

# Understanding Organizational Style and Its Impact on Information Systems

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Systems Analysis and Design, 7e  
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# Learning Objectives

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- Understand that organizations and their members are systems and that analysts need to take a systems perspective
- Depict systems graphically using context-level data flow diagrams, and entity-relationship models, use cases and use case scenarios
- Recognize that different levels of management require different systems
- Comprehend that organizational culture impacts the design of information systems

# Three Main Forces Interacting to Shape Organizations

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- Levels of management
- Design of organizations
- Organizational cultures

# Organizations Are Composed of Interrelated Subsystems

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- Influenced by levels of management decision makers that cut horizontally across the organizational system
  - Operations
  - Middle management
  - Strategic management
- Influenced by organizational cultures and subcultures

# Major Topics

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- Organizations as systems
- Depicting systems graphically
  - Data flow diagram
  - Entity-relationship model
  - Use case modeling
- Levels of management
- Organizational culture

# Organizations As Systems

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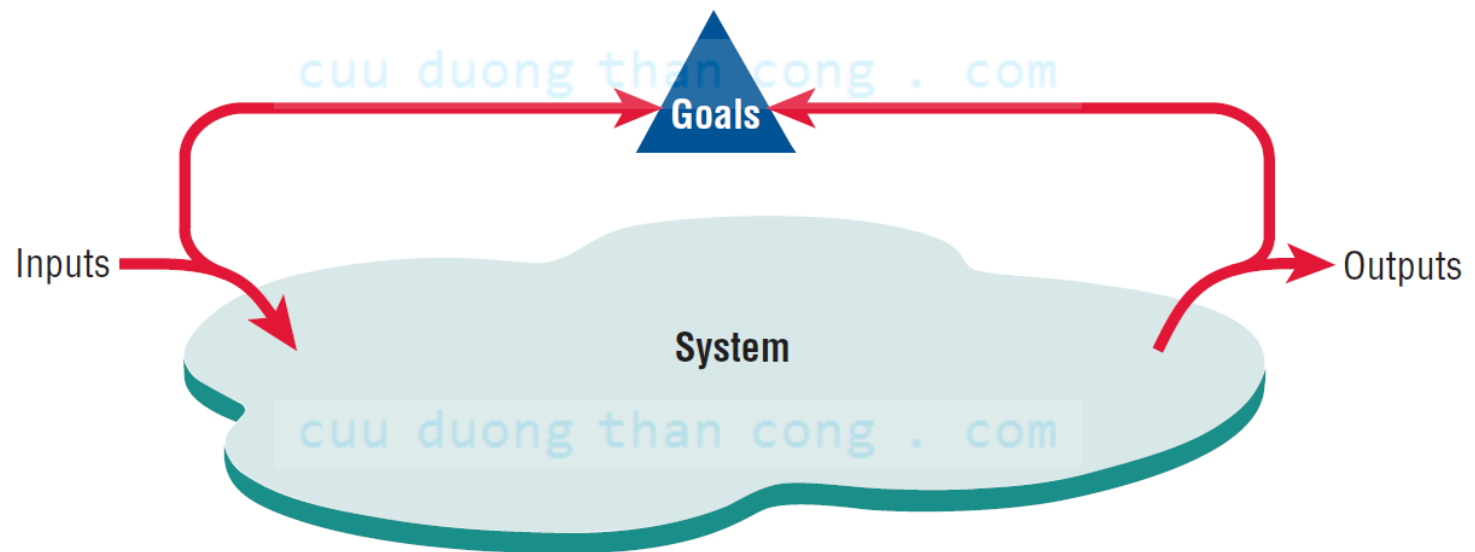
- Conceptualized as systems designed to accomplish predetermined goals and objectives
- Composed of smaller, interrelated systems serving specialized functions
- Specialized functions are reintegrated to form an effective organizational whole

# Interrelatedness and Independence of Systems

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- All systems and subsystems are interrelated and interdependent
- All systems process inputs from their environments
- All systems are contained by boundaries separating them from their environments
- System feedback for planning and control
- An ideal system self-corrects or self-regulates itself

## Figure 2.1 System outputs serve as feedback that compares performance with goals





# Organizational Environments

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- Community
  - Physical location
  - Demographic profile (education, income)
- Economic
  - Market factors
  - Competition
- Political
  - State and local government

# Openness and Closedness

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- Open
  - Free flow of information
  - Output from one system becomes input to another
- Closed
  - Restricted access to information
  - Limited by numerous rules
  - Information only on a “need to know” basis

# Virtual Organizations and Virtual Teams

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- A virtual organization has parts of the organization in different physical locations
- Computer networks and communications technology are used to bring virtual teams together to work on projects

