# MDA611 Assignment 2

### 2023-05-14

### #Data Cleaning

#from the given A2customer csv file, CustID column was removed before importing as it can cause redunda

#imported data turned out to be as follows
df <- read.csv('A2Customer.csv')
head(df)</pre>

##		Sex	Seni	.orCard	Marri	ed Ha	sCh:	ildrer	ı Le	engthOfPl	an Bı	undledP	lan	
##	1	Female		1	•	No		No	)		28		Yes	
##	2	Male		0	Y	es		No	)		12		Yes	
##	3	Male		0		No		No	)		1		Yes	
##	4	Female		0	Y	es		Yes	5		30		Yes	
##	5	Male		0	:	No		No	)		38		Yes	
##	6	Female		0		No		No	)		14	•	Yes	
##		Multipl	LeLin	ıesPlan	Inter	netSe	rvi	cePlar	1 01	nlineSecu	rityl	Enabled		
##	1			Yes		Fi	ber	optio	:			No		
##	2			Fiber optic						Yes				
##	3			No		Fi	ber	optio	:			No		
##	_			No No internet se						service				
##	5			Yes		Fi	ber	optio				Yes		
##	6			No				DSI				Yes		
##		OnlineE	Backu	ıpEnabl	ed Dev	icePr	ote	ctionE	lnal	bled Tec	հՏսթյ	oortEna		
##					No					Yes			Yes	
##					es					Yes			No	
##	_				No					No			No	
		No inte	ernet	servi	ce	No i	nte	rnet s	er	vice No i	nteri	net ser	vice	
##					es					No			No	
##	6	_	_		No					No	_		Yes	
##		Str	reami	.ngTVPl		eamin	ıgMov						tronic	Billing 
##					es			Υ		Month-to				Yes
	2				No					Month-to				Yes
	3				es					Month-to				Yes
		No inte	ernet			ınter	net				о уеа			Yes
##					es			Y	es	_	e yea			Yes
##	6	D-			No Marath 7		т.	1	No		е уеа	ar		No
##	1	Electro	•			yrees 03.30				Switched				
		Electro				03.30 84.60		2890.6 959.9		Yes No				
		Electro				79.95		79.9		Yes				
	4			check		79.95 25.10		789.5		No				
##	_	Electro				25.10 04.85		709.5 3887.2		No No				
##	_			check		55.70		795.1		No No				
##	U	rial	теа	CHECK		00.10	'	130.1	.0	140				

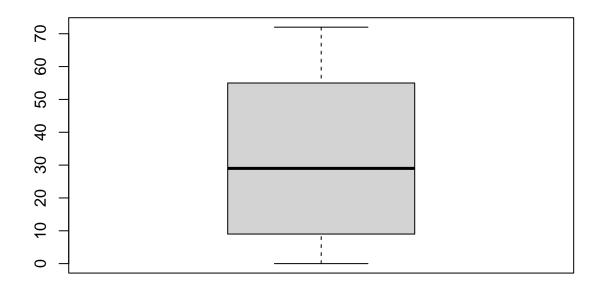
```
#installing necessary packages
install.packages("caret",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
   /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded packages
install.packages("ggthemes",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
  /var/folders/kv/q8v8kt9n5dg8h7tfdqqx10v00000gn/T//RtmpYjoT3u/downloaded_packages
install.packages("party",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
   /var/folders/kv/q8v8kt9n5dg8h7tfdqqx10v00000gn/T//RtmpYjoT3u/downloaded_packages
install.packages("tidyverse",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
   /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded_packages
install.packages("randomForest",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
## /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded_packages
#importing libraries
library(plyr)
library(corrplot)
## corrplot 0.92 loaded
library(ggplot2)
library(gridExtra)
library(ggthemes)
library(caret)
## Loading required package: lattice
library(MASS)
library(randomForest)
## randomForest 4.7-1.1
```

```
## Type rfNews() to see new features/changes/bug fixes.
## Attaching package: 'randomForest'
## The following object is masked from 'package:gridExtra':
##
       combine
## The following object is masked from 'package:ggplot2':
##
##
       margin
library(party)
## Loading required package: grid
## Loading required package: mvtnorm
## Loading required package: modeltools
## Loading required package: stats4
##
## Attaching package: 'modeltools'
## The following object is masked from 'package:plyr':
##
##
       empty
## Loading required package: strucchange
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
##
       as.Date, as.Date.numeric
## Loading required package: sandwich
str(df)
```

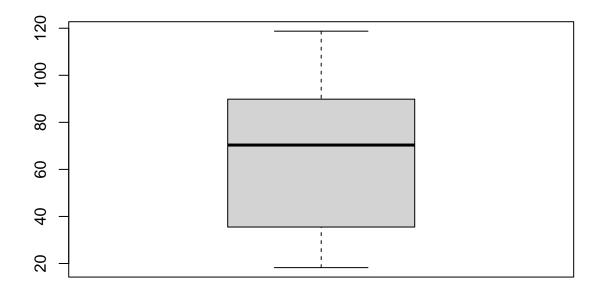
```
## 'data.frame': 7045 obs. of 20 variables:
## $ SeniorCard
                         : chr "Female" "Male" "Male" "Female" ...
                          : int 1000001000...
## $ Married
                                 "No" "Yes" "No" "Yes" ...
                          : chr
## $ HasChildren
                                 "No" "No" "No" "Yes" ...
                          : chr
## $ LengthOfPlan
                         : int
                                 28 12 1 30 38 14 65 68 13 47 ...
## $ BundledPlan
                                 "Yes" "Yes" "Yes" "Yes" ...
                         : chr
## $ MultipleLinesPlan
                                 "Yes" "No" "No" "Yes" ...
                         : chr
## $ InternetServicePlan : chr
                                 "Fiber optic" "Fiber optic" "Fiber optic" "No" ...
## $ OnlineSecurityEnabled : chr
                                 "No" "Yes" "No" "No internet service" ...
## $ OnlineBackupEnabled : chr
                                 "No" "Yes" "No" "No internet service" ...
## $ DeviceProtectionEnabled: chr
                                 "Yes" "Yes" "No" "No internet service" ...
## $ TechSupportEnabled : chr
                                 "Yes" "No" "No" "No internet service" ...
                                 "Yes" "No" "Yes" "No internet service" ...
## $ StreamingTVPlan
                         : chr
## $ StreamingMoviesPlan : chr
                                 "Yes" "No" "No" "No internet service" ...
## $ ContractType
                          : chr
                                 "Month-to-month" "Month-to-month" "Two year" ...
## $ ElectronicBilling
                         : chr
                                 "Yes" "Yes" "Yes" "Yes" ...
## $ PaymentType
                                "Electronic check" "Electronic check" "Electronic check" "Mailed ch
                         : chr
## $ MonthlyFees
                         : num 103.3 84.6 80 25.1 104.8 ...
## $ TotalFees
                                 2891 960 80 790 3887 ...
                         : num
                         : chr "Yes" "No" "Yes" "No" ...
## $ Switched
sum(is.na(df))
```

#### ## [1] O

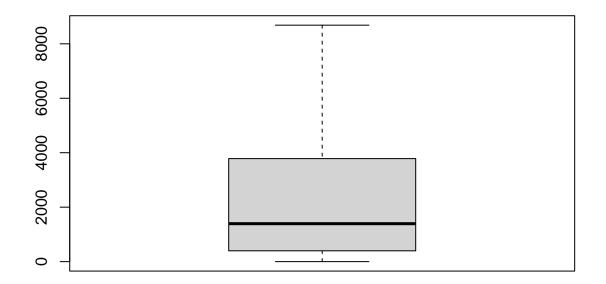
 $\hbox{\it\# Create a boxplot to check whether their exists any outliers in the dataset} \\ \hbox{\it boxplot(df\$LengthOfPlan)}$ 



boxplot(df\$MonthlyFees)

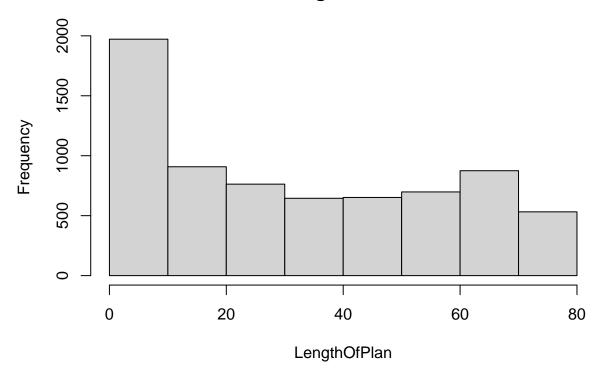


boxplot(df\$TotalFees)



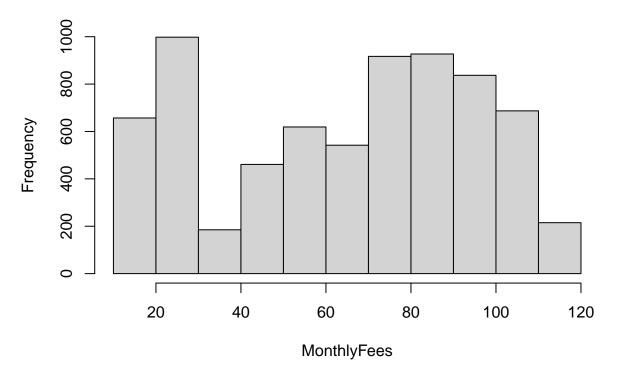
```
# Visualize the distribution of numerical variables using histograms
hist(df$Length0fPlan, breaks = 10, main = "Length0fPlan", xlab = "Length0fPlan")
```

