

IFRS9: Modelling

Development experience

November, 2018



Совершенствуя бизнес,
улучшаем мир

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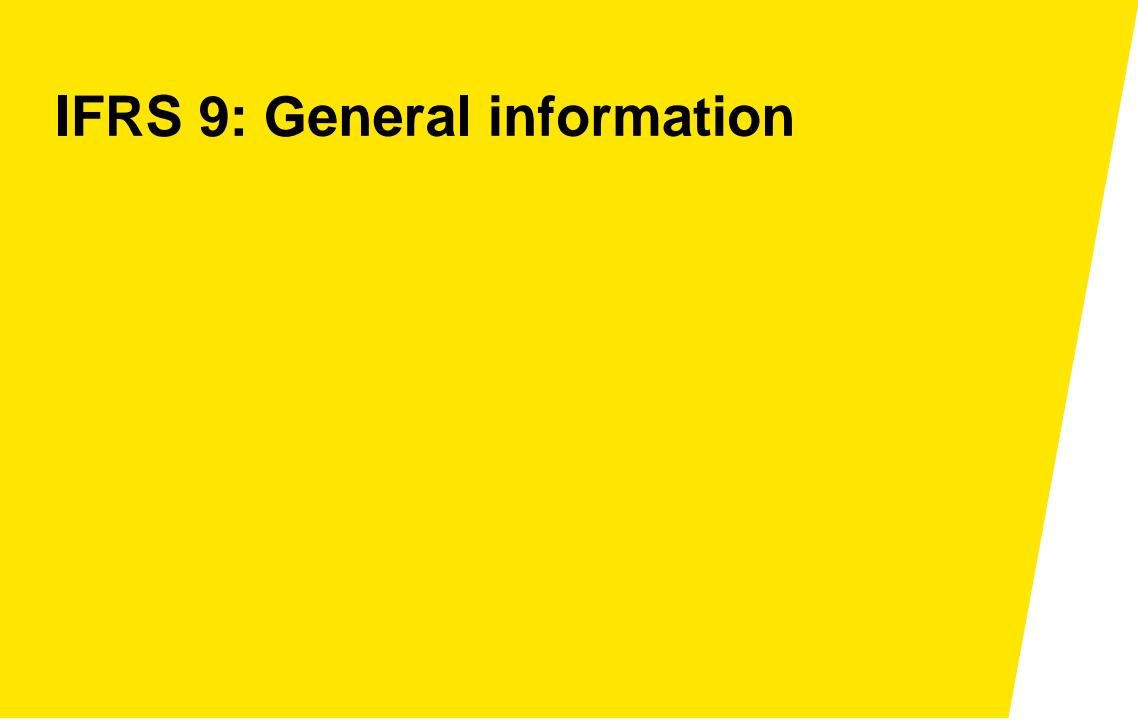
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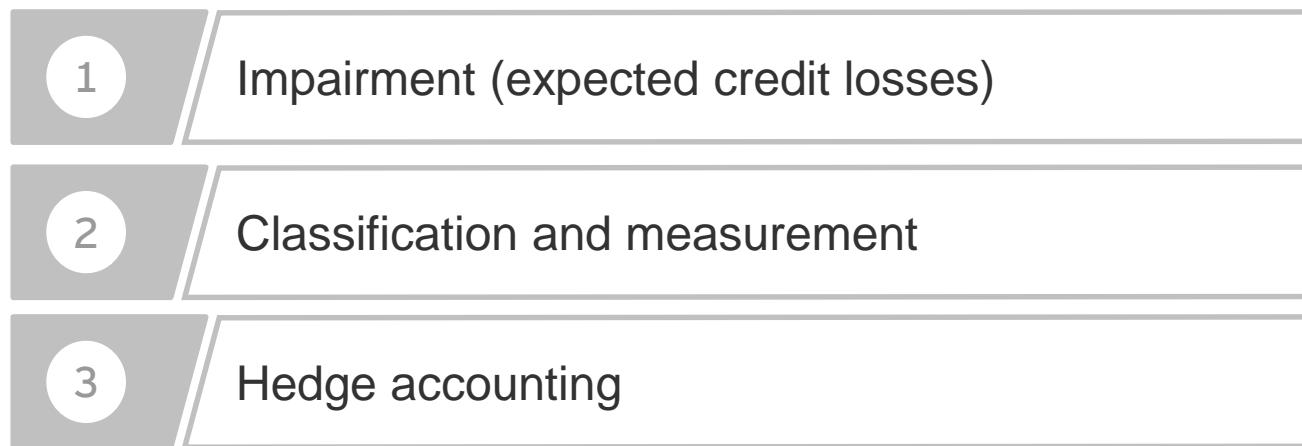
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IFRS 9: General information

Three sections of IFRS 9

- The final version of the standard includes three main sections, that the Bank is obliged to implement and comply:



- The entity shall apply IFRS 9 requirements after **1 January 2018**, earlier application is permitted.
- Preliminary preparation is the key to the success of implementing the standard requirements

Basel Committee on Banking Supervision Guidance on accounting for expected credit losses*

Main objectives

- ✓ Providing guidance on the requirements for the supervision of appropriate practices of credit risk management associated with the assessment of provisions for impairment
- ✓ Facilitating a clear and consistent application of the accounting model
- ✓ Presentation of the point of view of the Committee on the limited use of practical examples

Information about future events and expected losses during the lifetime of loan

Important Topics

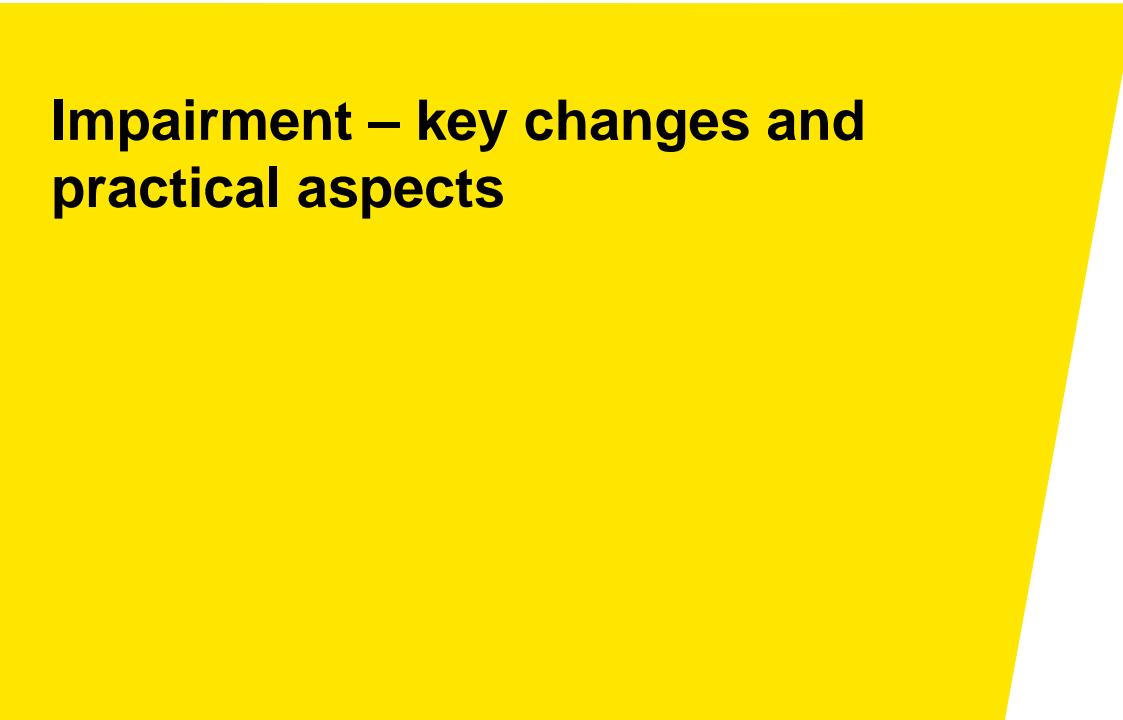
- Banks should include all available information about future events and macroeconomic factors in ECL estimation
- Banks should not avoid using the available information, on the basis of its recognition excessive or too costly

Significant increase in credit risk

- Significant degree of the use of information about overdue payments will be considered as low-quality implementation of the ECL model
- Banks officially must disclose information on the definition of "significant" increase in credit risk
- Definition of default for accounting purposes should be based on the definition used by regulatory authorities

Grouping of financial instruments

- Banks must be able to demonstrate that the grouping does not complicate the perception of information
- Changing the segmentation should be conducted expeditiously and may be required frequently enough to reflect changes in the credit quality



Impairment – key changes and practical aspects

Basic principles of IFRS 39 impairment rules currently in force

IFRS 39 requirements

- Borrowers are assessed on collective and individual basis
- Financial asset or a group of financial assets are classified as impaired and losses from impairment are recognized if there is objective evidence of impairment as a result of events that happened after initial recognition
- Impairment provisions are evaluated on the basis of previous experience on assets with shared credit risk characteristics, and on the basis of current conditions.

		Portfolio	
		Big clients	Small clients
Impairment indicators	No	Incurred but not reported losses (for example, roll-rates or provisions calculated on the basis of PD, LGD, LIP)	Incurred but not reported losses (for example, roll-rates or provisions calculated on the basis of PD, LGD, LIP)
	Yes	provisions on individual basis (for example, discounted value of expected future cash flows)	provisions on collective basis (for instance, Roll-rates, LGD)

IFRS 9 – Key changes in impairment requirements

Scope and approaches

- The scope of the new impairment requirements is wider
- By IAS 39, impairment provisions were recognized only for credit-impaired assets
- IFRS 9 requires impairment provisioning for all assets under credit risk that are not measured at fair value through profit or loss.
- Simplified approach for trade receivables, contract assets and lease receivables
- Approach for purchased or originated credit-impaired financial assets

General approach

- **3 stages of provisioning** dependent on change in credit risk since the date of initial recognition
- Incurred losses model is substituted by **Expected Credit Losses** (ECL) model
- The concept of **significant increase in credit risk** is introduced. At each reporting date, a Bank shall compare the credit risk on a financial instrument with risk taken upon at initial recognition.

Required information

- Reasonable and supportable information about past events, current conditions and **forecasts of future economic conditions**, that is available without undue cost or effort at the reporting date
- Information on level of credit risk on the date of initial recognition

Impact

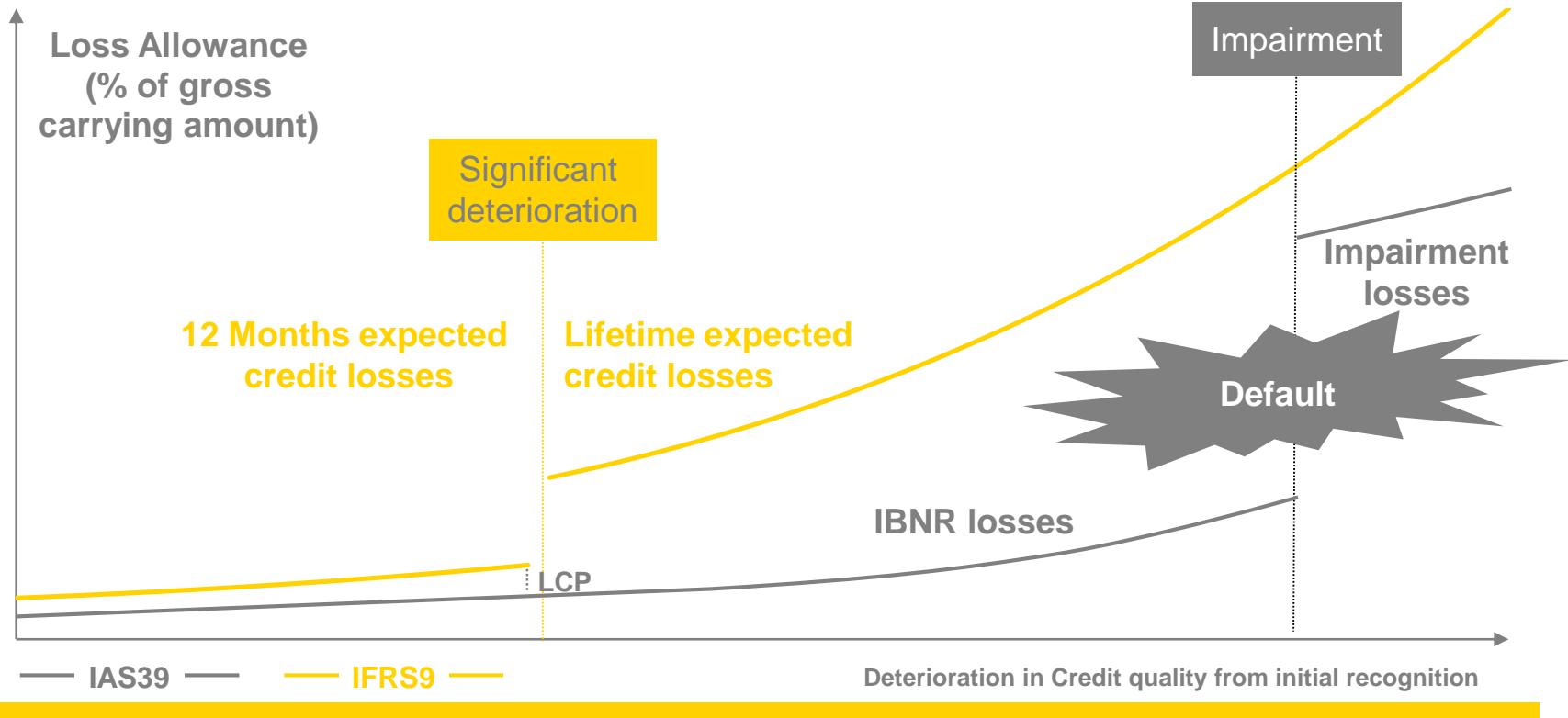
- New requirements are likely to lead to an increase in loan loss provisions and, consequently, a decrease in capital

Key changes:

- *3 stages of provisioning*
- *Calculation of expected credit losses*
- *Definition of significant increase in credit risk since date of initial recognition*
- *Estimation of significant increase in credit risk accounts for forecasts of future economic condition*
- *Simplified approach and approach for purchased or originated credit-impaired financial assets*

IAS 39 and IFRS9 Impairment

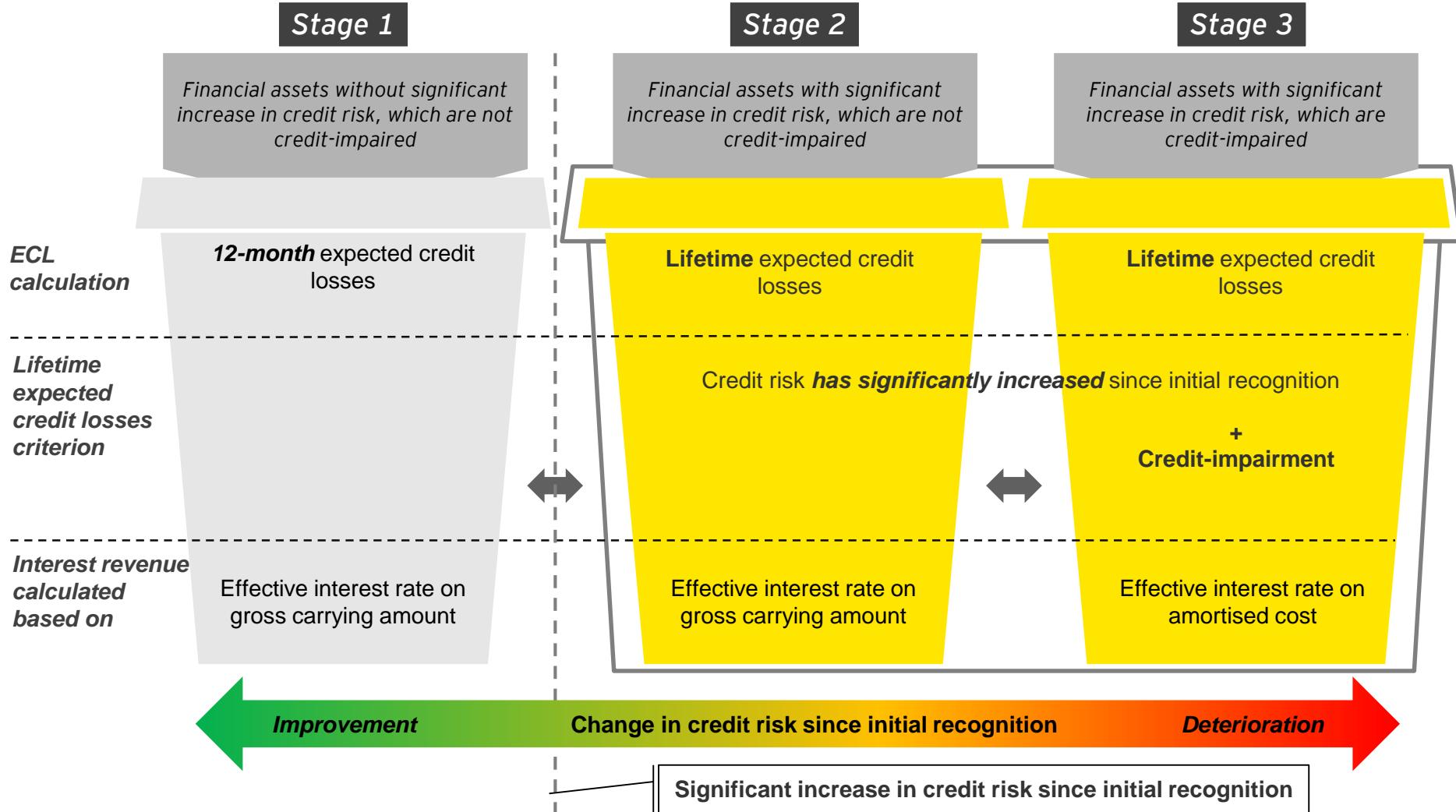
IFRS 9 Impairment model: impact



The Regulatory context of IFRS 9 ("IFRS 9 Financial Instruments" issued by IASB on July 2014) requires to measure the impairment allowance for an instrument at an amount equal to Lifetime (LT) Expected Credit Losses if, at the reporting date, the probability of a default occurring on the financial asset has increased significantly since initial recognition.