# Benefits of Virtual Organizations and Teams

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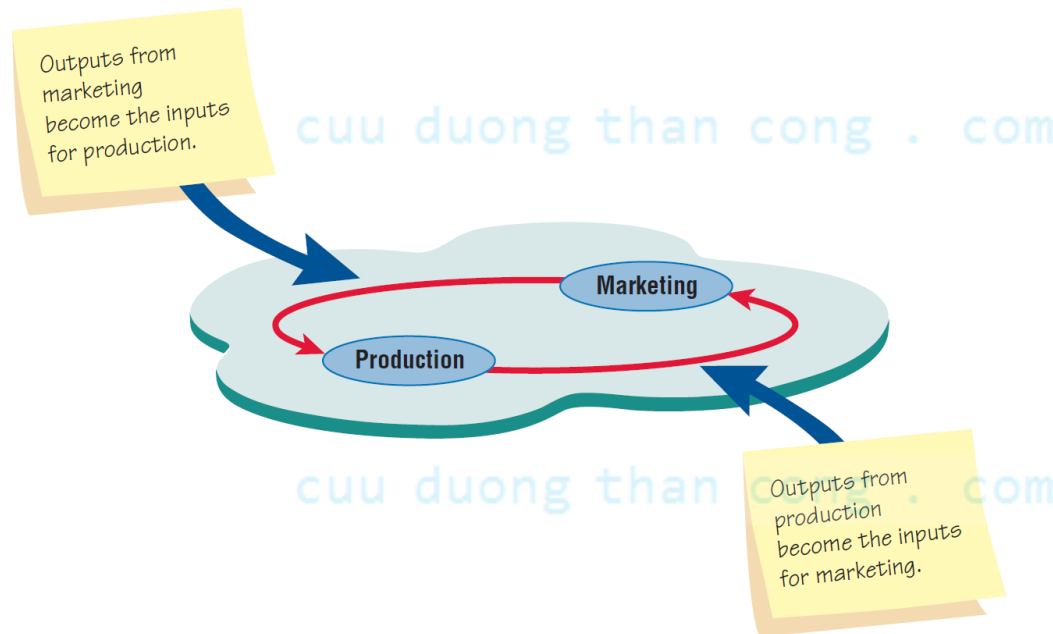
- Possibility of reducing costs of physical facilities
- More rapid response to customer needs
- Helping virtual employees to fulfill their familial obligations to children or aging parents

# Taking a Systems Perspective

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- Allows system analyst to understand businesses before they begin their tasks
- It is important that members of subsystems realize that they are interrelated with other subsystems
- Problems occur when each manager thinks that his/her department is the most important
- Bigger problems may occur when that manager rises through the ranks

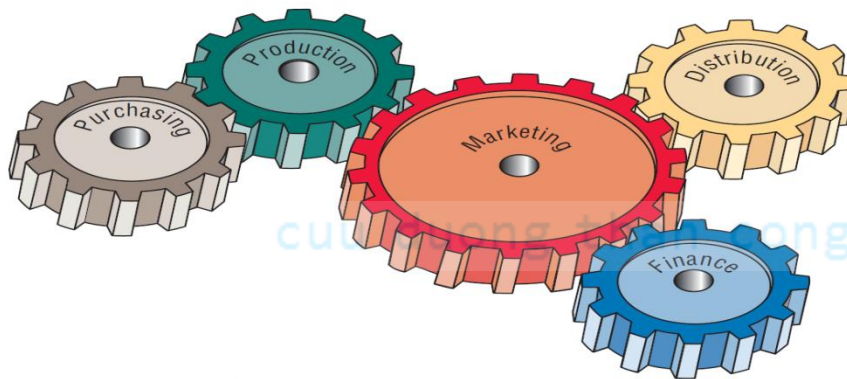
# Taking a Systems Perspective



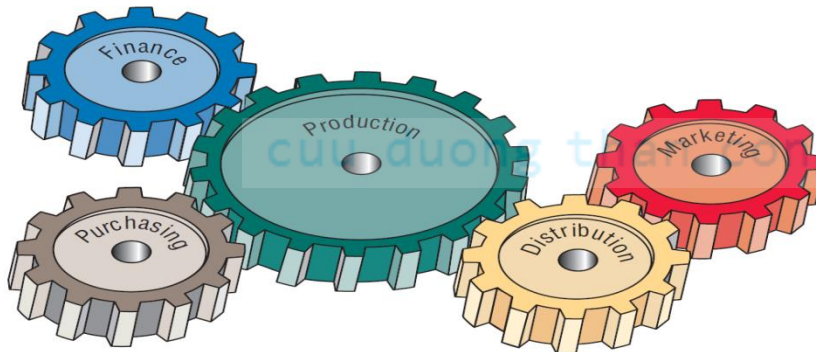
**FIGURE 2.2**

Outputs from one department serve as inputs for another such that subsystems are interrelated.

