

Issue 7

August 2016

# HOMESTATES

PROPERTY MAGAZINE



# HOMESTATES REALTY



Homestates is grounded upon the fundamental belief that property is a long term process. Meticulously pairing each individual client's needs to their real estate requirements, Homestates successfully continues to provide client-centric services with a full cycle property outlook.

Homestates was founded by a multicultural team of various ethnic backgrounds, ensuring that your requirements for growth and wealth creation are accurately met.

We envision that our dedication and passion will steer Homestates Realty to be the benchmark and leading International Real Estate Company of the 21st Century.

#### Brisbane Office

(07) 3252 8988

[Info.brisbane@homestates.com.au](mailto:Info.brisbane@homestates.com.au)

#### The London Offices

Suite 9C, 30 Florence Street

Teneriffe QLD 4005

#### Sydney Office

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Level 19, 1 O'Connell Street

Sydney NSW 2000



## THIS MONTH

Attracting well over 50,000 people annually, Homestates supported the local Teneriffe Festival which showcases the suburb's rich and diverse culture.

A kaleidoscopic mix of historical and contemporary music, health, food and lifestyle, the Teneriffe Festival was an unforgettable one-day event, giving attendees the opportunity to meet and greet Homestates' one and only, Herby the mascot lion.

# Lutèce

BISTRO & WINE BAR



E. [booking@lutece.com.au](mailto:booking@lutece.com.au)  
P. 07 3161 1858

1/60 MACGREGOR TERRACE,  
BARDON Q 4065

TUESDAY - SATURDAY

LUNCH: 11:30AM - 2:30PM

DINNER: 6:00PM - 10:00PM

Ample Parking - Bus by the door  
Bus route 375 & 385



## **Q&A With Renaye Wisse**

### **Changing Property Managers**

#### **Q - How do I give notice to my current Agency?**

A – Simply complete your details at the top section of the notice form provided by your new Property Manager. The new manager should send it directly to your current agent. As part of our services, Homestates will organise a date for key and document collection, notify your tenant of the changes and advise you once handover is completed.

#### **Q - How much Notice do I have to give?**

A – This is specified in section 4.2 of your Appointment of Agent form (PAMD 20a). The notice period is generally 90 days unless agreed upon otherwise with the agent, or if this specific section was amended on the form to state a lesser amount of time. Generally speaking, the notice period will be no earlier than 30 days. Timeframes are generally organised between agents, with the owner and tenant in consideration.

#### **Q - Do I have to pay any additional costs?**

A – No. Once the form attached is completed and we advise your agent of the termination notice required, we will deal directly with the Managing Agent currently overseeing your property. As part of my due diligence, however, I would tend to review a property's current management agreement in case of any hidden fees which you may be unaware of, so please supply a copy of this with your Notice form should you choose Homestates for your Property Management requirements.

#### **Q - Will this disrupt or affect my tenant?**

A – It is unlikely that changing agents will disrupt your tenant, as property management agencies typically touch base with tenants initially to advise of any foreseeable changeovers. Typically a 90 day period will proceed for formal notice for your tenant in both writing (post) and e-mail of the changes, which includes banking details and the specified dates from which they are required to start making rental repayments. Reminders are generally issued throughout this period, to ensure that tenants are aware of the changes.

Born and raised in Brisbane, Renaye has a firm finger on the pulse of the local property market, in addition to its local surrounding areas. Whilst she possesses over 10 years' experience in the real estate industry, Renaye continuously strives to monitor and review the shifting landscape of the property market—a penchant which is often her key to repeat and happy clients.

Renaye's role as Head of Property Management includes the following range of services:

- Advertising and professional photography
- Thorough entry/exit condition reports, including water reading and invoices
- Routine inspections, with supplementary photo updates
- Payment of outgoings from rental income
- Monthly and EOFY statements



cornerstone living

Brisbane's new  
master planned  
community



# EVENTS

Joined by the Sydney team, Homestates ran a select group of clientele through property investment strategies, followed by a wrap-up of last week's Rivers Edge function.

