# Hakan YAZICI

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# **Business Development Manager | Application Security Engineer & Consultant**

Computer Engineer and Information Security - Master level educated, with nearly 2 years of experience in designing and developing sSDLC/DevSecOps. Experienced in Application Security processes with a broad skill set that can be applied across different industries. To be progressive and innovative by developing solutions to complex problems to meet high business expectations.

Innovative, committed to continuously improving skills and processes. Enthusiastic, resilient, proactive, adaptable, collaborative.

Professional Proficiency in English.

**Specialties.** Application Security, sSDLC, DevSecOps, Vulnerability Management and Orchestration etc..

Technologies. Checkmarx, Kondukto, Acunetix, Netsparker, Azure DevOps, Jenkins, etc.

#### **EDUCATION**

Master of Science (M.Sc.) in Information Security, Hacettepe University, Ankara, 2023 Bachelor of Science (BS) in Computer Engineering, Izmir Institute of Technology, İzmir, 2020

# PROFESSIONAL EXPERIENCE

Endpoint Cyber Sec. R&D Co., Ankara

Jan 2021 - Present

**Business Development Manager** 

Mar 2022 - Present

- Studied and learned new high-end technologies including DevSecOps, Application Security, Vulnerability Management, SAST, DAST, SCA, IAST, API Security and ASOC to better serve clients and deliver new lead-generation products for the company.
- Strategically reached out to Directors, VP's, and CTO's of companies to introduce new technologies and their potential benefits on behalf of my clients.
- Scheduled high-level, quality conference calls, GoToMeetings, and face-to-face appointments with decision makers who were sales ready.
- DevSecOps Process Design
- sSDLC Process Management

**Application Security Engineer** 

Jan 2021 – Mar 20222

- DevSecOps Process Design
- SSDLC Process Management
- AppSec Analysis (Static Code Analysis)
- Vulnerability Review and Evaluation

#### **EARLIER WORK EXPERIENCE**

**Netgsm Communication & IT Co.,** Software Developer (Full-time job), Ankara, 2020 **Egegen,** Android Developer (Internship), İzmir, 2018

# **SPEECH and PRESENTATION**

National Software Eng. Symposium, Development of Supply Chain with Blockchain Tech., 2019

#### **CERTIFICATIONS**

Checkmarx, Checkmarx Query Language (CxQL) Expert Certification , 2022 Checkmarx, Application Security and Secure Coding Training, 2021 Invicti, Acunetix Technical Certification, 2021

Invicti, Acunetix Sales Certification, 2021

Invicti, Netsparker Technical Certification, 2021

Invicti, Netsparker Sales Certification, 2021

Invicti, Pre-Sales Engineer Certification, 2021

Checkmarx, Pre-Sales Engineer Certification, 2021

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