

HAREKRISHNA KUMAR NAYAK

New Delhi, IN harekrishnanayak1997@gmail.com

+91 9931998270

Business Development Associate

1+ Yrs Exp.

SUMMARY

I am committed to learning and self-development so that I can consistently achieve better results.

KEY SKILLS

Communication	HTML
Css	Web designing
Team work	Problem Solving
Microsoft Office	Creativity
Leadership	Data Entry
Time Management	Quick learner

PROFESSIONAL EXPERIENCE

Extramarks learning pvt. Ltd. - Noida, IN Feb 2020 - Apr 2021

Business Development Associate

My job responsibilities where

Create and manage sales pipeline.

Building relationships with prospective clients.

Analysis market & establish competitive advantages.

Ensure targets are hit.

Generate sales from clients.

EDUCATION

B.tech in computer science & engg.

Punjabi university

Department of computer science & engg. Jun 2014 - Jun 2018 - Patiala, IN

10th

BSEB

P.N.M.H SCHOOL

May 2011 - May 2012 - Patna, IN

I.sc BSEB

K.Y.B.K JANTA COLLEGE

May 2012 - May 2014 - Patna, IN

DCA



CERTIFICATIONS

Nice computer, Nov 2009

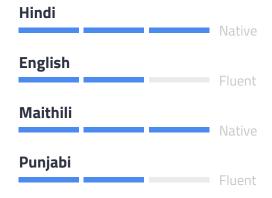
Web designing

Ken institute, Jul 2016

PHP

EME technologies, May 2018

LANGUAGES



FAVORITE QUOTE

The harder you work for something, the greater you'll feel when you achieve it.

HOBBIES & INTERESTS



Reading books









SOCIAL MEDIA