Expected credit losses model

General impairment principles, 3 stages by IFRS 9



Potential challenges

Key problems in transition to IFRS 9

According to our IFRS 9 project experience, there are the following problems which Banks can face during IFRS 9 implementation:

1

Expected credit losses measurement

- Defining the lifetime period of contingent liabilities and mortgage (real maturity period)
- Defining the approach to measure losses at lifetime period, selection of the correct parameters
- Defining the approach to off-balance provisioning
- Basel models adjustment for the purpose of IFRS
- Designing proxy approach for uncovered portfolio

2

Approach to assessment of significant increase in credit risk

- The assessment has to be linked to Bank's internal processes
- Designing a pragmatic approach to the assessment of increase in credit risk
- Justification of the approach chosen

3

Accounting for future forecasts

- The level of provisions strongly depends on macroeconomic forecasts
- Individual vs. portfolio correction
- Synchronization with Bank's current stress-testing approach

4

Approach for purchased or originated credit-impaired financial assets

- Determining effective interest rate that accounts for credit risk
- Determining criteria to treat the asset as purchased or originated credit-impaired

5

Data

- Creation of data mart on the basis of Risks and Finance database
- Availability of data on risk level at loan origination date
- Collection of historical data

1

Expected credit losses measurement

Expected credit losses (ECL) measurement

IFRS 9 requirements

12-month ECL

- If credit risk has not increased significantly since initial recognition, loan loss provisions are created for 12-month period

Lifetime ECL

- If credit risk has increased significantly since initial recognition, lifetime loan loss provisions are created

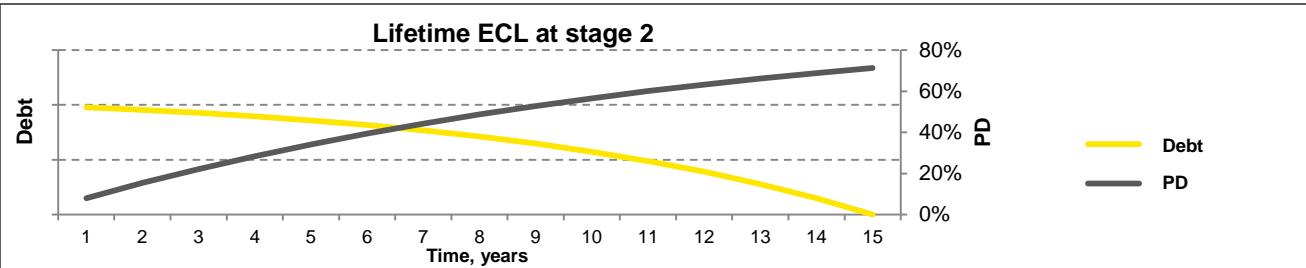
Example

Formula for loan loss provisions calculation

$$Reserve_{Stage\ 1} = PD_{IFRS} \cdot LGD_{IFRS} \cdot Exposure$$

$$Reserve_{Stage\ 2} = LGD_{IFRS} \cdot \sum_{K=1}^N \left(PD_{t_k}^{cmlt} \cdot \frac{CF_{t_k}}{(1+EIR)^{t_k}} \right)$$

$$Reserve_{Stage\ 3} = LGD_{in\ default} \cdot Exposure$$



Potential challenges

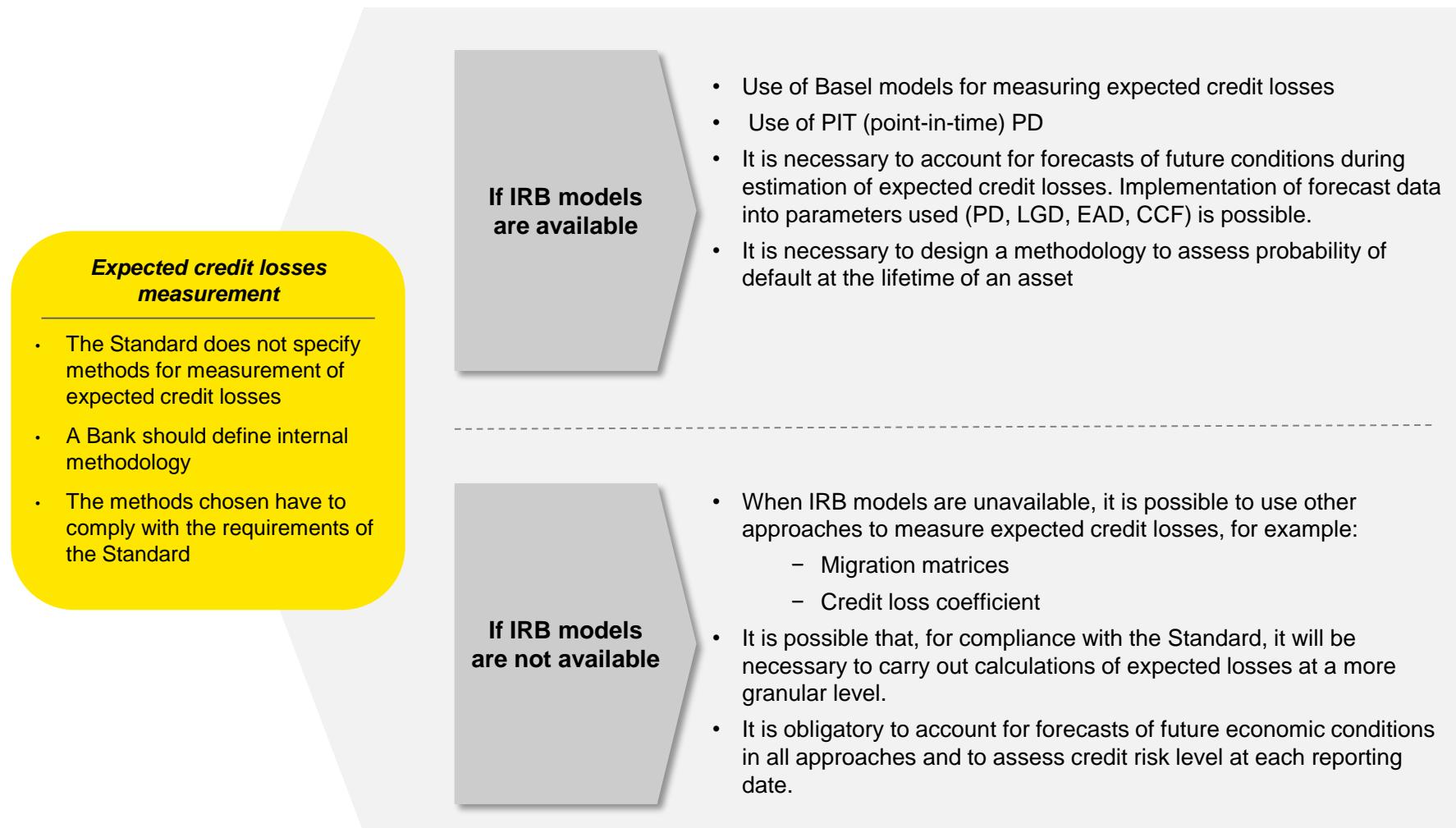
- Modification of measurement method of expected life of an instrument for estimate of lifetime ECL. This estimate has to account for prepayments and loan extensions
- Integration of forecast information into the estimate of credit risk
- Adjusting parameters of credit risk (PD, LGD, EAD) in order to meet the requirements of the Standard
- Designing an approach to measure lifetime ECL

ECL calculation – Formula Overview

$$LECL_t = \sum_{t=1}^T S_{t-1} \cdot PD_t \cdot EAD_t \cdot LGD_t \cdot D_t$$

S_{t-1} : Survival function	PD_t : Probability of Default	EAD_t : Exposure at Default	LGD_t : Loss Given Default
<p>S_{t-1} is the probability that a customer has not defaulted or prepaid their balance in a previous period.</p> <p>It is calculated as:</p> $S_{t-1} = \prod_{i=1}^{t-1} (1 - PD_{t-i} - PP_{t-i})$ <p>where PP = prepayment</p>	<p>Likelihood that a borrower will not be able to meet its debt obligations over the course of the next 12 months</p> <ul style="list-style-type: none">▶ Point in time and forward looking▶ Counterparty level and refreshed on a frequent basis▶ Key driver in stage allocation	<p>The estimated outstanding exposure at the time of a default</p> <ul style="list-style-type: none">▶ Only contractually irrevocable undrawn commitments should be considered▶ Point in Time▶ No embedded regulatory conservatism▶ Amortisation and prepayment should be modelled	<p>The percentage of exposure at risk that is expected not to be recovered in the event of default</p> <ul style="list-style-type: none">▶ Not downturn and no regulatory add-ons▶ Forward looking▶ Time variant (static values may be acceptable for some portfolios)▶ EIR used for discounting purposes

Possible approaches to measurement of expected credit losses

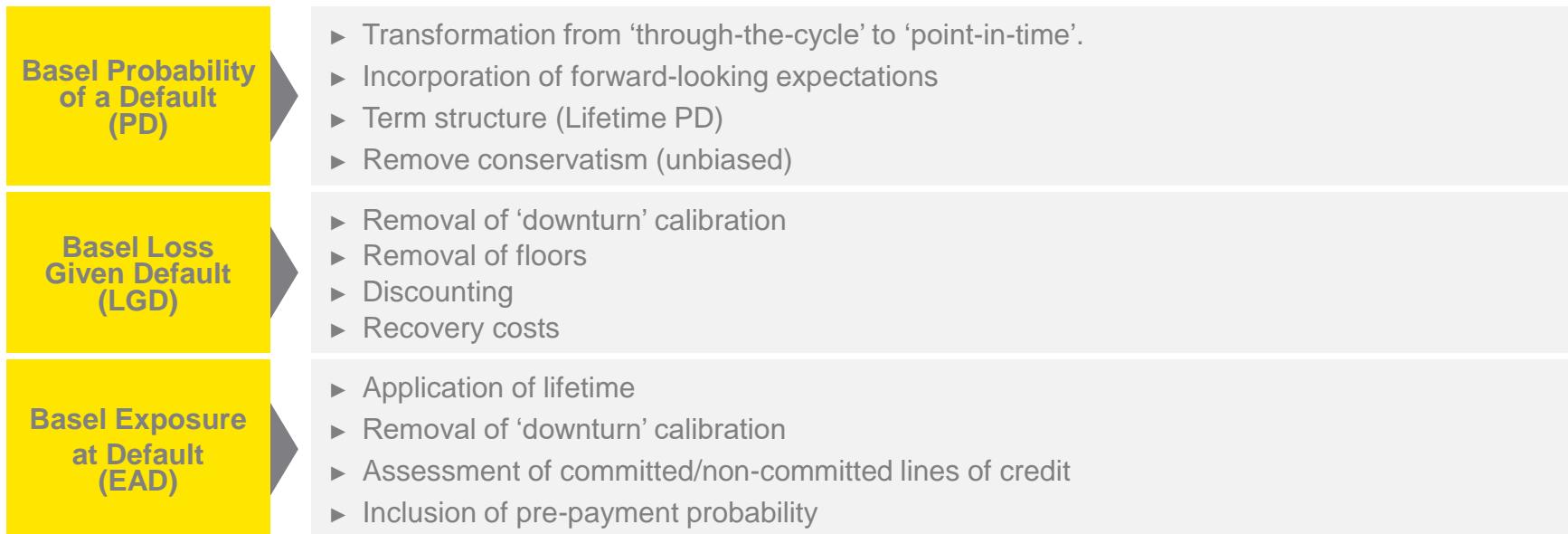


ECL calculation – Key components

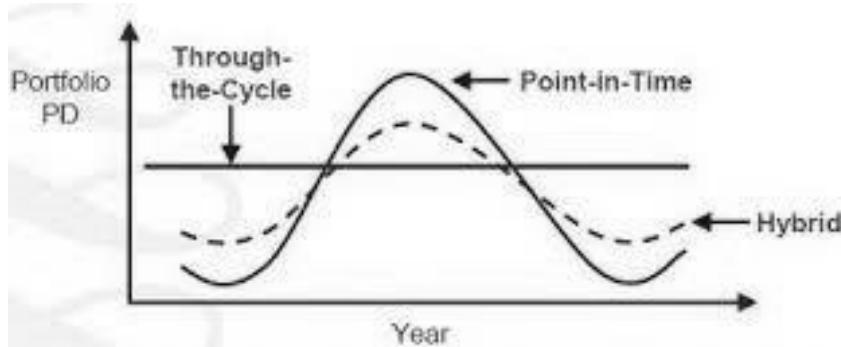
IFRS 9 EL calculation is expected to follow a PD * LGD * EAD approach, as per Basel. However, parameters are expected to be point in time and include forward looking expectations.

- ▶ Most firms are planning to leverage on existing Basel parameters and perform the required adjustments.
- ▶ In addition, there is a need for lifetime calculations for Stage 2/3, which is a relatively new challenge for banks.

Adjustments required when using Basel models as a starting point for IFRS 9



PiT vs. TtC – Note on the key differences between PiT and TtC



- The movement in Point-in-Time portfolio PD is a result of grade migration...NOT changes in grade level PD

While default rates move with the economic cycle, the behavior of PD depends on the 'rating philosophy' of the model

- Point-in-time:** Rating and PD estimate is based on current condition of the obligors' risk characteristics, typically including the economic environment. This should result in high rating migration frequency. Default rates within rating classes should remain stable.
- Through-the-cycle:** Obligor ratings are not influenced by short term risk characteristics. Ratings do not change frequently, default rates vary.
- Hybrid approach:** Mixture of both 'pure' philosophies. The rating system incorporates current condition elements of obligor idiosyncratic and systematic risks.

