

Issue 13

February 2017

# HOMESTATES

PROPERTY MAGAZINE



# HOMESTATES REALTY



Homestates is grounded upon the fundamental belief that property is a long term process. Meticulously pairing each individual client's needs to their real estate requirements, Homestates successfully continues to provide client-centric services with a full cycle property outlook.

Homestates was founded by a multicultural team of various ethnic backgrounds, ensuring that your requirements for growth and wealth creation are accurately met.

We envision that our dedication and passion will steer Homestates Realty to be the benchmark and leading International Real Estate Company of the 21st Century.

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## THIS MONTH

The iconic lion dance made its way into the Brisbane Head Office this month in ushering in the Chinese New Year. 2017's Year of the Rooster was kickstarted by Homestates in a weeklong celebration, adorning our offices with red lanterns, ribbons and lavish red envelopes.

On behalf of our esteemed guests who joined us during our festivities, we wish our clients a successful and prosperous New Year.



Authentic French Bistro

356 BRUNSWICK STREET - FORTITUDE VALLEY | CONTACT@THEFRENCHFOODSHOP.COM | 07 3252 7535



Camembert Farci



Tartare Traditionnel



Crème Brûlée

#SIMPLYETSUCCULENT

Enjoy a little bit(e) of France...  
in Brisbane!



LUNCH « À LA FRANÇAISE »

**Tuesday to Saturday**  
11:30am - 2:30pm

FRENCH WINE BAR

**Tuesday to Saturday**  
5:30pm - Late

REFINED BISTRO DINNER

**Thursday to Saturday**  
5:30pm - Late

WWW.THEFRENCHFOODSHOP.COM.AU

SPECIAL OFFER | 50% DISCOUNT ON FOOD

Offer valid by presentation of the magazine, on food only, for any dinner at The French Food Shop, between Tuesday the 10th of January 2017 and Saturday the 25th of February 2017. Not cumulative with any other offer.

# The French Food Shop: Be Careful! Highly addictive Authentic French Cuisine!

In France, "Le Bistro du coin", "Le Café de la place" or "Le Petit Resto d'à côté" all refer to an intimate place, with a warm and friendly atmosphere, where some people simply come to sip a glass of wine, others share plates and bottles and others come to enjoy a tasty Journey made of simple yet succulent dishes, in purest French tradition.

The French Food Shop - the new trendy French restaurant in Brisbane - takes you in that kind of atmosphere, this universe so specific to those small institutions of the French culture.

The French Food Shop is a French owned and managed restaurant which brings to Brisbane a new way of enjoying French gastronomy.

The French Food Shop isn't that kind of expensive and upper class restaurant. It's a casual dining place where you can enjoy a fresh and affordable lunch as well as cheese, charcuterie or nibbles platters with a glass of French wine.

Thursdays, Fridays and Saturdays evenings, the French Chef offers a refined dining experience with homemade dishes inspired from the traditional French cuisine. Pricing is also lovely. For example, the Three-Courses Menu, within a choice of entrées, mains and desserts, costs less than \$50.

## Simple Yet Succulent!



356 Brunswick St. - Fortitude Valley



contact@thefrenchfoodshop.com.au



www.thefrenchfoodshop.com.au



@thefrenchfoodshop



/thefrenchfoodshop



07 3252 7535

Thursday to Saturday evening,  
the French Chef presents:

## *La Bistronomie*

« An affordable menu made of simple  
homemade recipes, with a maximum  
of tastes and flavours! »

## Recipe

### Nougat Parfait

#### Ingredients

3 Eggs  
120g Sugar  
100g Liquid Honey  
40cl Cream Thickened  
50g Pistachio Kernels



NB: For this recipe  
you will ideally need  
a Kenwood mixer or  
equivalent.

#### Method

1. Separate the white and the yolks
2. Add to a bowl sugar and yolks, then attached to your mixer machine and combine on low speed till the mixture turns white. Keep this mixture in the fridge.
3. In a small saucepan, heat the honey over low heat to make it liquid (be careful not to boil the honey).
4. Meanwhile, in a new mixing bowl, beat the egg whites with your mixer. Once the whites are firm, add the warm honey in a drisles while mixing. Store in the fridge.
5. Finally, beat the cream in a new mixing bowl with the mixer until you get a firm whipped cream.
6. In a large bowl, with a spatula, gently mix the 3 prepared mixtures. Add in pistachios and spread in a large cake dish or in small individual ramekins.
7. Place in the freezer for at least 6 hours.
8. Serve on a plate with a sprig of mint and red fruits coulis.

*Bon Appétit!*



We are in the Business  
of Keeping YOU in Business



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PROPERTY INSURANCE



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PROFESSIONAL INDEMNITY



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HOMESTATES  
REALTY

## Market Research & Development

Homestates Market Research & Development (R&D) provides leading knowledge and real-time analysis on the Australian property market.