Invited guests were given access to Homestates' exclusive property listings and client-only incentives as thanks for their commitment and support.





## SUBURB SPOTLIGHT

## HAMILTON

**H**amilton offers you a slice of the good life. A suburb with a long and rich history that features cascading lush hilly views glittered with beautiful legacy homes.

Down by Portside Wharf is an international cruise terminal, doubling as an upscale retail and residential precinct—A state of the art mix of world-class dining, retail and residency precinct.

Lovely red Poinciana trees bloom along Racecourse Road, the spine of the area, which makes for a picturesque backdrop among the cafes, boutiques and historic residences. An idyllic setting for locals who want fun and sophistication.

You can also look forward to fresh local goods and sundries at Eagle Farm Markets on Sundays at the racetracks.

Being only 6KM by train, and 10KM direct via Kingsford Smith Drive to the Airport, this affluent area is a highly accessible location connected by major transportation systems and routes.

This growing suburb looks forward to the rise of Northshore Hamilton, which is the largest urban renewal project in Brisbane.

Comfortably nestled along the rolling banks of Brisbane's riverfront, offering both views across the city and water, Hamilton paves the way towards establishing itself as Brisbane's most prestigious and luxurious suburbs to call home.

# Statistics about Hamilton.

Each month, Homestates features a suburb and analyses its effective web traffic and activity surrounding the region, showcasing its popularity and demand in the current Brisbane market.

data sourced from realestate.com.au





## INFRASTRUCTURE SPOTLIGHT

## MERCEDES BENZ AUTOHAUS

Australian auto-fans and Queensland residents are in for a treat as Newstead becomes home to the country's first Mercedes-Benz Autohaus.

This 5 storey 539 sqm development is spearheaded by Lei Shing Hong (LSH Group), the world's largest Mercedes-Benz and Porsche retailer.

The Autohaus, rivalling those seen in Europe, hopes to promote interest and strengthen brand presence in the Australian automotive market.

The Cottée Parker Architects conceptualised a transparent glass wall aesthetic in order to provide a strong visual connection and interactivity with the area around the waterfront.

The site aims to refresh the historical Breakfast Creek Wharf into a glittering catalyst for urban regeneration in an area which further secures Brisbane's growth into a new world city.

### Features

The proposed development has been reported to contain the following features

Automotive Museum

Automotive Dealing and Care Centre

Staff Training Centre

Rooftop Restaurant

Garden Pavilion

Dining and Function Area

Elevated Outdoor Café and Dining Area

Connecting to Newstead River Park



## INVESTMENT SPOTLIGHT

## GOLD COAST

Unveil an opportunity for a new life along the Gold Coast. This contemporary upscale residential development brings you luxurious waterfront living, coupled with exceptional location to some of Queensland's best retail shopping hubs. This project is made possible through the innovation of the multi-award winning Raptis Group who continues to define the Gold Coast cityscape by creating benchmark architectural design trends.

Featuring 112 fully furnished apartments with contemporary interiors, the series of residences boast generous views of lush greenery and coastlines. Each living space was designed with the home owner in mind, in addition to offering residents upscale amenities and exclusive facilities.

With health and wellness facilities providing a holistic development for mind and body, in addition to entertainment via the cinema, game room and library and well over 57KM of beaches at your doorstep, this project offers an exceptional array of lifestyle options and amenities.

### Highlights

Homestates is proud to offer this property to our clients with the following incentives for consideration:

Complementary designer blinds

100% interest upon purchaser on settlement

Rental guarantee at 5% for 12 months



3408/126 Parkside Circuit, Hamilton—PROPE



## PRESTIGE

Immaculately presented and located in the prestigious Hamilton Reach precinct, this month's showcase property boasts luxurious living coupled with sophistication and style.

Complete and fitted with SMEG appliances, the full-sized gourmet kitchen is topped with glass splash backs and offers ample storage space with the tenant or couple in mind.