# LengthOfPlan



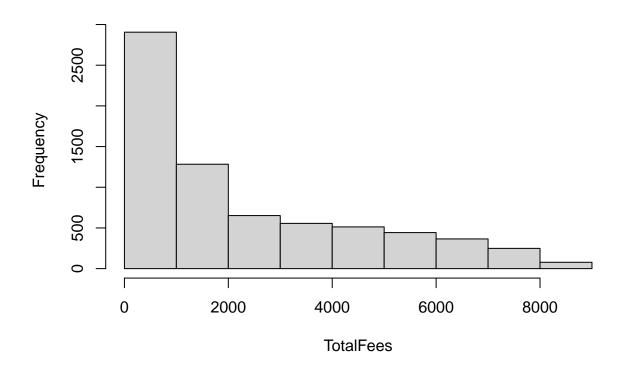
hist(df\$MonthlyFees, breaks = 10, main = "MonthlyFees", xlab = "MonthlyFees")

# **MonthlyFees**



hist(df\$TotalFees, breaks = 10, main = "TotalFees", xlab = "TotalFees")

### **TotalFees**



#Following the Central Limit Theoreom, it can be assumed that numerical variables are normally distribu #more than 7000 values

#no outliers detected from the boxplots

#after examining the dataset, we do chi-square test on 4 categorial variables to check if there is sign #If their association is proved then we do cramerV test to check their correlation and decide on which

```
cont_table <- table(df$OnlineSecurityEnabled, df$OnlineBackupEnabled)
chi_square_result <- chisq.test(cont_table)
chi_square_value <- chi_square_result$statistic
p_value <- chi_square_result$p.value
n <- sum(chi_square_result$observed)
k <- min(dim(chi_square_result$observed))

cramers_v <- sqrt(chi_square_value/ (n * (k - 1)))

print(chi_square_result)</pre>
```

```
##
## Pearson's Chi-squared test
##
## data: cont_table
## X-squared = 7272.1, df = 4, p-value < 2.2e-16</pre>
```

```
print(p_value)
## [1] O
print(cramers_v)
## X-squared
## 0.7184112
#Value of CramerV coefficent close to one suggests that the two variables are highly correlated.
#Thus keeping one of them is the best choice
cont_table1 <- table(df$OnlineSecurityEnabled, df$TechSupportEnabled)</pre>
chi_square_result1 <- chisq.test(cont_table1)</pre>
chi_square_value1 <- chi_square_result1$statistic</pre>
p_value1 <- chi_square_result1$p.value</pre>
n <- sum(chi_square_result1$observed)</pre>
k <- min(dim(chi_square_result1$observed))</pre>
cramers_v1 <- sqrt(chi_square_value1 / (n * (k - 1)))</pre>
print(chi_square_result1)
## Pearson's Chi-squared test
##
## data: cont_table1
## X-squared = 7571, df = 4, p-value < 2.2e-16
print(p_value1)
## [1] O
print(cramers_v1)
## X-squared
## 0.7330272
#Value of CramerV coefficent close to one suggests that the two variables are highly correlated. Thus k
cont_table2 <- table(df$OnlineSecurityEnabled, df$DeviceProtectionEnabled)</pre>
chi_square_result2 <- chisq.test(cont_table2)</pre>
chi_square_value2 <- chi_square_result2$statistic</pre>
p_value2 <- chi_square_result2$p.value</pre>
n <- sum(chi_square_result2$observed)</pre>
k <- min(dim(chi_square_result2$observed))</pre>
cramers_v2 <- sqrt(chi_square_value2 / (n * (k - 1)))</pre>
```

print(chi\_square\_result2)

```
##
##
   Pearson's Chi-squared test
##
## data: cont_table2
## X-squared = 7249, df = 4, p-value < 2.2e-16
print(p_value2)
## [1] 0
print(cramers_v2)
## X-squared
## 0.7172696
#Value of CramerV coefficent close to one suggests that the two variables are highly correlated. Thus k
\#columns OnlineSecurityEnabled, OnlineBackupEnabled, DeviceProtectionEnabled, TechSupportEnabled, Strea
cols_recode1 <- c(9:14)</pre>
for(i in 1:ncol(df[,cols_recode1])) {
        df[,cols_recode1][,i] <- as.factor(mapvalues</pre>
                                                 (df[,cols_recode1][,i], from =c("No internet service"),to
}
print(df[,11])
##
                       No
                           No
                                    Yes No
                                            No
                                                Yes Yes Yes Yes No
                                                                      No
                                                                              Yes No
##
              Yes No
                                        Yes Yes No
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     [19] No
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     [37] No
              Yes Yes No
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     [55] No
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     [73] No
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     [91] No
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    [109] No
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    [127] No
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    [145] No
              Yes Yes No
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##
    [163] No
              Yes No
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##
    [181] Yes No
                  Yes No
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    [199] No
              No
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    [217] Yes No
                   Yes No
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    [235] Yes No
                   Yes Yes Yes No
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                       Yes No
##
    [253] Yes Yes No
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##
    [271] Yes No
                   No
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                           Yes No
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                                                     Yes No
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##
    [289] No
              No
                  No
                       No
                           Yes Yes No
                                        No
                                            No
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                                                     Yes Yes Yes No
                                                                     No
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##
    [307] Yes Yes No
                       No
                           No
                                   No
                                        Yes Yes No
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                                                             Yes Yes Yes No
                               No
                                                         No
                                                Yes Yes Yes No
##
    [325] No
              No
                  No
                       No
                           No
                               No
                                   No
                                        No
                                            No
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    [343] No
              No
                  No
                       No
                           Yes Yes Yes No
                                            Yes Yes No
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##
    [361] No
              Yes No
                       Yes No
                               No
                                   Yes No
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                                                Yes Yes No
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##
    [379] No
              No
                  Yes No
                           No
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                                                     Yes Yes Yes Yes No
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    [397] No
              Yes No
                      Yes Yes Yes Yes No
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    [415] Yes Yes Yes Yes Yes Yes Yes No
                                                No
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                                                         No
                                                             Yes Yes No
                                                                          Yes Yes No
    [433] Yes Yes No Yes No No No Yes No
                                                No
                                                     Yes No Yes No Yes Yes No Yes
```

[451] Yes Yes No Yes No Yes No ## [469] Yes No Yes No No No Yes Yes No No No Yes No No Yes No No Yes Yes No Yes No ## [487] No No No No No No No No Yes Yes No ## [505] No Yes Yes Yes No No Yes Yes No No No No No Yes No No Yes No ## [523] No Yes Yes No No No No No No No No Yes Yes No Yes No No No ## [541] No Yes Yes Yes No No Yes No No No Yes No No No Yes No No Yes [559] Yes Yes No Yes No Yes No No No No No No Yes Yes Yes No No No ## [577] No Yes Yes No No No Yes No No No No Yes Yes Yes Yes No No Yes ## [595] Yes No No No Yes No No No No No No No No Yes No No No No ## [613] No No No Yes Yes No No No No No No No No Yes No No No No ## [631] No No No Yes Yes No Yes Yes No No No Yes No No No No Yes No ## [649] No No Yes No No No No Yes No Yes Yes No Yes No No No No No ## [667] No Yes Yes No No No Yes No No No No No Yes No No Yes Yes No ## [685] No No No Yes No Yes No Yes Yes Yes No No No Yes Yes No Yes Yes No ## [703] Yes No Yes No No No Yes No Yes Yes No No No No No Yes No ## [721] No No No No Yes No No Yes Yes Yes Yes No No No No No No ## [739] No Yes Yes No Yes No Yes No No Yes Yes Yes No No No No No No ## [757] Yes No Yes No Yes No Yes No No No No No No Yes No Yes No ## [775] Yes No Yes Yes Yes No Yes No No No Yes No No Yes No No No ## [793] Yes No No No No Yes No Yes No No No No No Yes No No No Yes ## [811] No No No No No Yes No No No No No No No Yes No No Yes No ## [829] No No Yes No Yes Yes No No No No No No Yes No Yes Yes No ## [847] No No No Yes No Yes No No Yes No Yes Yes No No Yes Yes No Yes ## [865] No No Yes No No No No Yes No Yes Yes Yes Yes Yes Yes No ## [883] No Yes No Yes Yes No Yes No Yes Yes Yes No Yes Yes No Nο Yes Yes [901] No No Yes Yes No Yes Yes No No No No No Yes Yes No Yes Yes No ## [919] No Yes No Yes No No No No Yes No Yes Yes No No No No No No ## [937] No Yes No Yes No Yes Yes No No No No Yes Yes Yes No No No Yes ## [955] No Yes No No No No No No No Yes Yes Yes No Yes No No No [973] No No Yes No No No No Yes Yes Yes No No No No No Yes No No ## [991] Yes No No Yes No No No No No No No Yes No Yes No No Yes No ## [1009] No Yes Yes No No No No No Yes No No No No No No No No Yes [1027] Yes Yes Yes No No No No No No No Yes No Yes No No Yes No [1045] Yes No Yes No [1063] No Yes Yes No No No No No No No No Yes No No No No No No ## [1081] No No No Yes No Yes Yes No Yes No No Yes No No No No No No ## [1099] No No No No No Yes No Yes Yes No No No Yes No No No Yes ## [1117] No No Yes Yes No Yes No No No No Yes No No No Yes Yes Yes No ## [1135] Yes Yes Yes Yes No Yes No Yes Yes Yes No No No No No No No No Yes Yes No ## [1153] Yes Yes No No Yes Yes No No Yes No Yes No Yes No No ## [1171] Yes No No No No No Yes Yes No No No No No Yes No No No No ## [1189] Yes No Yes No No Yes No No No No No Yes No No No No Yes Yes ## [1207] No Yes Yes No No Yes No No No Yes No No No No Yes No No No ## [1225] Yes No Yes No No No Yes No Yes No Yes No No No No No No No ## [1243] Yes No No Yes No Yes No No Yes No No No No No No No No No ## [1261] No Yes No No No Yes Yes No No No No No No Yes No No No Yes [1279] No No Yes No Yes No Yes No Yes Yes No No Yes No No No Yes No [1297] No No No No Yes Yes Yes No No Yes Yes Yes Yes No No Yes Yes [1315] No Yes Yes No No No No Yes Yes No No No Yes No Yes No Yes Yes ## [1333] No Yes No Yes Yes No Yes Yes Yes No No No No No No Yes No No ## [1351] No No Yes No No Yes No No Yes No No No No No No No No ## [1369] Yes Yes Yes No No No No Yes No No No No No No No ## [1387] No Yes No No No Yes Yes No Yes Yes No No Yes Yes Yes No No Yes ## [1405] No No No No No Yes No Yes No No No Yes No Yes No Yes No

