EDA_retail

March 29, 2018

```
In [1]: import pandas as pd
        import os
        from datetime import datetime
        import matplotlib.pyplot as plt
        import numpy as np
        from itertools import product
        import gc
        from tqdm import tqdm notebook
        from itertools import product
        import sklearn
        import scipy.sparse
        import lightgbm as lgb
        from sklearn.linear_model import LinearRegression
        from sklearn.metrics import r2_score
In [2]: DATA_FOLDER = '~/.kaggle/competitions/competitive-data-science-final-project/'
        transactions
                        = pd.read_csv(os.path.join(DATA_FOLDER, 'sales_train.csv'))
                        = pd.read_csv(os.path.join(DATA_FOLDER, 'items.csv'))
        item_categories = pd.read_csv(os.path.join(DATA_FOLDER, 'item_categories.csv'))
        shops
                        = pd.read_csv(os.path.join(DATA_FOLDER, 'shops.csv'))
                        = pd.read_csv(os.path.join(DATA_FOLDER, 'test.csv'))
        test
  Having loaded the data, let's examine it
In [4]: transactions.describe(include = 'all')
Out [4]:
                                                                            item_price
                      date date block num
                                                  shop_id
                                                                item id
        count
                   2935849
                              2.935849e+06 2.935849e+06
                                                           2.935849e+06
                                                                         2.935849e+06
        unique
                      1034
                                       NaN
                                                      NaN
                                                                    {\tt NaN}
                                                                                   NaN
        top
                28.12.2013
                                       NaN
                                                      NaN
                                                                    NaN
                                                                                   NaN
                      9434
                                       {\tt NaN}
                                                      NaN
                                                                    NaN
                                                                                   NaN
        freq
                                                           1.019723e+04
        mean
                       NaN
                              1.456991e+01
                                             3.300173e+01
                                                                         8.908532e+02
        std
                       NaN
                              9.422988e+00
                                             1.622697e+01
                                                           6.324297e+03
                                                                         1.729800e+03
        min
                       NaN
                              0.000000e+00
                                            0.000000e+00 0.000000e+00 -1.000000e+00
        25%
                       NaN
                              7.000000e+00
                                            2.200000e+01 4.476000e+03
                                                                         2.490000e+02
        50%
                              1.400000e+01 3.100000e+01 9.343000e+03
                       NaN
                                                                         3.990000e+02
        75%
                       NaN
                              2.300000e+01 4.700000e+01 1.568400e+04 9.990000e+02
```

```
item_cnt_day
                 2.935849e+06
        count
        unique
                           NaN
        top
                           NaN
        freq
                           NaN
        mean
                 1.242641e+00
        std
                 2.618834e+00
        min
                -2.200000e+01
        25%
                 1.000000e+00
        50%
                 1.000000e+00
        75%
                 1.000000e+00
                 2.169000e+03
        max
   There are some high price values that will need to be examined.
In [6]: transactions.dtypes
Out[6]: date
                             object
        date_block_num
                              int64
        shop_id
                              int64
        item_id
                              int64
        item_price
                            float64
                            float64
        item_cnt_day
        dtype: object
In [7]: items.describe(include = 'all')
Out[7]:
                                                                        item_id \
                                                       item_name
        count
                                                            22170
                                                                   22170.00000
        unique
                                                            22170
                                                                            NaN
        top
                     T1 Track Car Single
                                                     NaN
        freq
                                                                1
                                                                            NaN
                                                              NaN
                                                                   11084.50000
        mean
        std
                                                                    6400.07207
                                                              {\tt NaN}
        min
                                                              NaN
                                                                        0.00000
        25%
                                                              NaN
                                                                    5542.25000
        50%
                                                              NaN
                                                                   11084.50000
        75%
                                                                   16626.75000
                                                              NaN
                                                              {\tt NaN}
                                                                   22169.00000
        max
                 item_category_id
                     22170.000000
        count
        unique
                               NaN
        top
                               NaN
        freq
                               NaN
                         46.290753
        mean
                         15.941486
        std
```