Positioned next to the rolling greens of the Royal Queensland Golf Club and North Shore's Riverside park, Hamilton Reach leaves a lasting impression for desirable living.





expert, genuine support

**Growing quickly from a niche tax dispute law firm in 2014 operating out of the heart of trendy Teneriffe, Bourke Legal has quickly evolved into a boutique firm catering for the multifaceted perspectives of business.**

The synergies between commerce, property and tax are all catered for within the talent that Damien Bourke has gathered to organically grow his practice. Damien has sourced people to support his vision – genuinely caring about the firm's clients through quality service delivery.

110/88 Macquarie St. Teneriffe Qld 4005

Level 9, 167 Eagle St. Brisbane Qld 4001

PO Box 15 New Farm 4005

P. +61 7 3254 3111

F. +61 7 3061 2863

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**NEW**



1	
1	
1	
65m <sup>2</sup>	

## 3408/126 Parkside Circuit, Hamilton



**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au

Located in the prestigious Hamilton Reach precinct, this immaculately presented apartment offers an abundance of sophistication and style in a highly sought after location. Hamilton Reach is one of Australia's largest and most exciting urban renewal projects that is perfectly positioned for a savvy investor who is seeking a solid record of continued growth and high rental demand.

- King Size Bedroom with a large built in wardrobe
- Contemporary Fully Tiled Bathroom
- Gourmet Kitchen with Stone Bench Tops, Glass Splash Backs and SMEG appliances
- Spacious Balcony with River and Gateway Views, accessed from both living and bedroom
- Currently tenanted at \$430.00 per week



## 60 & 62 Tenby Street, Mount Gravatt East



A rare opportunity for you to purchase 1214m<sup>2</sup> block in Mount Gravatt East.

An astute investor's purchase, this block of land is situated perfectly to various on-demand amenities, including Griffith University Mount Gravatt Campus, Mount Gravatt Plaza and the Sunnybank region.

Both 60 and 62 Tenby Street Mount Gravatt East will inspire and provide a perfect investment / development opportunity for one savvy buyer.

**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au

**Arti Nijhawan**

0405 651 157

arti.nijhawan@homestates.com.au

SOLD



4	
2	
3	
890m <sup>2</sup>	

## 11 Somerset Place, Parkinson

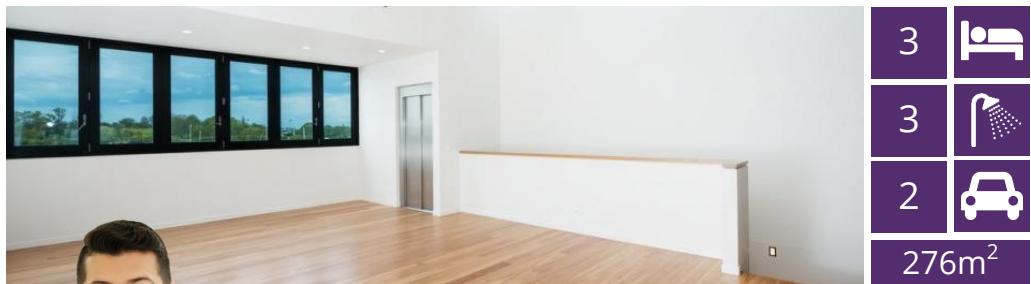


**Arti Nijhawan**  
0405 651 157

[arti.nijhawan@homestates.com.au](mailto:arti.nijhawan@homestates.com.au)

This perfect family home is located within the peaceful residential street of Lakewood estate in Parkinson, on a massive 890sq m block. Parkinson is perfectly located near all major freeways for easy access to the gold coast, Ipswich or Brisbane's airport. This makes it perfect for a family who has work commitments in Brisbane but then wants to relax on the beach on the weekends. It's just over 30 minutes drive to all the major theme parks like dream world, Sea World and Movie World.

