Pearson Correlation Analysis

Focused Analysis on Field Sum_Gross.Margin

| | Association Measure | p-value |
|---------------|---------------------|------------|
| AvgMonthSales | 0.988207 | 0.00000*** |
| Seasonality | 0.088777 | 0.30955 |
| Trend | -0.066564 | 0.44650 |
| Sq_Ft | -0.020453 | 0.81524 |

Full Correlation Matrix

| | Sum_Gross.Margin | Trend | Seasonality | Sq_Ft | AvgMonthSales |
|------------------|------------------|-----------|-------------|-----------|---------------|
| Sum_Gross.Margin | 1.000000 | -0.066564 | 0.088777 | -0.020453 | 0.988207 |
| Trend | -0.066564 | 1.000000 | -0.772280 | 0.197444 | -0.132040 |
| Seasonality | 0.088777 | -0.772280 | 1.000000 | -0.229980 | 0.153059 |
| Sq_Ft | -0.020453 | 0.197444 | -0.229980 | 1.000000 | -0.046967 |
| AvgMonthSales | 0.988207 | -0.132040 | 0.153059 | -0.046967 | 1.000000 |

Matrix of Corresponding p-values

| | <u> </u> | | | | |
|------------------|------------------|-----------|-------------|-----------|---------------|
| | Sum_Gross.Margin | Trend | Seasonality | Sq_Ft | AvgMonthSales |
| Sum_Gross.Margin | | 0.4465041 | 0.3095460 | 0.8152422 | 0.0000000 |
| Trend | 0.4465041 | | 0.0000000 | 0.0227257 | 0.1297666 |
| Seasonality | 0.3095460 | 0.0000000 | | 0.0077442 | 0.0785982 |
| Sq_Ft | 0.8152422 | 0.0227257 | 0.0077442 | | 0.5913799 |
| AvgMonthSales | 0.0000000 | 0.1297666 | 0.0785982 | 0.5913799 | |