## [1423] No No No No No No No No No Yes No Yes No No No No No ## [1441] No Yes No No No Yes No Yes No Yes No No No No Yes No Yes No ## [1459] No No Yes No No No No No No No No No Yes Yes No Yes Yes [1477] No No No Yes Yes No No No Yes Yes No Yes Yes No No No No Yes ## [1495] Yes No No No No No No Yes No No Yes No No No No Yes No Yes ## [1513] No No Yes No No No No No No Yes No Yes No Yes No No Yes Yes ## [1531] No Yes No No Yes Yes No No No Yes Yes Yes No Yes Yes No No ## [1549] No Yes Yes No Yes No No Yes No [1567] No Yes No Yes No No Yes Yes No No Yes No No Yes Yes No Yes Yes [1585] No Yes No No No No Yes No No No No No No No No Yes Yes No [1603] No Yes No No Yes No Yes Yes No No No No No Yes No No No No Yes No Yes No ## [1621] No No Yes No ## [1639] Yes Yes Yes No No No Yes No No No No No No No No Yes Yes Yes ## [1657] No Yes No Yes No Yes No No No Yes Yes Yes No Yes Yes No No Yes Yes Yes No No ## [1675] Yes No No No Yes No No No No No No Yes Yes ## [1693] No No No No No Yes Yes Yes No Yes No No Yes No No No No Yes ## [1711] No No No Yes Yes Yes No No No No Yes No Yes Yes No No No Yes ## [1729] No Yes No Yes Yes No Yes No Yes No No No No No Yes No Yes Yes ## [1747] Yes Yes Yes No No No No Yes No No No No No Yes Yes No No Yes ## [1765] No Yes No Yes No No ## [1783] Yes No No Yes No Yes No No Yes No Yes No No Yes No No No Yes ## [1801] No No No No No No No Yes Yes Yes No No No No Yes No Yes Yes ## [1819] No Yes No No Yes No No No Yes No Yes Yes Yes No No No No No ## [1837] Yes Yes No No No Yes No No No No Yes No No No Yes No Yes Yes Yes No ## [1855] No No No Yes Yes Yes Yes No No Nο No Yes No No No [1873] Yes No No No No No Yes Yes No No Yes No No No No No No No ## [1891] Yes No Yes Yes No No No No No No No No No Yes No No No Yes ## [1909] No No Yes Yes No No Yes Yes No No No No No No Yes Yes No No ## [1927] Yes No No No No Yes Yes No No No No Yes No No No Yes No No ## [1945] No Yes Yes No No No No Yes No No Yes No No No Yes No No No ## [1963] No No No No Yes Yes No Yes Yes Yes No No No No No Yes No Yes [1981] No Yes Yes Yes No No Yes No No No Yes No No No No Yes No Nο [1999] No No No Yes No No No No No Yes No No No No No Yes No No ## [2017] Yes Yes No Yes No No Yes Yes Yes No No Yes No Yes Yes No No ## [2035] No No Yes No No No Yes No No Yes No Yes Yes No No Yes No ## [2053] Yes No Yes Yes Yes No Yes No Yes No No Yes No No No No Yes Yes ## [2071] Yes No No No Yes Yes No No Yes No Yes No No No Yes Yes Yes Yes ## [2089] No No Yes Yes Yes No No No No No No No Yes Yes No Yes No No ## [2107] No No No Yes Yes Yes No No No No Yes Yes Yes Yes No No Yes ## [2125] No No Yes Yes No Yes Yes Yes No No No Yes Yes No Yes No No Nο [2143] No Yes No No No No Yes No No No Yes No No No Yes No No ## [2161] Yes Yes No No No No No No No No No Yes No No Yes No No Yes ## [2179] No No No No Yes Yes No No No Yes No No Yes No Yes Yes Yes No ## [2197] No No No No Yes No No No No No Yes Yes Yes No No No No Yes ## [2215] No No Yes No Yes Yes Yes No Yes Yes Yes No No No No No No ## [2233] No Yes Yes Yes No No Yes No No Yes No Yes Yes No No No Yes Yes [2251] Yes No No Yes Yes Yes No No Yes Yes Yes No Yes Yes No No No Yes ## [2269] No No No No Yes No Yes No No No Yes No No Yes No Yes No [2287] No No No Yes No No No Yes Yes Yes No No No Yes No No Yes No ## [2305] No Yes No No No Yes No No No No No No Yes Yes Yes No Yes No ## [2323] No No No No No Yes No No No No Yes No Yes Yes No No No No ## [2341] No No No Yes No Yes No No No No No No No Yes No ## [2359] No No No No Yes Yes No No Yes Yes Yes No Yes No No No No Yes No ## [2377] Yes No No No No Yes No No Yes Yes Yes No No No No

## [2395] No No No No No Yes No Yes No No No No No No Yes No [2413] No No No Yes Yes Yes No No No Yes Yes No No No No Yes No No Yes No Yes No Yes Yes No ## [2431] No No Yes Yes No Yes No No [2449] No Yes No Yes No Yes No No No Yes No No No No No No No Yes ## [2467] Yes No No No No No Yes No Yes No Yes No Yes No No No No No ## [2485] Yes No No Yes No No No No Yes Yes Yes Yes Yes Yes No No No [2503] Yes Yes Yes Yes No Yes Yes No No No No Yes Yes No No Yes [2521] No Yes Yes No No No No No No Yes Yes No No No No No No Yes ## [2539] No Yes Yes No No No No No Yes No No Yes Yes Yes No No Yes No No [2557] No No Yes No No No No No Yes No No No No No No Yes No [2575] No Yes Yes Yes No No No No Yes No No No No No No Yes Yes Yes [2593] No No No No No Yes Yes Yes No No No Yes No No No No Yes No [2611] No No Yes No No No Yes Yes No No Yes No No No Yes No Yes No ## [2629] No Yes Yes Yes No No No No No No No No Yes No Yes No No ## [2647] Yes No Yes No No No No No Yes No Yes No Yes Yes No Yes Yes Yes [2665] No Yes Yes No No No Yes No No No No No No No No Yes Yes No ## [2683] Yes No No No No Yes No No No No Yes No Yes No No Yes No Yes No [2701] No Yes No Yes No No No No No Yes Yes No No No No No ## [2719] No No No No No No No No Yes No Yes Yes Yes Yes No No No No ## [2737] No No No No Yes No No No Yes Yes No No Yes No No Yes No ## [2755] Yes No No No Yes No No No No Yes Yes No No No No Yes No Yes ## [2773] No Yes No Yes No Yes No No No No No No Yes Yes No Yes Yes No ## [2791] No No Yes Yes No No Yes No No No Yes No No Yes No No No No [2809] No No Yes No No No No Yes No No Yes Yes No Yes No Yes Yes Yes Yes No No Yes Yes Yes ## [2827] Yes No Yes No No Yes No No No Yes No Nο [2845] No Yes Yes Yes No No Yes Yes Yes No Yes No No No Yes Yes No [2863] Yes No Yes Yes No Yes Yes No Yes Yes No No No No No Yes No No ## [2881] No No No Yes No Yes No No No No No No No Yes Yes No Yes No ## [2899] No Yes No Yes No No No Yes No No Yes Yes No Yes Yes Yes Yes No No [2917] No Yes No No Yes No Yes No Yes No No No No Yes Yes No No ## [2935] Yes No No Yes No No No No No No No No No Yes No No Yes Yes ## [2953] No Yes Yes No Yes [2971] Yes Yes Yes No Yes No No Yes No Yes No Yes Yes No No No No [2989] Yes No No Yes Yes No No Yes Yes No Yes Yes No No Yes No No No ## [3007] No No No No No No Yes No Yes No Yes No No No Yes No Yes Yes ## [3025] No Yes No No Yes Yes No No No No Yes No No No Yes No No No ## [3043] No Yes No Yes No No No No No Yes No No No No No Yes Yes ## [3061] Yes No No Yes No No No No No No No No No Yes Yes No No Yes [3079] Yes Yes No No No No Yes No No No Yes No No No No No No Yes ## [3097] No No Yes No No Yes No No No Yes Yes No Yes No No No Yes Yes [3115] Yes No No Yes No No No No No No Yes No No No Yes No Yes No ## [3133] Yes Yes No Yes Yes No Yes No No No No No No No Yes Yes Yes Yes ## [3151] No No No Yes No No No No Yes No No Yes Yes No No No No No ## [3169] No Yes No Yes Yes No No No No ## [3187] No Yes No No No No Yes No No No Yes No Yes No Yes Yes No No ## [3205] Yes Yes No Yes No No No No No Yes Yes Yes No No No Yes Yes ## [3223] No Yes No No Yes Yes No No No No No No No No Yes No No No [3241] No No No Yes Yes No No No No No Yes Yes Yes No No No No No [3259] No No No Yes No Yes Yes No Yes Yes No No Yes No No Yes No No ## [3277] No No No No Yes No Yes No No No Yes Yes No No No No No No ## [3295] No No No No No Yes No Yes Yes Yes Yes Yes Yes No No No Yes ## [3313] Yes No Yes No No Yes Yes No Yes No Yes No Yes Yes Yes No ## [3331] No No No Yes No Yes Yes No Yes No Yes No Yes No Yes No No ## [3349] Yes No Yes Yes No No Yes Yes No No Yes Yes No No No No

