



Startup Summer 2013

# Team members:

## **Hodo Elmi Aden:**

Studying Informatics(3rd year) at the University of Oslo, and is specialized in design,use and interaction.

## **Mariam Akram:**

Studying Industrial Economics(4th year) at University of Life Science, and is specializing in energy economics and physics.

## **Cecilia Vu:**

Studying Biology(3rd year) at the University of Oslo, and is specialized in toxicology



# Our vision:

*" Make it easier to locate and book rooms at office places or university buildings"*



# Our concept:

- An app
- 2D map
- Easier to find available places



# The App



# Reserve



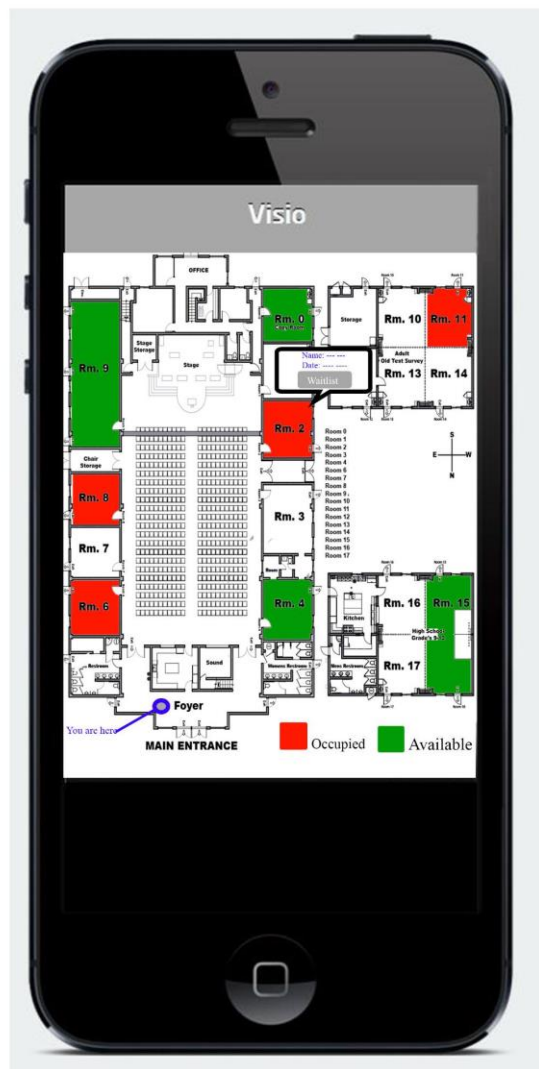
**VISIO**

# QR - code



**VISIO**

# Interactive Map



VISIO



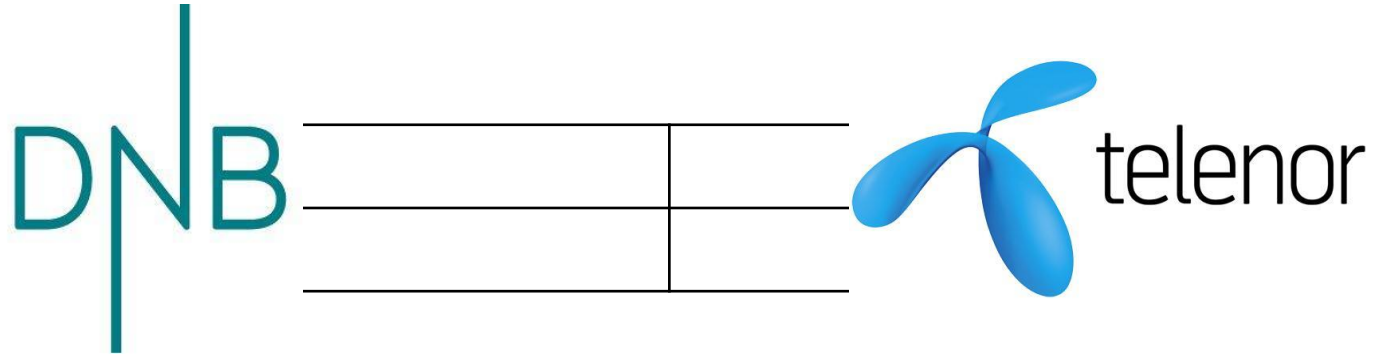


# Customer segments

*Who are our customers and users?*



# Customer profile:



UiO : Universitetet i Oslo



# User profile



# Our market:

- Niche - market
- Tailor made
- Specific needs in the market



# Revenue streams

- One-time transaction payment
- Customized
- Depends on number of users and size of company



# Total revenue

- Subscription revenues
- 1-year revenue = one-time payment + subscription price  $\times$  12



# Cost Structure

- Marketing
- Maintenance + updates



# Contact Information



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