- Easy 400m walk to Calamvale Marketplace, 200m walk to Lakewood estate
- Few minutes' drive to various schools, including Calamvale (Prep - Yr12) Community College, Stretton (Prep - Yr12) Community College, Algestor State Primary School (Prep- Yr6), Wisdom College, Calamvale Special School, and St Stephen's Catholic Primary School (Prep-Yr6)
- Open plan air-conditioned dining and living areas beside the kitchen
- Separate dining/study area adjacent to formal lounge with additional ceiling fan



3	
3	
2	
276m <sup>2</sup>	

## Villa 10, The Keelson, 102 Parkside Circuit, Hamilton

Presented for the first time and unrivalled in scale and architectural design, this prestigious address inspires a new standard of luxury executive living. 180degree vistas encompassing the Brisbane River from the Gateway bridge to the City, this stunning Villa is desirably situated within the esteemed Hamilton Reach community, delivering a lavish outlook on life.

Offering three significant proportion bedrooms, all with built-in-wardrobes. The master suite the main feature, offering space and comfort on a level never seen before. Stunning en-suite bathroom with walk-in-wardrobe completes the master suite.

Chef kitchen with a butler's pantry, dishwasher, built-in coffee machine, stone bench tops complete the kitchen. An abundance of light fills each room with the executive finish of an elevator for the free access to each level.

Double lock up garage, private courtyard, multi-purpose entertaining areas on each level, encouraging a lifestyle with easy and access to finish off your picturesque dream home. Spacious living with an additional 35m<sup>2</sup> external space

**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au

**SOLD**



## 16 Candlebark Circuit, Upper Coomera

We are pleased to offer you a perfectly located, and affordable land to build the home of your dreams in the peaceful Estate of "Highland Reserve", on Candlebark Circuit. This 770m<sup>2</sup> of land is the last block with views onto a beautiful and tranquil lake, with the guarantee of un-interrupted views for your long term future home. This block of land offers so many opportunities for you to build with the space you need and the perfect location.

The school catchments are endless, you have a choice between Coomera Anglican College, Upper Coomera State College, Saint Stephens College, Assisi Catholic College and Highland Reserve State School. Also In the vicinity you have Community Kids Coomera Early Education Centre and 2 Dance and Ballet Schools provide great choices of future education for your children.

Shopping facilities at Coomera City Centre with the big supermarkets and smaller shops, Westfield Helensvale and Harbour Town provide plenty of variety.

**Arti Nijhawan**

0405 651 157

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1	
1	
1	
55.3m <sup>2</sup>	

## 2082/16 Hamilton Place, Bowen Hills



This one bedroom, one bathroom with open plan living / dining and kitchen apartment is located on level 8. Uniquely built, the apartment offers an alfresco foldaway glass wall that easily converts to a balcony, for you to have your morning coffee or entertain friends without the hassle of weather watching.

Sleek European appliances, stone bench tops, tiles throughout the living area, carpet in the bedroom with built-in-wardrobe and ceiling fans, ducted heating and cooling.

- Currently tenanted at \$300.00 per week on NRAS
- Gas stove top, electric oven built in dishwasher and microwave
- Building amenities included: BBQ, Swimming pool, meeting rooms, ground floor retail shops
- 2.5 kilometres from Brisbane CBD and a short walk to Fortitude Valley
- 152sqm of internal living space

**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au

SOLD



2	
1	
1	
655m <sup>2</sup>	

## 71 Sunnydale Street, Upper Mount Gravatt



This home nestled the highly sought after suburb of Upper Mount Gravatt perfectly represents the many potential buyer categories we find in today's market. This is the perfect property for a series of prospective buyers:

- A first home owner looking for their chance to take that step onto the property ladder
- A buyer looking to downsize
- An investor looking for a low maintenance property in a sought after suburb
- A couple looking at their first home with the endless potential

- 2 Bedroom with built-in-wardrobes
- Timber flooring throughout
- 655sqm block
- Dual Street Access

**Arti Nijhawan**

0405 651 157

[arti.nijhawan@homestates.com.au](mailto:arti.nijhawan@homestates.com.au)

# ELEGANT SIMPLICITY

Luxurious and dramatic, our designs are leading the way in styling. Statement pieces that call out opulence, partnered with sublime colour options to transform any space. Exclusive to us, impact is assured.