PiT rating model

- Model takes into account both **idiosyncratic** and **systematic** risk factors.
- Model output is correlated with the economic cycle.
- PDs/LGDs are representative for a short time horizon (i.e., one year)

TTC rating model

- Model takes into account only **idiosyncratic** risk factors.
- Model output is not correlated with the economic cycle.
- PDs/LGDs are representative for a long time horizon (i.e., average of full economic cycle)

Combination of Migration Matrix and PD (PIT) to assess PD (lifetime)

Calculation of PD for the period of more than one year is carried out by combining migration matrix and PD (PIT) vector

Migration matrix

- Probability of non-default is calculated for each rating class ($1-P_{Default}$)...

Рейтинг	Possibility of transition					$1-P_{Default}$
	P_A	P_B	P_C	$P_{Default}$ (empirical)		
A	87.9%	6.5%	3.3%	2.2%	97.8%	
B	8.5%	79.7%	5.3%	6.4%	93.6%	
C	2.3%	9.2%	63.1%	25.4%	74.6%	
Default	0%	0%	0%	100%		

Migration matrix between non-default ratings

- ... relative probability of transitions to non-default ratings is calculated (the sum of all probabilities is equal to 100%)

$$89.9\% = 87.9\% / 97.8\%$$

Рейтинг	Relative possibility of transition		
		P_B	P_C
A	89.9%	6.7%	3.4%
B	9.1%	85.2%	5.6%
C	3.1%	12.3%	84.6%

Transformed matrix

- Part of transformed matrix –PD (PIT) column
- Final normalized transition probabilities are determined by multiplying relative transition probabilities by the probability of a non-occurrence of default.

$$89\% = 89.9\% * 99.0\%$$

Рейтинг	Possibility of transition					$1-P_{Default}$
	P_A	P_B	P_C	$P_{Default}$ (PIT)		
A	89%	7%	3%	1.0%	99.0%	
B	9%	81%	5%	5.0%	95.0%	
C	2%	9%	59%	30.0%	70.0%	
Default	0%	0%	0%	100%		

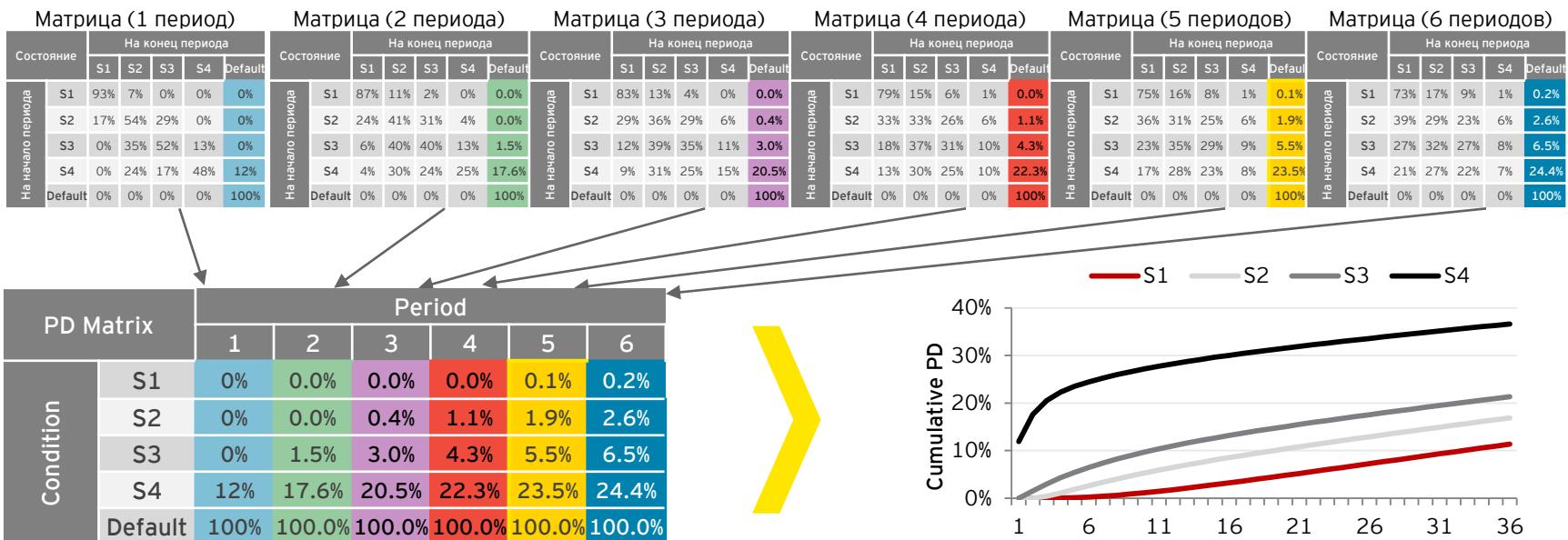
Assessment of lifetime PD for financial instrument

Multiplying the migration matrices to get the PD curve

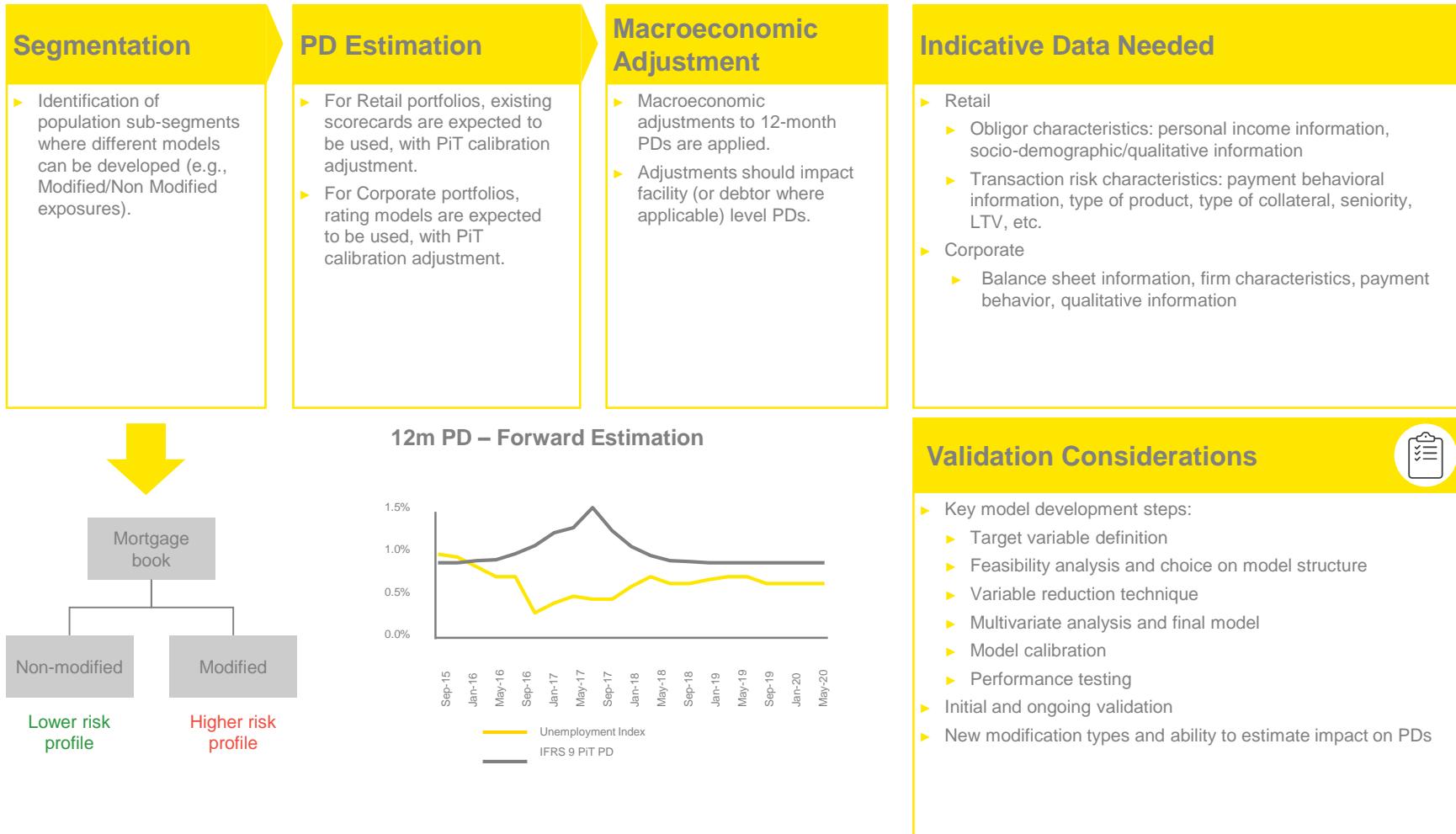
- The properties of Markov chains allow to calculate the probability of default over two periods (months) using the matrix M2
- In general, the probability of transition from one state to another for k periods is determined by the matrix M_k
- The last column in the final matrix reflects the probability of default for each rating.
- The PD curve is constructed as follows (example for the first six months):
- In the matrices M, M2, M3, M4, M5 and M6, the columns of PD are highlighted in color for the respective periods.
- These PD values for each state correspond to a point on the cumulative PD curve.

The approach to the calculation of the cumulative PD by Markov chain's properties is analogous for all segments, regardless of the selected state.

					Securities		Financial institutions		Intergroup loans	
					State 1 (S1)		Rating 1		Rating 1	
					State 2 (S2)		Rating 2		Rating 2	
					State 3 (S3)		Rating 3		Rating 3	
					State 4 (S4)		Rating 4		Rating 4	
					Default		Overdue of 30+		Overdue 30+	

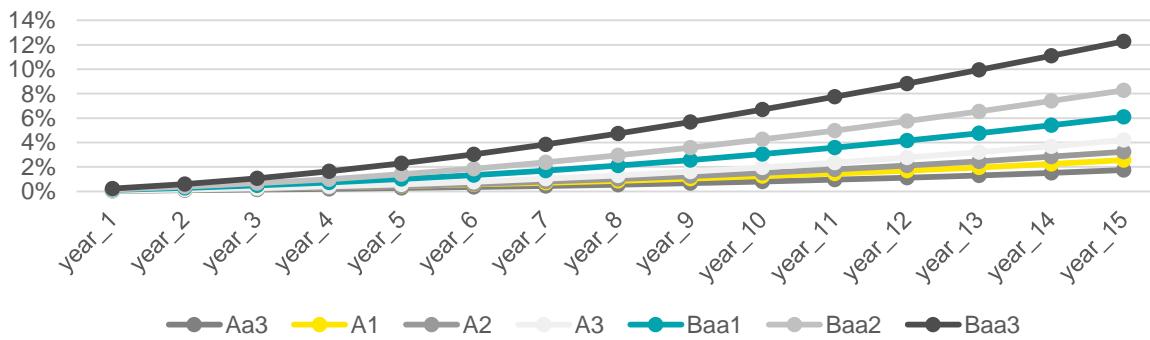


Key Modelling Aspects – ECL calculation: 12-month PD



Assessment of lifetime PD (taking into account correction of first year PD on macro forecast data)

	year_1	year_2	year_3	year_4	year_5	year_6	year_7	year_8	year_9	year_10	year_11	year_12	year_13	year_14	year_15
Aaa	0.00001%	0.001%	0.004%	0.01%	0.02%	0.04%	0.06%	0.08%	0.12%	0.16%	0.20%	0.26%	0.32%	0.40%	0.48%
Aa1	0.00002%	0.01%	0.03%	0.07%	0.11%	0.17%	0.23%	0.31%	0.40%	0.50%	0.61%	0.73%	0.87%	1.02%	1.18%
Aa2	0.00003%	0.02%	0.04%	0.08%	0.14%	0.20%	0.27%	0.36%	0.46%	0.57%	0.69%	0.83%	0.98%	1.15%	1.34%
Aa3	0.04%	0.09%	0.14%	0.21%	0.27%	0.35%	0.45%	0.55%	0.67%	0.80%	0.95%	1.12%	1.31%	1.52%	1.74%
A1	0.07%	0.14%	0.23%	0.33%	0.44%	0.56%	0.70%	0.86%	1.04%	1.24%	1.46%	1.71%	1.97%	2.26%	2.57%
A2	0.04%	0.11%	0.20%	0.31%	0.45%	0.61%	0.79%	1.00%	1.24%	1.50%	1.80%	2.12%	2.46%	2.84%	3.24%
A3	0.05%	0.14%	0.26%	0.40%	0.58%	0.79%	1.03%	1.31%	1.62%	1.97%	2.35%	2.76%	3.21%	3.69%	4.20%
Baa1	0.12%	0.29%	0.49%	0.73%	1.01%	1.34%	1.70%	2.11%	2.56%	3.06%	3.59%	4.16%	4.77%	5.42%	6.09%
Baa2	0.16%	0.38%	0.66%	1.00%	1.40%	1.85%	2.37%	2.95%	3.57%	4.25%	4.98%	5.75%	6.56%	7.40%	8.27%
Baa3	0.24%	0.61%	1.08%	1.64%	2.30%	3.04%	3.86%	4.74%	5.69%	6.69%	7.74%	8.83%	9.96%	11.11%	12.29%
Ba1	0.43%	1.09%	1.91%	2.86%	3.94%	5.11%	6.38%	7.73%	9.13%	10.58%	12.08%	13.59%	15.13%	16.67%	18.21%
Ba2	0.71%	1.74%	2.97%	4.37%	5.91%	7.57%	9.33%	11.15%	13.03%	14.94%	16.86%	18.78%	20.70%	22.59%	24.45%
Ba3	1.37%	3.08%	5.00%	7.08%	9.30%	11.62%	14.01%	16.44%	18.88%	21.32%	23.72%	26.08%	28.39%	30.63%	32.80%
B1	2.00%	4.53%	7.30%	10.24%	13.30%	16.42%	19.54%	22.63%	25.67%	28.63%	31.48%	34.23%	36.86%	39.37%	41.75%
B2	2.99%	6.69%	10.64%	14.73%	18.83%	22.88%	26.82%	30.60%	34.21%	37.63%	40.84%	43.86%	46.68%	49.32%	51.77%
B3	5.07%	10.70%	16.29%	21.72%	26.92%	31.83%	36.42%	40.68%	44.61%	48.22%	51.53%	54.56%	57.33%	59.86%	62.18%
Caa1	4.78%	11.32%	18.27%	25.12%	31.58%	37.53%	42.93%	47.77%	52.10%	55.96%	59.40%	62.47%	65.20%	67.65%	69.85%
Caa2	10.41%	21.24%	30.85%	39.11%	46.13%	52.05%	57.05%	61.29%	64.91%	68.03%	70.73%	73.08%	75.14%	76.96%	78.57%
Caa3	20.17%	36.99%	49.28%	58.22%	64.79%	69.73%	73.54%	76.56%	79.01%	81.04%	82.74%	84.20%	85.47%	86.57%	87.54%
Ca-C	32.52%	52.28%	63.78%	70.90%	75.60%	78.91%	81.37%	83.30%	84.86%	86.16%	87.27%	88.22%	89.06%	89.80%	90.46%
Default	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%



Key Modelling Aspects – ECL calculation: Lifetime PD

Segmentation

- Identification of population sub-segments where different models can be developed per segment (e.g., Modified/Non Modified exposures).