Established to support investors and clients with a comprehensive overview of the local market, the R&D team strives to apply its expertise in creating informed decisions and confident purchases.

R&D forms one core node of Homestates' client-centric services: As a leading Australian intermediary consultancy group, Homestates provides integrated services including property investments, property sales, property management and immigration and education services.



### Chinese New Year creates surge of buyers for Australian property

2017's Year of the Rooster ushers in a renewed surge of visitors to Australia, including investors intent on purchasing properties in prime areas of real estate. Despite naysayer's comments regarding real estate market conditions, experts agree that the ever-growing demand for buyers in Sydney is nothing but a positive sign for the overall Australian real estate market.

Director at Lucror Property, David Chatterjee, highlighted Australian property market's strong appeal to Chinese investors, citing that the company's inquiries for inquiries rose by 25% each day.



"Australia was always the second preference as a buying destination behind the US but now, since Trump, Australia has become No. 1", he said.

"We're now seeing people even from mid-tier Chinese cities such as Chengdu of Shenzhen coming into Australia and buying".

Beyond the well-known anecdotal tropes of the culture placing value over certain numbers and orientation of properties, we've procured additional points to assist you in purchasing what the Chinese believe to be the perfect investment property for your portfolio:



### Checklist for Properties this Chinese New Year



Properties close to private primary and tertiary education



Off-the-plan apartments close to transportation & retail hubs



Waterfront homes or water views will be in high demand for Feng shui



## SUBURB SPOTLIGHT

## RICHLANDS

**S**ituated 16 kilometres from Brisbane's CBD, Richlands is a burgeoning suburb which touts large-scale investments and development potential.

Spurred from its premium transportation networks, residents of Richlands enjoy the benefits of convenience, connecting the suburb to key infrastructure (industrial, employment, commercial and retail nodes) often sought for lifestyle.

Given its proximity to the Brisbane CBD and continued injections of infrastructure investment occurring from both commercial and private sectors, Richlands is poised to experience future population growth and expansion—an expected annual growth of 3.8%, or 1,021 new residents per annum between 2016 and 2016, according to the Office of Economic and Statistical Research (OESR).

Early adopters of the suburb are positioned to experience the natural boon in property value as a result of the following infrastructure entering Richlands:

### Progress Road Shopping Centre

- \$5.5 million—Approved
- 3,500 sqm of retail space, showrooms, offices, restaurants and a medical centre

### Darra to Springfield Transport Corridor

- \$1.2 billion—Completed
- Major link between Richlands, the Western Corridor and Inner Brisbane

### TransApex Road Network

- \$10 billion—Completed
- City-wide road plan to improve travel times across Brisbane

# Statistics about Richlands.

Each month, Homestates features a suburb and analyses its effective web traffic and activity surrounding the region, showcasing its popularity and demand in the current Brisbane market.

data sourced from realestate.com.au



Number of Searches (To Buy)

**10,916**



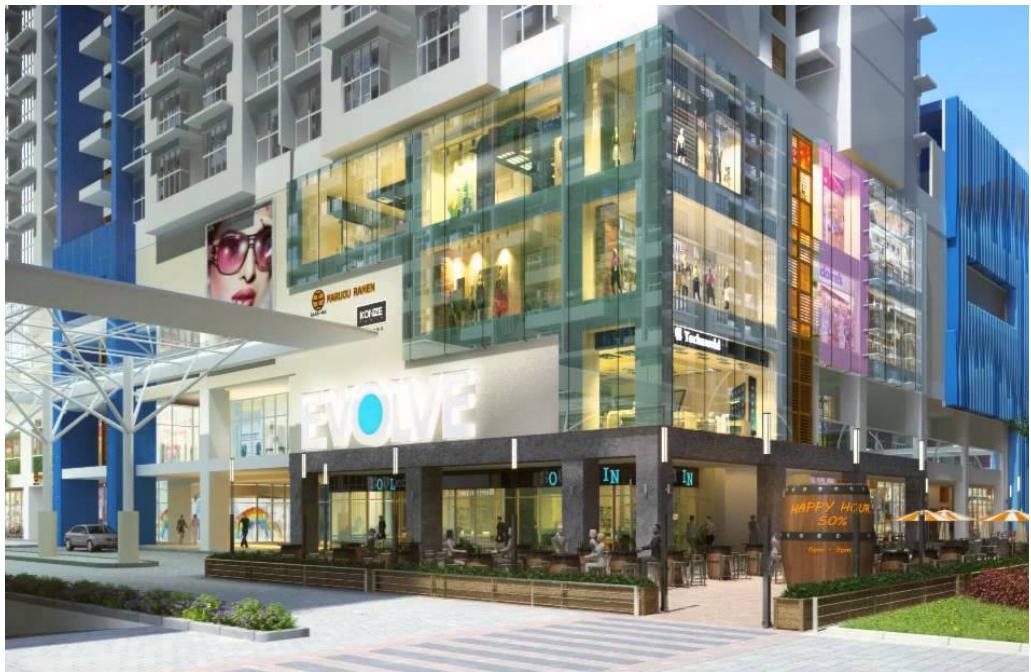
Number of Searches (To Rent)

**9,521**



Median House Price

**\$467,000**



## INFRASTRUCTURE SPOTLIGHT

## PROGRESS ROAD SHOPPING CENTRE

Located minutes off the local Centenary Highway, a development application has been approved for a shopping complex.