# design initial

BRISBANE 07 3854 1688 | Homemaker The Valley, 650 Wickham Street, Fortitude Valley

GOLD COAST 07 5592 0910 | 76 Upton Street, Bundall

MAROOCHYDORE 07 5479 3286 | Maroochydore Homemaker Centre



[designinitial.com.au](http://designinitial.com.au)



design initial



@design\_initial\_brisbane



4	
3	
2	
288m <sup>2</sup>	

## Rochedale address available upon request



**Matt Baessato**

0405 403 894

matteo.baessato@homestates.com.au

This architecturally designed home delivers modern style by way of design, materials, features and fixtures, with careful consideration given to practicality and, most importantly, our Queensland climate.

- Freehold title, with no Body Corporate Fees
- Fast internet service and natural gas connection available immediately
- Less than 10 minutes walk to Rochdale State Primary School
- Less than 15 minutes walk to Redeemer Private College
- Masterplanned Coles 42-store supermarket site, conveniently located directly opposite
- Within a few minutes drive to Sunnybank Plaza, Garden City, and Carindale Shopping Centre
- Few minutes drive to Griffith University

**SOLD—in 3 Days!**



2	
1	
2	
526m <sup>2</sup>	

## 265 Moray Street, New Farm



For the first time on the market a home of style and heritage located in the prestige location New Farm. Built on a sizable block of 526smq this home has been exquisitely renovated, with details taken to restore the period features of a Queensland home.

This elegantly presented Queensland classic oozes character and charm from the high ceilings, boasting polished timber floor boards, VJ lined walls, decorative breezeways, to the expansive quintessential outdoor entertaining area this home radiates a warm and inviting ambience from the moment you entre its door.

A unique property in all respects, this home represents a rare chance to capitalise on a beautiful parcel of land. So when it comes to potential and possibility, it is hard to look past this one. A home of this calibre with so many points of difference is a sure winner and places this property in a league of its own.

This historic home offers a warm and vibrant family environment in a location that is steps to Teneriffe and moments to Merthyr Village Shopping Centre. Just a short stroll from the front door is James Street and Brunswick street buzz. The perfect playground. The most exclusive shops, best restaurants, popular cafes, movie theatres and the iconic powerhouse are all just an extension of your backyard. Additionally, at home, you can simply enjoy the quiet in your private retreat, just 2kms from the city.

**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au



5	
2.5	
2	
761m <sup>2</sup>	

## 15 Flemington Street, Hendra



Your opportunity to live in one of Brisbane's most affluent and charming suburbs in the leafy green streets of in Hendra. Situated on 761sqm this home is ready for an owner to move and create their dream home.