# Taking a Systems Perspective



How a Marketing Manager May View the Organization



How a Production Manager May See the Organization

**FIGURE 2.3**

A depiction of the personal perspective of functional managers shows that they feature their own functional area as central to the organization.

# Enterprise Resource Planning

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- Enterprise Resource Planning (ERP) describes an integrated organizational information system
- Software that helps the flow of information between the functional areas within the organization



# Depicting Systems Graphically

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- Context-level data flow diagrams
- Entity-relationship model
- Use Case Modeling

# Context-Level Data Flow Diagrams

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- Focus is on the data flowing into and out of the system and the processing of the data

# Figure 2.4 The basic symbols of a data flow diagram



A **process** means that some action or group of actions take place.

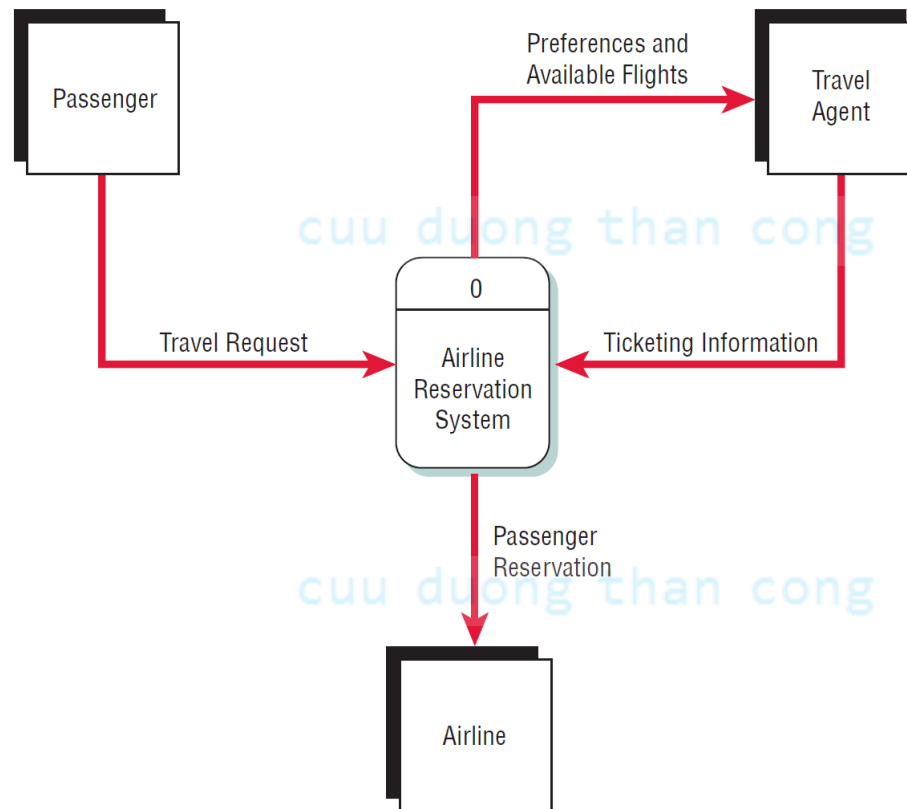


An **entity** is a person, group, department, or any system that either receives or originates information or data.



A **data flow** shows that information is being passed from or to a process.

# Airline Reservation System



**FIGURE 2.5**

A context-level data flow diagram for an airline reservation system.

# Entity-Relationship Model

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- Focus is on the entities and their relationships within the organizational system

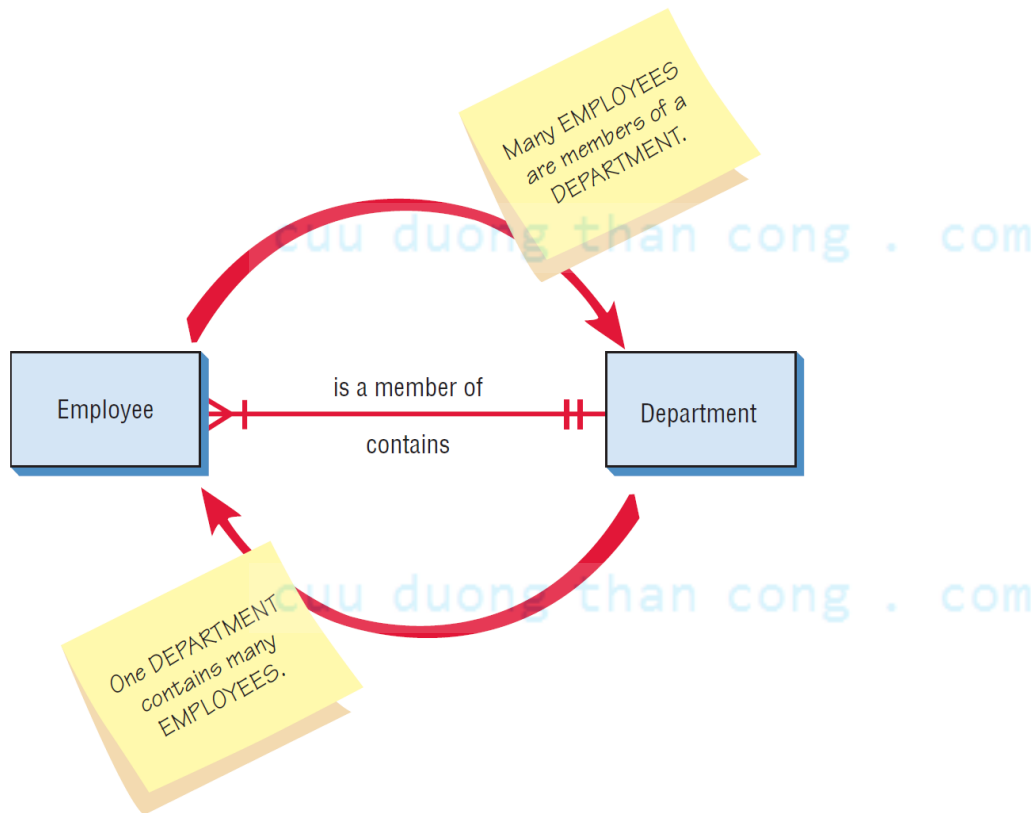
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# Relationships