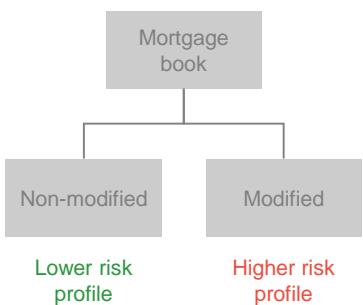
Determine Lifetime Profile incorporating macros

Approaches that are currently considered are:

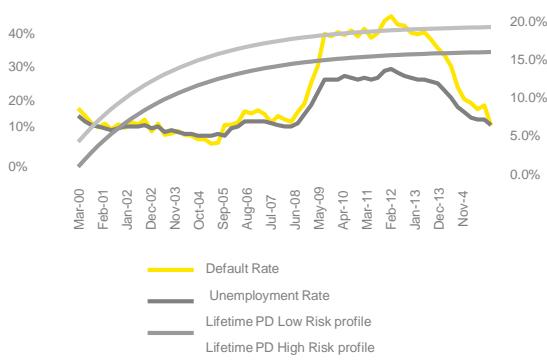
- Macro-linked Migration matrix:** Migration matrices based on Rating model outputs over a recent period. The output of portfolio-level macro models are also leveraged.
- Empirical Seasoning curve:** Apply survival techniques to determine a full lifetime by incorporating macroeconomic factors.
- Vintage Analysis:** Projections of base default rates (historical average of default rates) are derived and macro-adjustments are incorporated.
- Segment-level Lifetime Curves:** A lifetime curve for a segment is estimated and built on by exponentiation of macro-adjusted 12m PDs.

Indicative Data Needed

- Macro-linked Migration matrices
 - Observed Migration Matrices over recent periods
 - Historical availability of defaults
 - Macroeconomic Variables
- Vintage modelling and Empirical Seasoning curve
 - Historical availability of defaults and key portfolio segment drivers (e.g., Time on Book, Product type, Remaining Maturity, Loan to Value)
 - Macroeconomic variables
 - 12-month PD estimates from behavioral models to be used as a starting point



12m PD/Lifetime – Empirical Seasoning

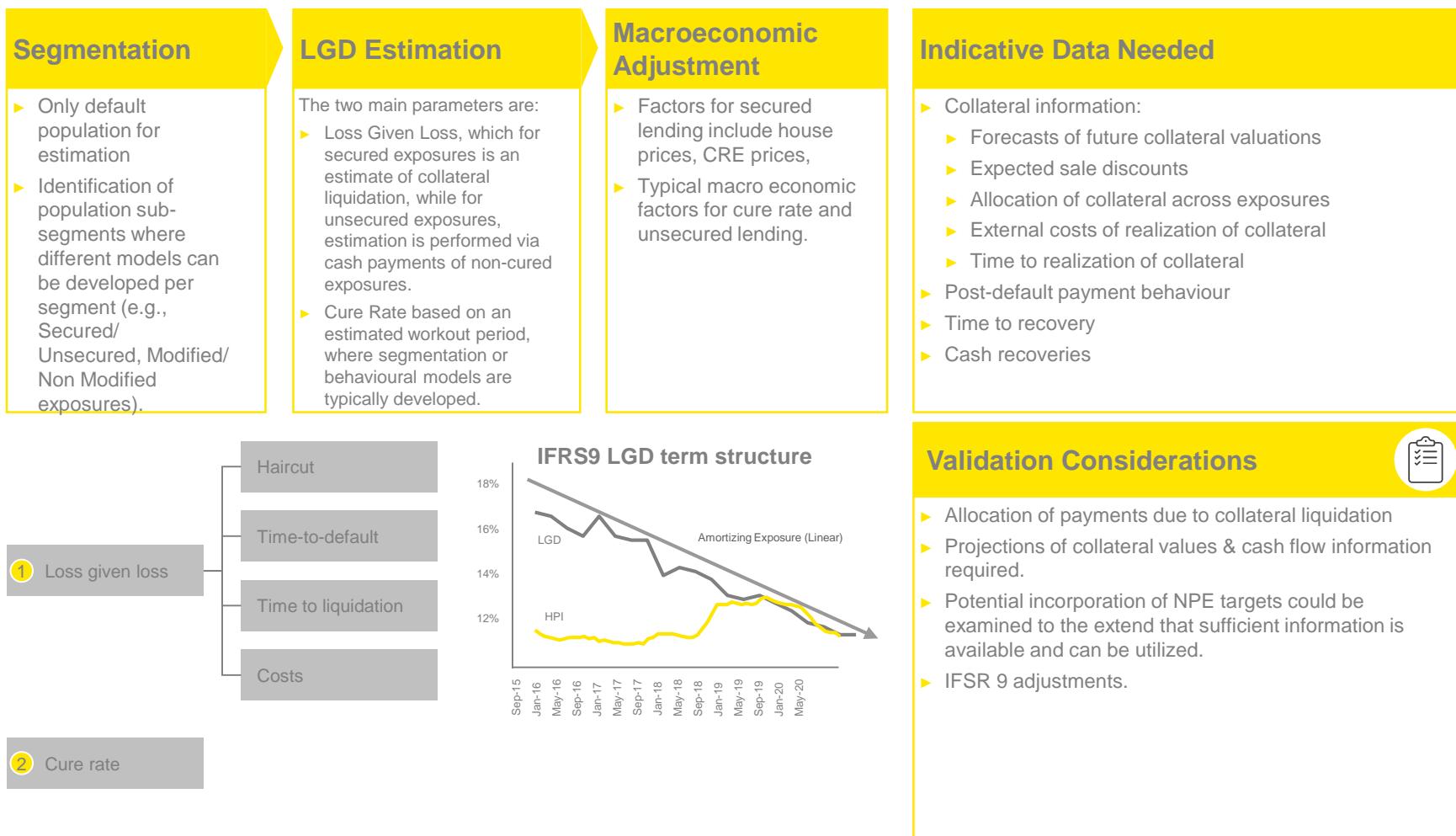


Validation Considerations



- Selection of approach largely depends on the portfolio type and data availability.
- All methods allow linkage to macroeconomic drivers and forecasts.
- For portfolios with low exposure or lack of data, alternative methodologies may be applied.
- Potential incorporation of non-performing exposure targets could be examined to the extent that sufficient information is available and can be utilized

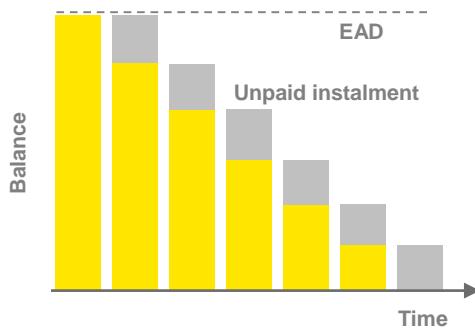
Key Modelling Aspects – ECL calculation: 12-month and Lifetime LGD



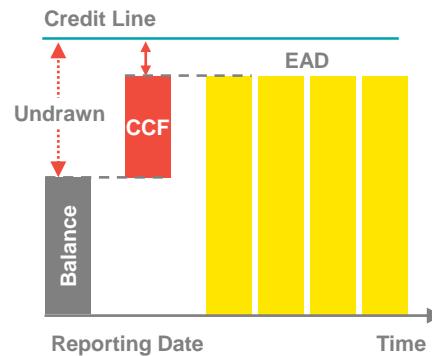
Key Modelling Aspects – ECL calculation: 12-month EAD

Segmentation	EAD Estimation	Macroeconomic Adjustment	Indicative Data Needed
<ul style="list-style-type: none">▶ Only default population for estimation▶ Identification of revolving product types where CCF needs to be estimated	<ul style="list-style-type: none">▶ Retail: statistical model (behavioural scorecards), based on default history and limit utilization, utilizing regression or segmentation methods.▶ Corporate: same approach as Retail (segmentation methods being adopted) for CCF estimation.	<ul style="list-style-type: none">▶ Pre-payments are likely to be impacted by economy	<ul style="list-style-type: none">▶ Retail<ul style="list-style-type: none">▶ Credit Limit, utilization information▶ Obligor and Product type characteristics▶ Transaction risk characteristics▶ Information on delinquency▶ Product type characteristics;▶ Corporate<ul style="list-style-type: none">▶ Same as above and in addition:▶ Balance sheet information▶ Firm characteristics

Fixed Term Product with 6 year maturity



Revolving Product with 5 year maturity



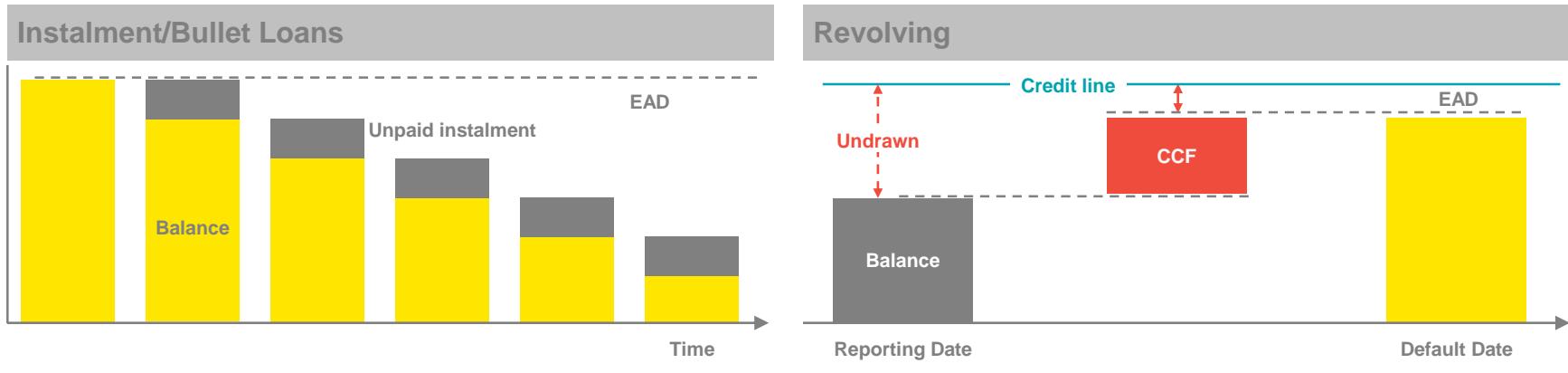
Validation Considerations



- ▶ Limit allocation for Corporate and Retail business exposures (given the complexity of the limit structure)
- ▶ Identification of committed and uncommitted limits
- ▶ Detailed amortization for fixed term loans needs to be considered as input to determine term structure EAD for the Lifetime ECL estimation

EAD Term Structure – Product specificities

EAD approaches



- ▶ Repayment schedule
- ▶ Parameters: Maturity
- ▶ Segmentation: product type
- ▶ Requirements on historical data: N/A

- ▶ Model for utilisation behaviour
- ▶ Parameters:
 - ▶ Credit Conversion Factor
- ▶ Segmentation:
 - ▶ Current account/credit card
 - ▶ Client segment (for CAs)
 - ▶ Rating
- ▶ Requirements on historical data:
 - ▶ contract-level balance and line
 - ▶ Transactions

Considerations: Macro-models for CCF, Treatment of negative observations (e.g., $CCF < 0$), Inactive/dormant accounts, Attrition/Prepayment (e.g., use of flat rate based on historical experience, expert judgment overlay or CRM models).

Expected credit losses (ECL) measurement

Illustrative example

Credit Contract

- Reporting date: 01.09.2015
- Portfolio: Legal Entities
- Date of origination: 30.09.2014
- Repayment date: 30.07.2019
- Current liability: 200 mln. UAH.
- Past due (days): 0
- Impairment indicators: no
- Rating at the date of origination: P1
- Rating at the reporting date: P3
- PD: 5.78%
- LGD: 58.45%

Calculation of lifetime loan loss provisions

Period (month)	LGD	EIR	Payment(mln.)	PD cmlt
1	58.45%	14.20%	4.2	0.48%
2	58.45%	14.20%	4.2	0.96%
3	58.45%	14.20%	4.2	1.45%
4	58.45%	14.20%	4.2	1.93%
...
55	58.45%	14.20%	4.2	29.54%
56	58.45%	14.20%	4.2	29.86%
57	58.45%	14.20%	4.2	30.17%
58	58.45%	14.20%	4.2	30.49%

IAS 39

Approach to loan loss estimation

IFRS 9

- No impairment indicators observed, so the liability of a borrower is not impaired
- The amount of loan loss provisions:

$$\begin{aligned}
 Provisions_{IAS\ 39} &= Exposure \cdot PD \cdot LIP \cdot LGD \\
 &= 200 \text{ mln. UAH.} \cdot 5.78\% \cdot 0.5 \cdot 58.45\% \\
 &= 200 \text{ mln. UAH.} \cdot \mathbf{1.69\%} \approx 3.4 \text{ mln. UAH.}
 \end{aligned}$$

- Credit risk has increased significantly – Stage 2
- The **lifetime** loan loss provision:

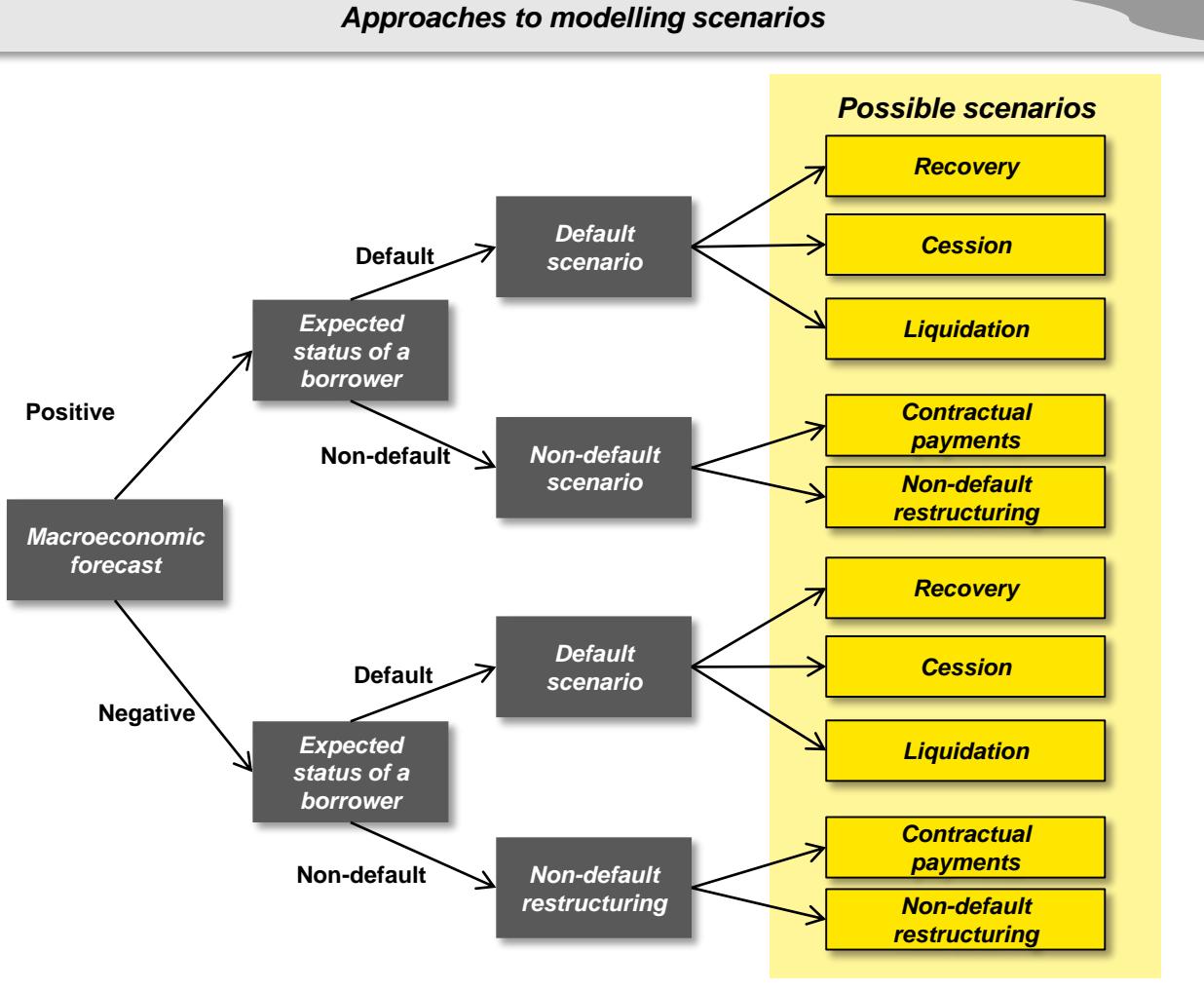
$$\begin{aligned}
 Provisions_{IFRS\ 9} &= LGD \cdot \sum_{K=1}^N \left(PD_{t_k}^{cmlt} \cdot \frac{CF_{t_k}}{(1 + EIR)^{t_k}} \right) \\
 &= 200 \text{ mln. UAH.} \cdot \mathbf{9.7\%} \approx 20 \text{ mln. UAH.}
 \end{aligned}$$