NaN

max

3.300000e+01 5.900000e+01 2.216900e+04 3.079800e+05

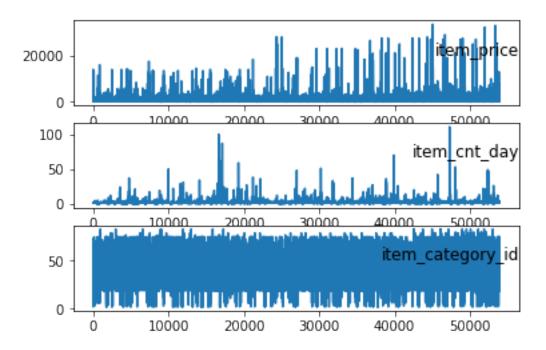
```
0.000000
        min
        25%
                        37.000000
        50%
                        40.000000
        75%
                        58.000000
                        83.000000
        max
In [8]: shops.describe(include = 'all')
Out[8]:
                                                            shop_name
                                                                           shop_id \
                                                                        60.000000
        count
                                                                    60
        unique
                                                                    60
                                                                               NaN
        top
                                                           NaN
                                                                               NaN
        freq
                                                                     1
                                                                        29.500000
                                                                   NaN
        mean
        std
                                                                   NaN
                                                                        17.464249
                                                                         0.000000
        min
                                                                   NaN
        25%
                                                                   NaN
                                                                        14.750000
        50%
                                                                   NaN
                                                                        29.500000
        75%
                                                                        44.250000
                                                                   {\tt NaN}
                                                                   NaN
                                                                        59.000000
        max
                 shop_city
                 60.000000
        count
        unique
                       NaN
        top
                       NaN
        freq
                       NaN
        mean
                 16.333333
        std
                  8.150422
        min
                  1.000000
        25%
                 10.750000
        50%
                 15.000000
        75%
                 22.000000
        max
                 32.000000
In [9]: item_categories.describe(include = 'all')
Out [9]:
                   item_category_name
                                         item_category_id
                                                84.000000
                                     84
        count
                                     84
        unique
                                                       NaN
                                    NaN
        top
        freq
                                      1
                                                       NaN
        mean
                                   NaN
                                                41.500000
        std
                                   NaN
                                                24.392622
                                   NaN
        min
                                                 0.000000
        25%
                                   NaN
                                                20.750000
        50%
                                   NaN
                                                41.500000
        75%
                                   NaN
                                                62.250000
```

83.000000

NaN

max

Here is the summary of what we have: shop id, item id and date block are needed to arrange the date. Additional usable fields from across several files are: item count, item price, shop city, shop name, shop city, item name, item category, item category id That's it. This is not a feature rich data set. Let's try to combine transactions and items and see what kind of data we have for a specified shop, just as an example:



```
Out[11]:
                          date_block_num
                                           shop_id
                                                     item_id item_price
                                                                            item_cnt_day
                   date
             19.01.2013
                                                 26
                                                        12691
                                                                     449.0
         0
                                        0
                                                                                      1.0
             13.01.2013
                                        0
                                                 26
                                                        12714
         1
                                                                     149.0
                                                                                      1.0
         2
            06.01.2013
                                        0
                                                 26
                                                        12718
                                                                     299.0
                                                                                      1.0
           21.01.2013
                                        0
                                                        12719
                                                                     149.0
                                                                                      1.0
         3
                                                 26
            30.01.2013
                                        0
                                                 26
                                                        13370
                                                                     299.0
                                                                                      1.0
                                                         item_name
                                                                    item_category_id
         0
                  (/ ) (2DVD)
                                                40
                                               ()
                                                                  40
         1
                                                  "" (BD)
         2
                                                                           37
         3
                                                          8
                                                                            40
             ....1: 8 (.3...
                                               49
```