## [3367] No No No Yes No Yes Yes Yes Yes No No No Yes No No No [3385] No No No No No No Yes No Yes No Yes No No No No No Nο Yes No Yes Yes Yes No [3403] No No No No Yes No No No Yes Yes No No [3421] Yes Yes Yes No No Yes No No No No No No No No No Yes Yes [3439] No Yes Yes Yes No Yes No No Yes No No No No No Yes No No No ## [3457] Yes Yes No Yes Yes Yes No No No No No Yes No No Yes No Yes No [3475] No No Yes No No Yes No No No Yes No No No Yes No No No Yes ## [3493] No Yes Yes No No No No No No No Yes No No Yes No No Yes No [3511] Yes No No No No No Yes Yes Yes No No Yes Yes No Yes No No No No [3529] No No No No No No Yes No Yes No No No No Yes Yes No Yes [3547] No No No No Yes No Yes Yes Yes No Yes No No Yes No Yes No [3565] Yes No No Yes No No No No Yes No No No No No No No No No [3583] No No No No No Yes No Yes Yes Yes No No No No No No No Yes No Yes No No [3601] No No Yes No Yes No No Yes No Yes No No No Yes [3619] Yes No Yes Yes No No No No Yes No Yes No No Yes No Yes Yes No [3637] No Yes Yes Yes No No No Yes No Yes No Yes No No No No No Yes No [3655] No No Yes No No Yes No Yes No No Yes No No No No No [3673] No No No No No No Yes Yes No No No No No No Yes No No [3691] Yes No No Yes No No No No No Yes No No Yes No No No Yes Yes ## [3709] No Yes Yes No Yes No Yes Yes Yes No No No No Yes Yes No Yes No ## [3727] No No No No No Yes No Yes Yes No No No Yes Yes Yes Yes No ## [3745] No Yes No No Yes Yes Yes No Yes No No Yes No No Yes No ## [3763] No Yes No Yes No No No No No No No Yes No Yes No No No No [3781] No No No No Yes No No No No Yes No No Yes No No No No Yes [3799] No No No Yes Yes No No Yes No Yes No Yes No Yes No Nο No No [3817] No No No No Yes No Yes No Yes No No Yes No No No Yes No No [3835] No Yes No No No Yes Yes No No No No Yes No No No No Yes Yes [3853] Yes Yes No No No Yes Yes Yes Yes No No Yes No Yes No Yes Yes Yes ## [3871] No No Yes No Yes No Yes Yes No No No Yes Yes No Yes Yes No No No No No [3889] No Yes Yes No No No No No No No Yes No No No [3907] Yes No Yes No Yes No No No No No No No Yes No No No No Yes ## [3925] No No No No No No No Yes No Yes No Yes Yes Yes No Yes No Yes [3943] Yes No No No No No No Yes No Yes No No No No No [3961] No No Yes No No Yes No Yes No No No No Yes No No No No No [3979] Yes No Yes Yes Yes No Yes No No No No Yes Yes Yes Yes No No Yes ## [3997] No Yes Yes Yes No No No No No Yes No Yes No Yes No No No No ## [4015] Yes No No No No No Yes No No No Yes No Yes No No ## [4033] No Yes No No Yes No No Yes Yes No No No No Yes No No No Nο ## [4051] Yes Yes Yes Yes Yes No No No No No Yes No No No No No No ## [4069] No No Yes No No Yes No No Yes Yes No No No No Yes No No Yes [4087] Yes Yes Yes No No No Yes No No No No Yes No No No No No Yes ## [4105] No No No Yes Yes No Yes No Yes Yes No No No No No Yes Yes Yes ## [4123] No No Yes No No No Yes Yes No No No No Yes No No No No No ## [4141] No No No No No No No Yes Yes No No Yes Yes Yes No No Yes No ## [4159] Yes Yes No No No No Yes Yes No Yes Yes No No Yes No Yes No No ## [4177] No Yes No Yes Yes No No No No No No No No Yes No Yes No No ## [4195] No No Yes No No Yes Yes No Yes No No No No No No No No Yes ## [4213] No Yes No No No Yes Yes No Yes Yes No No Yes Yes Yes No No No [4231] No No Yes No Yes No No Yes Yes No Yes Yes No No No No No Nο ## [4249] No No No Yes No No No Yes Yes Yes No Yes No Yes No No No No ## [4267] No No No Yes Yes No Yes Yes Yes No No No Yes No Yes Yes Yes ## [4285] Yes No No Yes No Yes No No Yes No No Yes No ## [4303] No Yes Yes No No No No Yes Yes No Yes Yes Yes Yes No No No ## [4321] No No Yes Yes Yes Yes No No Yes Yes No No Yes No No

## [4339] No Yes No No Yes No No No Yes Yes Yes No Yes Yes Yes No No [4357] Yes No Yes Yes No Yes No Yes No No Yes No Yes Yes No Yes Yes No ## [4375] No No No Yes No Yes No No No Yes No No Yes No Yes No ## [4393] No Yes No No Yes No No Yes No No No No No Yes No No No No ## [4411] No No Yes Yes Yes No Yes Yes Yes No No No Yes No Yes No No Yes ## [4429] No No No No No No No No No Yes Yes No Yes No No No Yes ## [4447] No No Yes Yes No Yes No No No No Yes Yes Yes No Yes Yes No ## [4465] No Yes No Yes No No No Yes Yes Yes Yes No No No Yes No No [4483] No No No No Yes Yes No Yes No Yes Yes Yes No No No Yes No [4501] Yes Yes No No No Yes Yes No Yes No No No No No Yes Yes [4519] No No Yes Yes Yes Yes No No No No No Yes Yes No Yes Yes No Yes No No Yes No Yes Yes No Yes Yes No ## [4537] Yes No No Yes No ## [4555] No No Yes Yes Yes No No No Yes No No No Yes No Yes Yes No No ## [4573] No Yes No No No No No No Yes No No Yes Yes No No ## [4591] Yes No No Yes No Yes No No No Yes No No No No No No No No [4609] No Yes No No Yes No Yes Yes Yes No Yes No No Yes Yes Yes No Yes [4627] No No No No Yes Yes No Yes No No No No Yes No No No No No [4645] No Yes Yes Yes No No No Yes No No Yes No No No No No No No No ## [4663] No Yes Yes No No No No Yes No No No No Yes No No Yes ## [4681] No Yes Yes Yes No No No No No No No No Yes No Yes Yes No ## [4699] Yes Yes No No Yes Yes No Yes Yes No No No No No No Yes No Yes ## [4717] Yes No No Yes Yes No No Yes No No Yes No Yes No Yes Yes Yes No ## [4735] No No No Yes No No Yes No Yes Yes No Yes Yes No Yes Yes No No [4753] No Yes No No No No Yes No Yes No No No Yes No No No Yes No No No No Yes No Yes No ## [4771] Yes No Yes No Yes No No Nο Nο Yes No [4789] No Yes Yes No Yes No No Yes Yes No No No Yes No No Yes No No ## [4807] No No No Yes No Yes No No Yes No No Yes No No No No No No ## [4825] No No No Yes Yes No No Yes No No Yes Yes No No No No No No ## [4843] No Yes Yes Yes No Yes No No No Yes Yes No No No No No Yes ## [4861] Yes No Yes No No Yes No Yes No No No No Yes No No No No ## [4879] No No No No Yes Yes No Yes Yes Yes No No Yes No No No No No [4897] No Yes Yes No No Yes Yes Yes No No No No No No Yes Yes No No [4915] Yes Yes No No Yes No Yes No Yes Yes No No No No No No Yes Yes ## [4933] No No No No Yes No No Yes Yes Yes No No No No No Yes No Yes ## [4951] No No No No No No Yes No Yes No No No No Yes No Yes No Yes ## [4969] No No No No No No No No Yes No Yes No No No No Yes No ## [4987] Yes Yes No No No No No No No Yes No No No No No Yes No ## [5005] No No No Yes No Yes No Yes Yes No No Yes Yes Yes No Yes No Yes [5023] No Yes Yes Yes No No Yes No Yes No No No No No Yes Yes No [5041] Yes No No Yes Yes No No No No Yes No No No No No Yes No Yes [5059] No No No Yes Yes Yes No ## [5077] Yes Yes No Yes Yes Yes Yes No No Yes No No No No Yes No Yes ## [5095] Yes No No No Yes No Yes Yes Yes No No Yes Yes No Yes No No Yes ## [5113] Yes No Yes No No No No No Yes No No No No No No No No Yes [5131] No No Yes No No No No Yes Yes Yes No No No No Yes No Yes No ## [5149] No No Yes No No Yes No Yes No No No No No Yes No No No Yes ## [5167] No No No No Yes No No Yes Yes Yes Yes No No Yes No No Yes Yes [5185] No No No No Yes No No No No Yes No No No No No No No No Yes Yes No Yes No [5203] No No Yes No No No No Yes No Yes No No ## [5221] No Yes Yes No No No Yes Yes Yes ## [5239] No Yes No No No No Yes No No No Yes No No No Yes No Yes Yes ## [5257] Yes No Yes No No No No Yes No No No No No Yes No ## [5275] No No Yes Yes No Yes Yes No No Yes No Yes No No No No No No ## [5293] Yes Yes No No No No No No No Yes No No Yes Yes No No