This \$5.5 million investment in Richlands is earmarked to contain approximately 3,500 sqm of retail space, showrooms, offices, restaurants and a medical centre, conveniently located at 225 Progress Road, Richlands.

Headed by the Brisbane City Council, the site will be situated adjacent to the Richlands Railway Station, and is anticipated to accommodate the already bustling train station's patrons with a considerable bevy of facilities.

Whilst the Council remains to provide any official public announcement regarding this development, released development plans on the Brisbane City Council's PD Online reveal that at least three of the proposed tenancies for food outlets will contain drive-through facilities, suggesting that this shopping centre will be popular for its thoroughfare, being so close off the Centenary Highway and adjacent to the railway.

### Features

The proposed development has been reported to contain the following features

Health care services

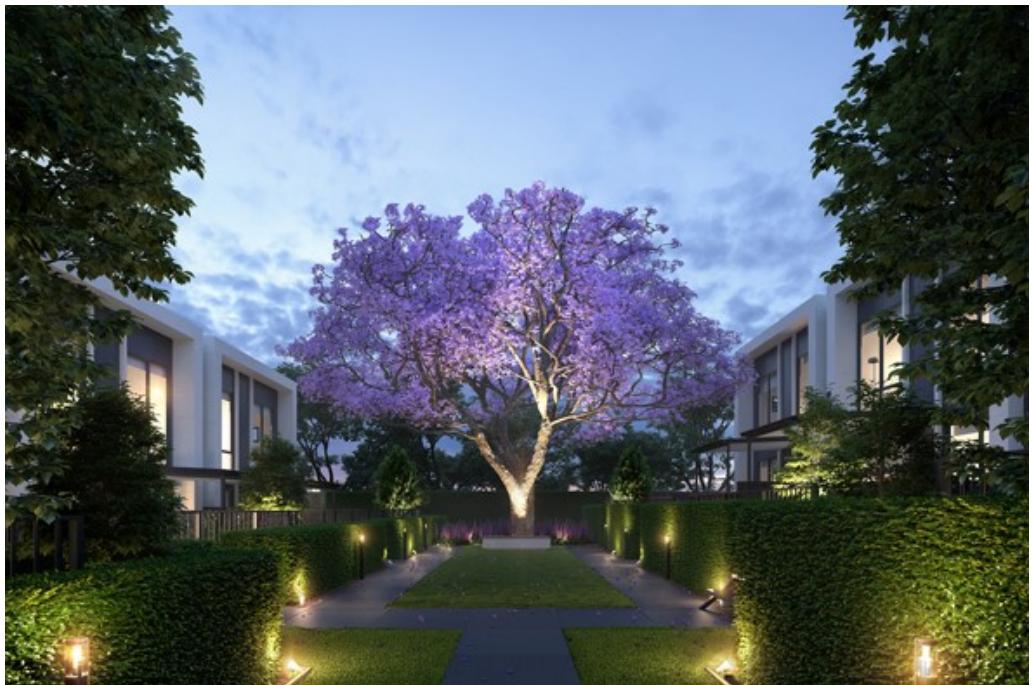
Food and drink outlets

Showroom

Veterinary services

Office space

Indoor sports and recreation



## INVESTMENT SPOTLIGHT

## RICHLANDS

A masterplanned series of terrace homes, this project captures the unique essence of residential living with the convenience of the thoroughfare arterials offered only by the Richlands suburb.

This latest offering of homes by renowned real estate development and investment company, Azure, combines functionality with contemporary architectural design, meticulously planned in the heart of Richlands.

Each terrace home is designed to be surrounded by a litany of extensively manicured gardens, private outdoor alfresco courtyards and flowering groundcovers to capture an intimate neighbour-hood scale form—elements which transform a house into a home. Such pursuits and diligent attention to detail reflect the core ethos and development principles of Azure: To develop each of its editions with the simple statement; "Welcome Home".

### Features

The proposed development has been reported to have the following convenience features:

24 minutes from the Brisbane CBD

5 minutes to major arterials, including Centenary Highway, Ipswich and Logan Motorways

32 minutes by train to Brisbane CBD

5 minutes walk to Richlands Train Station

10 minutes to Orion Springfield Shopping Centre





# Contemporary Style

Sleek and well-designed this apartment is in the heart of Tenerife in prime position.

Locate at walking distance to everything you need Restaurants, Lifestyle, Shops, Grocery's and Entertainment, your every want is right here.