Expected credit losses (ECL) measurement based on scenario approach

Example

Estimation of expected losses

- Loan loss allowance measurement is based on probability-weighted estimates of credit losses at possible scenarios
- Different (at least 2) outcomes have to be accounted in the estimate of expected losses on individual basis (considering predicted future events)



2

Significant increase in credit risk

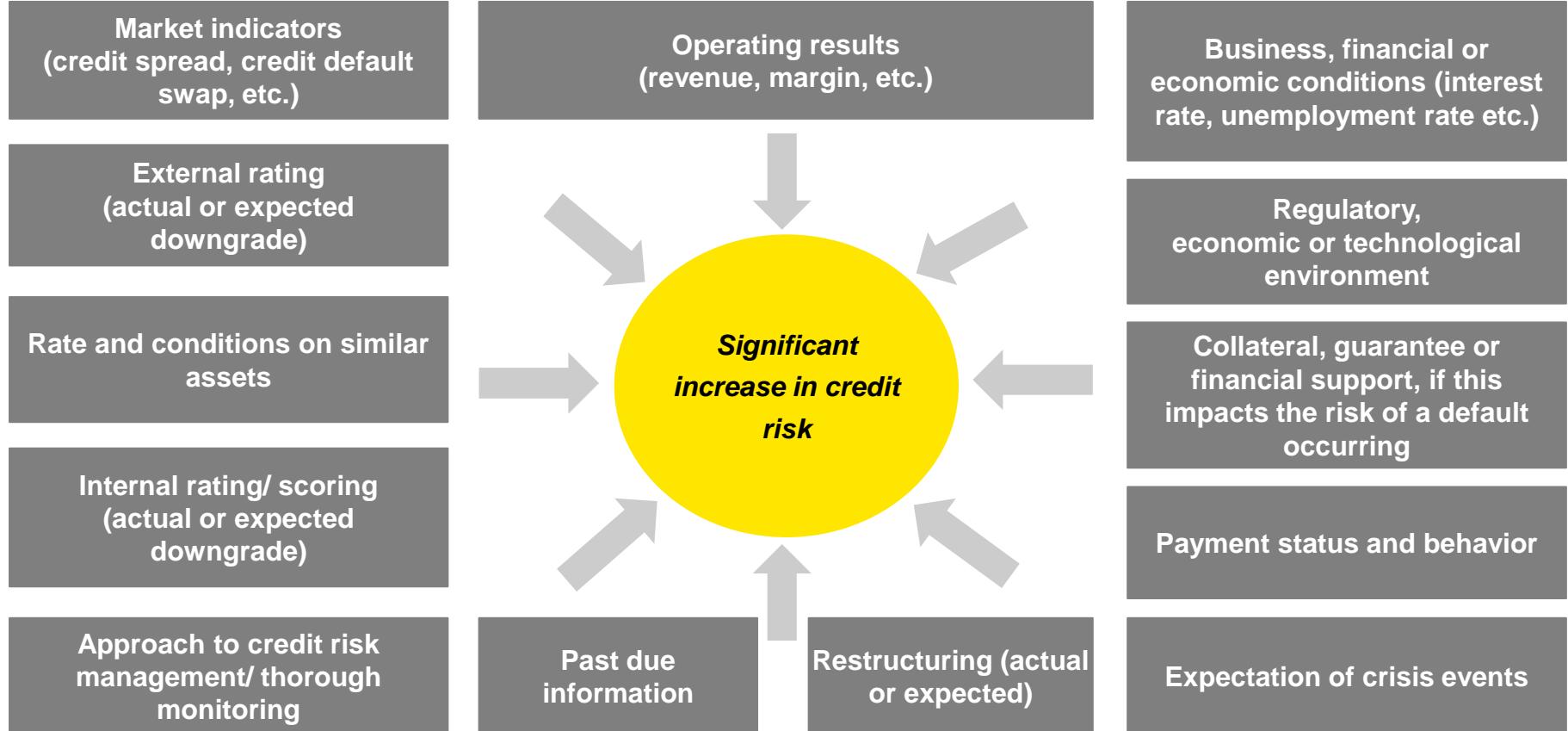
Significant increase in credit risk

Specific requirements

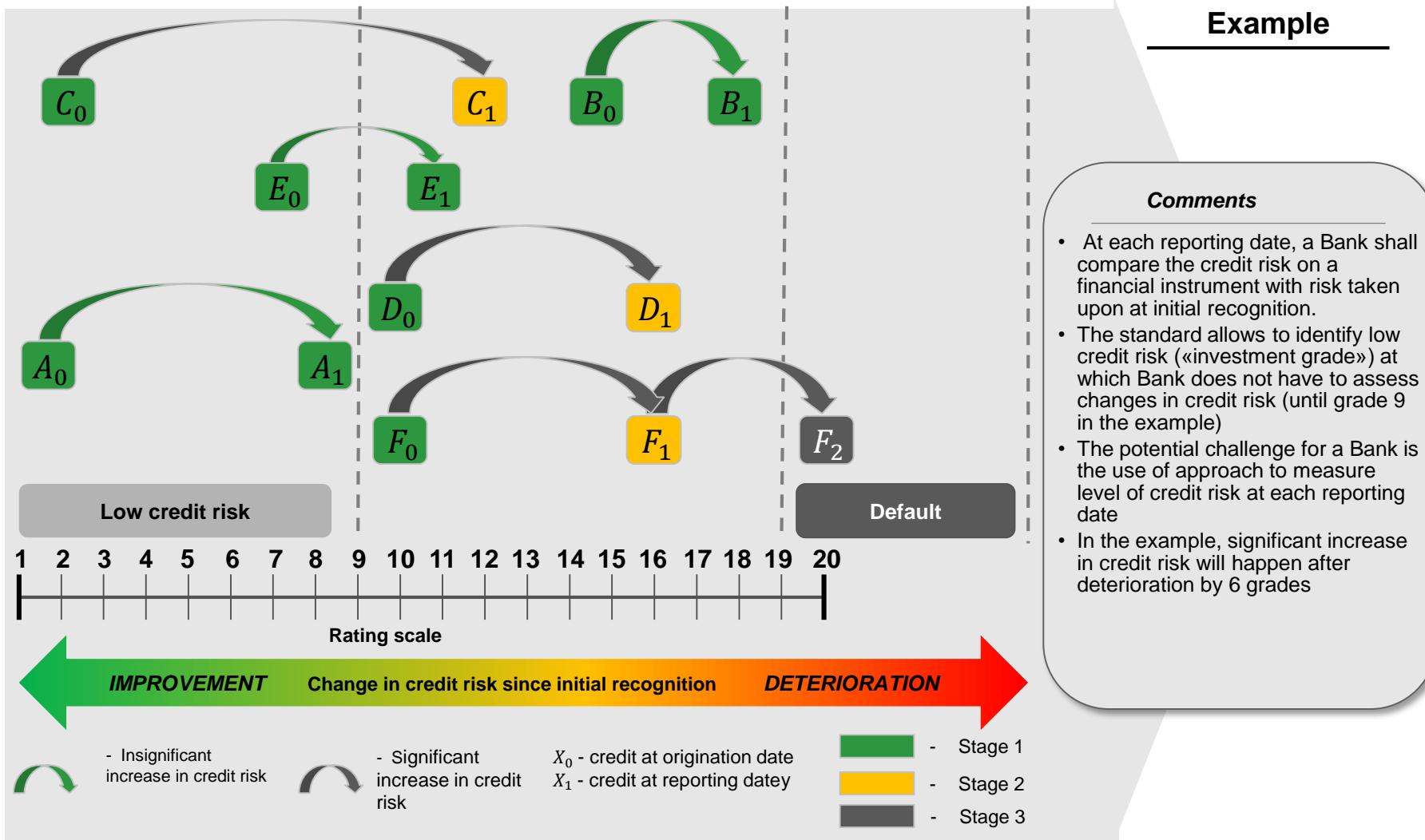
Increase in credit risk

- The key factor triggering transition from 12-month expected credit losses to lifetime expected credit losses
- Has to be indicative of the risk of default occurring
- Not of the change in expected credit losses level (collateral is not taken into consideration)
- Has to be identified prior to occurrence of default or before the time when a financial asset becomes problematic
- The standard does not suggest any **specific or automated approach**
- Acceptable approaches may differ dependent on complexity of organizational structure, financial instruments and data availability
- Implies **multi-factor and complex analysis**
- Based on reasonable and supportable information, available without undue cost or effort and
- That is relevant to a specific financial instrument, portfolio, part of a portfolio of a group of portfolios.
- A Bank need not undertake an exhaustive search for information
- **Major disclosure requirements**
- Parameters, approaches, judgments, reasons for decrease

Non-exhaustive list of factors or indicators in assessing significant increase in credit risk



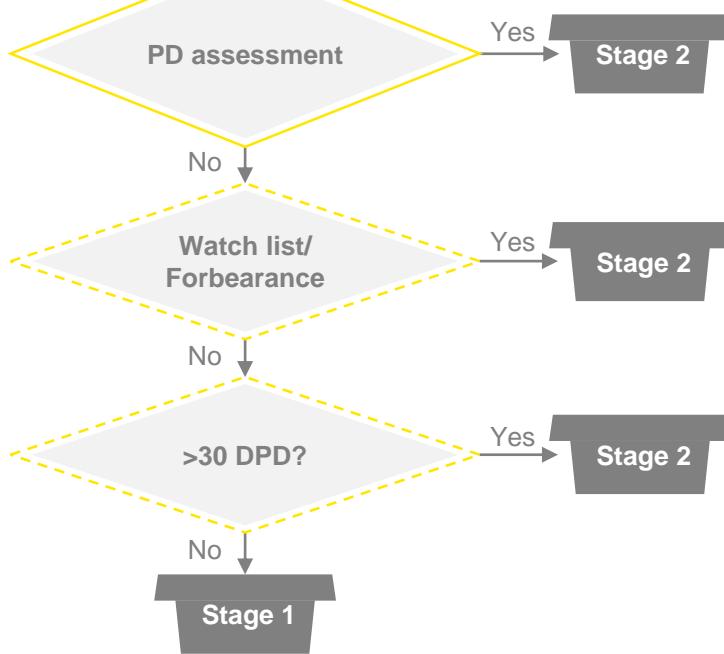
Example of significant increase in credit risk



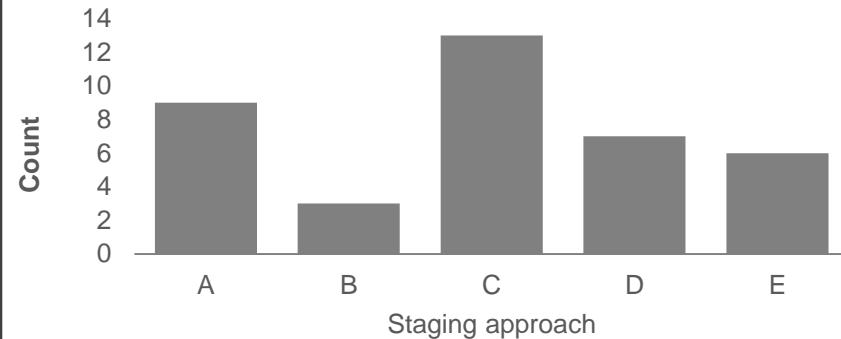
Staging – Approach simplification

Simplifications

- ▶ Use change in 12-month risk as approximation for change in lifetime risk
- ▶ Set transfer threshold by determining maximum initial credit risk
- ▶ Low credit risk – equivalent to ‘investment grade’



Market insight



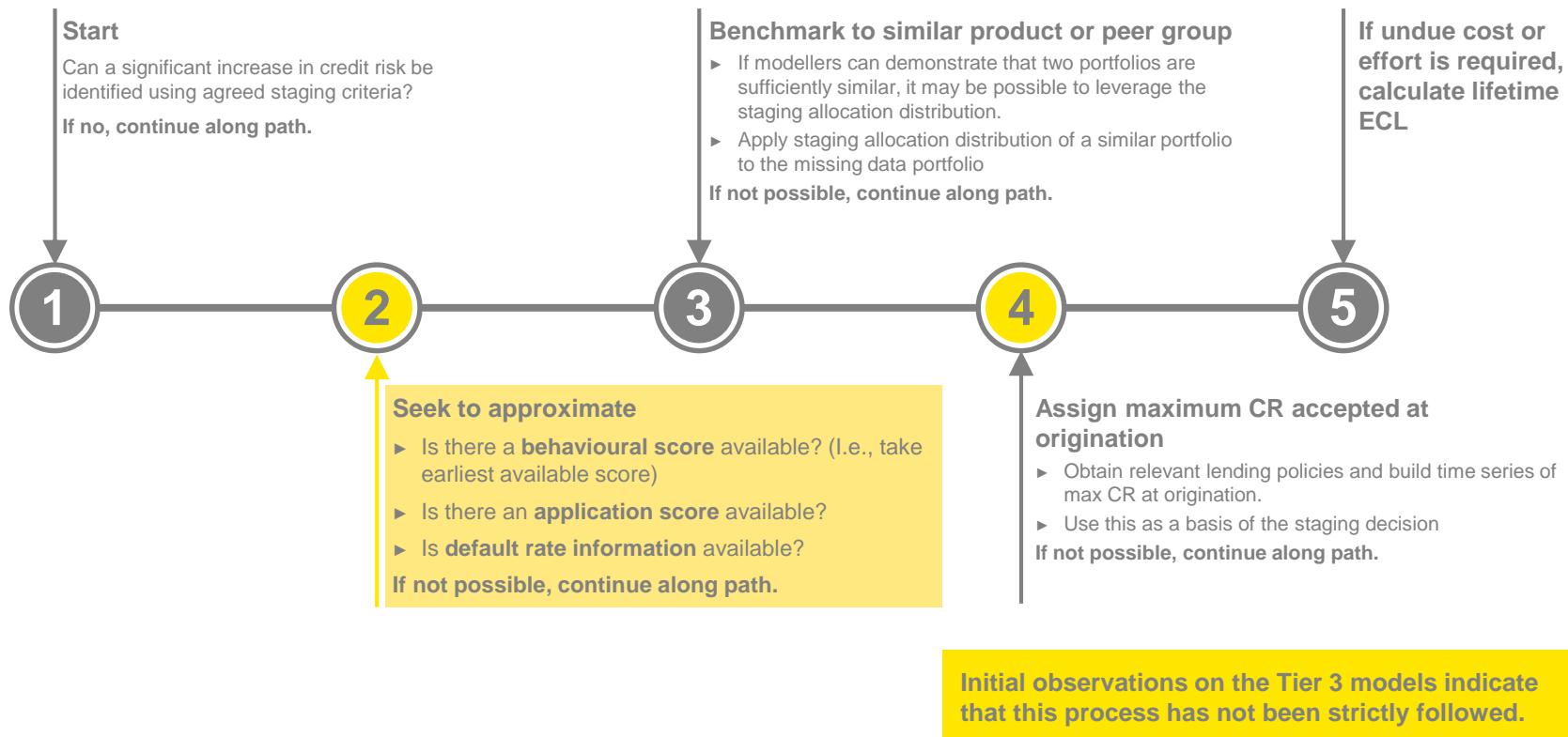
Source: EY IFRS 9 impairment banking Survey – 2016

- ▶ A: PD delta (e.g., + xx bps)
- ▶ B: PD multiple (e.g., PD*xx), or a number of notches for scores or rating (e.g., x notches out of a XX scale)
- ▶ C: A combination of ‘delta’ and ‘multiple’ approaches – with both criteria to be met to trigger a transfer to stage 2
- ▶ D: A combination of ‘delta’ or ‘multiple’ approaches, with at least one criteria to be met to trigger a transfer to stage 2
- ▶ E: Other