## [5311] No Yes Yes Yes Yes No Yes Yes No No No Yes No No No No Yes Yes Yes Yes No Yes No [5329] No No No No No No Yes No No No Yes No Yes [5347] No Yes No No No No No No No No Yes Yes Yes No No No [5365] No No No Yes No No Yes No Yes Yes No No No No No No No No [5383] Yes No No Yes No No No No No Yes No Yes Yes No Yes Yes Yes No ## [5401] No Yes No No No No No No No No Yes No Yes No No No Yes No [5419] No No No Yes No No No Yes Yes No No Yes No No Yes No No [5437] Yes No Yes Yes No Yes No Yes No No No No No No Yes No No Yes [5455] No No No Yes Yes No Yes No No No No No Yes No No No No Yes No [5473] Yes Yes No No No No No No No Yes No No No No Yes No No [5491] No No Yes No Yes No No No Yes Yes Yes Yes No Yes Yes No No No [5509] Yes Yes No Yes Yes No Yes No No No Yes No No No No No Yes Yes [5527] Yes Yes No No No No No Yes No No No No No No No Yes Yes No Yes No [5545] No No No Yes Yes No No No No Yes No No No No No [5563] No No No No Yes Yes No No No No Yes No No Yes Yes No No No [5581] Yes No No No Yes Yes Yes No No Yes Yes Yes No No Yes Yes No ## [5599] No No Yes No No No No Yes No Yes No Yes Yes No No No Yes No [5617] No Yes Yes No No No No No Yes Yes No No No No No Yes No No No [5635] No Yes No No No No Yes No No Yes No No No No No No [5653] Yes Yes No Yes No No No Yes No No No No No No No Yes No [5671] No No No Yes No No No Yes No Yes No No Yes No No No No No Yes No No No [5689] No No Yes Yes Yes No No Yes No No No Yes Yes No No [5707] No No Yes No Yes Yes Yes No No No No No No Yes Yes Yes No Yes No Yes Yes Yes No [5725] No No No Yes Yes No Yes Yes Yes No Yes No [5743] Yes No No No Yes No Yes No No No No Yes No Yes No Yes No [5761] No No No Yes Yes No Yes No No No No Yes No No Yes Yes Yes No [5779] No Yes No Yes No No No Yes Yes Yes No No No Yes No No No [5797] Yes No No No No No Yes No Yes No Yes Yes No Yes No No No Yes [5815] Yes Yes No No No No Yes Yes Yes No Yes No No Yes No Yes No [5833] No No Yes No No Yes No No No No No Yes No Yes Yes No Yes [5851] No No No No No Yes Yes Yes No Yes Yes No Yes No No No No [5869] No Yes Yes Yes No No Yes Yes Yes Yes Yes No No Yes No No Yes [5887] No No Yes No Yes Yes No No No Yes No Yes Yes No Yes Yes No [5905] No No No Yes No Yes Yes Yes No Yes No No No Yes No No No No [5923] No No Yes Yes No No No Yes Yes No Yes No No No No Yes No No ## [5941] No Yes Yes Yes No Yes No No No No No No No No No Yes No ## [5959] No Yes No Yes Yes Yes No No No No Yes No No Yes No ## [5977] No Yes Yes No Yes No No No No No No No No No Yes No No No [5995] Yes No Yes No Yes Yes Yes No No No Yes No No No No No Yes No [6013] Yes No Yes Yes Yes No Yes Yes No No Yes No Yes No Yes Yes No Yes [6031] Yes No No Yes No No No No Yes Yes No No No No Yes No No No [6049] No No No Yes Yes Yes No No No Yes No No No No No Nο No [6067] Yes No Yes No Yes Yes Yes No No No Yes No No No No No No No [6085] No Yes No Yes No No No No No Yes Yes No No No No No No Yes [6103] No Yes No Yes Yes No No No No No No Yes No No No No No No Yes No [6121] No No Yes No No No No No Yes No Yes Yes No No Yes Yes [6139] Yes Yes No No No No Yes No No No No Yes No No No Yes Yes No [6157] No No No No No Yes No [6175] Yes No No Yes No No Yes No No Yes No Yes Yes No No Yes ## [6193] No No No Yes Yes No No No No Yes No No No Yes No No No No ## [6211] No Yes Yes Yes Yes No No Yes No No No No No No Yes No No No ## [6229] No No Yes Yes No No Yes No No No Yes No No Yes No ## [6247] Yes No No No Yes No No No Yes No No No Yes No No No Yes No ## [6265] Yes Yes Yes No No Yes No Yes No Yes No No No No No

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                               No
                                   Yes Yes Yes Yes No
                                                         No
                                                             No
                                                                 No
                                                                      No
                                                                          Yes No
                                                                                  Yes
   [6553] Yes No
                  Yes Yes No
                               No
                                   No
                                        No
                                            No
                                                No
                                                     No
                                                         Yes Yes No
                                                                              Yes Yes
                                                                      No
                                                                          No
   [6571] Yes Yes No
                       No
                               Yes Yes Yes Yes No
                                                     No
                                                         Yes No
                                                                 Yes Yes No
                                                                                  No
                           No
                                                                              No
   [6589] Yes Yes No
                               No
                                                     No
                                                         No
                       Yes Yes
                                   No
                                        No
                                            Yes No
                                                             No
                                                                 No
                                                                      No
                                                                              No
              No
  [6607] No
                  No
                       No
                           No
                                   No
                                                     Yes No
                                                             Yes No
                               No
                                        No
                                            No
                                                No
                                                                     Yes No
                                                                              No
                                                                                  No
                               Yes No
## [6625] No
              No
                  No
                       No
                           No
                                        No
                                            No
                                                Yes Yes Yes No
                                                                 No
                                                                     Yes Yes No
  [6643] No
              Yes Yes No
                           No
                               Yes No
                                        Yes No
                                                No No
                                                        No
                                                             Yes Yes No
                                                                          No
                                                                              Nο
   [6661] No
              Yes No
                       Yes No
                               No
                                   No
                                        No
                                            No
                                                No
                                                     Yes Yes Yes No
                                                                     No
                                   No
  [6679] No
              Yes No
                           Yes No
                                        Yes Yes No
                                                     Yes No
                                                             Yes No
                       No
                                                                     Yes No
                                                                              No
                                                                                  Yes
   [6697] No
              Yes Yes No
                           No
                               No
                                   No
                                        Yes No
                                                Yes No
                                                         No
                                                             No
                                                                 No
                                                                     No
                                                                          Yes Yes No
  [6715] No
              No
                  Yes Yes No
                               Yes Yes Yes No
                                                No
                                                     Yes No
                                                             No
                                                                 No
                                                                      No
                                                                          No
                                                                              No
  [6733] No
              No
                  Yes Yes Yes Yes No
                                        No
                                            No
                                                Yes No
                                                         No
                                                             No
                                                                 No
                                                                      No
                                                                          No
                                                                              Yes Yes
## [6751] No
                  No
              No
                       No
                           No
                               No
                                   No
                                        No
                                            Yes No
                                                     No
                                                         No
                                                             No
                                                                 No
                                                                     No
                                                                          No
                                                                              Yes No
## [6769] Yes No
                  No
                       Yes Yes No
                                   No
                                        Yes No
                                                Yes Yes No
                                                             No
                                                                 No
                                                                     No
                                                                          No
                                                                              Yes No
## [6787] No
              No
                  No
                       No
                           No
                               No
                                   No
                                        Yes No
                                                Yes No
                                                         Yes No
                                                                 Yes No
                                                                          No
                                                                              Yes No
  [6805] No
                           Yes Yes No
                                        Yes Yes Yes No
                                                         Yes No
              Yes No
                       No
                                                                 No
                                                                      Yes No
                                                                              No
                                                                                  No
  [6823] Yes No
                   No
                       Yes No
                               No
                                    No
                                        No
                                            No
                                                No
                                                     No
                                                         Yes Yes Yes No
                                                                          No
                                                                              No
                                                                                  No
   [6841] No
              Nο
                  No
                       Nο
                           Yes Yes No
                                        Yes Yes No
                                                     No
                                                         No
                                                             No
                                                                 No
                                                                      No
                                                                          No
                                                                              Yes No
   [6859] No
                   Yes
                      No
                           No
                               No
                                    No
                                        Yes No
                                                Yes Yes No
                                                             Yes No
              No
  [6877] No
                       No
                           No
                               Yes Yes No
                                            Yes No
                                                     Yes No
                                                             Yes No
              Yes No
                                                                     No
                                                                          Yes No
                                                                                  No
   [6895] No
                  No
                       Yes No
                               Yes No
                                        No
                                            Yes No
                                                     No
                                                         Yes No
              No
                                                                 No
                                                                     No
                                                                          No
                                                                              No
  [6913] No
              Yes No
                       No
                           No
                               No
                                   No
                                        Yes No No
                                                     No
                                                         No
                                                             Yes Yes Yes No
                                                                              No
                                                                                  No
  [6931] No
              No
                  No
                       No
                           Yes
                               Yes Yes No
                                            Yes No
                                                    No
                                                         Yes No Yes No
## [6949] Yes No
                                                             Yes Yes Yes No
                  No
                       Yes No
                               No
                                   Yes No
                                            No
                                                No
                                                    Yes No
                                                                                  Yes
                                                                              Nο
                       No
                  No
                                                     No
                                                         Yes No
## [6967] Yes No
                           No
                               No
                                   Yes Yes No
                                                No
                                                                 No
                                                                     Yes No
                                                                              Yes Yes
## [6985] No
              Yes Yes No
                           No
                               Yes No
                                        No
                                            No
                                                Yes No
                                                         No
                                                            Yes No
                                                                     Yes Yes No
## [7003] No
              No
                  Yes Yes No
                               Yes No
                                        Yes No
                                                No
                                                    Yes Yes No Yes Yes No
## [7021] No
                                            Yes No Yes Yes No No No No
              No No
                       No
                           No
                               No
                                   Yes No
## [7039] No
              No
                  Yes Yes No
                               No
                                   No
## Levels: No Yes
```

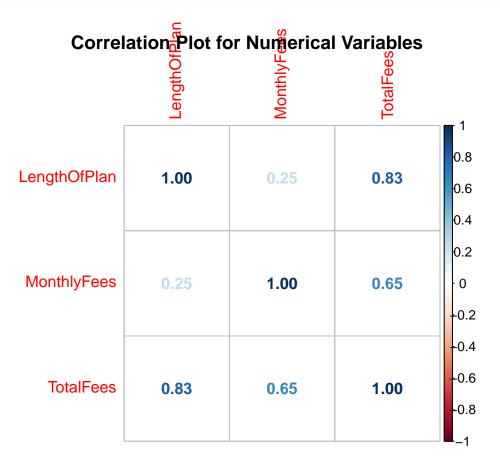
#column MulitpleLines has No internet service option other than "yes" and "no". That option is also condf\$MultipleLinesPlan <- as.factor(mapvalues(df\$MultipleLinesPlan,
from=c("No phone service")