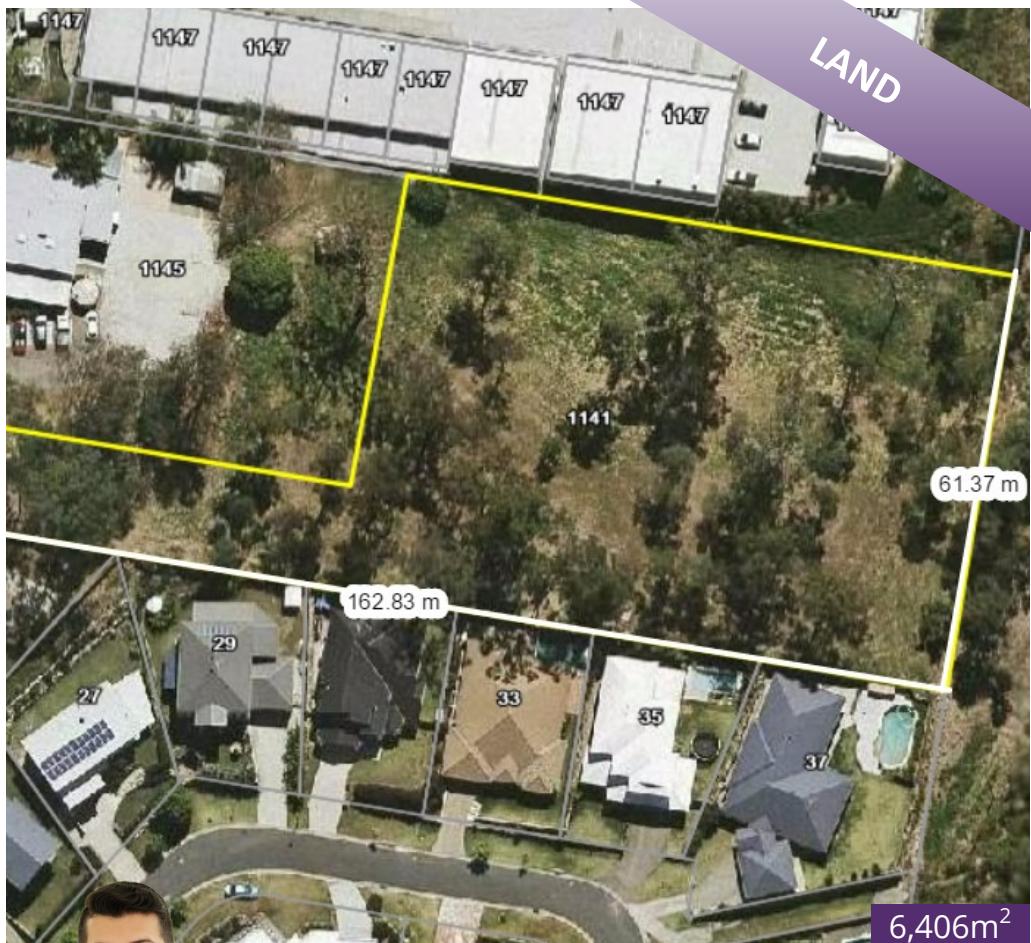
The opportunity is simple, partially renovated, two storey classic Queenslander home with dual living on both floors. For a family looking to move into a house that can be transformed into a dream family oasis.

- Dual living areas on both levels
- Salt water in-ground swimming pool
- Stunning rear deck overlooking the pool and backyard
- Low maintenance rear yard—ready for you to plant a veggie garden
- Automatic gate for security and privacy

**Cassidy Shorland**  
0448 444 888

cassidy.shorland@homestates.com.au

LAND



## 1141 South Pine Road, Arana Hills



In high demand and rarely available, this block of land on a massive 6,406m<sup>2</sup> is situated in a popular pocket of Arana Hills.

Lot 19 on Survey Plan 250240

Parish: Kedron, County: Stanley

Local Government: Moreton Bay

This block could be used for a number of purposes including; residential, commercial or industrial, Subject to Council Approval.

Close to all local amenities including shops, public transport and schools.

**Cassidy Shorland**

0448 444 888

cassidy.shorland@homestates.com.au



1	
1	
1	
\$650 P/W	

## For Rent—Hamilton



This gorgeous 2 bedroom apartment is nearly brand new and right in front of the River! Its a gorgeous apartment.

2 Bedrooms, 2 Bathrooms, Walk through robe to main bedroom, ducted air con, secure car space, storage cage

Situated perfectly in the heart of Portside Wharf, the location boasts over 35 restaurants, cafes, supermarket, cinemas and more entertainment venues.

A short 200m walk to bus, 300m to CityCat; 6km from CBD, and 7k from Airport, this rental property is impeccably positioned for public transportation.