Fusing stylish and contemporary appointments, this apartment's layout is enhanced by sleek white tones, high ceiling, and large windows. Light soaked alfresco balcony which complements living in Queensland and enjoying the lifestyle.

This exclusive boutique complex features an impressive rooftop garden space which overlooks the surrounding district providing a vibrant backdrop when entertaining friends and family around the BBQ facilities.





expert, genuine support

**Growing quickly** from a niche tax dispute law firm in 2014 operating out of the heart of trendy Teneriffe, Bourke Legal has quickly evolved into a boutique firm catering for the multifaceted perspectives of business.

The synergies between commerce, property and tax are all catered for within the talent that Damien Bourke has gathered to organically grow his practice. Damien has sourced people to support his vision – genuinely caring about the firm's clients through quality service delivery.

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P. +61 7 3254 3111  
F. +61 7 3061 2863

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## 63 Ludwick Street, Cannon Hill



The Cannon- Boutique Apartments

Coming home to your own brand new stylish apartment, with contemporary open plan living and quality fixtures and fittings. High ceiling and air-conditioning these apartments are ideal for entertainers and those who appreciate a relax yet stylish living.

- 1,2,3 Bedrooms apartments, master rooms with en-suite
- Split system air-conditioning in the living area and each bedroom
- Remote securer car space, life and entry intercom
- Each unit includes dishwasher, dryer and LED lighting
- Rooftop communal BBQ area

**Cassidy Shorland**

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cassidy.shorland@homestates.com.au



2	
2	
1	
79m <sup>2</sup>	

## 212/18 Thorn Street, Kangaroo Point



Peninsula Apartments are in the heart of vibrant Kangaroo point, surrounded by cafes, shop, restaurants and grocery stores.

This apartment bought as an investment property was previously rented out for \$500.00 per week but currently vacant.

Near new two bedrooms, two bathroom, one car park apartment located in the Peninsula Apartment Complex with countless lifestyle attractions and features.

- Master with built-in-wardrobe and en-suites and access to main balcony
- Ducted air-condition throughout the apartment
- Extensive living and balcony area
- Security intercom, secure car parking
- Apartment complex features, pool, gym and BBQ area

**Arti Nijhawan**

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2	
2	
1	
84m <sup>2</sup>	

## 63 Ludwick Street, Cannon Hill



The Cannon- Boutique Apartments

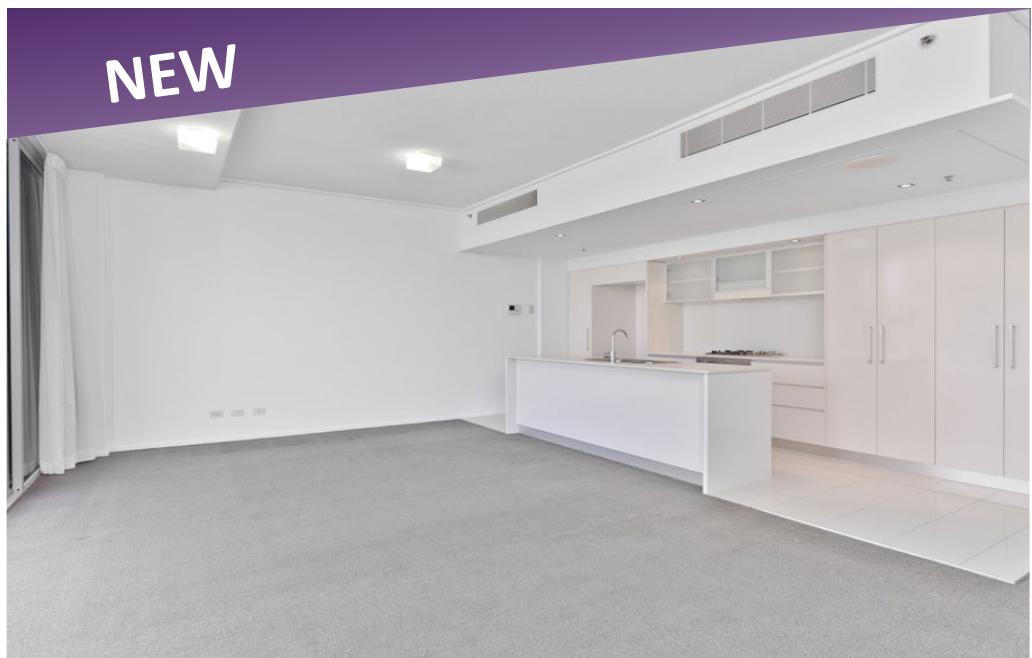
- 1,2,3 Bedrooms apartments, master rooms with en-suite
- Huge size of balcony for entertaining and relaxing
- Remote securer car space, life and entry intercom
- Two-Pac paint on kitchen cupboards, stone bench tops with quality tile backsplash
- Bus and shops at your doorsteps

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# NEW



3	
2	
1	
134 m <sup>2</sup>	

## 271/30 Macrossan Street, Brisbane CBD



With views down the river from your balcony to your left and city view from your balcony to your right, this apartment will make the perfect spot to view Riverfire in September plus enjoy Brisbane's superb weather all year around.