```
from=c("No phone service"),
to=c("No")))
```

```
#factorizing the remaining categorical variables so that they can be fed onto the main model

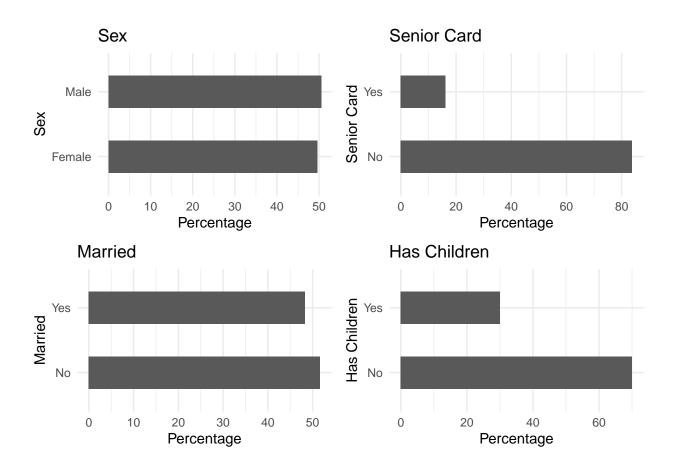
remaining_cat <- c('Sex', 'Married', 'HasChildren', 'BundledPlan', 'InternetServicePlan', 'ContractType',
   for (var in remaining_cat) {
     df[[var]] <- factor(df[[var]])
}

#correlation of numeric variables</pre>
```

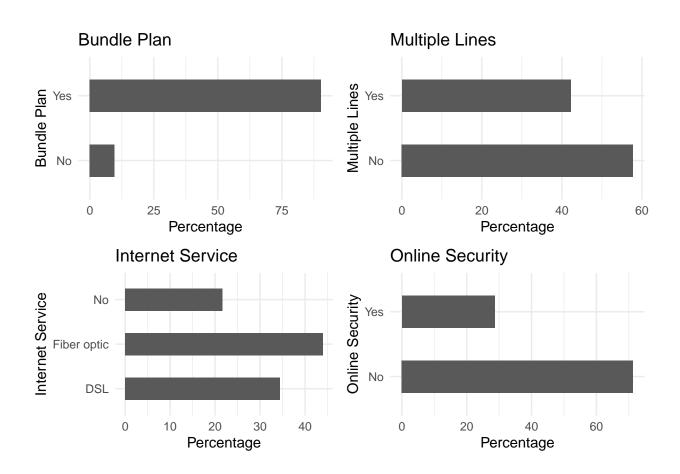


```
group_lop <- function(LengthOfPlan){
   if (LengthOfPlan >= 0 & LengthOfPlan <= 12){
      return('0-12 Month')
   }else if(LengthOfPlan > 12 & LengthOfPlan <= 24){
      return('12-24 Month')
   }else if (LengthOfPlan > 24 & LengthOfPlan <= 48){
      return('24-48 Month')
   }else if (LengthOfPlan > 48 & LengthOfPlan <=60){
      return('48-60 Month')
   }else if (LengthOfPlan > 60){
      return('> 60 Month')
```

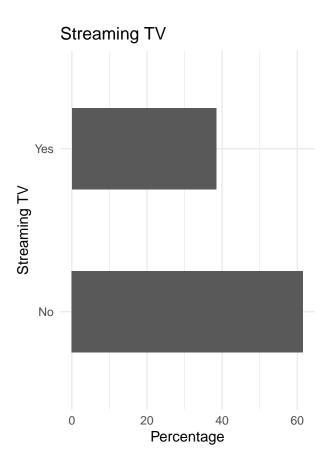
```
}
df$lop_group <- sapply(df$LengthOfPlan,group_lop)</pre>
df$lop_group <- as.factor(df$lop_group)</pre>
str(df)
## 'data.frame': 7045 obs. of 21 variables:
## $ Sex
                                                 : Factor w/ 2 levels "Female", "Male": 1 2 2 1 2 1 1 1 1 1 ...
                                                 : Factor w/ 2 levels "No", "Yes": 2 1 1 1 1 1 2 1 1 1 ...
## $ SeniorCard
                                                 : Factor w/ 2 levels "No", "Yes": 1 2 1 2 1 1 2 2 1 1 ...
## $ Married
## $ HasChildren
                                                : Factor w/ 2 levels "No", "Yes": 1 1 1 2 1 1 1 2 1 1 ...
## $ LengthOfPlan
                                                : int 28 12 1 30 38 14 65 68 13 47 ...
## $ BundledPlan
                                                : Factor w/ 2 levels "No", "Yes": 2 2 2 2 2 2 2 2 2 2 ...
                                                : Factor w/ 2 levels "No", "Yes": 2 1 1 2 2 1 2 2 1 2 ...
## $ MultipleLinesPlan
                                                : Factor w/ 3 levels "DSL", "Fiber optic",...: 2 2 2 3 2 1 2 2 2 2 ...
## $ InternetServicePlan
## $ OnlineSecurityEnabled : Factor w/ 2 levels "No", "Yes": 1 2 1 1 2 2 2 1 1 2 ...
## $ OnlineBackupEnabled
                                               : Factor w/ 2 levels "No", "Yes": 1 2 1 1 2 1 1 2 1 1 ...
## $ DeviceProtectionEnabled: Factor w/ 2 levels "No", "Yes": 2 2 1 1 1 1 2 1 1 2 ...
## $ TechSupportEnabled
                                             : Factor w/ 2 levels "No", "Yes": 2 1 1 1 1 2 1 2 1 1 ...
                                               : Factor w/ 2 levels "No", "Yes": 2 1 2 1 2 1 2 2 1 2 ...
## $ StreamingTVPlan
## $ StreamingMoviesPlan : Factor w/ 2 levels "No", "Yes": 2 1 1 1 2 1 2 2 1 1 ...
## $ ContractType
                                                : Factor w/ 3 levels "Month-to-month",..: 1 1 1 3 2 2 1 3 1 2 ...
## $ ElectronicBilling
                                               : Factor w/ 2 levels "No", "Yes": 2 2 2 2 2 1 1 2 2 1 ...
## $ PaymentType
                                                : Factor w/ 4 levels "Bank transfer (automatic)",..: 3 3 3 4 3 4 1 2 4 2 .
## $ MonthlyFees
                                                : num 103.3 84.6 80 25.1 104.8 ...
## $ TotalFees
                                                : num 2891 960 80 790 3887 ...
## $ Switched
                                               : Factor w/ 2 levels "No", "Yes": 2 1 2 1 1 1 2 1 1 1 ...
## $ lop_group
                                                : Factor w/ 5 levels "> 60 Month", "0-12 Month", ...: 4 2 2 4 4 3 1 1 3 4 ...
#Plotting distributions to check each column
p1 <- ggplot(df, aes(x=Sex)) + ggtitle("Sex") + xlab("Sex") +
   geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
p2 <- ggplot(df, aes(x=SeniorCard)) + ggtitle("Senior Card") + xlab("Senior Card") +
   geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
p3 <- ggplot(df, aes(x=Married)) + ggtitle("Married") + xlab("Married") +
   geom bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord flip() +
p4 <- ggplot(df, aes(x=HasChildren)) + ggtitle("Has Children") + xlab("Has Children") +
   geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + coord_fl
grid.arrange(p1, p2, p3, p4, ncol=2)
## Warning: The dot-dot notation ('..count..') was deprecated in ggplot2 3.4.0.
## i Please use 'after_stat(count)' instead.
## This warning is displayed once every 8 hours.
## Call 'lifecycle::last_lifecycle_warnings()' to see where this warning was
## generated.
```



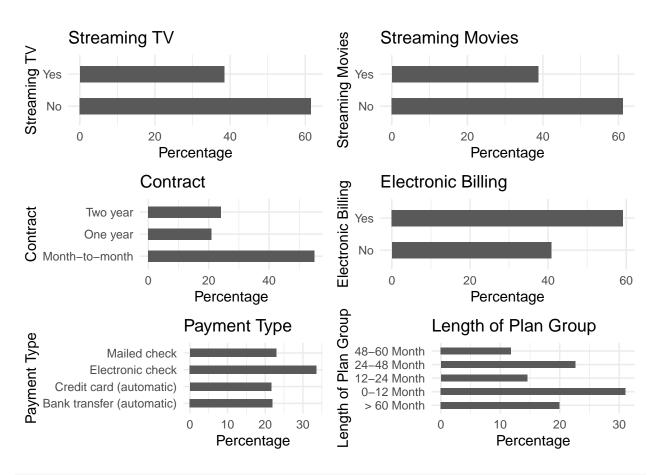
```
p5 <- ggplot(df, aes(x=BundledPlan)) + ggtitle("Bundle Plan") + xlab("Bundle Plan") +
    geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
    p6 <- ggplot(df, aes(x=MultipleLinesPlan)) + ggtitle("Multiple Lines") + xlab("Multiple Lines") +
        geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
        geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
        p8 <- ggplot(df, aes(x=OnlineSecurityEnabled)) + ggtitle("Online Security") + xlab("Online Security") +
        geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
        geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() +
        grid.arrange(p5, p6, p7, p8, ncol=2)</pre>
```



p12 <- ggplot(df, aes(x=StreamingTVPlan)) + ggtitle("Streaming TV") + xlab("Streaming TV") +
 geom\_bar(aes(y = 100\*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord\_flip() +
 grid.arrange(p12, ncol=2)</pre>



