

ROBINSONS SUPERMARKET CORPORATION
110 E. RODRIGUEZ JR. AVE., BAGUMBAYAN, QUEZON CITY
Tel. No. 86350751 TO 64 / Fax
Email: SPAFEEDBACK@RSC.COM.PH



PURCHASE ORDER

VENDOR : 230045-WELLMANUFACTURING CORPORATION
APPROVED DATE : 10/19/2023
DELIVERY DATE : 10/27/2023
CANCEL DATE : 10/27/2023
PO No. : 0017114007
TAX TYPE : VAT-EXCLUSIVE WITH EWT (CORPORATE)
TERMS : 30 DAYS TERM
TYPE OF ORDER : RE-ORDER

STORE : 00206-RS EMALL NAGA

ADDRESS : Nagaland Email Elias Angeles St. 000-405-340-039COR P.DIAZ & PENAFRANCIA AVE

CITY : NAGA CITY

BUYER : CPA-CHRISTINE P ABELLON

SKU CODE	UPC CODE	SKU DESCRIPTION VENDOR ITEM REF.NO.	BUYING UOM	PCS PER CASE	COST PER BUYING	DISC %	NET COST PER BUYING UOM	QTY ORDERED	TOTAL NET COST
000148472	4806020497341	SPEED BAR SPECK BLUE 330G	CASE	36	646.07	3.00	626.69	2.00	1,253.38
000371565	4806020456355	SPEED PWD KALAMANSI 55GX6X32	CASE	32	831.43	3.00	806.49	2.00	1,612.97
000556655	4806020400587	SPEED BAR POWER DUO 330G	CASE	36	730.93	3.00	709.00	2.00	1,418.00

TOTAL GROSS AMOUNT	6.00	4,416.86
LESS: TOTAL DISCOUNTS		132.51
TOTAL NET AMOUNT		4,284.35

PO NOTES : PLEASE PULL OUT Bos/DELIVER ON TIME,COST IS NET OF 3% DISCOUNT,

Notice to supplier

1. Our payments are based on the original copy of the invoice.
2. Any changes in the P.O. shall require prior approval of the Merchandising Department one day after booking day.
3. Cost is VAT exclusive and is net of all discounts.
4. A delay in the receipt of the ordered items on the specified date or any event that the delivered items fail to meet our specifications shall give us the authority to cancel the P.O. and hold you responsible for damages that we may incur.

This is an electronically approved document.

ROBINSONS SUPERMARKET CORPORATION

EDSA COR. ORTIGAS AVE., QUEZON CITY 1109

RETURN TO VENDOR MANIFEST - ORIGINAL

RTV NO. : 18519264

DATE : 10/24/23
TIME : 20:10:52

SHIP TO:
VENDOR NO./NAME : 230045/WELLMADE MANUFACTURING CORPORATION
TELEPHONE : 044-695298
FAX : 044-695086
E-MAIL :
CONTACT PERSON : JUVY GOCO

TERMS : 103 30 DAYS TERM
SUBDEPT : 620 LAUNDRY PRODUCTS
CLASS : 601 LAUNDRY PRODUCTS

SKU NO.	UPC NO.	DESCRIPTION	QUANTITY	U/M	UNIT COST	EXTENDED COST
371565	4806020456355	SPEED PWD KALAMANSI 55GX6X32	1.00	C32	23.77	23.77
TOTAL :			1.00		23.77	

TOTAL RETAIL : 28.350

REASON FOR RETURN : BAD ORDERS
COMMENTS : 102423 247 9376

PREPARED BY:

APPROVED BY:

MOSE RECEIVED BY:

APV NO.

PRINT NAME & SIGN/DATE PRINT NAME & SIGN/DATE PRINT NAME & SIGN/DATE PRINT NAME & SIGN/DATE PRINT NAME & SIGN/DATE

ALL MERCHANDISE NOT CLAIMED WITHIN 30 DAYS WILL BE AUTOMATICALLY FORFEITED. 1-VENDOR 2-STORE 3-BILLS

Robinsons Retail Holdings Inc.