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- Relationships show how the entities are connected
- Three types of relationships
  - One-to-one
  - One-to-many
  - Many-to-many

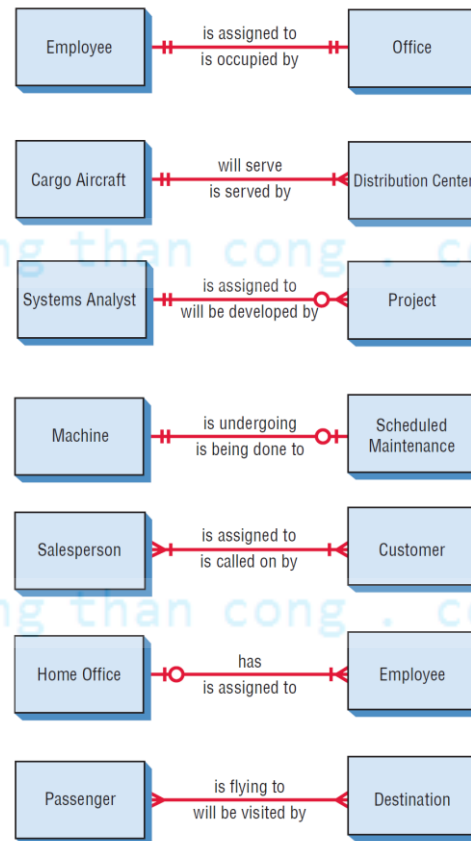
# Entity-Relationship Example



**FIGURE 2.7**

An entity-relationship diagram showing a many-to-one relationship.

# Figure 2.8 Examples of different types of relationships in E-R diagrams





# Entities

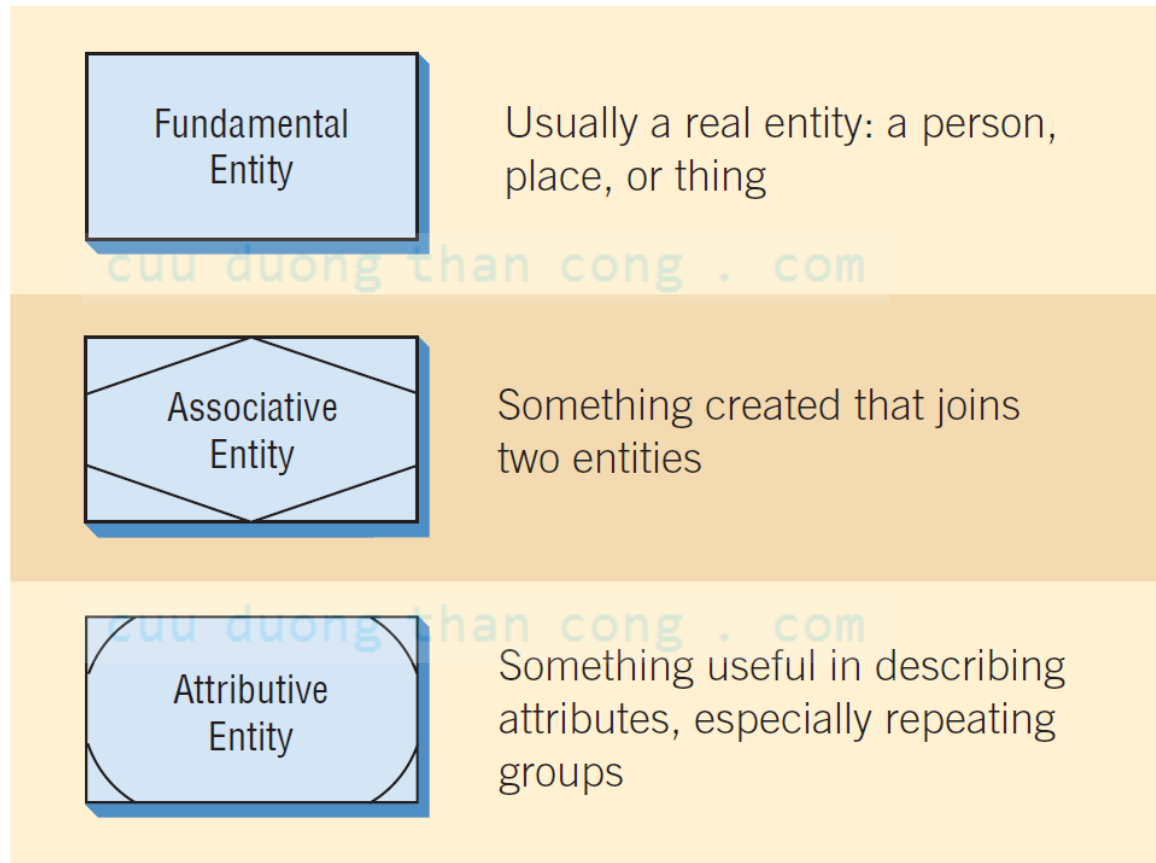
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- Fundamental entity
- Associative entity
- Attributive entity