it would be also interesting to look at the behavior of stores as time series. I already know from prior EDA that stores 12 and 9 are causing the model to deteriorate massively. let's see if we find the cause. I will plot total item count by month for selected stores, including the problematic ones.

```
In [13]: temp = transactions.groupby(['shop_id','date_block_num'], as_index = False).sum()

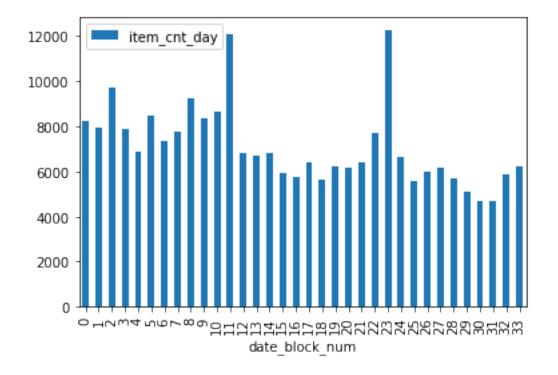
#Plot store 25 = normal

temp_rev = temp[temp['shop_id'] == 25][['date_block_num','item_cnt_day']]

temp_rev.set_index('date_block_num',inplace = True)

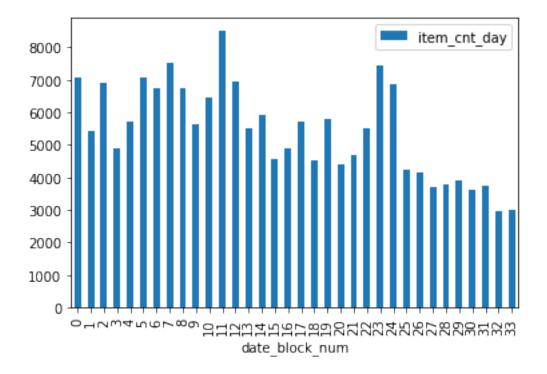
temp_rev.plot(kind = 'bar')
```

Out[13]: <matplotlib.axes._subplots.AxesSubplot at 0x10e999f90>



```
In [14]: #another normal store 28
    temp_rev = temp[temp['shop_id'] == 28][['date_block_num','item_cnt_day']]
    temp_rev.set_index('date_block_num',inplace = True)
    temp_rev.plot(kind = 'bar')
```

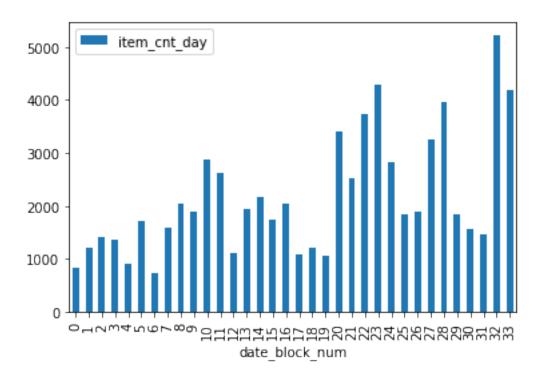
Out[14]: <matplotlib.axes._subplots.AxesSubplot at 0x10f031290>



This is actually quite typical for this data set. there is a down time trend, and spikes in December. I have to predict November, so the seasonal spike is less of a concern. Let's look now at the stores that are not behaving well

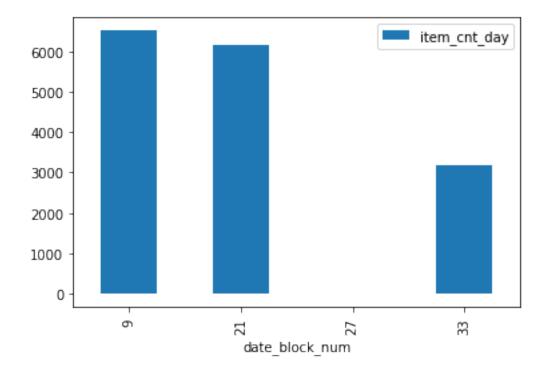
```
In [16]: #store 12 first:
    temp_rev = temp[temp['shop_id'] == 12][['date_block_num','item_cnt_day']]
    temp_rev.set_index('date_block_num',inplace = True)
    temp_rev.plot(kind = 'bar')
```

Out[16]: <matplotlib.axes._subplots.AxesSubplot at 0x11243f3d0>



```
In [17]: #and this is store 9
     temp_rev = temp[temp['shop_id'] == 9][['date_block_num','item_cnt_day']]
     temp_rev.set_index('date_block_num',inplace = True)
     temp_rev.plot(kind = 'bar')
```

Out[17]: <matplotlib.axes._subplots.AxesSubplot at 0x10e3b9850>



Both stores 12 and 9 reveal very atypical patterns. I have already run the model without any data set exclusions and uploaded the prediction just to test the waters; fixing the problems associated with these 2 is highly likely to improve the results significantly. To the point: exclusion of just shop12 from the dataset resulted in the R2 improvement from 0.253/0.316 to 0.575/0.670 on the validation set for linear regression and light gbm, respectively.