PWP SERIES NO.:

GTL - 2023 - 430

(For Marketing Admin Only)

COST CENTER:

(For Marketing Admin or Accounting Only)

PROMO DURATION:

From September 1, 2023 To

POST PROMO EVALUATION DEADLINE:

Project TANGLAW (Tabang sa Aki na Nangangaipo. Ginawa asin Liwanag Ang maitatao para Wakasan ang pagtlo, giya sa pag-asenso)

MECHANICS:

OBJECTIVE:

CONCESSION:

BRAND MAJOR GROUP	AVERAGE MONTHLY SALES (PAST 6 MONTHS)		INCREMENTAL		PROJECTED VOLUME (Average + Incremental)	
	In Cases	Peso Value	In Cases	Peso Value	In Cases	Peso Value
TOTAL	0	-	-	-	-	-

Approved Budget	
Remaining Budget	
PWP Amount	4 425 00
Balance	- 4 425 00

PROMO COST ESTIMATE				PROMO COST ESTIMATE			
ITEMS DESCRIPTION	QTY	UNIT COST (List Price, VAT Ex & Discounts)	TOTAL AMOUNT	EXPENSE DESCRIPTION	QTY	UNIT COST	TOTAL AMOUNT
Winrox Unscented Regular 1 Gal	1	436.00	436.00	Product Support for PNP		4,425.00	
Lala Fabcon P. Lavander 30 ml	1	1,396.80	1,396.80	Goa			
Speed Babad Power Whitener 55 gms	1	931.30	931.30				
Speed Babad Fabcon Fresh 55 gms	1	931.30	931.30				
Select Soy Sauce 200ml	1	429.60	429.60				
Select Sukang Puti 200ml	1	300.00	300.00				
SUB-TOTAL			4,425.00	SUB-TOTAL			
TOTAL			4,425.00	TOTAL			

TOTAL PROJECT COST	4,425.00
--------------------	----------

Total Project Cost	4,428.00
Incremental Sales	-
Cost to Sales Ratio	#DIV/0!

Approved by:

Alvin S.

Continue

Prepared by:

Reviewed by:

Received By:

Norman F. Gomez

Joel Sasan

Johnadel Ocampo, R.C.A., MICB, CPF

ibarra Mendoza

Wilson Sy

TSM / DS / BA / KAM

Regional Sales Manager

Marketing Assistant

Luzon Sales Manager

VP/GM - Lazon



Republic of the Philippines
NATIONAL POLICE COMMISSION
PHILIPPINE NATIONAL POLICE, POLICE REGIONAL OFFICE V
CAMARINES SUR POLICE PROVINCIAL OFFICE
GOA MUNICIPAL POLICE STATION
Tagongtong, Goa, Camarines Sur



September 1, 2023

MR. NORMAN F. GOMEZ
TSM Bicol
Wellmade Manufacturing Corporation

Sir:

The Goa Municipal Police Station headed by the undersigned has this program dubbed as **PROJECT TSAPA** (Tabang sa kaSaraditan Asin Pangangataman nganing pag Asenso saindang makamtan) a replication of the **Project TANGLAW** (Tabang sa Aki na Nangangaipo, Ginawa asin Liwanag Ang maitatao para Wakasan ang pagtios, giya sa pag-aseso) ng Lahing Pilipino. This program aims to adopt less fortunate children to fight insurgency thru education.

This station has adopted the 3 siblings from parents Albert Peñalosa Cea and Anchelle Delos Santos Candelaria namely: Iber Cea y Candelaria, Mara Cea y Candelaria and Ashley Cea y Candelaria, grade school pupils of Tagongtong Elementary School and all residents of Brgy. Tagongtong, Goa, Camarines Sur.

In view of this, may I humbly ask from your good heart for any assistance you can extend for this children to be able to achieve their goals and pursue their education.

Hoping for your benevolent hearts to share your blessings with us.

Thank you and God bless.

