





```
( )
    #
       )
                )
  #
    $
 ( )
        )
            !
                 %
        4!
          $
           6
 ( )
   ) !
           )
              #
                  7
  !+) $)8
                 $
             )
 ()
    7
 % $ ()
     9
      :;
                %
 #
        #
 $
     )
             #
 $
           #
               #
```



BRIGHT. Leads Dashboard

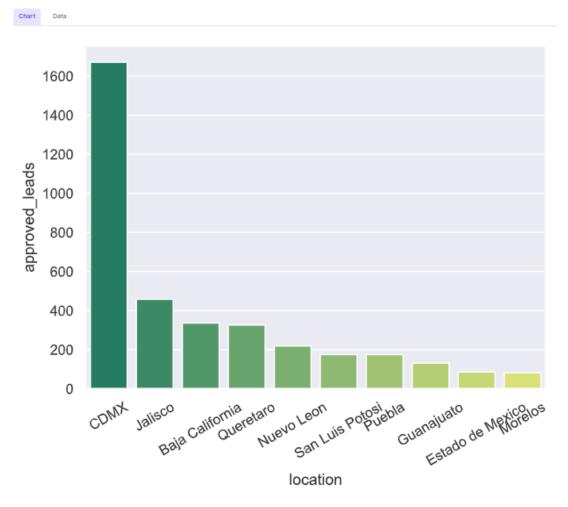
Leads approved vs created
2.36

Leads Visited vs created
14.78

Leads Visited vs created
15.99

-34.01

Top 10 of locations with approved leads





What time takes a lead to convert a visited lead?

Days to visit - Max 1769.0 Days to visit - Min

0.0

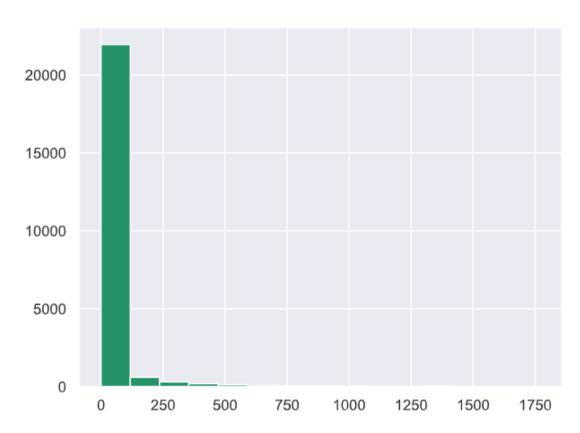
Days to visit - Avg

41

Chart

Data

Days to visit a lead





What time takes an approved lead to be connected to CFE?

Days to connect - Max 2040.0

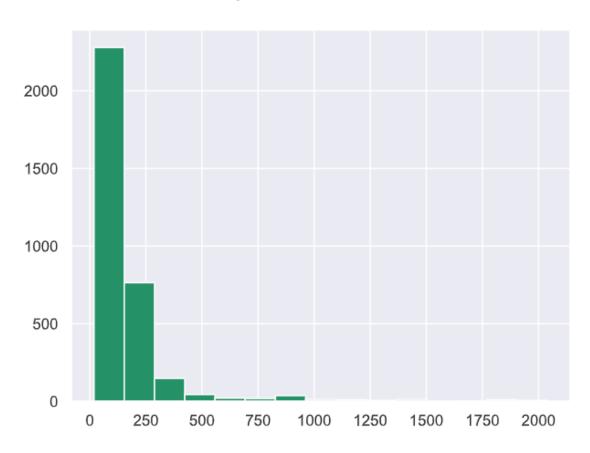
Days to connect - Min

Days to connect - Avg

Chart

Data

Days to connect a lead





\$)

```
( )
<
  (;
                       !
                        $
    #
              @ .
                                           )
                  ) $ < )
A
( )
                                  )
                                                  8
                          !
                        )
                                         )
         + ( )
@ .
                      Roof 2
                                 Roof 3
            Roof 1
                        Bad Panel orientation
% $ :
6
$ )
                # ) )
```

) !) !

)



```
B 7
       +
       C ? D ?
!
     %
C )
         E F
                  F
            ) G G
8
  ! E F
            F
  !
C ) !
         ) ) !
    G
8
    G
8
     G
  H @ I J I
8 .
                         G
                 G
                   8
   A ( J I
                 G
                         G
.
G
                     8
!
C )
                    $ ()
```

G



8

```
@ I @ % 4 A H
            G
 4 A H G
 ! 1
C )
             ) #
                      )
  G G
                 G
)
8 $
8
  $ EEF .G F
   * $ G # I(:(: A * H $ G
8
             * $ G 4
8
8) G
  G G
) ) G E
 ! 0
C )
            ) #!
```

G

)



\$

```
! &
@ .
)
                           6
         ! )
                       $
8
8
    $
                       G
                     G
                $ E 4 ' ) F F
         )
           F
              F
 @ M @ N O (: A I P @ I
  % .
                         8 #
  ! 6
```



+ R : R :: R J 6 7! В # ? 7 7! 6 :: # **#** ! 6

C 7 ! 6