- Popular Eat Street Markets next door
- Vibrant riverfront community
- Home to the Brisbane Cruise Ship Terminal

**Renaye Wisse**

0422 363 708

[renaye.wisse@homestates.com.au](mailto:renaye.wisse@homestates.com.au)



3	
1	
10	
\$400 P/W	

## For Rent—Everton Park



Spacious property surrounded by a lot of greenery and nature gives you and your family a lot of elbow room to move about. The downstairs area of the house is large and separated into 2x areas — perfect as a teenagers rump room or an area for elderly parents.

Looking for short term options? You can rent this property on a 12 month lease.

- 3 Bedrooms
- 2 Toilets with 1 upstairs bathroom
- 4 Carport spaces with extra 6 open car spaces
- Outdoor Entertaining Area

**Renaye Wisse**

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## For Rent—Hamilton



Gorgeous 1 bedroom apartment features plenty of storage with quality finishing's, a well thought out floor plan and some river and City views from your bedroom and balcony.

There is gas cooking, ducted air, Built-in robes with shelving and draws, tile and carpet thought out.

Large common pool, BBQ and Gym facilities. You will appreciate living here.

- 1 Bedroom with built in wardrobe
- Bathroom complete with a bath
- Dishwasher
- Ducted Heating and Cooling
- Inground Swimming Pool
- 1 secure car accommodation.

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1	
1	
0	
\$480 P/W	

## For Rent—Brisbane CBD



City living made easy! With close proximity to the city's best attractions and corporate precinct both the business and leisure traveller will find this location ideal. Public transport is moments away and will have you travelling around the city with ease.

If keeping up your fitness whilst away is a must enjoy the state of the art gym with 24-hour access and heated lap pool, then relax and unwind in the spa and sauna. Take a stroll and enjoy some retail therapy at Queen Street Mall home to leading fashion stores. Discover delicious dining at the ever popular Southbank and perhaps catch a live show at QPAC (Queensland Performing Arts Centre).

**Renaye Wisse**

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2	
2	
1	
\$550 P/W	

## For Rent—Kelvin Grove



Stunning 2 bedroom, 2 bathroom with Study and 2x storage facilities. Conveniently situated where all your needs can be met. You will come to love the convenience of this location.

- 2 Bedrooms with built in wardrobes
- 2 Bathrooms complete with a bath
- Secure Alarm systems
- Large living space with Study
- Broadband Internet
- 1 secure car accommodation.

**Renaye Wisse**

0422 363 708

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3	
1	
4	
\$400 P/W	

## For Rent—Sunnybank Hills



This beautifully renovated 3 bedroom house is perfect for those young families or those who want to settle down and start their own. Situated close to a park for those wonderful strolls and play time with the kids.

- 3 bedrooms with builtin robes, ceiling fans - 1x with air con
- bathroom with bath
- open plan kitchen and living
- Air con in living
- Dishwasher
- Security Screened
- Fenced

**Renaye Wisse**

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3	
2	
1	
\$360 P/W	

## For Rent—Berrinba



Executive style living in a quality complex! This well appointed modern Duplex has an emphasis on spacious open flow through living areas to alfresco large courtyard garden.

- 3 bedroom
- 2 Bathrooms
- Master bedroom with ensuite and WIR
- Lock-up garage plus patio area
- Designer kitchen with stainless steel appliances with stone bench tops

Greenside Grove is a short drive to all the amenities of the Logan Shire. Within 1km of the Logan Motorway and within 4.5km of a number of schools, shopping centers and sporting facilities.

**Renaye Wisse**

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4	
2	
2	
\$430 P/W	

## For Rent—North Lakes



Located in the convenient "Hill Top Green" Estate, and within walking distance to local amenities, parks, school and daycare..

Modern 4 bedroom home, main with air-conditioning, ensuite and WIR, 3 other bedrooms with built-ins and ceiling fans. Modern open kitchen with dishwasher and stainless appliances, open lounge and dining room with air-conditioning, study nook. Main bathroom separate shower and bath tub, separate toilet, laundry in double remote garage.