Very truly yours,

PMAL RODOLFO Z BORROMELO
Chief of Police



PROMO WORK PLAN

DATE OF PWP: Thursday, September 28, 2023 PWP SERIES NO.: GTL-2023-432
 NAME OF OUTLET: Tom and Eloy (For Marketing Admin Only)
 TRADE CLASS: Grocery
 BRANCH/AREA: Sipocot, Camarines Sur (For Marketing Admin or Accounting Only)
 ACTIVITY TYPE: Anniversary Support / Trade Sampling
 PROMO DURATION: From 26-Oct-23 To
 POST PROMO EVALUATION DEADLINE:

PROMO TITLE: Anniversary Support

MECHANICS: Trade Sampling

OBJECTIVE: Endorse new packaging of speed powder, Lala Fabcon and other skus

CONCESSION:

PROJECTED VOLUME ANALYSIS:

BRAND MAJOR GROUP	AVERAGE MONTHLY SALES (PAST 6 MONTHS)		INCREMENTAL		PROJECTED VOLUME (Average + Incremental)	
	In Cases	Peso Value	In Cases	Peso Value	In Cases	Peso Value
Laundry Bars	45	30,000.00	8.1	6,480.00	53.1	42,480.00
Laundry Powders	12	9,600.00	2.16	1,728.00	14.16	11,328.00
Bleach	10	8,000.00	1.8	1,440.00	11.8	9,440.00
Select	9	7,200.00	1.62	1,296.00	10.62	8,496.00
Fabcon	3	2,400.00	0.54	432.00	3.54	2,832.00
Other						
TOTAL	79	63,200.00	14.22	11,376.00	93.22	74,576.00

Approved Budget	
Remaining Budget	
PWP Amount	5,385.80
Balance	5,385.80

PROMO COST ESTIMATES

ITEMS DESCRIPTION	QTY	UNIT COST (List Price, VAT Ex & Discounts)	TOTAL AMOUNT	EXPENSE DESCRIPTION	QTY	UNIT COST	TOTAL AMOUNT
Lala Fabcon S. Bouquet 30 ml	1	1396.80	1,396.80	Product Support for PNP		5,385.80	-
Lala Fabcon P. Lavander 30 ml	1	1396.80	1,396.80	Gea			-
Speed Babad Power Whitener 55 gms	1	931.30	931.30				-
Speed Babad Fabcon Fresh 55 gms	1	931.30	931.30				-
Select Soy Sauce 200ml	1	429.60	429.60				-
Select Sukang Puti 200ml	1	300.00	300.00				-
SUB-TOTAL			5,385.80	SUB-TOTAL			-
TOTAL			5,385.80	TOTAL			-

TOTAL PROJECT COST	5,385.80
---------------------------	-----------------

TOTAL Cost to Sales Computation	
Total Project Cost	5,385.80
Incremental Sales	223,726.00
Cost to Sales Ratio	2%

Approved by:

Alvin Sy

Conforme

Prepared by:

Norman F. Gomez

TSM / DS / BA / KAM

Reviewed by:

Joel Sasan

Regional Sales Manager

Received By:

Johnadel Ocampo, RCA, MICB, CFP

Marketing Assistant

Ibarra Mendoza

Luzon Sales Manager

Wilson Sy

VPIGM - Luzon

TOM ELOY CONVENIENCE STORE

SAN JUAN AVENUE, SIPOCOT, CAMARINES SUR

August 7, 2023

W. ELOY

Dear Sir/Madam:

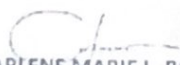
Greetings!

Your remarkable company has been an outstanding supplier of Tom Eloy Convenience Store for a significant amount of time. We have developed trust in you in providing the goods and services we need. As we celebrate our 15 years in this business on October 26, 2023, we are looking forward to building longer relationship with you and we are asking for your continuous support for this momentous event.

In this regard, as our major supplier, we would like to solicit any cash or in-kind goods to serve as gifts and giveaway prizes to our dear customers and employees. We will greatly appreciate your generous act of sharing and supporting this major celebration.

Thank you very much.

Truly yours,


CHARLENE MARIE L. BOCAGO

Sole Proprietor