



HAREKRISHNA KUMAR NAYAK

Business Development Associate

1+ Yrs Exp.

New Delhi, IN
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SUMMARY

I am committed to learning and self-development so that I can consistently achieve better results.

KEY SKILLS

Communication	HTML
Css	Web designing
Team work	Problem Solving
Microsoft Office	Creativity
Leadership	Data Entry
Time Management	Quick learner

PROFESSIONAL
EXPERIENCE

Extramarks learning pvt. Ltd. - Noida, IN Feb 2020 - Apr 2021

Business Development Associate

My job responsibilities where
Create and manage sales pipeline.
Building relationships with prospective clients.
Analysis market & establish competitive advantages.
Ensure targets are hit.
Generate sales from clients.

EDUCATION

B.tech in computer science & engg.
Punjabi university
Department of computer science & engg.
Jun 2014 - Jun 2018 - Patiala, IN

10th
BSEB
P.N.M.H SCHOOL
May 2011 - May 2012 - Patna, IN

I.sc
BSEB
K.Y.B.K JANTA COLLEGE
May 2012 - May 2014 - Patna, IN

DCA

CERTIFICATIONS

Nice computer, Nov 2009

Web designing

Ken institute, Jul 2016

PHP

EME technologies, May 2018

LANGUAGES

Hindi

Native

English

Fluent

Maithili

Native

Punjabi

Fluent

FAVORITE QUOTE

The harder you work for something, the greater you'll feel when you achieve it.

HOBBIES & INTERESTS



Reading books



Diary writing



Swimming



Drawing



Listening music

SOCIAL MEDIA



Linkedin
in/hkknayak



facebook
hkknayak



Instagram
hkknayak