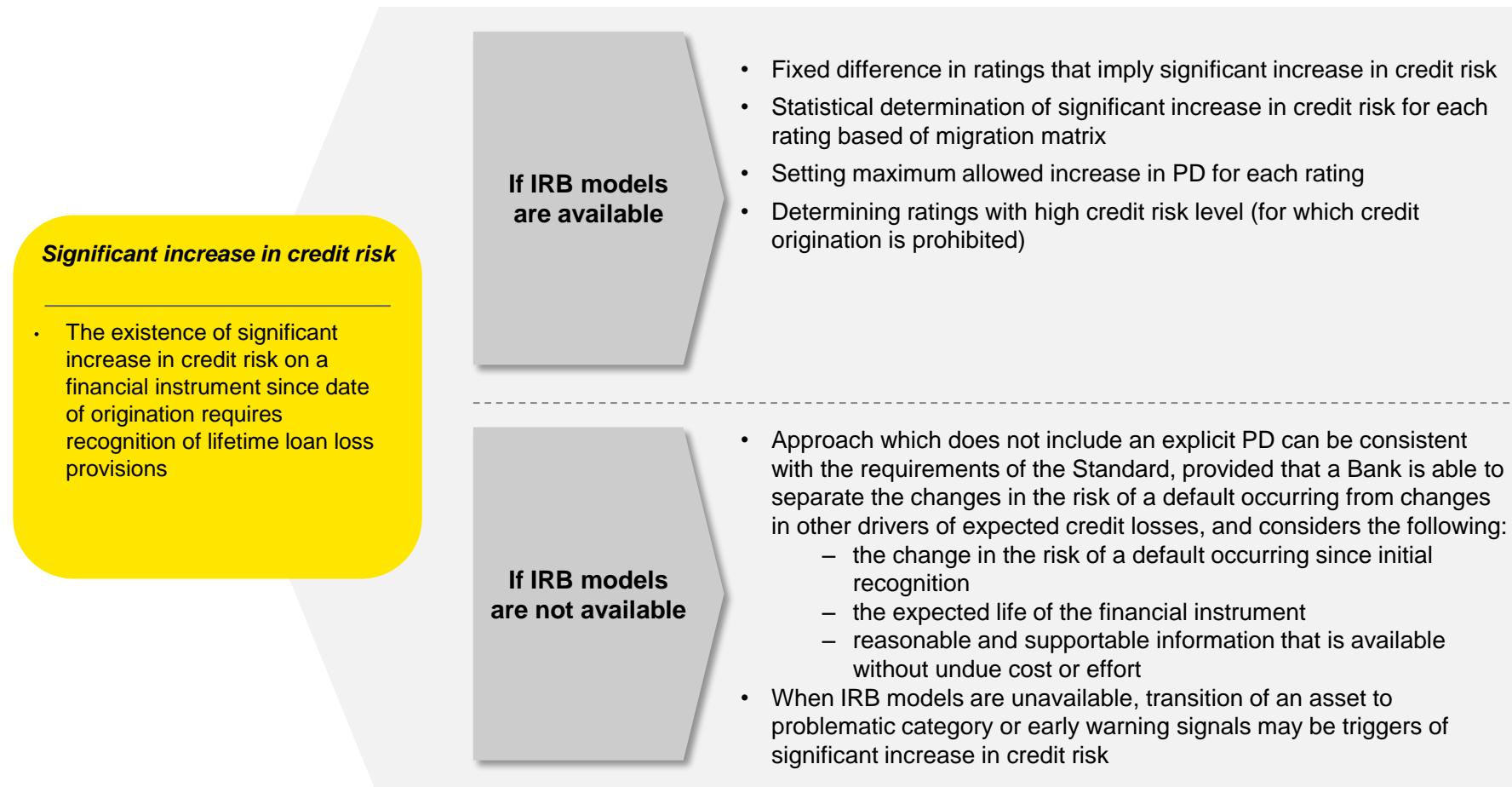
Transitional Arrangements: Missing PD at origination

Dealing with missing origination data

When it is not possible to determine the PD at origination, modellers should consider the following options:

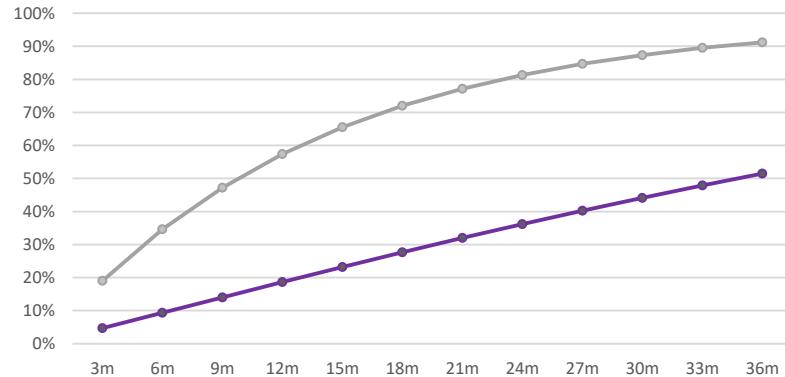


Possible approaches to estimate significant increase in credit risk

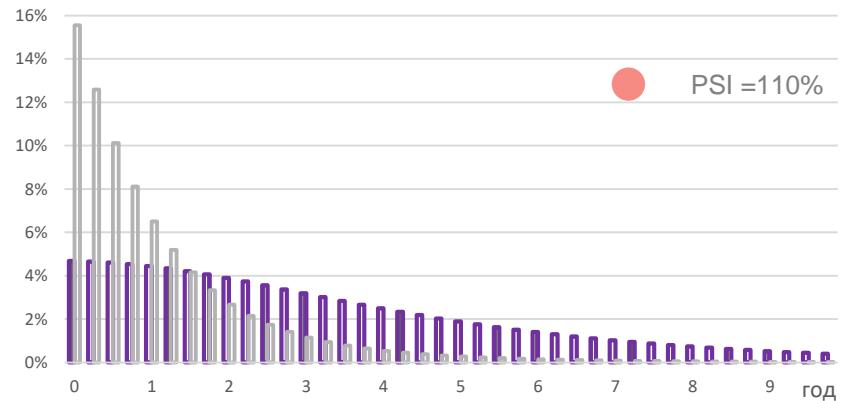


Assessment of significance in Credit risk

Cumulative PD curves



Distribution function



Metric to assess significance

- Population Stability Index (PSI) was chosen as the comparison metric of the two distribution functions of the cumulative probability of default
- This metric evaluates the “similarity” of two density functions.
- This metric can also be used to evaluate jumps in ratings for a significant increase in credit risk.

$$PSI_{rating\ i, rating\ j} = \sum_n \left(Marginal\ PD_n^i - Marginal\ PD_n^j \right) * \ln \left(\frac{Marginal\ PD_n^i}{Marginal\ PD_n^j} \right)$$

Where n - number of time steps

Выбор порогового значения и результаты

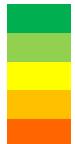
- PSI is higher in a pair of ratings, the greater the difference in the growth rate of the cumulative probability of default and the greater the difference in the level of credit risk
- The following threshold values used in market practice for model validation were used for analysis:

PSI <= 10%	low credit risk differences
10% < PSI <= 15%	moderate credit risk differences
15% < PSI <= 20%	
20% < PSI <= 25%	
PSI > 25%	High credit risk differences

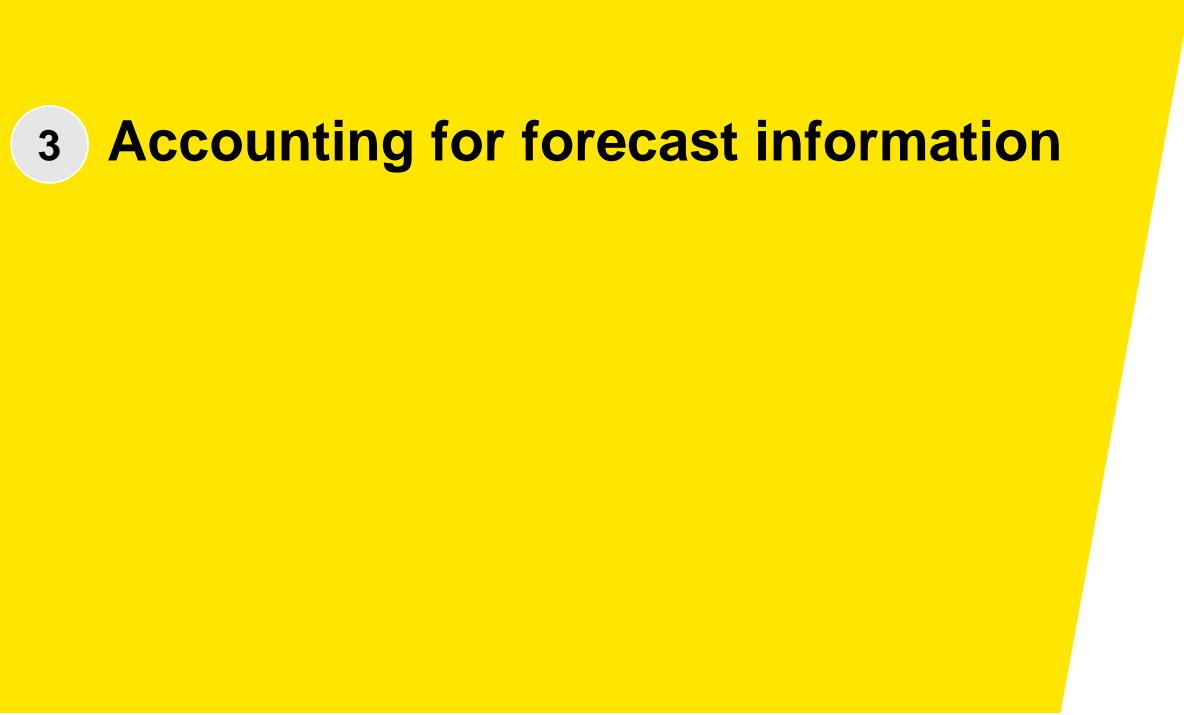
Assessment of significance in Credit risk

External ratings SICR matrix

Изменение рейтинга с/ до :	Aaa	Aa1	Aa2	Aa3	A1	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Ba3	B1	B2	B3	Caa1	Caa2	Caa3	Ca-C
Aaa	0%	1%	1%	2%	5%	6%	9%	17%	26%	45%	75%	111%	165%	226%	302%	400%	456%	597%	783%	916%
Aa1	1%	0%	0%	1%	2%	3%	5%	10%	16%	30%	54%	82%	125%	174%	236%	318%	361%	486%	657%	791%
Aa2	1%	0%	0%	0%	1%	2%	4%	9%	15%	28%	50%	77%	119%	167%	227%	306%	348%	468%	634%	765%
Aa3	2%	1%	0%	0%	0%	1%	2%	6%	11%	22%	41%	64%	98%	137%	185%	242%	282%	348%	432%	480%
A1	5%	2%	1%	0%	0%	0%	1%	3%	7%	16%	33%	52%	82%	117%	160%	212%	249%	310%	390%	438%
A2	6%	3%	2%	1%	0%	0%	0%	2%	5%	13%	28%	46%	74%	108%	150%	202%	238%	304%	392%	447%
A3	9%	5%	4%	2%	1%	0%	0%	1%	3%	9%	22%	38%	64%	95%	135%	184%	217%	282%	369%	425%
Baa1	17%	10%	9%	6%	3%	2%	1%	0%	1%	5%	14%	27%	48%	75%	108%	151%	180%	237%	314%	365%
Baa2	26%	16%	15%	11%	7%	5%	3%	1%	0%	2%	8%	19%	37%	60%	90%	129%	156%	211%	286%	337%
Baa3	45%	30%	28%	22%	16%	13%	9%	5%	2%	0%	3%	9%	22%	40%	65%	99%	122%	172%	245%	296%
Ba1	75%	54%	50%	41%	33%	28%	22%	14%	8%	3%	0%	2%	10%	22%	41%	68%	87%	132%	199%	249%
Ba2	111%	82%	77%	64%	52%	46%	38%	27%	19%	9%	2%	0%	3%	11%	25%	47%	62%	102%	165%	214%
Ba3	165%	125%	119%	98%	82%	74%	64%	48%	37%	22%	10%	3%	0%	3%	11%	26%	38%	71%	126%	172%
B1	226%	174%	167%	137%	117%	108%	95%	75%	60%	40%	22%	11%	3%	0%	3%	13%	21%	49%	100%	146%
B2	302%	236%	227%	185%	160%	150%	135%	108%	90%	65%	41%	25%	11%	3%	0%	4%	9%	30%	76%	120%
B3	400%	318%	306%	242%	212%	202%	184%	151%	129%	99%	68%	47%	26%	13%	4%	0%	1%	13%	49%	88%
Caa1	456%	361%	348%	282%	249%	238%	217%	180%	156%	122%	87%	62%	38%	21%	9%	1%	0%	10%	45%	88%
Caa2	597%	486%	468%	348%	310%	304%	282%	237%	211%	172%	132%	102%	71%	49%	30%	13%	10%	0%	13%	40%
Caa3	783%	657%	634%	432%	390%	392%	369%	314%	286%	245%	199%	165%	126%	100%	76%	49%	45%	13%	0%	9%
Ca-C	916%	791%	765%	480%	438%	447%	425%	365%	337%	296%	249%	214%	172%	146%	120%	88%	88%	40%	9%	0%



PSI <=10%
 10% < PSI <= 15%
 15% < PSI <= 20%
 20% < PSI <= 25%
 PSI >25%



3 Accounting for forecast information

Accounting for forecast information to assess expected credit losses and estimate credit rating of a borrower

Necessary information

IAS 39

Information about past events

- According to IAS 39, a Bank shall account only for incurred losses. Losses that are expected to be the result of future events are not recognized regardless of their probability
- All calculations were based on past and current data and did not include possible future changes of a debtor's credibility or changes of economic conditions
- According to IFRS 9, a Bank shall also use historic data during assessment of expected credit losses. Data on past events shall only be a starting point for borrower's credibility assessment

Information about current conditions

IFRS 9

Reasonable and supportable forecasts

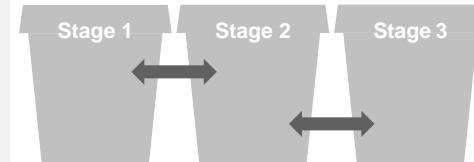
- According to IFRS 9, a Bank shall account for all **expected** credit losses
- All reasonable and supportable information about **forecasts of future economic conditions** shall be considered during assessment of expected credit losses and assessment of change in probability of default occurring
- Possible options to **accounting for forecast information** may be:
 - Analysis of economic data used for budgeting and capital management
 - Calculation of capital adequacy ratio, stress-testing and information used for Basel II

Approaches to accounting for forecast information for IFRS 9

Process	Main concept	Necessary steps	
Borrower's level	<ul style="list-style-type: none">Rating review allows to take into account the changes in the current and projected state of the borrower (off-schedule monitoring)Rating update on the basis of:<ol style="list-style-type: none">Deviations of the rating forecast from current value due to change of macroeconomic factors and financial performance in the context of the industryExpected changes in the financial condition of a borrower	<ul style="list-style-type: none">Ensuring the relevance and correctness of PD ratingsEnsuring timely account for influence of industry and macroeconomic trends on financial condition of the borrower	
Regression	Borrower's level/portfolio level	<ul style="list-style-type: none">Adjusting the allowance amounts / individual parameters, used for the calculation of provisions (individual or average of the portfolio), based on the results of regression analysis	<ul style="list-style-type: none">Determining significant macroeconomic factors and the approach to defining adjusting indicators for provision purposes
Expert	Borrower's level/portfolio level	<ul style="list-style-type: none">Adjusting the provisions/ individual parameters used to calculate the provisions on the basis of expert opinion	<ul style="list-style-type: none">Determining the minimum criteria that show the need for adjustmentsEnsuring consistent use of adjustmentsOrganizing the approval process of adjustments (decision-making levels and authorities)

Probability Weight of Scenarios

- ▶ The ECL calculation should be automated and iteratively performed under alternative macroeconomic scenarios. Basic and stress scenarios could be then be applied following market and local regulatory practices.
- ▶ Probability weights could be applied to the different scenarios for the calculation of the total Expected Loss.
- ▶ Depending on the type of the models to be used for IFRS9 purposes, different methodologies can be used for the calculation of the total Expected Loss.



