### HANG-TIEN (LOTUS) LIN

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#### **EDUCATION**

Master of Science, Engineering Management

2018

The University of Texas at Austin

Austin, Texas

Master's Project: "Developing project management framework for Taiwanese tech startup"

Bachelor of Science, Bio-Industrial Mechatronics Engineering (BIME)

2013

National Taiwan University (NTU)

Taipei, Taiwan

Undergraduate Thesis: "Analyzing human intent in steering a passive walker equipped with IMU sensor"

#### **PROFESSIONAL EXPERIENCE**

#### **Product Manager**

2019 – Present

#### S&B Industry Inc. (Foxconn Technology Group)

Dallas, Texas

- Lead teams of 10+ engineering, IT, QA, supply chain, and warehouse professionals in NPI phases of forward and reverse logistics solutions delivery for consumer electronics clients
- Executed averaged 6+ projects with detailed project plans and lesson learned reports in parallel each quarter;
  excel at gathering feedback and requirements with customized PM tools
- Shape repair centers, operators, and ODMs which span multiple countries to achieve the success of after-sales service in the USA, Canada, and Mexico; conducted 4 models launched with 3 operators in USA in 5 months
- Partnered with IT managers and account managers to deliver new features and improvements for website and system projects including creating project plans, managing scope changes, and demonstrating UI design
- Analyze market and competitive conditions to create a product vision including pricing decision and go-to-market strategy for E-Commerce department and new product launches

#### **Project Manager**

2014 - 2015

#### POINT Robotics (formerly NTU RMML Startup Team)

Taipei, Taiwan

- Presented to venture capitalists and angel investors including Johnson & Johnson and PwC; raised \$0.4 million in a seed round by selected to join Taiwan Supra Integration and Incubation Center (Si2C)
- Led a team to participate in the FITI startup competition, personally succeeded as 3rd best presenter. The team placed among the top 20 teams and won a \$4,000 cash award
- Implemented project management frameworks including Design Controls for medical device development; created Gantt charts and workflows for the R&D team of 6 engineers to increase productivity

## Project Planner (FTE); ActionScript Developer (Intern) LEADERG Inc.

2013 – 2014

Taipei, Taiwan

- Promoted to project planner after 2 months interning as ActionScript developer on the speech recognition project
- Managed a development team of 5 software engineers and designers. Responsibility includes product prototype testing, A/B testing, and product documentations
- Organized crowdfunding campaign on the top Taiwanese platform (104 Crowdfunding); raised over 130% of the target funding, including sponsored presentation opportunity in Silicon Valley from the platform

# Intern, Information Technology (IT) Assistant Microsoft Corporation

2012 – 2013

Taipei, Taiwan

- Conducted 30+ workshops for Windows 8 & Office 2013 Dogfooding events; attracted 300+ attendees in a half year with an 8.8 out of 10 average customer satisfaction rating
- Achieved 93% FAE installment rate for Windows 8 the highest installment rate in the Greater China Region
- Used Microsoft Access to assist supervisors with asset management and inclusion of rolling out Windows 8 upgrade to 500+ computer units
- Troubleshot and escalated IT issues to higher levels and other Greater China branches; translated IT documents
- Organized monthly newsletter for internal employees within Taiwanese divisions, providing Dogfooding event updates and quick start guides for multiple products

#### **SKILLS**

Expert in Microsoft Office (Excel, Project, Access, Visio, PowerPoint, Word, Publisher), HTML, CSS

Intermediate with MySQL, Bootstrap, @RISK, Tableau, SolidWorks, ActionScript

Advanced knowledge in Python, JavaScript, C++, MATLAB, LabVIEW

Languages: Fluent in Mandarin Chinese & English

Business & Operations: Project Initiation, Project Scope Development, IT Project & Program Management, Pitching Ideas, Competitive Analysis, Customer Needs Analysis, Crowdfunding, Financial Forecasting, Product Roadmaps