

HOW TO LISTEN - TEST**True/False Questions**

Are the following statements true (T) or false (F)?

1. When you really listen to someone, you are paying him the ultimate compliment.	
2. One of the four rules for 20/20 listening is to make sure you understand what you hear.	
3. The only way to enhance the effects of "trigger words" is to become consciously aware of them.	
4. It is dangerous to listen to how something is said; content alone is important.	
5. One of the three attention-robbers that are most often responsible for uncommitted listening is insufficient practice.	
6. Listening is remembering.	
7. Listening is the other half of talking.	
8. You can more safely believe something your brother says than something a friend tells you.	
9. Listening is a process of understanding and acting upon what you hear.	
10. To become a member of the "45/50 Club" you must be an influential person.	
11. A third of an adult's waking hours are spent in verbal communication.	
12. Ideally, a listener has no convictions.	
13. To distinguish between the speaker and his message contradicts the first 20/20 listening rule—Consider the Source.	
14. "Chip-on-the-shoulder listening" can be classified as emotional listening.	
15. It is more important to listen for ideas than facts.	
16. Master the rules of good listening and you will be a more persuasive and popular person.	
17. Most of us only listen to half of what is said to us.	
18. It is wrong to try to anticipate what a speaker is going to say.	
19. Most speakers want you to absorb facts. The ideas they present are merely the skeleton on which they hang their larger concepts	
20. For two and a half hours every day of our lives, we live in a vacuum.	