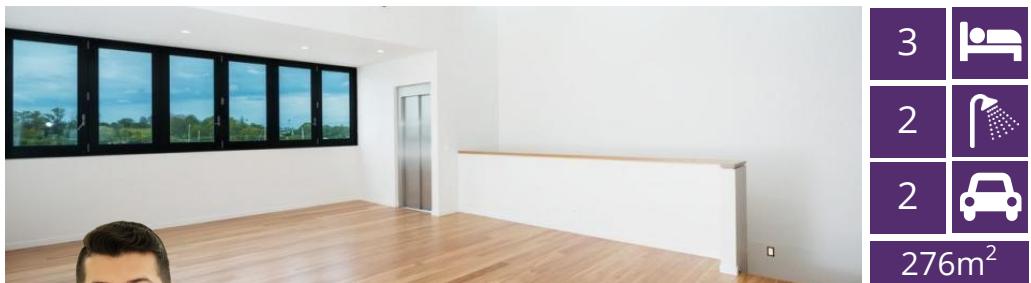
Boasting three bedrooms, two bathrooms and effortless combine living, dining and lounge area that opens to your designer kitchen and entertainer's balcony. Master bedroom incorporates light and low maintenance living with en-suite and walk-through wardrobe.

- Sleek master bedroom with, ensuite and walk through wardrobe
- Separate laundry
- Ducted air-conditioning throughout
- Incredible chef's kitchen

**Cassidy Shorland**

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3	
2	
2	
276m <sup>2</sup>	

## 10/311-319 MacArthur Avenue, Hamilton



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Three bedrooms over four levels, finished using high-end materials and designed with space and privacy in mind.

Riverside living at its finest, top floor opens to spectacular views out to the Brisbane River, living and dining areas flow from a spacious and well equipped kitchen that has beautiful stone bench tops and Miele appliances including coffee machine, microwave, dishwasher, two ovens, five burner gas cooktop and built in double door fridge and freezer. A butler's pantry provides an additional preparation area and contains sink, dishwasher and storage cupboards. This kitchen is a chef's paradise!

On the ground level, you will find two more bedrooms all with built-in wardrobes and a full equipped laundry. All levels have stunning wooden floor boards, with all bedroom carpets. As an extra bonus, internal lift services all levels.

All floors are linked by your own personal lift, so you can impress your guests by bringing them straight to the entertainment floor or bring the groceries without struggle from your car in the basement to the kitchen and butlers pantry on the top floor.



4	
3	
2	
402m <sup>2</sup>	

## 18 Rise Pl, Heathwood



Positioned in the much sought after suburb of 'Heathwood' - this property will tick all of your boxes! Beautifully designed and built this home offers a low-maintenance lifestyle without compromise.

Tastefully decorated throughout with luxury finishes, and fitted with quality fixtures, there is absolutely nothing to do but just sit back and enjoy everything that this home has to offer.

- Main Bedroom has en-suite with double vanity and walk in robe
- Ducted Reverse Cycle Air Conditioning throughout the house
- Caeserstone bench top
- High Ceiling (2/40mm)

**Arti Nijhawan**

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# Under Contract



## 1141 South Pine Road, Arana Hills



In high demand and rarely available, this block of land on a massive 6,406m<sup>2</sup> is situated in a popular pocket of Arana Hills.

Lot 19 on Survey Plan 250240

Parish: Kedron, County: Stanley

Local Government: Moreton Bay

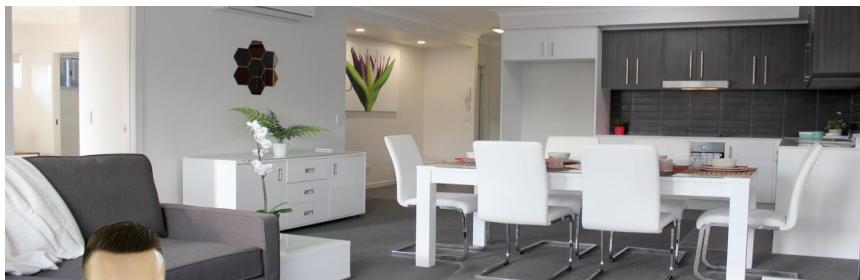
This block could be used for a number of purposes including; residential, commercial or industrial, Subject to Council Approval.

Close to all local amenities including shops, public transport and schools.

**Cassidy Shorland**

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2	
2	
1	
86m <sup>2</sup>	

## 605/ 8 Kyabra St, Newstead

4.5% RENTAL YIELD! GREAT INVESTMENT OPPORTUNITY!

