



FILTERS

region All
division All
customer All

P & L





By Financial Year(USD)

Note:21vs20 is not part of pivot table





Financial Years					
Customer	2019	2020	2021	21 vs 20	
Australia					
Net Sales	3.9M	10.7M	21.0M		96.2%
COGS	2.2M	5.8M	14.1M		143.2%
Gross Marg	1.7M	4.9M	6.9M		40.8%
GM %	42.6%	45.9%	32.9%		-28.2%
Austria					
Net Sales		0.1M	2.8M		2301.3%
COGS		0.1M	2.0M		2172.4%
Gross Margin		0.0M	0.9M		2665.4%
GM %		26.1%	30.1%		15.2%
Bangladesh					
Net Sales	0.5M	2.3M	7.0M		207.7%
COGS	0.3M	1.4M	4.5M		233.5%
Gross Marg	0.1M	0.9M	2.4M		168.4%
GM %	28.7%	39.6%	34.5%		-12.8%
Canada					
Net Sales	4.8M	12.2M	35.1M		188.1%
COGS	2.8M	7.1M	21.7M		206.4%
Gross Marg	2.0M	5.1M	13.4M		162.6%
GM %	41.7%	41.9%	38.2%		-8.8%
China					
Net Sales	1.4M	5.4M	22.9M		322.0%
COGS	0.8M	3.3M	13.5M		305.5%
Gross Marg	0.6M	2.1M	9.4M		348.1%
GM %	44.9%	38.7%	41.1%		6.2%
France					
Net Sales	4.0M	7.5M	25.9M		247.2%
COGS	2.3M	4.3M	14.7M		246.4%
Gross Marg	1.8M	3.2M	11.2M		248.3%
GM %	44.1%	43.1%	43.2%		0.3%
Germany					
Net Sales	2.6M	4.7M	12.0M		156.2%
COGS	1.6M	3.0M	8.9M		193.8%
Gross Marg	0.9M	1.7M	3.1M		88.3%
GM %	37.0%	35.6%	26.2%		-26.5%
India					
Net Sales	30.8M	49.8M	161.3M		224.0%
COGS	17.8M	33.7M	109.7M		225.0%
Gross Marg	13.1M	16.0M	51.6M		222.0%
GM %	42.4%	32.2%	32.0%		-0.6%

AtliQ Hardwares





Indonesia

Net Sales	2.5M	6.2M	18.4M		196.7%
COGS	1.5M	3.5M	11.3M		220.1%
Gross Marg	1.1M	2.7M	7.1M		165.6%
GM %	42.0%	42.9%	38.4%		-10.5%





Italy

Net Sales	2.9M	4.5M	11.7M		162.5%
COGS	1.6M	3.1M	8.2M		164.6%
Gross Marg	1.3M	1.4M	3.5M		157.8%
GM %	45.6%	30.7%	30.1%		-1.8%





Japan

Net Sales		1.9M	7.9M		321.1%
COGS		1.2M	4.2M		257.3%
Gross Margin		0.7M	3.7M		430.0%
GM %		37.0%	46.5%		25.9%





Netherlands

Net Sales	0.2M	3.4M	8.0M		137.9%
COGS	0.1M	1.8M	4.6M		164.2%
Gross Marg	0.1M	1.6M	3.4M		109.2%
GM %	36.4%	47.8%	42.0%		-12.1%





Newzealand

Net Sales		2.0M	11.4M		474.3%
COGS		1.5M	5.9M		303.8%
Gross Margin		0.5M	5.5M		950.7%
GM %		26.4%	48.2%		83.0%





Norway

Net Sales		2.5M	13.7M		451.8%
COGS		1.5M	9.6M		525.0%
Gross Margin		0.9M	4.0M		331.0%
GM %		37.7%	29.5%		-21.9%





Pakistan

Net Sales	0.6M	4.7M	5.7M		20.5%
COGS	0.4M	2.7M	3.6M		34.3%
Gross Marg	0.2M	2.0M	2.0M		2.0%
GM %	39.7%	42.8%	36.2%		-15.4%





Philiphines

Net Sales	5.7M	13.4M	31.9M		138.4%
COGS	3.4M	7.3M	19.4M		164.6%
Gross Marg	2.3M	6.0M	12.5M		106.5%
GM %	39.9%	45.1%	39.1%		-13.4%

Poland





Net Sales	0.4M	2.8M	5.2M		85.8%
COGS	0.3M	1.7M	3.0M		78.5%
Gross Marg	0.2M	1.1M	2.2M		96.7%
GM %	37.4%	40.2%	42.6%		5.9%

Portugal





Net Sales	0.7M	3.6M	11.8M		229.8%
COGS	0.5M	2.3M	6.8M		198.9%
Gross Marg	0.3M	1.3M	5.0M		284.5%
GM %	39.3%	36.1%	42.1%		16.6%

AtliQ Hardwares





South Korea

Net Sales	12.8M	17.3M	49.0M		183.3%
COGS	6.7M	12.1M	31.4M		158.7%
Gross Marg	6.1M	5.2M	17.6M		241.3%
GM %	47.5%	29.8%	35.9%		20.5%





Spain

Net Sales		1.8M	12.6M		611.4%
COGS		1.1M	8.4M		663.2%
Gross Margin		0.7M	4.2M		525.7%
GM %		37.7%	33.1%		-12.1%









Sweden

Net Sales	0.1M	0.2M	1.8M		681.9%
COGS	0.0M	0.1M	1.1M		735.6%
Gross Marg	0.0M	0.1M	0.7M		613.8%
GM %	38.3%	44.1%	40.2%		-8.7%

United Kingdom

Net Sales	2.0M	8.1M	34.2M		322.7%
COGS	1.3M	5.3M	18.7M		252.1%
Gross Marg	0.7M	2.8M	15.4M		459.0%
GM %	36.2%	34.1%	45.1%		32.2%

USA

Net Sales	11.5M	31.9M	87.8M		175.0%
COGS	7.7M	19.5M	55.3M		183.9%
Gross Marg	3.8M	12.4M	32.5M		161.0%
GM %	32.8%	39.0%	37.0%		-5.1%
Total Net Sale	87.5M	196.7M	598.9M		204.5%
Total COGS	51.2M	123.4M	380.7M		208.6%
Total Gross M	36.2M	73.3M	218.2M		197.6%
Total GM %	41.4%	37.3%	36.4%		-2.3%