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# Figure 2.9 Three different types of entities used in E-R diagrams



# Attributes

- Data attributes may be added to the diagram



Patron Name

Patron address

Patron phone

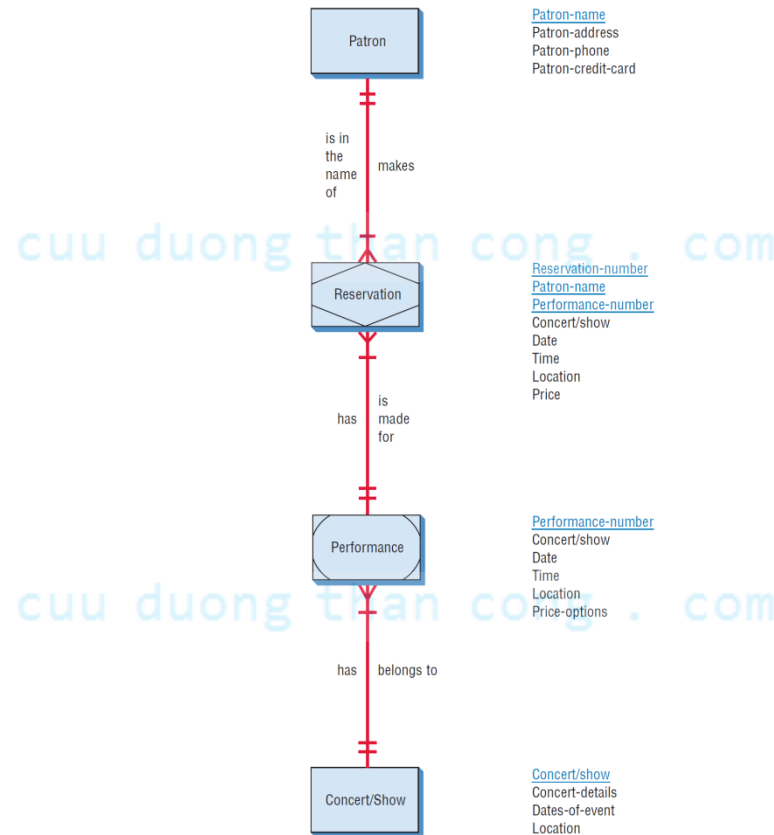
Patron credit card

# Creating Entity-Relationship Diagrams

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- List the entities in the organization
- Choose key entities to narrow the scope of the problem
- Identify what the primary entity should be
- Confirm the results of the above through data gathering

## Figure 2-12 A more complete E-R diagram showing data attributes of the entities



# Use Case Modeling

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- Describes what a system does without describing how the system does it; that is, it is a logical model of the system

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# Use Case Diagram

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- Actor
  - Refers to a particular role of a user of the system
  - Similar to external entities; they exist outside of the system
- Use case symbols
  - An oval indicating the task of the use case
- Connecting lines
  - Arrows and lines used to diagram behavioral relationships

# Actor

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- Divided into two groups
  - Primary actors
    - Supply data or receive information from the system
    - Provide details on what the use case should do
  - Supporting actors
    - Help to keep the system running or provide help
    - The people who run the help desk, the analysts, programmers, and so on



# A Use Case Always Provides Three Things

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- An actor that initiates an event
- The event that triggers a use case
- The use case that performs the actions triggered by the event