With a contemporary urban style, Hopscotch Apartments is setting the standard for vibrant and elegant apartment living in Newstead. The whole apartment wraps itself around an open living design to engage not only indoor living but also the best of the outdoor living in Brisbane.

Low Body Corporate Fees, minutes to fine dining cafes, gym, shopping at Gasworks, James Street or CBD, your opportunity is now to "Seize the Day"



**Matt Baessato**

0405 403 894

matteo.baessato@homestates.com.au

- Two Bedrooms
- Two Bathroom including en-suite of master
- Pet apartment complex
- Internal intercom system
- Split heating and cooling

# SOLD



5	
3	
2	
402m <sup>2</sup>	

## 57 Highland Crescent, Belmont



Built by Australand this house has been well designed and positioned to embrace open living with emphasis on indoor and outdoor entertaining at the end of a quiet street.

Located at minutes to Westfield Carindale, public transport, major motorways and arterial, Moreton Bay College and Tingalpa State School.

- Five bedrooms, Fifth bedroom downstairs for either guest or second office
- Main bedroom with walk in wardrobe and en-suite with his and hers basins
- Split system air-conditioning throughout the home
- Double lock up garage with remote and internal access

**Cassidy Shorland**

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# SOLD IN 3 DAYS!



2	
1	
2	
526m <sup>2</sup>	

## 265 Moray Street, New Farm



For the first time on the market a home of style and heritage located in the prestige location New Farm. Built on a sizable block of 526smq this home has been exquisitely renovated, with details taken to restore the period features of a Queensland home.

This elegantly presented Queensland classic oozes character and charm from the high ceilings, boasting polished timber floor boards, VJ lined walls, decorative breezeways, to the expansive quintessential outdoor entertaining area this home radiates a warm and inviting ambience from the moment you entre its door.

A unique property in all respects, this home represents a rare chance to capitalise on a beautiful parcel of land. So when it comes to potential and possibility, it is hard to look past this one. A home of this calibre with so many points of difference is a sure winner and places this property in a league of its own.

This historic home offers a warm and vibrant family environment in a location that is steps to Teneriffe and moments to Merthyr Village Shopping Centre. Just a short stroll from the front door is James Street and Brunswick street buzz. The perfect playground. The most exclusive shops, best restaurants, popular cafes, movie theatres and the iconic powerhouse are all just an extension of your backyard. Additionally, at home, you can simply enjoy the quiet in your private retreat, just 2kms from the city.

**Cassidy Shorland**

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cassidy.shorland@homestates.com.au

# SOLD



4	
2	
2	
532m <sup>2</sup>	

## 33 Lewis Place, Calamvale



If you are looking for space, this is it!

This lovely 4 - 5-bedroom home sits on flat 532m<sup>2</sup> is waiting for a new owner. Spacious and newly painted, this home is ideally located close to local transport, shops, Calamvale College, Child care, local parks and playgrounds, grocery stores and restaurants.

- 4 bedrooms all with built-in-wardrobes and ceiling fans
- 2 bathrooms with en-suite and separate toilet
- Open plan living and dining area
- Universal room that you can use as a 5th bedroom, office or rumpus room
- At the end of a cul-de-sac
- Quiet neighbourhood

**Arti Nijhawan**

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# SOLD



2	
1	
1	
655m <sup>2</sup>	

## 71 Sunnydale Street, Upper Mount Gravatt



The home perfectly represents the many potential buyer categories we find in today's market. Ideal for first home owner, buyer looking to downsize or investors looking for a low maintenance property in a sought after suburb.

- 2 Bedroom with built in wardrobes
- Timber flooring throughout
- Dual Street Access

**Arti Nijhawan**

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4	
2	
4	
506m <sup>2</sup>	

## 20 Plover Avenue, Paradise Point



This 4 bedroom 2 bathroom 4 car house has been consistently tenanted at \$460 per week for the past 4 years, and is now ready for a savvy investor's consideration.

Unlimited potential on a generous 506sqm block of land, with ample room for development/renovation (granny flat, teen retreat). The successful buyer for Plover Avenue recognises the limitless possibilities, given the location, deep and full-width rooms coupled with stable tenants.

This exceptional family home features the following amenities:

- Northern facing, uninterrupted views
- Granite and hardwood-finished timber kitchen
- Wooden floorboards throughout the premises
- Potential areas for rumpus, or billiard room
- Split system air conditioning

**Cassidy Shorland**

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cassidy.shorland@homestates.com.au

# NEW



4	
2	
2	
173m <sup>2</sup>	

## 25 Hanover Drive, Pimpama



Situated in the Waverley Views Estate Pimpama, it is a property you don't want to miss out on. This open plan four bedroom home is perfect as a family home or investment property.