```
p13 <- ggplot(df, aes(x=StreamingMoviesPlan)) + ggtitle("Streaming Movies") + xlab("Streaming Movies") egeom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + p14 <- ggplot(df, aes(x=ContractType)) + ggtitle("Contract") + xlab("Contract") +
    geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + p15 <- ggplot(df, aes(x=ElectronicBilling)) + ggtitle("Electronic Billing") + xlab("Electronic Billing"
    geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + p16 <- ggplot(df, aes(x=PaymentType)) + ggtitle("Payment Type") + xlab("Payment Type") +
    geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + p17 <- ggplot(df, aes(x=lop_group)) + ggtitle("Length of Plan Group") + xlab("Length of Plan Group") +
    geom_bar(aes(y = 100*(..count..)/sum(..count..)), width = 0.5) + ylab("Percentage") + coord_flip() + grid.arrange(p12, p13, p14, p15, p16, p17, ncol=2)</pre>
```



#all columns are significant values of each option so keeping them all in the main analysis

```
df$LengthOfPlan <- NULL
df$TotalFees <- NULL
df$OnlineBackupEnabled <- NULL
df$DeviceProtectionEnabled <- NULL
df$TechSupportEnabled <- NULL</pre>
```

```
str(df)
```

```
'data.frame':
                    7045 obs. of 16 variables:
##
    $ Sex
                            : Factor w/ 2 levels "Female", "Male": 1 2 2 1 2 1 1 1 1 1 ...
                            : Factor w/ 2 levels "No", "Yes": 2 1 1 1 1 1 2 1 1 1 ...
##
    $ SeniorCard
                            : Factor w/ 2 levels "No", "Yes": 1 2 1 2 1 1 2 2 1 1 ...
   $ Married
##
                            : Factor w/ 2 levels "No", "Yes": 1 1 1 2 1 1 1 2 1 1 ...
##
   $ HasChildren
                            : Factor w/ 2 levels "No", "Yes": 2 2 2 2 2 2 2 2 2 ...
##
   $ BundledPlan
   $ MultipleLinesPlan
                            : Factor w/ 2 levels "No", "Yes": 2 1 1 2 2 1 2 2 1 2 ...
   $ InternetServicePlan : Factor w/ 3 levels "DSL", "Fiber optic",..: 2 2 2 3 2 1 2 2 2 2 ...
##
##
   $ OnlineSecurityEnabled: Factor w/ 2 levels "No", "Yes": 1 2 1 1 2 2 2 1 1 2 ...
                            : Factor w/ 2 levels "No", "Yes": 2 1 2 1 2 1 2 2 1 2 ...
##
   $ StreamingTVPlan
   $ StreamingMoviesPlan : Factor w/ 2 levels "No", "Yes": 2 1 1 1 2 1 2 2 1 1 ...
                            : Factor w/ 3 levels "Month-to-month",..: 1 1 1 3 2 2 1 3 1 2 ...
   $ ContractType
##
```

```
## $ ElectronicBilling
                         : Factor w/ 2 levels "No", "Yes": 2 2 2 2 2 1 1 2 2 1 ...
## $ PaymentType
                         : Factor w/ 4 levels "Bank transfer (automatic)",..: 3 3 3 4 3 4 1 2 4 2 ...
## $ MonthlyFees
                        : num 103.3 84.6 80 25.1 104.8 ...
                         : Factor w/ 2 levels "No", "Yes": 2 1 2 1 1 1 2 1 1 1 ...
## $ Switched
## $ lop_group
                         : Factor w/ 5 levels "> 60 Month", "0-12 Month", ...: 4 2 2 4 4 3 1 1 3 4 ...
#dividing the data into train and test sets
intrain<- createDataPartition(df$Switched,p=0.8,list=FALSE)
set.seed(2017)
training<- df[intrain,]</pre>
testing<- df[-intrain,]</pre>
#70/30 ratio ensured
dim(training); dim(testing)
## [1] 5636
             16
## [1] 1409
             16
#activating Logistic regression model
LogModel <- glm(Switched ~ .,family=binomial(),data=training)</pre>
print(summary(LogModel))
##
## Call:
## glm(formula = Switched ~ ., family = binomial(), data = training)
##
## Deviance Residuals:
##
      Min
               1Q
                    Median
                                3Q
                                        Max
## -2.0275 -0.6693 -0.2845
                            0.6791
                                     3.1393
##
## Coefficients:
                                    Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                                   ## SexMale
                                   -0.013994
                                               0.072372 -0.193 0.846676
## SeniorCardYes
                                    0.213210 0.093791
                                                         2.273 0.023011 *
## MarriedYes
                                   -0.099496
                                               0.086458 -1.151 0.249810
## HasChildrenYes
                                   ## BundledPlanYes
                                    0.294316 0.235967
                                                        1.247 0.212297
## MultipleLinesPlanYes
                                    0.501635
                                               0.100352
                                                        4.999 5.77e-07 ***
## InternetServicePlanFiber optic
                                    1.801933
                                               0.250845
                                                         7.183 6.80e-13 ***
## InternetServicePlanNo
                                               0.305326 -5.907 3.48e-09 ***
                                   -1.803617
## OnlineSecurityEnabledYes
                                   -0.209269
                                               0.106405 -1.967 0.049216 *
## StreamingTVPlanYes
                                                         5.205 1.93e-07 ***
                                    0.707302
                                               0.135876
## StreamingMoviesPlanYes
                                    0.654817
                                               0.135711
                                                         4.825 1.40e-06 ***
## ContractTypeOne year
                                             0.119295 -7.211 5.55e-13 ***
                                   -0.860241
## ContractTypeTwo year
                                   -1.799611
                                               0.203617 -8.838 < 2e-16 ***
                                                        3.865 0.000111 ***
## ElectronicBillingYes
                                    0.321842
                                               0.083273
## PaymentTypeCredit card (automatic) -0.064653
                                               0.127301 -0.508 0.611540
## PaymentTypeElectronic check
                                  0.338384
                                               0.105446
                                                         3.209 0.001332 **
## PaymentTypeMailed check
                                                         0.633 0.526621
                                    0.080814
                                               0.127634
                                   ## MonthlyFees
```

```
## lop_group0-12 Month
                                        1.592704
                                                   0.187838
                                                              8.479 < 2e-16 ***
                                                               4.338 1.44e-05 ***
## lop_group12-24 Month
                                        0.800446
                                                   0.184510
## lop group24-48 Month
                                        0.407128
                                                   0.168650
                                                               2.414 0.015776 *
## lop_group48-60 Month
                                        0.109310
                                                   0.185817
                                                               0.588 0.556352
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 6522.7 on 5635
                                        degrees of freedom
## Residual deviance: 4692.3 on 5613
                                        degrees of freedom
## AIC: 4738.3
##
## Number of Fisher Scoring iterations: 6
anova(LogModel, test="Chisq")
## Analysis of Deviance Table
##
## Model: binomial, link: logit
##
## Response: Switched
##
## Terms added sequentially (first to last)
##
##
                         Df Deviance Resid. Df Resid. Dev Pr(>Chi)
##
## NULL
                                           5635
                                                    6522.7
## Sex
                          1
                                0.05
                                           5634
                                                    6522.7 0.8176601
                              106.40
                                                    6416.3 < 2.2e-16 ***
## SeniorCard
                          1
                                           5633
## Married
                              161.78
                                           5632
                                                    6254.5 < 2.2e-16 ***
                          1
## HasChildren
                          1
                               33.83
                                           5631
                                                    6220.7 6.026e-09 ***
## BundledPlan
                          1
                                0.99
                                           5630
                                                    6219.7 0.3191302
## MultipleLinesPlan
                                6.60
                                           5629
                                                    6213.1 0.0102126 *
                          1
## InternetServicePlan
                          2
                              513.15
                                           5627
                                                    5699.9 < 2.2e-16 ***
## OnlineSecurityEnabled 1
                              194.27
                                           5626
                                                    5505.7 < 2.2e-16 ***
## StreamingTVPlan
                                3.90
                                           5625
                                                    5501.8 0.0482139 *
                          1
## StreamingMoviesPlan
                                5.54
                                                    5496.2 0.0185493 *
                          1
                                           5624
## ContractType
                              526.88
                                           5622
                                                    4969.3 < 2.2e-16 ***
## ElectronicBilling
                                                    4954.3 0.0001058 ***
                          1
                               15.03
                                           5621
## PaymentType
                          3
                                48.54
                                           5618
                                                    4905.8 1.634e-10 ***
## MonthlyFees
                          1
                                54.59
                                                    4851.2 1.483e-13 ***
                                           5617
## lop_group
                              158.90
                                                    4692.3 < 2.2e-16 ***
                                           5613
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
#printing testing results and accuracy
testing$Switched <- as.character(testing$Switched)</pre>
testing$Switched[testing$Switched=="No"] <- 0</pre>
testing$Switched[testing$Switched=="Yes"] <- 1</pre>
fitted.results <- predict(LogModel,newdata=testing)</pre>
fitted.results <- ifelse(fitted.results > 0.5,"1","0")
misClasificError <- mean(fitted.results != testing$Switched)</pre>
print(paste('Logistic Regression Accuracy',1-misClasificError))
```

