

| Job Title: | CUSTOMER CARE / TELESALES INTERNS | Reports To: | CUSTOMER CARE SUPERVISOR |
|--------------------|-----------------------------------|----------------|--------------------------|
| Function: | COMMERCIAL SERVICES | Grade: | |
| Direct Reports: | | Date: | |
| | | | |

Responsible for:

Customer support in understanding the products and identify solutions to fit their needs, generating sales and renewals, whilst continuing to achieve customer satisfaction levels.

Key Tasks

- 1. Telesales
- 2. Good Agriculture Practices Promotion (GAP)
- 3. Customer Complaints Management
- 4. Enquiries Management
- 5. Marketing Support

Key Performance Measures

Knowledge, experience and qualifications required

- 1. Degree in Agriculture or Horticulture
- 2. MUST be graduates from University of Nairobi, JKUAT and Egerton
- 3. Minimum of 1 years customer service experience in Telesales driven customer service organization
- 4. Able to speak one of the local languages fluently: Kikuyu, Kamba, Kimeru, Luhya, Kalenjin, and Kiswahili

Personal skills and attributes required

- Customer Oriented
- Excellent Communication Skills
- Problem Solving