Now let's take a look whether there are outliers in the last month as suggested by store 12 data; in this case I am looking for large values in target (this is month 33) that would not have correspondingly large values in previous months. Here we are:

```
df[int_cols] = df[int_cols].astype(np.int32)
         return df
# Create "grid" with columns
index_cols = ['shop_id', 'item_id', 'date_block_num']
# For every month we create a grid from all shops/items combinations from that month
grid = []
for block_num in sales['date_block_num'].unique():
         cur_shops = sales.loc[sales['date_block_num'] == block_num, 'shop_id'].unique()
         cur_items = sales.loc[sales['date_block_num'] == block_num, 'item_id'].unique()
         grid.append(np.array(list(product(*[cur_shops, cur_items, [block_num]])),dtype='incompared to the state of the state 
# Turn the grid into a dataframe
grid = pd.DataFrame(np.vstack(grid), columns = index_cols,dtype=np.int32)
# Groupby data to get shop-item-month aggregates
gb = sales.groupby(index_cols,as_index=False).agg({'item_cnt_day':{'target':'sum'}})
# Fix column names
gb.columns = [col[0] if col[-1] == '' else col[-1] for col in gb.columns.values]
# Join it to the grid
all_data = pd.merge(grid, gb, how='left', on=index_cols).fillna(0)
all_data = downcast_dtypes(all_data)
del grid, gb
gc.collect();
#now create lags
# List of columns that we will use to create lags
cols_to_rename = list(all_data.columns.difference(index_cols))
shift_range = [1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12]
for month_shift in tqdm_notebook(shift_range):
         train_shift = all_data[index_cols + cols_to_rename].copy()
         train_shift['date_block_num'] = train_shift['date_block_num'] + month_shift
         foo = lambda x: '{}_lag_{}'.format(x, month_shift) if x in cols_to_rename else x
         train_shift = train_shift.rename(columns=foo)
         all_data = pd.merge(all_data, train_shift, on=index_cols, how='left').fillna(0)
```

del train_shift

/Applications/anaconda3/envs/tensorflow/lib/python2.7/site-packages/pandas/core/groupby.py:429 return super(DataFrameGroupBy, self).aggregate(arg, *args, **kwargs)

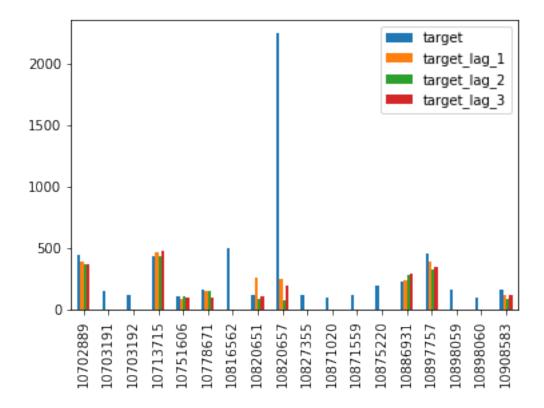
HBox(children=(IntProgress(value=0, max=12), HTML(value=u'')))