```
## [1] "Logistic Regression Accuracy 0.79347054648687"
fres = as.factor(fitted.results)
table(fitted.results)
## fitted.results
##
     0
## 1232 177
cm1 <- confusionMatrix(table(testing$Switched,fres))</pre>
print(cm1)
## Confusion Matrix and Statistics
##
##
      fres
##
     0 988 47
##
##
     1 244 130
##
                  Accuracy : 0.7935
##
##
                    95% CI: (0.7714, 0.8143)
##
       No Information Rate: 0.8744
##
       P-Value [Acc > NIR] : 1
##
##
                     Kappa: 0.3633
##
##
   Mcnemar's Test P-Value : <2e-16
##
##
               Sensitivity: 0.8019
##
               Specificity: 0.7345
##
            Pos Pred Value: 0.9546
##
            Neg Pred Value: 0.3476
##
                Prevalence: 0.8744
##
            Detection Rate: 0.7012
##
      Detection Prevalence : 0.7346
##
         Balanced Accuracy: 0.7682
##
##
          'Positive' Class: 0
##
#precision
truepositive <- 997
falsepositive <- 38
truenegative <- 115
falsenegative <- 259
precision <- (truepositive)/(truepositive+falsepositive)</pre>
recall <- (truepositive)/(truepositive+falsenegative)</pre>
f1score <- 2 * (precision * recall) / (precision + recall)</pre>
print(precision)
```

```
## [1] 0.963285
print(recall)
## [1] 0.7937898
print(f1score)
## [1] 0.8703623
library(MASS)
exp(cbind(OR=coef(LogModel), confint(LogModel)))
## Waiting for profiling to be done...
##
                                             OR
                                                     2.5 %
                                                               97.5 %
## (Intercept)
                                      0.4296716 0.20253191 0.9074017
                                      0.9861036 0.85568608 1.1364280
## SexMale
                                     1.2376442 1.02960995 1.4872355
## SeniorCardYes
## MarriedYes
                                     0.9052933 0.76417303 1.0725316
## HasChildrenYes
                                     0.9029683 0.74172735 1.0981203
## BundledPlanYes
                                     1.3422079 0.84552618 2.1333880
                                    1.6514196 1.35703226 2.0113329
## MultipleLinesPlanYes
## InternetServicePlanFiber optic 6.0613517 3.71119745 9.9268303
## InternetServicePlanNo 0.1647020 0.09047781 0.2997198
## OnlineSecurityEnabledYes 0.8111769 0.65815483 0.9989322
## InternetServicePlanNo
                                     0.1647020 0.09047781 0.2997198
                                     2.0285104 1.55491616 2.6494726
## StreamingTVPlanYes
## StreamingMoviesPlanYes
                                    1.9247904 1.47615884 2.5133912
                                    0.4230600 0.33395279 0.5332061
## ContractTypeOne year
## ContractTypeTwo year
                                     0.1653632 0.10952415 0.2436949
## ElectronicBillingYes
                                     1.3796666 1.17220313 1.6248088
## PaymentTypeCredit card (automatic) 0.9373926 0.73015441 1.2029054
## PaymentTypeElectronic check 1.4026784 1.14158177 1.7261825
                                    1.0841697 0.84454534 1.3930943
## PaymentTypeMailed check
## MonthlyFees
                                    0.9622598 0.94474300 0.9800700
                                     4.9170242 3.41315048 7.1306131
## lop_group0-12 Month
                                    2.2265332 1.55459308 3.2058616
## lop_group12-24 Month
## lop_group24-48 Month
                                    1.5024969 1.08243401 2.0978464
## lop group48-60 Month
                                     1.1155087 0.77499477 1.6068013
#installing packages for decision trees model
install.packages("survival",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
  /var/folders/kv/q8v8kt9n5dg8h7tfdqqx10v00000gn/T//RtmpYjoT3u/downloaded_packages
install.packages("rpart",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
```

## /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded\_packages

```
install.packages("rpart.plot",repos="http://cran.us.r-project.org")

##

## The downloaded binary packages are in

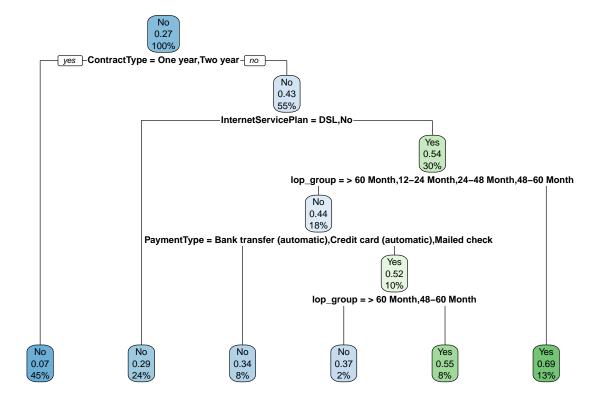
## /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded_packages

library(rpart) # For building decision trees
library(rpart.plot) # For visualizing decision trees

#running decision trees model

modeldt <- rpart(Switched ~ ., data = training, method = "class")

rpart.plot(modeldt)</pre>
```



```
predictions <- predict(modeldt, newdata = testing, type = "class")

#pritnting test results
confusion_matrix <- table(actual = testing$Switched, predicted = predictions)
accuracy <- sum(diag(confusion_matrix)) / sum(confusion_matrix)
print(confusion_matrix)

## predicted
## actual No Yes</pre>
```

```
0 932 103
##
##
        1 183 191
print(accuracy)
## [1] 0.7970192
truepositive1 <- 934
falsepositive1 <- 101</pre>
truenegative1 <- 188
falsenegative1 <- 186
precision1 <- (truepositive1)/(truepositive1+falsepositive1)</pre>
recall1 <- (truepositive1)/(truepositive1+falsenegative1)</pre>
f1score1 <- 2 * (precision1 * recall1) / (precision1 + recall1)</pre>
print(precision1)
## [1] 0.9024155
print(recall1)
## [1] 0.8339286
print(f1score1)
## [1] 0.8668213
#running random forest model for list of important features
modelrf <- randomForest(Switched ~ ., data = training, ntree = 100)</pre>
#printing important features in accordance with their Decrease in Gini Value
importance <- importance(modelrf)</pre>
print(importance)
##
                         MeanDecreaseGini
## Sex
                                  42.59888
## SeniorCard
                                  34.78775
## Married
                                  40.09471
## HasChildren
                                  34.30728
## BundledPlan
                                 14.03285
## MultipleLinesPlan
                                 32.73059
                               109.89800
## InternetServicePlan
## OnlineSecurityEnabled
                                 43.46389
## StreamingTVPlan
                                 32.31619
                                 31.06929
## StreamingMoviesPlan
## ContractType
                                 204.81941
## ElectronicBilling
                                 46.47733
## PaymentType
                               129.49755
```

309.48880 196.35243

## MonthlyFees

## lop\_group

```
#10 of the most important features are as follows
sorted_importance <- importance[order(importance[, 1], decreasing = TRUE), ]</pre>
print(sorted_importance[1:10])
##
             MonthlyFees
                                   ContractType
                                                             lop_group
##
               309.48880
                                      204.81941
                                                             196.35243
             PaymentType
                           InternetServicePlan
##
                                                    ElectronicBilling
##
               129.49755
                                      109.89800
                                                              46.47733
## OnlineSecurityEnabled
                                            Sex
                                                              Married
##
                43.46389
                                       42.59888
                                                              40.09471
              SeniorCard
##
                34.78775
##
predictions1 <- predict(modelrf, newdata = testing)</pre>
confusion_matrix1 <- table(actual = testing$Switched, predicted = predictions1)</pre>
accuracy1 <- sum(diag(confusion_matrix1)) / sum(confusion_matrix1)</pre>
print(confusion_matrix1)
        predicted
##
## actual No Yes
        0 931 104
##
        1 184 190
##
print(accuracy1)
## [1] 0.7955997
install.packages("tinytex",repos="http://cran.us.r-project.org")
##
## The downloaded binary packages are in
## /var/folders/kv/q8v8kt9n5dg8h7tfdqqxl0v00000gn/T//RtmpYjoT3u/downloaded_packages
tinytex::install_tinytex(force=TRUE)
```

## The directory /usr/local/bin is not writable. I recommend that you make it writable. See https://git