# Use Case Relations

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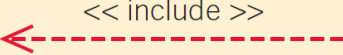


- Behavioral relationships
  - Communicates
    - Used to connect an actor to a use case
  - Includes
    - Describes the situation in which a use case contains behavior that is common to more than one use case

# Use Case Relations

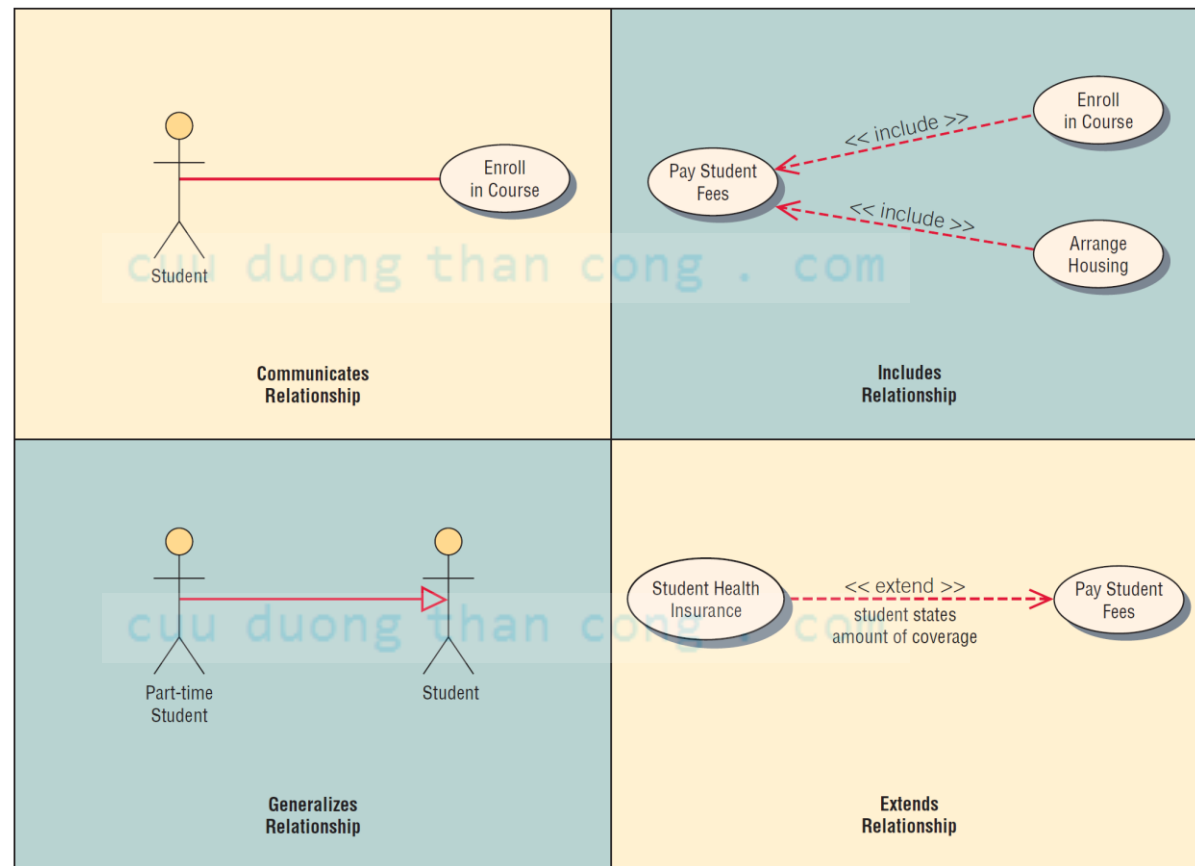
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- Behavioral relationships (Continued)
  - Extends
    - Describes the situation in which one use case possesses the behavior that allows the new case to handle a variation or exception from the basic use case
  - Generalizes
    - Implies that one thing is more typical than the other thing

## Figure 2.13 Some components of use case diagrams showing actors, use cases, and relationships for a student enrollment example

Relationship	Symbol	Meaning
Communicates		An actor is connected to a use case using a line with no arrowheads.
Includes		A use case contains a behavior that is common to more than one other use case. The arrow points to the common use case.
Extends		A different use case handles exceptions from the basic use case. The arrow points from the extended to the basic use case.
Generalizes		One UML “thing” is more general than another “thing.” The arrow points to the general “thing.”