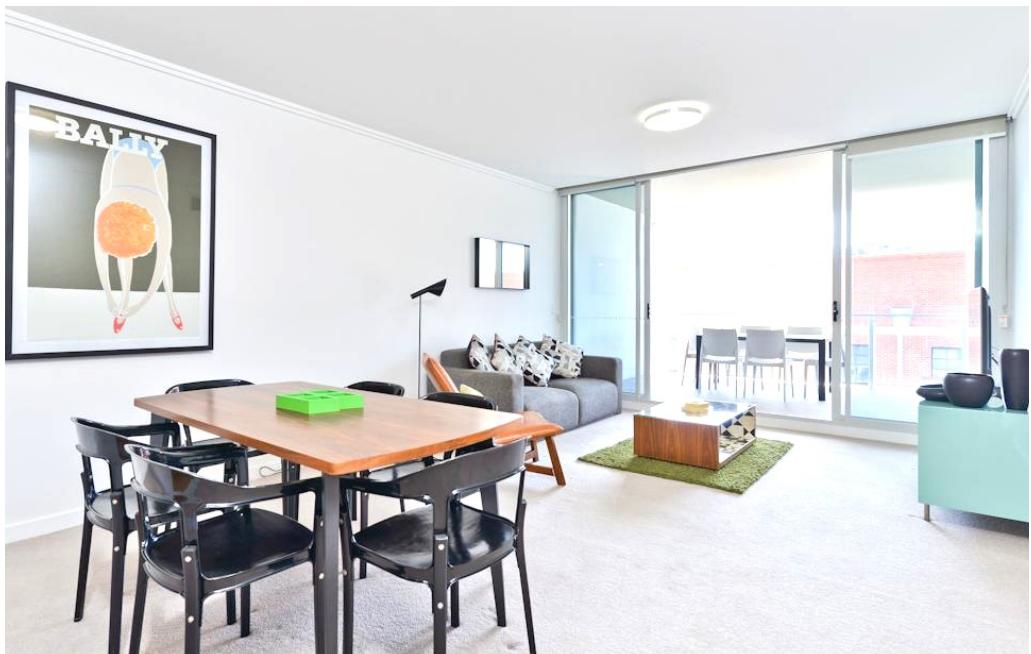
This spacious air conditioned living room opens effortlessly on to outdoor entertaining area, which flows through to the 600m<sup>2</sup> fully fenced yard.

- Four bedrooms all with built-in-wardrobes and ceiling fans
- Two bathrooms, en-suite off main bedroom
- Large tiled kitchen, family and living area
- Stainless steel appliances in the kitchen including dishwasher, over and stove
- Security screen on all windows and doors
- Undercover outdoor entertaining area

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2	
2	
1	
101m <sup>2</sup>	

## 512/113 Commercial Road, Teneriffe



Sleek and well-designed this apartment is in the heart of Teneriffe in prime position.

Locate at walking distance to everything you need Restaurants, Lifestyle, Shops, Grocery's and Entertainment, your every want is right here.

Fusing stylish and contemporary appointments, this apartment's layout is enhanced by sleek white tones, high ceiling, and large windows. Light soaked alfresco balcony which complements living in Queensland and enjoying the lifestyle.

This exclusive boutique complex features an impressive rooftop garden space which overlooks the surrounding district providing a vibrant backdrop when entertaining friends and family around the BBQ facilities.

- Two bedrooms, both with carpet and built-in-wardrobes
- En-suite with his and hers vanities
- Main bathroom with full size bath tube
- Large outdoor balcony
- Sleek and practical kitchen with glass splashback and electric appliance
- Open plan living, dining and kitchen with glass sliding doors to balcony

**Cassidy Shorland**

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# NEW



2	
2	
1	
\$600 P/W	

## For Rent— Hamilton

### STUNNING RIVER AND CITY VIEWS! - Partly Furnished



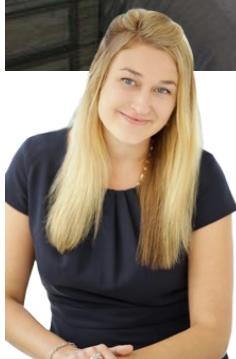
**Renaye Wisse**  
0422 363 708

[renaye.wisse@homestates.com.au](mailto:renaye.wisse@homestates.com.au)

This GORGEOUS 2 bedroom apartment is nearly brand new and right in front of the River!

- 2 Bedrooms and 2 Bathrooms
- Walk through robe to main bedroom
- Ducted air con
- Secure car space and storage cage

Over 35 restaurants, cafes, supermarket, cinema and more 200m to bus, 300m to CityCat; 6km from CBD, 7km from Airport. Popular East Street Markets next door.



## For Rent— Hamilton

Located in one of Brisbane's most stylish waterfront residential and retail precinct.

Exceptional lifestyle is at your doorstep. Only 6kms from the city and just 9 minutes from Brisbane Airport, Portside Wharf is perfectly situated on Brisbane River for convenience and lifestyle.

