

(Registration Number 1929/001225/06) (incorporated with limited liability in South Africa)

Issue of ZAR120,000,000 Index-Linked Notes with Scheduled Termination Date of 03 September 2019 Stock Code FRS189 Under its ZAR30,000,000,000 Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 29 November 2011 as amended and updated from time to time (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

Description of the Notes

1. Issuer: FirstRand Bank Limited 2. Status of Notes: Unsecured 3. Form of Notes: Listed Registered Notes 4. Series Number: 189 5. Tranche Number: 6. Specified Currency of the Notes: **ZAR** 7. Aggregate Nominal Amount: (a) Series: ZAR120,000,000 Tranche: ZAR120,000,000 (b) 8. Nominal Amount per Note: ZAR1,000,000 9. Specified Denomination and ZAR1,000,000 and 120 number of Notes:

10. Issue Date of the Notes: 01 March 2019

11. Issue Price of the Notes: 100% (one hundred percent) of par

12. Relevant Stock Exchange: JSE
13. Integral multiples of Notes required for transfer: N/A

14. Type of Notes: Structured Notes

15. If Structured Notes:

(a) Type of Structured Notes: Single Index Notes

Currency Linked Notes

(b) Capital guarantee No

16. **Deposit Notes** No

17. Redemption/Payment Basis: Other: The Redemption amount is based on the price of the underlying Index and the exchange rate between ZAR and the Relevant Currency on the

Valuation Date or relevant date of redemption, as hereinafter set out

18. Automatic/Optional Conversion from one Redemption/Payment

N/A

Basis to another:

19. Partly Paid Note Provisions: N/A

Provisions relating to interest (if any) payable on the Note

20. **General Interest Provisions**

Interest payable on the N/A (a)

Note:

(b) Interest Basis: N/A

(c) Automatic/Optional N/A Conversion from one Interest Basis to another:

(d) Interest Commencement N/A

Date:

Default Rate: N/A (e)

21. **Fixed Rate Note Provisions:** Not Applicable 22. **Floating Rate Note Provisions:** Not Applicable 23. Index Linked Interest Note Not Applicable

Provisions:

23. **Dual Currency Note Provisions:** N/A N/A

24. **Mixed Rate Note Provisions:**

Provisions relating to redemption

25. Exchange Rate Time: N/A

26. 03 September 2019 Maturity Date:

27. Early Redemption following the

occurrence of:

Tax Event: (a) Applicable (b) Change in Law: Applicable (c) Hedging Disruption: Applicable Increased Cost of Hedging: (d) Applicable

28. Early Redemption at the Option of

the Issuer:

Not Applicable

29. Early Redemption at the Option of

the Noteholders:

Not Applicable

30. Valuation Date: 26 August 2019

Valuation Time: As stated in the Terms and Conditions 31.

32. Market Disruption Event:

(a) Trading Disruption: Applicable

(b) Exchange Disruption: Applicable(c) Early Closure: Applicable

33. (a) Averaging Dates: Not Applicable

(b) Consequences of an

Averaging Date being a Disrupted Day:

N/A

Applicable

34. Final Redemption Amount:

In cases where the Note is an Indexed Linked Redemption Note or other variable-linked Note:

An amount in ZAR determined and calculated by the Calculation Agent equal to the Index Linked Redemption Amount.

ILRA = ANA * [(FIL / IIL) + ARA * DC)] * (FXFVD/FXFSD)

Where:

"ILRA" means the Index Linked Redemption Amount;

"ANA" means the Aggregate Nominal Amount;

"IIL" means the official closing level of the Index as of the Valuation Time on the 25th of February 2019, being 6,023.286;

"FIL" means the official closing level of the Index as of the Valuation Time on the Valuation Date;

"ARA" means 72bps (Fixed Annual Outperformance)

"DC" means day count factor in years from the Issue Date until the Maturity Date

"FX Fixing" means the spot USDZAR currency exchange rate as determined by the Calculation Agent on the relevant date of determination;

"FXFSD" means 14.0275;

"FXFVD" means the FX Fixing determined by the Calculation Agent on or about the Valuation Date;

"Index" means MSCI World Net Total Return USD Index (<NDDUWI INDEX> on Bloomberg)

"*" means "multiplied by";

"/" means "divided by"

35. Early Redemption Amount:

In relation to an Early Redemption in accordance with Condition 10.5 (*Early Redemption Amounts*), an amount in ZAR as determined by the Calculation Agent in its sole discretion acting in good faith and in a commercially reasonable manner.