## Figure 2.14 Examples of use cases and behavioral relationships for student enrollment

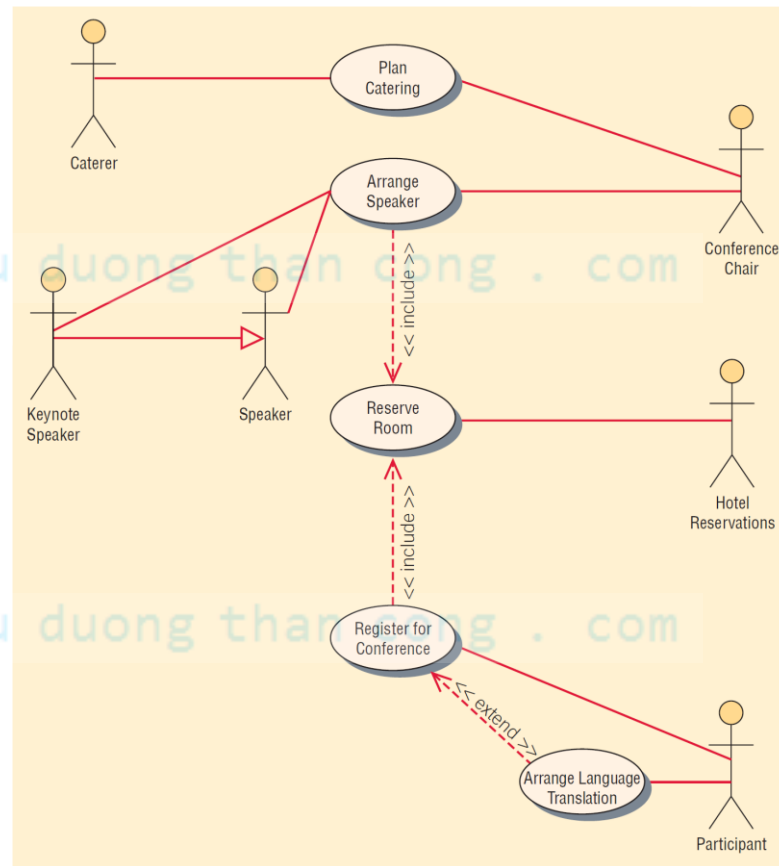


# Developing Use Case Diagrams

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- Review the business specifications and identify the actors involved
- Identify the high-level events and develop the primary use cases that describe those events and how the actors initiate them
- Review each primary use case to determine the possible variations of flow through the use case
- The context-level data flow diagram could act as a starting point for creating a use case

## Figure 2.15 A use case diagram representing a system used to plan a conference



# Developing the Use Case Scenarios

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- The description of the use case
- Three main areas
  - Use case identifiers and initiators
  - Steps performed
  - Conditions, assumptions, and questions



## Figure 2.16 A use case scenario is divided into three sections: identification and initiation; steps performed; and conditions, assumptions, and questions

<b>Use case name:</b>	Register for Conference	<b>UniqueID:</b>	Conf RG 003
<b>Area:</b>	Conference Planning		
<b>Actor(s):</b>	Participant		
<b>Description:</b>	Allow conference participant to register online for the conference using a secure Web site.		
<b>Triggering Event:</b>	Participant uses Conference Registration Web site, enters userID and password, and clicks the logon button.		
<b>Trigger type:</b>	<input checked="" type="checkbox"/> External <input type="checkbox"/> Temporal		
<b>Steps Performed (Main Path)</b>	<b>Information for Steps</b>		
1. Participant logs in using the secure Web server.	userID, Password		
2. Participant record is read and password is verified.	Participant Record, userID, Password		
3. Participant and session information is displayed on the Registration Web page.	Participant Record, Session Record		
4. Participant enters information on the Registration Web form and clicks <b>Submit</b> button.	Registration Web Form		
5. Registration information is validated on the Web server.	Registration Web Form		
6. Registration Confirmation page is displayed to confirm registration information.	Confirmation Web Page		
7. Credit card is charged for registration fees.	Secure Credit Card Web Page		
8. Add Registration Journal record is written.	Confirmation Web Page		
9. Registration record is updated on the Registration Master.	Confirmation Web Page, Registration Record		
10. Session record is updated for each selected session on the Session Master.	Confirmation Web Page, Session Record		
11. Participant record is updated for the participant on the Participant Master.	Confirmation Web Page, Participant Record		
12. Successful Registration Confirmation Web page is sent to the participant.	Registration Record Confirmation Number		
<b>Preconditions:</b>	Participant has already registered and has created a user account.		
<b>Postconditions:</b>	Participant has successfully registered for the conference.		
<b>Assumptions:</b>	Participant has a browser and a valid userID and password.		
<b>Requirements Met:</b>	Allow conference participants to be able to register for the conference using a secure Web site.		
<b>Outstanding issues:</b>	How should a rejected credit card be handled?		
<b>Priority:</b>	High		
<b>Risk:</b>	Medium		

# Why Use Case Diagrams Are Helpful

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- Identify all the actors in the problem domain
- Actions that need to be completed are also clearly shown on the use case diagram
- The use case scenario is also worthwhile
- Simplicity and lack of technical detail