- 4 bedrooms
- Pet Friendly
- Ecofriendly Greywater System

**Renaye Wisse**

0422 363 708

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HOMESTATES  
REALTY



We continue to experience an impressive amount of buyers and are currently encountering a shortage of quality homes available for sale. This level of resilient buyer activity is resulting in a high demand for property and outstanding sales prices.

Contact Homestates today for a free appraisal to find out what your home may be worth on today's market

**1300 88 66 08**

**265 Moray Street, New Farm—Sold beyond owner's expectations, and in 3 days**

**FRENCH CUISINE**



**THE**

# **FRENCH FOOD SHOP**

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affordable French Bistro in Brisbane.

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Visit us on Facebook





## HOMESTATES REALTY



### CLARE YEAW

Operations Director

📞 0452 513 709

📞 1300 88 66 08

"At the core of every service lies its people, and I believe that we have the best in the industry" – Clare

#### About Clare

Clare's lifelong passion for real estate, business development and supporting others led her to co-found Homesteads, allowing her to share her experience and services on a much broader scale.

With an accomplished career in the legal industry, Clare has represented international government, banking and business sectors, with cases ranging from commercial litigation to corporate matters. As a result of her successes and legal comprehension, Clare spearheads Homesteads' intermediary Immigration and Education services.

Clare's established global network of clients and businesses defer to her expertise as their primary intermediary planner, touting her migration services to be streamlined, accessible and complete. Her ability to consistently source the right business operations to suit each individual client's requirements arises from her longstanding relationships with legal and financial bodies in Australia. The resulting premium borne from this collaboration ensures that clients receive the highest level of service and satisfaction, in addition to maintaining Homesteads' vision as a full-cycle integrated consultancy service.

Clare's operations embodies Homesteads' core principal of integrated services by offering clients academic support, ensuring that families receive their preferences for enrolling at their chosen education institutions.



HOMESTATES  
REALTY



## MIKE NGUYEN

Property Investment Executive

📞 0431 415 214

📞 1300 88 66 08

“Understanding property economics turns an uninformed decision into an informed decision” – **Mike**

### About Mike

Mike, a Property Investment Executive, is an industry professional that has achieved record-setting results in successfully connecting families and investors to their right home. With a strong focus on off-the-plan projects, Mike’s conviction in delivering the right product to the right client has befittingly net him a stellar reputation amongst investors seeking financial growth from their properties.

Having completed both a Bachelor’s degree in Commerce, and a Masters in Economics, Mike is highly sought for his ability to meticulously analyse, assess and project a property’s profitability in the following years to come. It’s this unique combination that has resulted in a litany of repeat buyers and ecstatic clients as they watch their investment portfolios flourish.

Being fluent in both Vietnamese and English enables Mike to provide his services on a global scale, having an extensive network into various regions of Vietnam. Mike is humbled by the opportunities which he receives everyday to assist local and international residents with their property requirements.

### Community Involvement

Mike is regarded in the industry for his endeavours within the local Vietnamese community, residing as the incumbent President of various Vietnamese social clubs (Vietnamese International Student Association) in Brisbane. Mike also maintains a close relationship to major tertiary education institutions, chiefly the University of Queensland and Queensland University of Technology. His strong conviction to give back to the community complements his proactive drive to help others achieve their financial and real estate goals.

# About Homestates.

Homestates is a leading Australian intermediary consultancy providing integrated services including property investments, property sales, property management, and immigration and education services. The Group was founded upon the fundamental belief that property, and its extension as a home, is a long term process. Meticulously pairing each individual client's needs to their real estate requirements, Homestates successfully continues to provide client-centric services with a full cycle property outlook.

With offices based in Brisbane and Sydney, the Group operates domestically with extensive partnerships throughout Southeast Asia, ensuring that our approach to property, immigration and education considers economic developments on a global scale.

Homestates was founded by a multicultural team of various ethnic backgrounds, ensuring that your requirements for growth and wealth creation are accurately met.



**Noel Kong**

Solicitor

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