search.fit(X_train, y_train)
     best_tree = grid_search.best_estimator_
     print(best_tree)
     DecisionTreeRegressor(max_depth=14, random_state=42)
      calculate R^2 and MSE of Pruned tree
[24]: y_pred = best_tree.predict(X_test)
     mse = mean_squared_error(y_test, y_pred)
     pruned_mse = mean_squared_error(y_test, y_pred_pruned)
     print("Pruned Mean Squared Error (MSE):", pruned_mse)
     # Make predictions on the test set
     y_pred = best_tree.predict(X_test)
     print("prediction")
     print("\n",y_pred)
     # Calculate the R-squared score
     r2_prune= r2_score(y_test, y_pred)
     print("R-squared score pruned:", r2_prune)
     #R^2 is high enough for this to be considered a good model, but not too high to expect overfitting.
     Pruned Mean Squared Error (MSE): 533.2064048283789
      [ 3.62963141  0.59279572  0.59279572  ...  3.62963141  1.37654321
     R-squared score pruned: 0.8831680915693003
```

Modeling: Gradient Boosted

```
Gradient Boosted Regression
      Import library
[25]: import pandas as pd
      from sklearn.model_selection import train_test_split
      from sklearn.ensemble import GradientBoostingRegressor
      from sklearn.metrics import mean_squared_error
      Split the data into training and testing sets
[26]: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
      Create and fit the Gradient Boosted Regressor model
[27]: gb_regressor = GradientBoostingRegressor()
      gb_regressor.fit(X_train, y_train)
[27]: v GradientBoostingRegressor
      GradientBoostingRegressor()
      Make predictions and evaluate the model
[28]: y_pred = gb_regressor.predict(X_test)
      mse = mean_squared_error(y_test, y_pred)
[29]: print("MSE for Gradient Boosted=. ", mse)
      MSE for Gradient Boosted=. 518.9986803001185
[30]: print(f'Mean Squared Error: {mse}')
      Mean Squared Error: 518.9986803001185
      Grid search with cross-validation
[32]: grid_search = GridSearchCV(gb_regressor, param_grid, cv=5, scoring='neg_mean_squared_error', n_jobs=-1)
      grid_search.fit(X_train, y_train)
[32]: ▶
                     GridSearchCV
       ▶ estimator: GradientBoostingRegressor
             ▶ GradientBoostingRegressor
      Get the best hyperparameters and model
[33]: best_params = grid_search.best_params_
      best_gb_model = grid_search.best_estimator_
```

Modeling: Random Forest

```
In [9]: import numpy as np
        import pandas as pd
        from sklearn.model selection import train test split
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.metrics import mean squared error, r2 score
        selected features = df.iloc[:, 1:16]
        target = df['Engaged Visits Post Click']
        X train, X test, y train, y test = train test split(selected features, target, test size=0.2, random state = 42)
        rf regressor = RandomForestRegressor(n estimators=100, random state = 42)
        rf regressor.fit(X train, y train)
        y pred = rf regressor.predict(X test)
        mse = mean squared error(y test, y pred)
        r squared = r2 score(y_test, y_pred)
        print("Mean Squared Error:", mse)
        print("R-squared:", r squared)
        feature importances = rf regressor.feature importances
        importance df = pd.DataFrame({'Feature': selected features.columns, 'Importance': feature importances})
        importance df = importance df.sort values(by='Importance', ascending=False)
        print("Feature Importances:")
        print(importance df)
```

Mean Squared Error: 389.88302433518857 R-squared: 0.9145719605291046

Random Forest Feature Importance