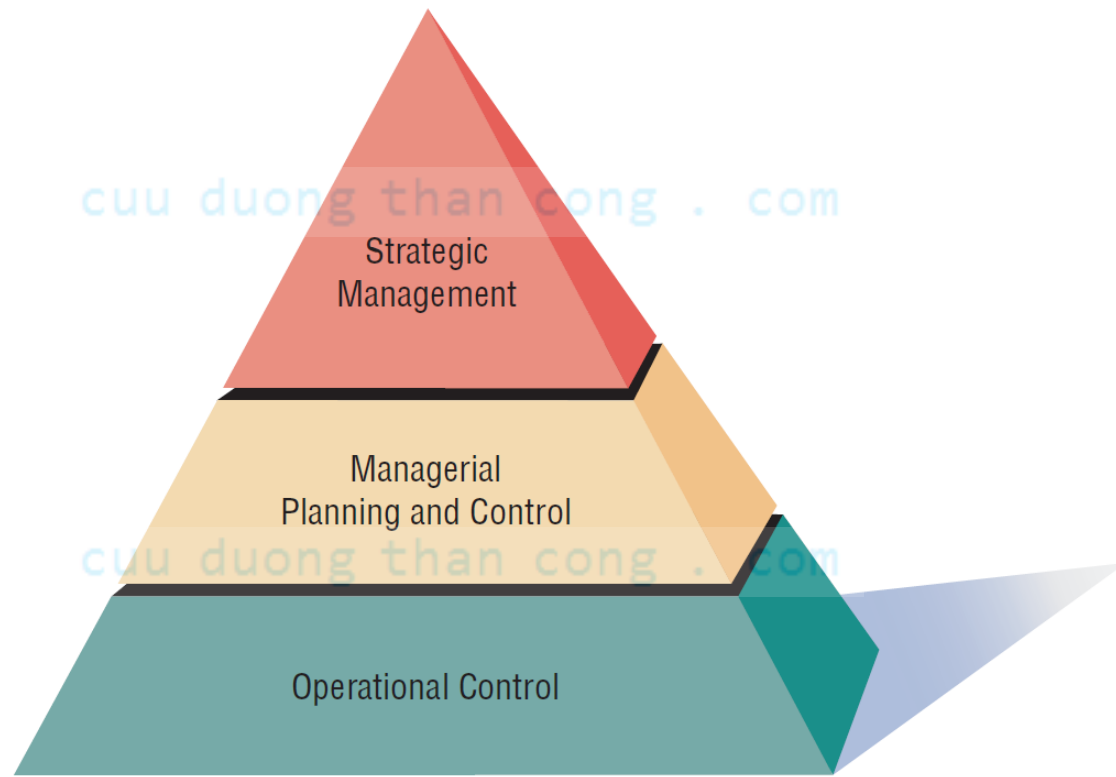
## Figure 2.17 The main reasons for writing use cases are their effectiveness in communicating with users and their capturing of user stories

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- Use cases effectively communicate systems requirements because the diagrams are kept simple.
- Use cases allow people to tell stories.
- Use case stories make sense to nontechnical people.
- Use cases do not depend on a special language.
- Use cases can describe most functional requirements (such as interactions between actors and applications).
- Use cases can describe nonfunctional requirements (such as performance and maintainability) through the use of stereotypes.
- Use cases help analysts define boundaries.
- Use cases can be traceable, allowing analysts to identify links between use cases and other design and documentation tools.

**Figure 2.18** Management in organizations exists on three horizontal levels: operational control, managerial planning and control, and strategic management

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# Operations Control

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- Make decisions using predetermined rules that have predictable outcomes
- Oversee the operating details of the organization

# Managerial Planning and Control

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- Make short-term planning and control decisions about resources and organizational objectives
- Decisions may be partly operational and partly strategic

# Strategic Management

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- Look outward from the organization to the future
- Make decisions that will guide middle and operations managers
- Work in highly uncertain decision-making environment
- Define the organization as a whole

# Managerial Levels

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- Different organization structure
- Leadership style
- Technological considerations
- Organization culture
- Human interaction
- All carry implications for the analysis and design of information systems



# Organizational Culture

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- Organizations have cultures and subcultures
- Learn from verbal and nonverbal symbolism

# Verbal Symbolism

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- Myths
- Metaphors
- Visions
- Humor

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# Nonverbal Symbolism

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- Shared artifacts
  - Trophies, etc.
- Rites and rituals
  - Promotions
  - Birthdays, etc.
- Clothing worn
- Office placement and decorations

# Summary

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- Organizational fundamentals
  - Organizations as systems
  - Levels of management
  - Organizational culture
- Graphical representation of systems
  - DFD
  - ERD
  - Use case diagrams and scenarios

# Summary (Continued)

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- Levels of managerial control
  - Operational
  - Middle management
  - Strategic
- Organizational culture