Stage Allocation

- ▶ Stage Allocation is based on the **weighted average LT PD** to reflect potential future outcomes
- ▶ Weighted Average LT PD is compared against the threshold defined by the Transfer Criteria
- ▶ The account is **clearly allocated to a unique Stage**

ECL calculation

- ▶ 12m or LT ECL is calculated separately for each scenario considered

Transfer Criteria= LT PD Threshold 20%/W = Probability Weighted Value

Scenario	Probability	12m PD	LT PD	LGD	EAD	12m ECL	LT ECL	Stage
A	30%	4%	5%	60%	1000	24	30	1
B	45%	13%	17%	60%	1000	78	102	1
C	25%	17%	22%	60%	800	82	106	2
W 12m PD		W LT PD		W LGD		W EAD		
		11 %		15%		60%		950

The account is allocated at stage 1 as the W LT PD is 15%

The 12m ECL is used based on the Stage:

$$\text{ECL} = 30\% \times 24 + 45\% \times 78 + 25\% \times 82 = 62.8, \text{ or LT ECL}$$

$$\text{ECL} = 30\% \times 30 + 45\% \times 102 + 25\% \times 106 = 81.4$$

Alternatively, the 12m ECL is

$$\text{ECL} = 11\% \times 60\% \times 950 = 62.7, \text{ or LT ECL is}$$

$$\text{ECL} = 15\% \times 60\% \times 950 = 85.5$$

Mathematical model approaches to accounting for forecast information for IFRS 9

Areas for improvement

- During PD estimation, a Bank shall consider all reasonable and supportable forecast information about future events that is available without undue cost or effort

Possible approaches

1 Single-factor model

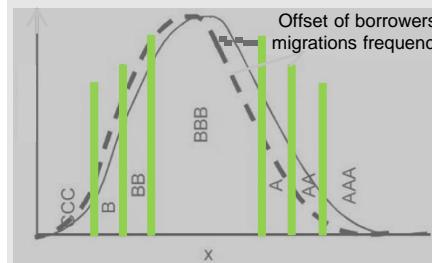
- Probability of default estimate based on Merton model
- An assets correlation coefficient and a factor reflecting the state of the economy are used for the forecast
- Factor reflecting the state of the economy may be a function of several macroeconomic indicators

$$p_i = \phi \left[\frac{\phi^{-1}(p_\mu) - \sqrt{\rho}Z}{\sqrt{1-\rho}} \right]$$

p_μ – PD_TTC
 ρ – assets correlation coefficient
Z – a factor reflecting the state of the economy

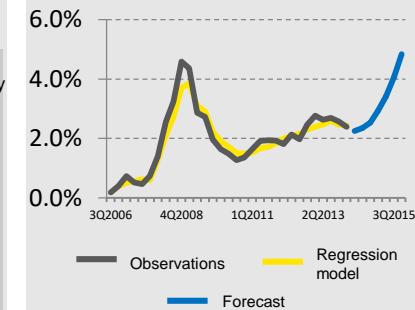
2 Approach with the use of credit index

- Use of adjusted migration matrix for assessment of a forecast value of default probability
- Forecast PD value is calculated as probability-weighted PD of a portfolio of borrowers, received from adjusted migration matrix
- Adjustment coefficient of migration matrix may be assessed by regression analysis



3 Linear regression

- Finding a direct dependence of the probability of default on macroeconomic factors
 $PD = a + b_1 * GDP_t + b_2 * Unp_t + \dots$
- A variety of mathematical transformations of PD values and regression factors may be used for the best modelling results



4

Simplified approach and approach for purchased or originated credit-impaired financial assets

Expected credit losses model

Exceptions from general approach

Simplified approach	Approach for purchased or originated credit-impaired financial assets
<ul style="list-style-type: none">• Obligatory use for trade receivables or contract assets (under IFRS 15)• In accounting policy, a Bank may choose to use simplified or general approach for trade receivables containing a significant financing component and lease receivables (under IAS 17)• No need for organizing tracking changes of credit risk level, but• Loss provisions have to be recognized at a lifetime of an instrument	<ul style="list-style-type: none">• Objective evidence of impairment at a recognition date• Effective interest rate, adjusted for credit risk level• Loan loss provision is created based on the amortised cost of the financial asset from initial recognition (not 12-month ECL)

Example: Approach for originated credit-impaired financial assets – calculation of EIR, adjusted for credit risk

Illustrative example

Input data

A Bank acquired a 5-year loan, which is impaired, at price CU4300, while the loan was originally issued at CU5000 at 20% interest rate, according to contractual terms. Transaction costs totaled CU100.

Expected cash flow, CU	Time to maturity, years
1 000	1
1 000	2
1 000	3
1 000	4
6 000	5

In case if the loan was not impaired, the EIR would be calculated on the basis of the contractual cash flows and the book value before provisions deduction: CU5100 (Including transaction costs CU100.):

$$5100 = \sum_{i=1}^5 \frac{1000}{(1 + \text{ЭПС})^i} + \frac{5000}{(1 + \text{ЭПС})^5}$$

and would amount to **19,34%**

However, due to the fact that the loan is subjected to credit impairment at initial recognition, it is necessary to determine the **adjusted effective interest rate on the basis of expected cash flows**

Expected cash flow, CU	Time to maturity, years
800	1
800	2
800	3
800	4
4 800	5

EIR adjusted to credit risk is calculated **on the basis of expected cash flows** and the carrying amount less impairment losses recognized on the acquisition of the loan ($5100 - 700 = 4400$ CU)

$$4400 = \sum_{i=1}^5 \frac{800}{(1 + \text{ЭПС})^i} + \frac{4000}{(1 + \text{ЭПС})^5}$$

and equals **17,62%**

5

Data Requirements

Review of data required for IFRS 9

1 Historical data

- Data for the entire lifetime of the financial instrument, such as: ratings at each reporting date and the date of issuance, the credit quality of the borrower, the number of days post due, the availability and value of collateral, and other information about the borrower and the loan servicing

4 Data about collateral

- Data about collateral for all loans, type of collateral, value of collateral and statistics about selling the collateral
- It is necessary to take into account the possible changes in the value of collateral over time

2 Forecasting information

- Predictions of macroeconomic parameters, that affect the state of the portfolio, such as: GDP, unemployment rate, the cost of oil and other information that may affect the state of the portfolio or borrower in the future

5 Information about financial instruments

- In addition to general information about the loans and borrowers, we need more information: cash flow statistics, effective interest rate, segment of the client, average lifetime of the instrument (taking into account early repayment)

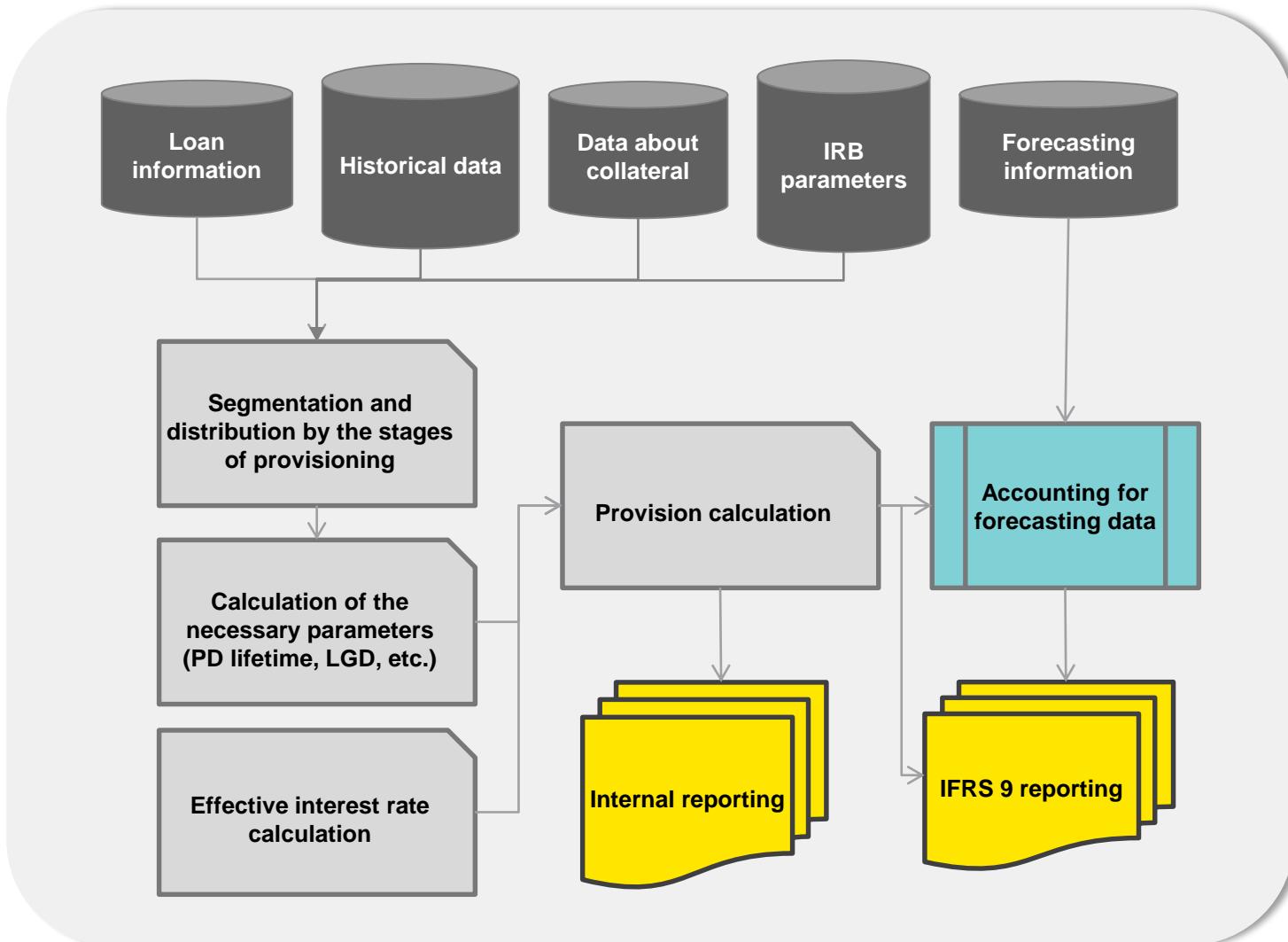
3 Risk parameters

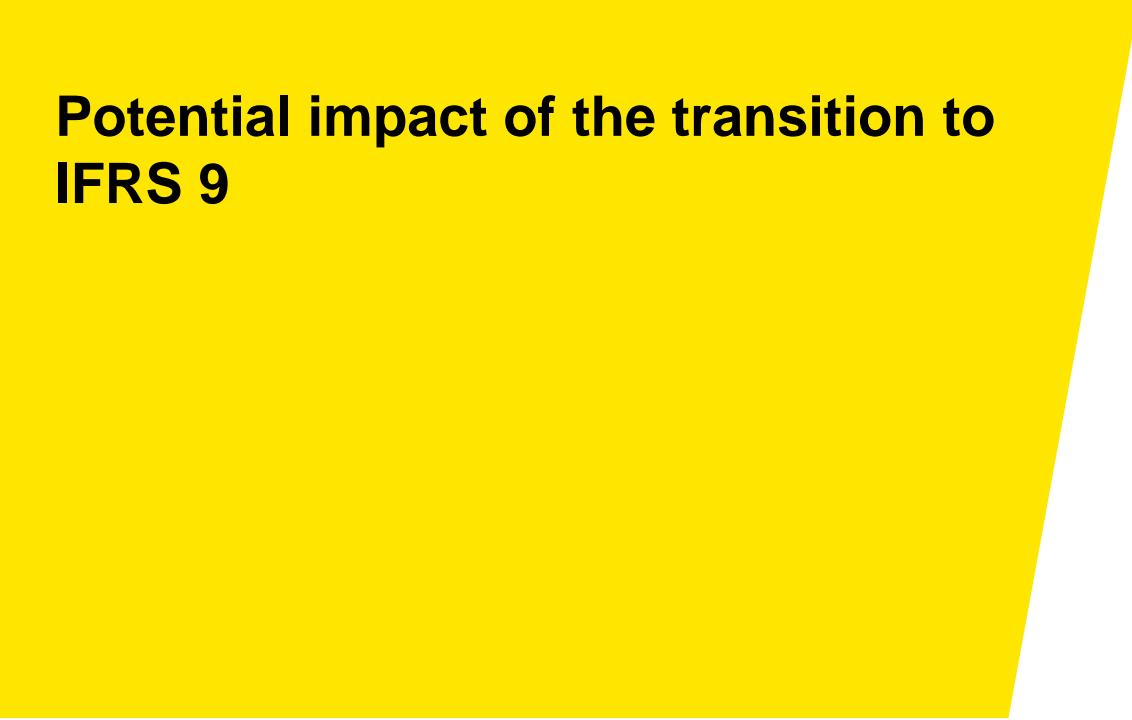
- Data on the probability of default (PD), loss given default (LGD), and other parameters that are used in the calculation of provisions
- Risk parameters must be calibrated in accordance with the IFRS 9 requirements

6 Other information

- Information about the state of the borrower, such as: triggering of warning signals, getting into the watch list, restructuring of the loan and other relevant information

Simplified scheme of provision calculation under IFRS 9





Potential impact of the transition to IFRS 9

Operating model as part of impairment model

Allocation of functions

Function	Risks	Reporting	Business	Collection	Econ. Dep-t	IT
Developing methodology	✓	✓				
Creating a data mart for the calculation	✓					✓
Developing a calculation module	✓					✓
Providing forecasting economic information					✓	
Defining forecasting cash flows			✓	✓		
Calculating provisions	✓	✓				
Forecasting provisions	✓					
Expert evaluation	✓					

Example

Key findings

- IFRS 9 approach to loan loss provisioning assumes measurement of expected losses, as well as the use of credit risk parameters.
- Thus, in practice, development of provisioning models and calculation of provisions is carried out using the resource base of Risks unit.
- Moreover, due to requirements for accounting forecasting information, IFRS 9 assumes bigger involvement of business units and Economic Department

Preliminary assessment of changes in provisions after transition to IFRS 9

Executive summary

1 IASB survey ** (2013)

- Study was conducted by the IASB, based on 15 respondents from different geographical areas and with different levels of complexity of risk-management systems. The study involved financial and leasing companies, regulated and not regulated by Basel international and regional organizations.
- Analysis was performed on the basis of loan portfolio and investments in debt securities.

Analysis results*

The majority of study participants experienced a significant increase in provisions during the transition to IFRS 9 relatively current IAS 39 provisions

Portfolio	Change in provisions
All portfolios (excluding mortgages)	25-60%
Mortgage	30-250%

2 EY assessment for British banks (2013)

- Four major British banks were involved in the analysis
- Analyzed loan portfolios under included loans and advances to customers and loans and advances to banks (portfolio size from 460 to 1100 billion £ by the end of 2012)
- The share of NPL (overdue 90+ days or the availability of other signs of impairment) in the total loan portfolio ranged from 3.4 to 9.4%, provisioning rate ranged from 1.5 to 4%

Expected increase in the amount of provisions for some banks totaled 19-49%, consolidated effect for all banks - about 30%.