| Out[27]: | | shop_id | item_ | _id | date_bloc | k_num | target | target_lag_ | 1 \ |
|----------|----------|--------------|-------|------|-----------|-------|-----------|-------------|-----|
| 10242580 | | 42 11354 | | 354 | | 31 | 72.0 | 0. | 0 |
| : | 10350097 | 59 6507 | | 507 | | 31 | 102.0 | 2. | 0 |
| : | 10457876 | 42 | 3351 | | | 32 | 136.0 | 0. | 0 |
| : | 10508726 | 25 | 33 | 351 | | 32 | 146.0 | 0. | 0 |
| : | 10630596 | 12 | 150 | 067 | | 32 | 73.0 | 0. | 0 |
| | | target_lag_2 | | targ | get_lag_3 | targ | et_lag_4 | target_lag_ | 5 \ |
| 10242580 | | 0.0 | | | 0.0 | 0.0 | | 0. | 0 |
| : | 10350097 | 1.0 | | | 3.0 | 5.0 | | 0. | 0 |
| : | 10457876 | | 0.0 | | 0.0 | | 0.0 | 0. | 0.0 |
| : | 10508726 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| : | 10630596 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| | | target_la | ag_6 | targ | get_lag_7 | targ | et_lag_8 | target_lag_ | 9 \ |
| | 10242580 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| : | 10350097 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| : | 10457876 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| : | 10508726 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| : | 10630596 | | 0.0 | | 0.0 | | 0.0 | 0. | 0 |
| | | target_la | ag_10 | tar | get_lag_1 | 1 ta | rget_lag_ | 12 | |
| : | 10242580 | | 0.0 | | 0. | 0 | 0 | .0 | |
| : | 10350097 | | 0.0 | | 0.0 | | 0 | .0 | |
| : | 10457876 | | 0.0 | | 0. | 0 | 0 | .0 | |
| : | 10508726 | | 0.0 | | 0. | 0 | 0 | 0.0 | |
| : | 10630596 | | 0.0 | | 0. | 0 | 0 | 0.0 | |

As expected, these values include stores 12 and 9. I have checked product descriptions for these one-time spikes, and while most of them belong to computer games (apparently just came

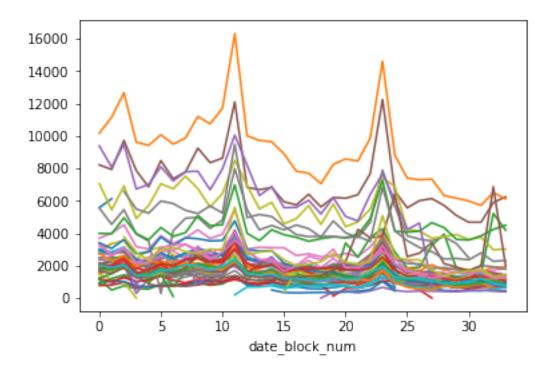
out) which makes sense, there are several other data points which suggest that these are not repeatable transactions. I will make an adjustment for these as I tune up the model. I addition, store 12 has the following outlier:

Out[28]: <matplotlib.axes._subplots.AxesSubplot at 0x1124d2650>



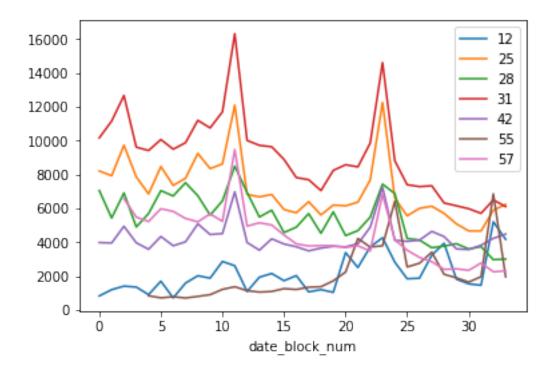
Looking at this, it's pretty clear that the value should be clipped, or perhaps better normalized. I think it's the culprit in the form of item 11373 in store 12 at time 33 only which is delivery by mail. I will replace it with a normalized value and manipulate the individual value the submission set.

```
In [29]: transactions.groupby(['date_block_num', 'shop_id']).sum()['item_cnt_day'].unstack().p
Out[29]: <matplotlib.axes._subplots.AxesSubplot at 0x1a1c533d10>
```



While the above is not the cleanest graph, it's actually very informative. Again, thinking of the outliers: I see spikes in the penultimate and last months that shouldn't be there. Remember: the spikes in previous years are December, and the data stops in October. Let's examine this a little closer:

Out[37]: <matplotlib.legend.Legend at 0x111bcf710>



There you go. As a minimum, same store 12 is messing things up here, but perhaps store 25 deserves some attention. And definitely store 55, which is actually another problem child I have encountered. I will take care of the outliers and things should be in good shape.