36. Settlement Currency:

ZAR

37. The maximum and minimum number of Business Days prior to the Early Redemption Date on which Issuer Redemption Notices and Special Redemption Notices must be given by the Issuer:

10 (ten) calendar days, notwithstanding the Terms and Conditions

38. Time for receipt of Early Redemption Notice and/or

10:00 am Johannesburg time, as stated in the Terms and Conditions

Noteholder's Notice:

39. Redemption Notice Time:

10:00 am Johannesburg time, as stated in the Terms and Conditions

40. Procedures for giving Issuer Redemption Notice if other than as specified in Condition 10.3 (*Redemption Notices*):

N/A

41. Procedure for giving Special Redemption Notice if other than as specified in Condition 10.3 (*Redemption Notices*):

N/A

42. Basis for selecting Notes where Daily Maximum Amount is exceeded if other than on a pro rata basis:

N/A

43. Additional provisions relating to the redemption of the Notes:

N/A

44. Instalment Note Provisions:

N/A

45. Exchangeable Notes Provisions:

N/A

46. Equity Linked Notes, Equity Basket Notes Provisions:

N/A

47. Single Index Notes, Basket of Indices Notes Provisions:

Applicable

(a) Whether the Notes relate to a single index or a basket of indices and the identity of the relevant Index/Indices and details of the relevant sponsors:

Single Index - MSCI World Net Total Return USD Index (<NDDUWI

INDEX> on Bloomberg)

Currency: U S Dollars

Index Sponsor: MSCI Inc.

Index Calculator: MSCI Inc.

Index website:

 $\frac{https://www.msci.com/documents/10199/149ed7bc-316e-4b4c-8ea4-43fcb5bd6523}{https://www.msci.com/eqb/methodology/meth_docs/MSCI_GIMIMethodology_May2}$

018.pd

https://www.msci.com/eqb/methodology/meth_docs/MSCI_July2018_IndexCalcMetho

dology.pdf

Any changes to the index methodology will be published on SENS and communicated to the JSE.

All other changes as detailed in the ground rules document will be published on the Index Calculator's website, https://www.msci.com.

The Index is calculated daily. The level of the Index is published at https://www.msci.com/end-of-day-data-search.

(b) Exchange: The Index is a Multi-Exchange Index

(c) Related Exchange(s): All Exchanges

(d) Weighting for each Index comprising the basket:

N/A

(e) Other terms or special conditions:

N/A

48. Currency Linked Notes Provisions:

Applicable

(a) Relevant Currency: **USD** Other N/A (b) terms or special conditions 49. **Credit Linked Notes Provisions:** N/A 50. Commodity Linked **Notes** N/A **Provisions**: Provisions relating to settlement 51. Cash Settlement Settlement type: 52. Board Lot: N/A 53. Currency in which cash settlement **ZAR** will be made: 54. Early Redemption Payment Date: As defined in Condition 2 (Interpretation) 55. Clearing System: Strate 56. Physical Delivery Date: As defined in Condition 2 (Interpretation) **Definitions** 57. Definition of Business Day: As defined in Condition 2 (Interpretation) 58. Definition of Exchange Business As defined in Condition 2 (Interpretation) Day: 59. Definition of Maturity Notice As defined in Condition 2 (*Interpretation*) Time: 60. Definition of Issuer Tax Event: As defined in Condition 2 (Interpretation) 61. Additional Business Centre New York **General Provisions** 62. **Business Day Convention:** Following 63. Relevant Clearing System: Strate 64. N/A Reuters page(s) (or other (a) source) reference from which the exchange rate for currency conversion will be taken when calculating the Redemption Amount and/or the Early Redemption Amount, or N/A the Reference Bank or (b) Central Bank quoting the exchange rate for conversion pursuant to Condition 11.9.1 (Exchange Date)

each Books Closed Period

28 August 2019, or if such day is not a Business Day, the Business Day before

The Register will be closed from 29 August 2019 to 02 September 2019

FirstRand Bank Limited, acting through its Rand Merchant Bank division

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

65.