Main factors affecting the growth of the provisions:

- **The level of conservatism**, used in IAS 39 models (e.g., the LIP value)
- **The credit quality of the considered portfolio**. The worse the credit quality of the portfolio, the more provisions is created in accordance with IFRS 39, and the larger relative share of provisions for "bad" loans in the total amount of provisions. Therefore, the lower the credit quality of the portfolio, the smaller the increase in the amount of provisions in relative terms
- **Macroeconomic assumptions** used have a significant influence on the effect

3 The survey of banks concerning introduction of IFRS 9*** (2014)

- The study involved 54 large banking groups of EMEA, Asia Pacific and the Americas, 14 of them are among the global backbone financial institutions (25 of the 50 largest banks in the world in terms of assets as of 2013, participated in the analysis)

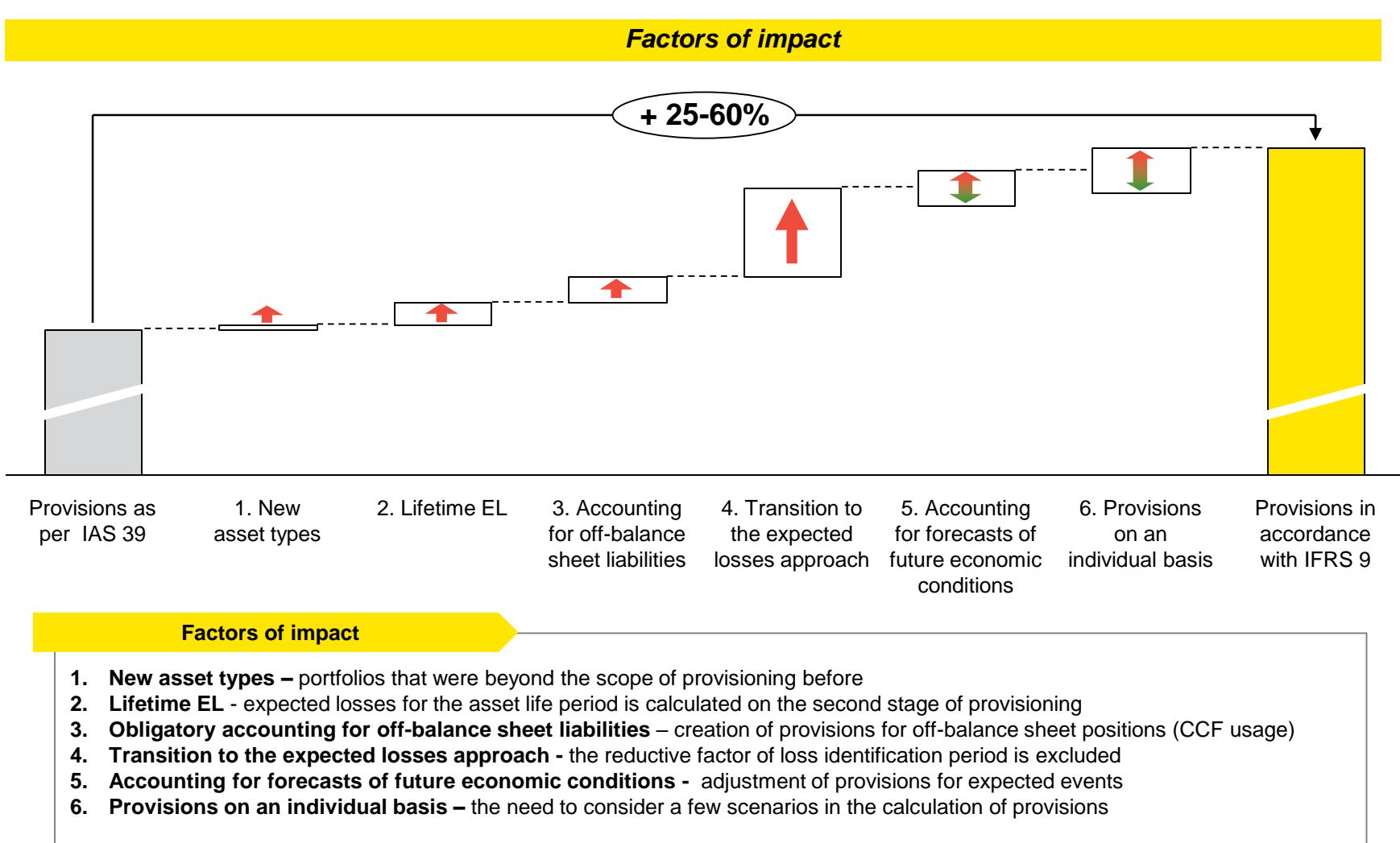
- Majority of the banks believe that transition to the expected losses approach will increase the provisions by up to 50% on all types of credit instruments
- A small share of banks expect an increase of over 50%

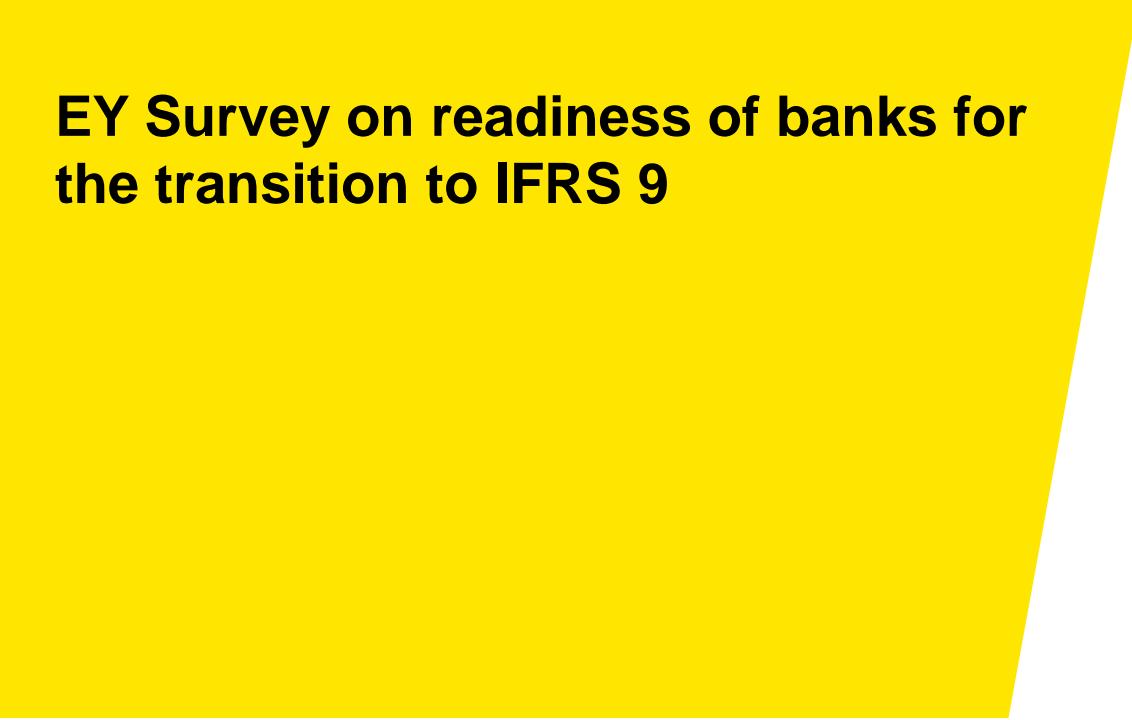
* Analysis of impact is based on a prerelease version of IFRS 9 "Exposure Draft: Financial Instruments: Expected Credit Losses" (2013)

**IASB publication "Outreach Feedback Summary – Fieldwork", 22-26 July 2013 : <http://www.ifrs.org/Meetings/MeetingDocs/IASB/2013/July/05B-Impairment.pdf>

***Deloitte survey "Fourth Global IFRS Banking Survey", June 2014: <http://www2.deloitte.com/content/dam/Deloitte/tr/Documents/financial-services/fourth-global-ifrs-banking-survey.pdf>

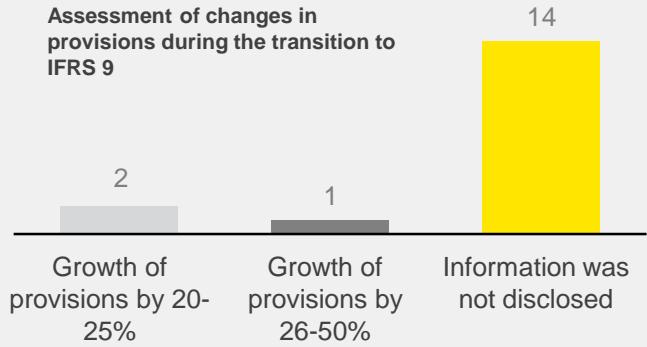
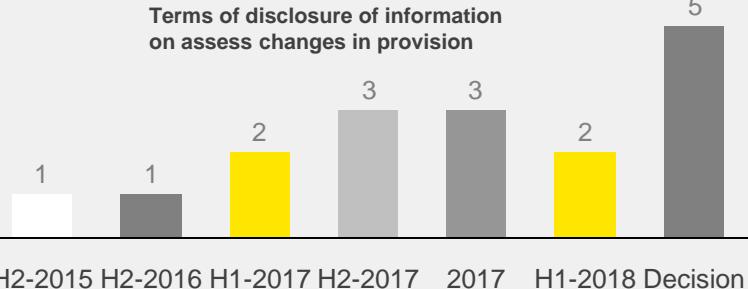
Impact on the amount of provisions



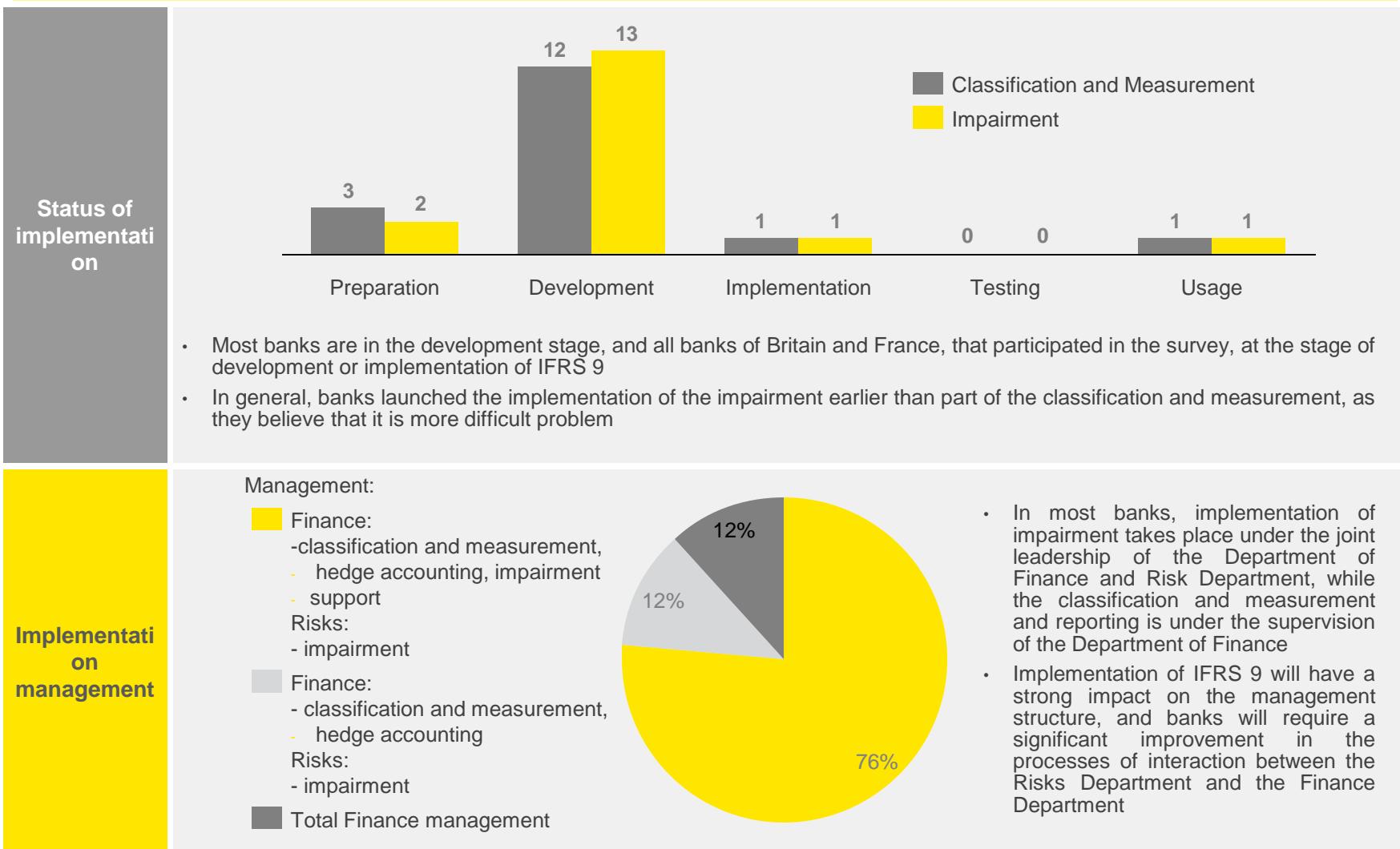


EY Survey on readiness of banks for the transition to IFRS 9

Market practices under IFRS 9 are not formed at this stage

Executive summary	<ul style="list-style-type: none">EY conducted a survey on implementation of IFRS 9 among the major banks in June 201517 largest banks reporting under IFRS were involved in the surveyBanks reported about the implementation phase of IFRS 9, the planned approach and methodology to the definition of risk parameters, assessing the impact on provisions and capital, as well as problems encountered in implementing IFRS 9	 <table border="1"><thead><tr><th>Country</th><th>Count</th></tr></thead><tbody><tr><td>United Kingdom</td><td>5</td></tr><tr><td>Germany</td><td>2</td></tr><tr><td>Switzerland</td><td>1</td></tr><tr><td>Australia</td><td>1</td></tr><tr><td>Canada</td><td>1</td></tr><tr><td>France</td><td>4</td></tr><tr><td>Spain</td><td>1</td></tr><tr><td>Sweden</td><td>2</td></tr></tbody></table>	Country	Count	United Kingdom	5	Germany	2	Switzerland	1	Australia	1	Canada	1	France	4	Spain	1	Sweden	2						
Country	Count																									
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Spain	1																									
Sweden	2																									
Survey results	<p>Assessment of changes in provisions during the transition to IFRS 9</p>  <table border="1"><thead><tr><th>Category</th><th>Count</th></tr></thead><tbody><tr><td>Growth of provisions by 20-25%</td><td>2</td></tr><tr><td>Growth of provisions by 26-50%</td><td>1</td></tr><tr><td>Information was not disclosed</td><td>14</td></tr></tbody></table> <p>Growth of provisions by 20-25% Growth of provisions by 26-50% Information was not disclosed</p>	Category	Count	Growth of provisions by 20-25%	2	Growth of provisions by 26-50%	1	Information was not disclosed	14	<p>Terms of disclosure of information on assess changes in provision</p>  <table border="1"><thead><tr><th>Term</th><th>Count</th></tr></thead><tbody><tr><td>H2-2015</td><td>1</td></tr><tr><td>H2-2016</td><td>1</td></tr><tr><td>H1-2017</td><td>2</td></tr><tr><td>H2-2017</td><td>3</td></tr><tr><td>2017</td><td>3</td></tr><tr><td>H1-2018</td><td>2</td></tr><tr><td>Decision is not taken</td><td>5</td></tr></tbody></table>	Term	Count	H2-2015	1	H2-2016	1	H1-2017	2	H2-2017	3	2017	3	H1-2018	2	Decision is not taken	5
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Key findings	<ul style="list-style-type: none">The impact of the introduction of IFRS 9 on the amount of provisions currently are not disclosed by the majority of respondents due to inaccuracy of the results. Banks are going to adjust new parameters and then disclose information. Most banks expect to complete these tasks in 2017Market practices under IFRS 9 are not formed at this stage, since Banks have not disclosed information on both the impact and the usage of the approaches and methods of evaluation of expected credit losses																									

Current status of the IFRS 9 implementation



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