- Stylish and quality finishes and fittings throughout
- Modern kitchen with Smeg appliances including built in fridge, dishwasher and gas cooktop
- Spacious, open plan living area with plush carpet and ducted air-conditioning
- Modern design bathroom and laundry cupboard with dryer included

**Renaye Wisse**

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1	
1	
\$450 P/W	

## For Rent— Brisbane CBD

Everything Lifestyle can offer AT YOUR FEET!

The apartment features:

- Main Bedroom with built-ins
- Large study room
- Large bathroom with laundry
- Modern kitchen with stone benches and gas cooktop
- Fully furnished
- Ducted air conditioning
- inclusion of utilities to be negotiated

Mantra On Mary boasts the following facilities:

- 25m lap pool
- Sauna
- Gymnasium
- Outdoor entertaining terrace with BBQs

**Renaye Wisse**

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1	
1	
1	
\$400 P/W	



## For Rent— Hamilton

### Great Floor Plan - OUTSTANDING BUILDING TO LIVE IN!!

This 1 bedroom apartment is probably the best in value for Hamilton City.

- Quality finishes and fittings
- Large Bedroom
- Light and airy
- Pool and Gym facilities induced

**Renaye Wisse**  
0422 363 708

[renaye.wisse@homestates.com.au](mailto:renaye.wisse@homestates.com.au)

# START THE CONVERSATION ABOUT YOUR PROPERTY WITH HOMESTATES

Talk with one of our specialists regarding your **rental property** or **selling your home** before the end of the year to receive a reduced fee on your services.

**1300 88 66 08**  
**QUOTE "EXPO"**



Cassidy Shorland  
Property Sales Manager



Renaye Wisse  
Senior Property Manager





HOMESTATES  
REALTY



## DAVID LEE

Investment Manager

📞 0422 352 832

📞 1300 88 66 08

“A deep comprehension of client requirements combined with our consolidated knowledge of the market yields the best results” – David

### About David

A trusted name in the industry, David holds two years’ managerial expertise in property investments, with over ten years’ experience in the sales industry. Considered and analytical by nature, David’s repeat purchasers often return to him for his strong comprehension of each client’s requirements for wealth creation, growth and investments.

Specialising in off-the-plan projects, David maintains his reputation for market analysis and profitability through his exclusive relationships with premier developers, taking on board projects with definitive assurance which meet each individual client’s needs.

The resulting meticulous practice of selective projects has garnered David with a strong network of local buyers across Sydney and Brisbane, with a budding influence in Melbourne and abroad in South East Asia.

David, who is fluent in Mandarin and English, is directly involved in vetting his staff with current market trends and his infectious drive for portfolio creation, ensuring that each client has their needs addressed with succinct, professional and outstanding performance.

### Community Involvement

David advocates the reciprocation of goodwill and service, believing that his role rests upon the support of his local community. As part of his community service, David regularly donates to the Salvation Army, is a local supporter of community sporting events, and is part of his home suburb’s, Hillcrest Neighbourhood Community Watch program.



HOMESTATES  
REALTY



## MATT BAESSATO

Property Specialist

📞 0405 403 894

📞 1300 88 66 08

“Going beyond client expectations is just the beginning” – Matt

### About Matt

Regarded by his peers and clients for his perseverance and commitment to achieving results, Matt Baessato is an experienced property specialist with over ten years' expertise in the sales industry.

Coupled with his decidedly refined approach to clients, Matt provides achievable sales in an expedited period of time, often at an above-market premium. An often common praise heard by Matt's previous clients is his tenacity and drive for connecting the right person, to the right product, at the right time.

Matt is an emphatic and natural-born negotiator: As a progressive thinker dedicated to continuous development, Matt's ability to negotiate, identify key market trends and personable demeanour enables him to deliver the top price for his clients.

Fluent in Italian and English, Matt holds a strong rapport and affinity with the local European demographic in Brisbane, taking pride in supporting others to realise their property ambitions and goals.

### Community Involvement

Matt believes in the preservation and longevity of global environments for his two daughters. He is an active supporter of action-based NGOs, particularly Greenpeace. Being family orientated, Matt often involves himself in the Ascot State School Community, local festivals, in addition to his home suburb of Clayfield.



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# About Homestates.

Homestates is a leading Australian intermediary consultancy providing integrated services including property investments, property sales, property management, and immigration and education services. The Group was founded upon the fundamental belief that property, and its extension as a home, is a long term process. Meticulously pairing each individual client's needs to their real estate requirements, Homestates successfully continues to provide client-centric services with a full cycle property outlook.

With offices based in Brisbane and Sydney, the Group operates domestically with extensive partnerships throughout Southeast Asia, ensuring that our approach to property, immigration and education considers economic developments on a global scale.

Homestates was founded by a multicultural team of various ethnic backgrounds, ensuring that your requirements for growth and wealth creation are accurately met.



# *Hey Teeny Tiny Bikini*

## *Try ME on for Size!*

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