66.

67.

68.

Last Day to Register:

Books Closed Period[s]:

Office

of

the

Determination Agent:

Specified

Determination Agent: 69. Specified Office of the Issuer: 1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196 Calculation Agent: 70. FirstRand Bank Limited, acting through its Rand Merchant Bank division 71. Specified Office of the Calculation 1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196 Agent: 72. Paying Agent: FirstRand Bank Limited, acting through its Rand Merchant Bank division 73. Specified Office of the Paying 1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196 Agent: 74. Transfer Agent: FirstRand Bank Limited, acting through its Rand Merchant Bank division 75. Specified Office of the Transfer 1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196 Agent: 76. Provisions relating to stabilisation: N/A 77. Stabilising manager: N/A 78. Additional Selling Restrictions: N/A 79. ISIN No.: ZAG000157462 80. Stock Code: FRS189 81. Method of distribution: Non-syndicated 82. If syndicated, names of Managers: N/A 83. If non-syndicated, name of Dealer: FirstRand Bank Limited, acting through its Rand Merchant Bank division 84. Governing law (if the laws of N/A South Africa are not applicable): 85. Other Banking Jurisdiction: N/A 86. Surrendering of Notes in the case N/A Notes represented of by Certificate: 87. Use of proceeds: General corporate purposes 88. Pricing Methodology: N/A 89. zaAA+ National Scale Long Term rated by Standard & Poor's Financial Ratings: Services LLC as at 2 July 2018. For the avoidance of doubt, the Notes have not been individually rated. 90. Receipts attached? No 91. Coupons attached? No 92. Stripping of Receipts and/or No Coupons prohibited as provided in Condition 18.4 (Prohibition on Stripping): Any Conditions additional to, or modified from, those set forth in the Terms and Conditions: **Inward Listing** The Notes will be inward listed on the JSE in terms of the authority granted by (a)

(b)

of Hedging

Increased Cost If there is an Increased Cost of Hedging, then the following shall apply:

The Issuer will notify the Noteholders on SENS that an adjustment in respect

the Financial Surveillance Department of the South African Reserve Bank.

of the Notes in order to take such Increased Cost of Hedging into account (as determined by the Calculation Agent acting reasonably) is required, which announcement will be released within 2 (two) Business Days of the Issuer becoming aware of an Increased Cost of Hedging. The Noteholders may then elect, within 2 (two) Business Days after the date of the announcement, by notice in writing to the Issuer either to:

- (A) amend the terms of the Notes to cater for such adjustment; or
- (B) pay the Issuer an amount equal to such adjustment; or
- (C) have Early Redemption apply in respect of the Notes in which case the provisions of Condition 10.4 shall apply as of the $10^{\rm th}$ calendar day of such notice.

In the absence of such election Early Redemption in respect of the Notes shall apply, 3 (three) Business Days after the date on which Noteholders should have responded.

(c) Amendment of definition:

The definition of "Increased Cost of Hedging" in Condition 2 is deleted in its entirety and replaced with the following:

"Increased Cost of Hedging" means that the Issuer would incur a materially increased (as compared with circumstances existing on the Issue Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the price risk of issuing and performing its obligations with respect to the relevant Tranche of Notes, or (b) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer or due to a mismatch between the duration of the relevant Tranche of Notes and the asset/transaction chosen to hedge exposure to the relevant Tranche of Notes shall not be deemed an Increased Cost of Hedging

94. The following Relevant Annex(es) and further provisions shall apply to the Notes

"FX Disruption" means the occurrence of any event after the Issue Date that prevents the Issuer or any affiliate of the Issuer (the "Hedging Party"), after applying commercially reasonable efforts, to:

- (i) transfer, on or in respect of a valuation date, a payment date, an early termination date or the Maturity Date, through customary legal channels the proceeds of its Hedge Positions denominated in the settlement currency from accounts within the jurisdictions to which the Hedge Positions relate (each such jurisdiction, an affected jurisdiction) to (a) accounts outside such affected jurisdiction, (b) other accounts within such affected jurisdiction or (c) the accounts of a non-resident of such affected jurisdiction;
- (ii) transfer, on or in respect of a valuation date, a payment date, early termination date or the Maturity Date, through customary legal channels the proceeds of its Hedge Positions denominated in the local currency of the affected jurisdiction from accounts within the affected jurisdiction to (a) other accounts within such affected jurisdiction, (b) accounts outside such affected jurisdiction or (c) the accounts of a non-resident of such affected jurisdiction;
- (iii) convert the proceeds of its Hedge Positions denominated in the local currency into the settlement currency on or in respect of a valuation date, a payment date, early termination date or the Maturity Date through customary legal channels;

- (iv) convert the proceeds of its Hedge Positions denominated in the local currency into the settlement currency on or in respect of a valuation date, a payment date, an early termination date or the Maturity Date at a rate at least as favourable as the rate for domestic institutions located in the affected jurisdiction; or
- (v) obtain a rate or a commercially reasonable rate (as determined by the Calculation Agent), in each case, at which the proceeds of its Hedge Positions denominated in the local currency can be exchanged for the settlement currency on or in respect of a valuation date, a payment date, an early termination date or the Maturity Date.

Upon the occurrence of an FX Disruption, the Issuer may give notice to the Note Holder that an FX Disruption has occurred whereupon the Issuer will determine to either:

- (i) postpone its payment obligations until the first currency business day that is at least one settlement cycle following the date on which the FX Disruption ceases to exist or, if that would not be commercially reasonable, as soon as commercially reasonable thereafter; or
- (ii) postpone the conversion of proceeds of its Hedge Positions denominated in the local currency into the settlement currency until the first currency business day on which such FX Disruption ceases to exist or, if that would not be commercially reasonable, as soon as commercially reasonable thereafter, or
- (iii) redeem the Notes in accordance with Condition 10.4 of the Terms and Conditions of the Notes as if the FX Disruption was a Hedging Disruption, if the FX Disruption is continuing or after the date falling one year after the occurrence of the FX Disruption,

provided that in each case as set out in (i) and (ii) above the Issuer may adjust the payment obligations in respect of the Notes to account for any loss or costs incurred (or gains or benefits derived) by the Issuer in connection with the postponement.

The Issuer will determine the relevant exchange rate as soon as reasonably practicable after taking into consideration all available information that it determines relevant, including any published official or industry-consensus rate of exchange; provided, however, that in anticipation of the cessation of the FX Disruption, the Issuer may postpone the determination of the exchange rate to such time as is reasonable and it will adjust the payment obligations in respect of the Notes to account for any loss or costs incurred (or gains or benefits derived) by the Issuer in connection with the postponement of the determination of the exchange rate and any relevant payment obligations (including, any income or interest received and (internal or external) funding costs or other charges actually incurred.

- 95. Total Notes in Issue:
- 96. Material Change Statement:

ZAR 17,031,291,020.58

The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited financial statements for the twelve months ended 30 June 2018. This statement has not been confirmed nor verified by the auditors of the Issuer.

Responsibility:

The Applicant Issuer certifies that to the best of their knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum together with this Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Applicant Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the Pricing Supplements, and/or the annual financial report and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The issuance of the Notes contemplated in this Applicable Pricing Supplement will not result in the authorised amount contained in the Programme Memorandum being exceeded.

Limitation of liability:

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 1 March 2019.

SIGNED at Sandton on this 26th day of February 2019.

For and on behalf of FIRSTRAND BANK LIMITED

Name: Arlene Olding Capacity: Manager

Who warrants his authority hereto

For and on behalf of

FIRSTRAND BANK LIMITED

Name: Andy Stuart Capacity: Manager

Who warrants his authority hereto